



United States  
Department of  
Agriculture

**Please Note:**  
New vendors and subcontractors must supply all required paperwork (Appendix 1, Financial Statement, and 3 Reference Letters). In addition, **all Vendors must also be registered in the CCR, within 48 hours after bid opening or your company may be considered non-responsive.**

Marketing and  
Regulatory  
Programs

FV-300

Fruit and Vegetable Programs

Agricultural  
Marketing  
Service

Date Issued: June 14, 2004

Washington, DC  
20250

Canned Fruit, Announcement FV-300, Invitation 010

The Department of Agriculture (USDA) invites offers to sell canned fruit as indicated below and per the Announcement for use in child nutrition program and other domestic food assistance programs. Offers are due by **1 p.m., Central Time, Thursday, June 24 2004**. Acceptances will be announced by midnight, Friday, July 9, 2004. Deliveries are to be made from August 1, 2004 to November 15, 2004.

Offers are invited from the trade for:

|                       |       |               |
|-----------------------|-------|---------------|
| Canned Pears (Sliced) | 6/#10 | 139,536 cases |
| Canned Pears (Diced)  | 6/#10 | 165,984 cases |
| Canned Pears (Halves) | 6/#10 | 86,640 cases  |

**No offers will be made to 8(a) vendors on this invitation other than the 8(a) vendor who has an IDIQ contract for this commodity.**

**Since new pack year (2004) will not be available until October 2004 for this commodity, pack year 2003 will be acceptable for August through October deliveries only.**

**All invitations with orders for the state of New York, must have the pack date stamped on the outside of each carton, The pack date should be annotated as per the following example: (05/01/2003). Orders for the state of New York requiring the special marking will be indicated by (\*\*). This applies to New York orders "Only," if and when they appear on an invitation.**

**Bids must be submitted electronically via the Domestic Electronic Bid Entry System (DEBES) on the Internet. Offerors who submit bids using other than DEBES, will be deemed non-responsive.** Offeror must be assigned a Logon ID by USDA to access the site. The Internet address is: <http://pcsd.usda.gov/debes> which translates into a connection of <https://pcsd.usda.gov:3077/mdbc1000.exe>? Once connected, follow the online procedures. A 'HELP' button provides detailed instructions for using the system or call 202-720-4517 for assistance.

Bidders are cautioned to bid only quantities they can reasonably expect to produce and deliver in accordance with the contract. Inquiries about Announcement FV-300, Appendix-1, the Commodity Specification for Canned Fruit dated April 2004, or this



Invitation should be directed to the Contracting Officer, USDA/AMS/Fruit and Vegetable Programs, Commodity Procurement Branch STOP 0239, 1400 Independence Avenue, S.W., Washington, DC 20250-9410, telephone (202) 720-4517. An electronic version of this invitation can be obtained through the World Wide Web via the Commodity Procurement Home Page at <http://www.ams.usda.gov/cp>.

Purchases will be made on a delivered basis, subject to Announcement FV-300, to the listed locations. Delivery by trucks or railcars is optional to the contractor, except for those destination(s) which specify delivery by truck only or rail only.

**Split shipments are indicated by single asterisk.**

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 08/01/04 - 08/15/04 |                  |    |             |                |                 |
| 001                                 | ALBANY           | NY | TRUCK ONLY  | 684            | _____**         |
|                                     | MALONE           | NY | TRUCK ONLY  | 228            | _____           |
| 002                                 | AUBURN           | NY | TRUCK ONLY  | 912            | _____**         |
| 003                                 | BINGHAMTON       | NY |             | 912            | _____**         |
| 004                                 | CENTRAL ISLIP    | NY | TRUCK ONLY  | 912            | _____**         |
| 005                                 | HOLLEY           | NY |             | 912            | _____**         |
| 006                                 | MILTON           | NY | TRUCK ONLY  | 912            | _____**         |
| 007                                 | UTICA            | NY | TRUCK ONLY  | 912            | _____**         |
| 008                                 | NEWARK           | NJ | TRUCK ONLY  | 912            | _____           |
| 009                                 | CHARLESTON       | WV |             | 1,824          | _____           |
| 010                                 | MIAMI PLANTATIO  | FL |             | 684            | _____           |
|                                     | MOBILE           | AL | TRUCK ONLY  | 228            | _____           |
| 011                                 | CHATTANOOGA      | TN | TRUCK ONLY  | 400            | _____           |
|                                     | CLEVELAND        | GA | TRUCK ONLY  | 512            | _____           |
| 012                                 | AMERICUS         | GA | TRUCK ONLY  | 512            | _____           |
|                                     | COLUMBUS         | GA |             | 400            | _____           |
| 013                                 | KENNESAW         | GA | TRUCK ONLY  | 912            | _____           |
| 014                                 | CONYERS          | GA | TRUCK ONLY  | 612            | _____           |
|                                     | LAWRENCEVILLE    | GA | TRUCK ONLY  | 300            | _____           |
| 015                                 | BLOOMINGTON      | IN | TRUCK ONLY  | 912            | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY    | ST       | TRANS<br>RESTR           | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|------------------------|----------|--------------------------|-------------------|--------------------|
| DELIVERY PERIOD 08/01/04 - 08/15/04 |                        |          |                          |                   |                    |
| 016                                 | FORT WAYNE             | IN       | TRUCK ONLY               | 912               | _____              |
| 017                                 | LOGANSPOBT             | IN       |                          | 2,736             | _____              |
| 018                                 | NEWPORT                | MN       |                          | 1,824             | _____              |
| 019                                 | EAU CLAIRE             | WI       |                          | 1,824             | _____              |
| 020                                 | EAU CLAIRE<br>MADISON  | WI<br>WI |                          | 456<br>456        | _____              |
| 021                                 | MADISON                | WI       |                          | 1,824             | _____              |
| 022                                 | MILWAUKEE              | WI       | TRUCK ONLY               | 912               | _____              |
| 023                                 | MCALESTER              | OK       |                          | 1,824             | _____              |
| 024                                 | SAN ANTONIO            | TX       | TRUCK ONLY               | 912               | _____              |
| 025                                 | FARGO                  | ND       | TRUCK ONLY               | 912               | _____              |
| 026                                 | LINCOLN<br>OMAHA       | NE<br>NE | TRUCK ONLY               | 684<br>228        | _____              |
| 027                                 | SIOUX FALLS            | SD       |                          | 912               | _____              |
| 028                                 | CORDELIA<br>SACRAMENTO | CA<br>CA | TRUCK ONLY<br>TRUCK ONLY | 456<br>456        | _____              |
| 029                                 | LOS ANGELES            | CA       | TRUCK ONLY               | 912               | _____              |
| 030                                 | POMONA                 | CA       | TRUCK ONLY               | 912               | _____              |
| 031                                 | SACRAMENTO             | CA       | TRUCK ONLY               | 912               | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 08/01/04 - 08/15/04 |                     |    |                |                   |                    |
| 032                                 | EMMETT              | ID |                | 912               | _____              |
| 033                                 | FOREST GROVE        | OR |                | 1,824             | _____              |
| DELIVERY PERIOD 08/16/04 - 08/31/04 |                     |    |                |                   |                    |
| 034                                 | AUGUSTA             | ME | TRUCK ONLY     | 912               | _____              |
| 035                                 | FORT MYERS          | FL |                | 912               | _____              |
| 036                                 | LAKELAND            | FL | TRUCK ONLY     | 912               | _____              |
| 037                                 | DOUGLAS             | GA | TRUCK ONLY     | 912               | _____              |
| 038                                 | CREEDMOOR           | NC | TRUCK ONLY     | 1,824             | _____              |
| 039                                 | SALISBURY           | NC | TRUCK ONLY     | 912               | _____              |
| 040                                 | BRIGHTON            | MI | TRUCK ONLY     | 912               | _____              |
| 041                                 | GRAND RAPIDS        | MI | TRUCK ONLY     | 456               | _____              |
|                                     | WYOMING             | MI | TRUCK ONLY     | 456               | _____              |
| 042                                 | CLEVELAND           | OH | TRUCK ONLY     | 912               | _____              |
| 043                                 | DAYTON              | OH |                | 456               | _____              |
|                                     | SPRINGFIELD         | OH | TRUCK ONLY     | 456               | _____              |
| 044                                 | DAYTON              | OH |                | 1,824             | _____              |
| 045                                 | OBETZ               | OH | TRUCK ONLY     | 912               | _____              |
| 046                                 | SIOUX FALLS         | SD |                | 912               | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 08/16/04 - 08/31/04 |                  |    |             |                |                 |
| 047                                 | PHOENIX          | AZ | TRUCK ONLY  | 1,824          | _____           |
| 048                                 | POMONA           | CA | TRUCK ONLY  | 912            | _____           |
| 049                                 | SACRAMENTO       | CA | TRUCK ONLY  | 912            | _____           |
| 050                                 | FOREST GROVE     | OR |             | 912            | _____           |
| 051                                 | SEATTLE WHSE     | WA | TRUCK ONLY  | 912            | _____           |
| 052                                 | SEATTLE WHSE     | WA | TRUCK ONLY  | 912            | _____           |
| DELIVERY PERIOD 09/01/04 - 09/15/04 |                  |    |             |                |                 |
| 053                                 | YANTIC           | CT |             | 912            | _____           |
| 054                                 | NATICK           | MA | TRUCK ONLY  | 228            | _____           |
|                                     | SPRINGFIELD      | MA | TRUCK ONLY  | 684            | _____           |
| 055                                 | TAUNTON          | MA | TRUCK ONLY  | 912            | _____           |
| 056                                 | WILMINGTON       | MA |             | 912            | _____           |
| 057                                 | NATICK           | MA | TRUCK ONLY  | 456            | _____           |
|                                     | WILMINGTON       | MA |             | 456            | _____           |
| 058                                 | CENTRAL ISLIP    | NY | TRUCK ONLY  | 912            | _____ **        |
| 059                                 | MILTON           | NY | TRUCK ONLY  | 912            | _____ **        |
| 060                                 | ALTOONA          | PA | TRUCK ONLY  | 912            | _____           |
| 061                                 | ALTOONA          | PA | TRUCK ONLY  | 456            | _____           |
|                                     | WILKES-BARRE     | PA | TRUCK ONLY  | 456            | _____           |
| 062                                 | PHILADELPHIA     | PA | TRUCK ONLY  | 1,824          | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 09/01/04 - 09/15/04 |                  |    |             |                |                 |
| 063                                 | SUNBURY          | PA | TRUCK ONLY  | 1,824          | _____           |
| 064                                 | WINTER HAVEN     | FL |             | 912            | _____           |
| 065                                 | DOUGLAS          | GA | TRUCK ONLY  | 662            | _____           |
|                                     | MACON            | GA | TRUCK ONLY  | 250            | _____           |
| 066                                 | NEWPORT          | MN |             | 912            | _____           |
| 067                                 | DES MOINES       | IA |             | 912            | _____           |
| 068                                 | MASON CITY       | IA | TRUCK ONLY  | 456            | _____           |
|                                     | SIOUX CITY       | IA | TRUCK ONLY  | 456            | _____           |
| 069                                 | HELENA           | MT | TRUCK ONLY  | 912            | _____           |
| 070                                 | LINCOLN          | NE |             | 684            | _____           |
|                                     | OMAHA            | NE | TRUCK ONLY  | 228            | _____           |
| 071                                 | COMMERCE         | CA | TRUCK ONLY  | 228            | _____           |
|                                     | LOS ANGELES      | CA | TRUCK ONLY  | 684            | _____           |
| 072                                 | SACRAMENTO       | CA | TRUCK ONLY  | 912            | _____           |
| 073                                 | EMMETT           | ID |             | 912            | _____           |
| 074                                 | KENT             | WA |             | 912            | _____           |
| 075                                 | KENT             | WA |             | 456            | _____           |
|                                     | SPOKANE          | WA |             | 456            | _____           |
| 076                                 | SPOKANE          | WA |             | 912            | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 09/16/04 - 09/30/04 |                  |    |             |                |                 |
| 077                                 | AUGUSTA          | ME | TRUCK ONLY  | 912            | _____           |
| 078                                 | ALBANY           | GA | TRUCK ONLY  | 300            | _____           |
|                                     | AMERICUS         | GA | TRUCK ONLY  | 612            | _____           |
| 079                                 | EAST BERNSTADT   | KY | TRUCK ONLY  | 304            | _____           |
|                                     | LEXINGTON        | KY | TRUCK ONLY  | 304            | _____           |
|                                     | OWENSBORO        | KY | TRUCK ONLY  | 304            | _____           |
| 080                                 | EAST BERNSTADT   | KY | TRUCK ONLY  | 608            | _____           |
|                                     | MARTIN           | TN | TRUCK ONLY  | 304            | _____           |
| 081                                 | FORT WAYNE       | IN | TRUCK ONLY  | 912            | _____ 2 stops   |
| 082                                 | FAIRFIELD        | OH | TRUCK ONLY  | 304            | _____           |
|                                     | LEXINGTON        | KY | TRUCK ONLY  | 608            | _____           |
| 083                                 | SACRAMENTO       | CA | TRUCK ONLY  | 912            | _____           |
| DELIVERY PERIOD 10/01/04 - 10/15/04 |                  |    |             |                |                 |
| 084                                 | CONCORD          | NH | TRUCK ONLY  | 912            | _____           |
| 085                                 | ALBANY           | NY | TRUCK ONLY  | 912            | _____ **        |
| 086                                 | AUBURN           | NY | TRUCK ONLY  | 456            | _____ **        |
|                                     | HOLLEY           | NY |             | 456            | _____           |
| 087                                 | BROOKLYN         | NY | TRUCK ONLY  | 5,472          | _____ **        |
| 088                                 | CENTRAL ISLIP    | NY | TRUCK ONLY  | 912            | _____ **        |
| 089                                 | LAWRENCEVILLE    | GA | TRUCK ONLY  | 912            | _____           |

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 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 10/01/04 - 10/15/04 |                     |    |                |                   |                    |
| 090                                 | GRANITE CITY        | IL |                | 1,824             | _____              |
| 091                                 | BLOOMINGTON         | IN | TRUCK ONLY     | 912               | _____              |
| 092                                 | FORT WAYNE          | IN | TRUCK ONLY     | 2,736             | _____              |
| 093                                 | LOGANSPOUT          | IN |                | 2,736             | _____              |
| 094                                 | NEWPORT             | MN |                | 1,824             | _____              |
| 095                                 | EAU CLAIRE          | WI |                | 1,824             | _____              |
| 096                                 | MADISON             | WI |                | 1,824             | _____              |
| 097                                 | EAU CLAIRE          | WI |                | 456               | _____              |
|                                     | MADISON             | WI |                | 456               | _____              |
| 098                                 | MCALESTER           | OK |                | 912               | _____              |
| 099                                 | DENVER              | CO | TRUCK ONLY     | 912               | _____              |
| 100                                 | PUEBLO WEST         | CO | TRUCK ONLY     | 912               | _____              |
| 101                                 | DENVER              | CO | TRUCK ONLY     | 617               | _____              |
|                                     | PUEBLO WEST         | CO | TRUCK ONLY     | 295               | _____              |
| 102                                 | LINCOLN             | NE |                | 684               | _____              |
|                                     | OMAHA               | NE | TRUCK ONLY     | 228               | _____              |
| 103                                 | LARAMIE             | WY |                | 912               | _____              |
| 104                                 | PLEASANT GROVE      | CA | TRUCK ONLY     | 228               | _____              |
|                                     | SACRAMENTO          | CA | TRUCK ONLY     | 684               | _____              |



ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 10/01/04 - 10/15/04 |                     |    |                |                   |                    |
| 105                                 | EMMETT              | ID |                | 912               | _____              |
| 106                                 | FOREST GROVE        | OR |                | 912               | _____              |
| DELIVERY PERIOD 10/16/04 - 10/31/04 |                     |    |                |                   |                    |
| 107                                 | CHATTANOOGA         | TN | TRUCK ONLY     | 400               | _____              |
|                                     | CLEVELAND           | GA | TRUCK ONLY     | 512               | _____              |
| 108                                 | AMERICUS            | GA | TRUCK ONLY     | 662               | _____              |
|                                     | JONESBORO           | GA | TRUCK ONLY     | 250               | _____              |
| 109                                 | GRANITE CITY        | IL |                | 1,824             | _____              |
| 110                                 | PHOENIX             | AZ | TRUCK ONLY     | 1,824             | _____              |
| DELIVERY PERIOD 11/01/04 - 11/15/04 |                     |    |                |                   |                    |
| 111                                 | CRANSTON            | RI | TRUCK ONLY     | 912               | _____              |
| 112                                 | PLAINFIELD          | VT | TRUCK ONLY     | 912               | _____              |
| 113                                 | CHARLESTON          | WV |                | 912               | _____              |
| 114                                 | DOUGLAS             | GA | TRUCK ONLY     | 912               | _____              |
| 115                                 | KENNESAW            | GA | TRUCK ONLY     | 912               | _____              |
| 116                                 | FORT WAYNE          | IN | TRUCK ONLY     | 912               | _____ 2 stops      |
| 117                                 | NEWPORT             | MN |                | 1,824             | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 32 PEARS, CANNED, SLC  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 11/01/04 - 11/15/04 |                  |    |             |                |                 |
| 118                                 | MCALESTER        | OK |             | 1,824          | _____           |
| 119                                 | CLEARFIELD       | UT |             | 1,824          | _____           |
| 120                                 | SALT LAKE CITY   | UT | TRUCK ONLY  | 912            | _____           |
| 121                                 | LARAMIE          | WY |             | 912            | _____           |
| 122                                 | PHOENIX          | AZ | TRUCK ONLY  | 912            | _____           |

TOTAL QUANTITY FOR COMMODITY TYPE 139,536

COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 08/01/04 - 08/15/04 |                  |    |             |                |                 |
| 123                                 | CHEEKTOWAGA      | NY | TRUCK ONLY  | 912            | _____ **        |
| 124                                 | CRANSTON         | RI | TRUCK ONLY  | 912            | _____           |
| 125                                 | LINCOLN          | RI | TRUCK ONLY  | 912            | _____           |
| 126                                 | BALTIMORE        | MD | TRUCK ONLY  | 512            | _____           |
|                                     | COCKEYSVILLE     | MD | TRUCK ONLY  | 400            | _____           |
| 127                                 | JESSUP           | MD | TRUCK ONLY  | 612            | _____           |
|                                     | POCOMOKE CITY    | MD | TRUCK ONLY  | 300            | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 08/01/04 - 08/15/04 |                     |    |                |                   |                    |
| 128                                 | ALTOONA             | PA | TRUCK ONLY     | 228               | _____              |
|                                     | PHILADELPHIA        | PA | TRUCK ONLY     | 684               | _____              |
| 129                                 | JACKSONVILLE        | FL | TRUCK ONLY     | 912               | _____              |
| 130                                 | MIAMI PLANTATIO     | FL |                | 912               | _____              |
| 131                                 | WINTER HAVEN        | FL |                | 912               | _____              |
| 132                                 | AMERICUS            | GA | TRUCK ONLY     | 912               | _____              |
| 133                                 | ATLANTA             | GA |                | 600               | _____              |
|                                     | COLLEGE PARK        | GA |                | 312               | _____              |
| 134                                 | ATLANTA             | GA | TRUCK ONLY     | 456               | _____              |
|                                     | LAWRENCEVILLE       | GA | TRUCK ONLY     | 456               | _____              |
| 135                                 | AMERICUS            | GA | TRUCK ONLY     | 612               | _____              |
|                                     | MACON               | GA | TRUCK ONLY     | 300               | _____              |
| 136                                 | CREEDMOOR           | NC | TRUCK ONLY     | 912               | _____              |
| 137                                 | FAYETTEVILLE        | NC | TRUCK ONLY     | 912               | _____              |
| 138                                 | SALISBURY           | NC | TRUCK ONLY     | 912               | _____              |
| 139                                 | BERKELEY            | IL | TRUCK ONLY     | 912               | _____              |
| 140                                 | GRANITE CITY        | IL |                | 912               | _____              |
| 141                                 | DETROIT             | MI | TRUCK ONLY     | 912               | _____              |
| 142                                 | ELMIRA              | MI |                | 1,824             | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 08/01/04 - 08/15/04 |                     |    |                |                   |                    |
| 143                                 | KALAMAZOO           | MI | TRUCK ONLY     | 2,736             | _____              |
| 144                                 | ST PAUL             | MN | TRUCK ONLY     | 912               | _____              |
| 145                                 | INDEPENDENCE        | MO |                | 1,824             | _____              |
| 146                                 | LINCOLN             | NE | TRUCK ONLY     | 228               | _____              |
|                                     | LINCOLN             | NE |                | 684               | _____              |
| 147                                 | CLEARFIELD          | UT |                | 912               | _____              |
| 148                                 | CLEARFIELD          | UT |                | 604               | _____              |
|                                     | LINDON              | UT | TRUCK ONLY     | 308               | _____              |
| 149                                 | SALT LAKE CITY      | UT | TRUCK ONLY     | 912               | _____              |
| 150                                 | BAKERSFIELD         | CA | TRUCK ONLY     | 912               | _____              |
| 151                                 | COMMERCE            | CA | TRUCK ONLY     | 912               | _____              |
| 152                                 | CORDELIA            | CA | TRUCK ONLY     | 912               | _____              |
| 153                                 | FRESNO              | CA | TRUCK ONLY     | 912               | _____              |
| 154                                 | LOS ANGELES         | CA | TRUCK ONLY     | 1,824             | _____              |
| 155                                 | LOS ANGELES         | CA | TRUCK ONLY     | 684               | _____              |
|                                     | POMONA              | CA | TRUCK ONLY     | 228               | _____              |
| 156                                 | NATIONAL CITY       | CA |                | 912               | _____              |
| 157                                 | PLEASANT GROVE      | CA | TRUCK ONLY     | 912               | _____              |
| 158                                 | POMONA              | CA | TRUCK ONLY     | 1,824             | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 08/01/04 - 08/15/04 |                  |    |             |                |                 |
| 159                                 | SACRAMENTO       | CA | TRUCK ONLY  | 1,824          | _____           |
| 160                                 | KENT             | WA |             | 912            | _____           |
| 161                                 | KENT             | WA |             | 365            | _____           |
|                                     | SPOKANE          | WA |             | 547            | _____           |
| DELIVERY PERIOD 08/16/04 - 08/31/04 |                  |    |             |                |                 |
| 162                                 | MIAMI PLANTATIO  | FL |             | 912            | _____           |
| 163                                 | ORLANDO          | FL | TRUCK ONLY  | 912            | _____           |
| 164                                 | RIVIERA BEACH    | FL | TRUCK ONLY  | 912            | _____           |
| 165                                 | ALBANY           | GA |             | 212            | _____           |
|                                     | ALBANY           | GA | TRUCK ONLY  | 700            | _____           |
| 166                                 | AMERICUS         | GA | TRUCK ONLY  | 456            | _____           |
|                                     | DOUGLAS          | GA | TRUCK ONLY  | 456            | _____           |
| 167                                 | GLENDALE HGTS    | IL | TRUCK ONLY  | 912            | _____           |
| 168                                 | GRANITE CITY     | IL |             | 2,736          | _____           |
| 169                                 | ELMIRA           | MI |             | 912            | _____           |
| 170                                 | NEWPORT          | MN |             | 912            | _____           |
| 171                                 | CLEVELAND        | OH | TRUCK ONLY  | 912            | _____           |
| 172                                 | DAYTON           | OH |             | 1,824          | _____           |
| 173                                 | OBETZ            | OH | TRUCK ONLY  | 912            | _____           |
| 174                                 | SPRINGFIELD      | OH | TRUCK ONLY  | 912            | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 08/16/04 - 08/31/04 |                  |    |             |                |                 |
| 175                                 | LOS ANGELES      | CA | TRUCK ONLY  | 1,824          | _____           |
| 176                                 | POMONA           | CA | TRUCK ONLY  | 1,824          | _____           |
| 177                                 | SACRAMENTO       | CA | TRUCK ONLY  | 912            | _____           |
| 178                                 | LAS VEGAS        | NV | TRUCK ONLY  | 912            | _____           |
| 179                                 | LAS VEGAS        | NV | TRUCK ONLY  | 400            | _____           |
|                                     | RENO             | NV | TRUCK ONLY  | 512            | _____           |
| DELIVERY PERIOD 09/01/04 - 09/15/04 |                  |    |             |                |                 |
| 180                                 | CHEEKTOWAGA      | NY | TRUCK ONLY  | 912            | _____ **        |
| 181                                 | PHILADELPHIA     | PA | TRUCK ONLY  | 912            | _____           |
| 182                                 | MIAMI PLANTATIO  | FL |             | 912            | _____           |
| 183                                 | BARTOW           | FL |             | 500            | _____           |
|                                     | WINTER HAVEN     | FL |             | 412            | _____           |
| 184                                 | CHATTANOOGA      | TN | TRUCK ONLY  | 312            | _____           |
|                                     | CLEVELAND        | GA | TRUCK ONLY  | 600            | _____           |
| 185                                 | DOUGLAS          | GA | TRUCK ONLY  | 912            | _____           |
| 186                                 | GRANITE CITY     | IL |             | 912            | _____           |
| 187                                 | ELMIRA           | MI |             | 912            | _____           |
| 188                                 | KALAMAZOO        | MI | TRUCK ONLY  | 912            | _____           |
| 189                                 | EAU CLAIRE       | WI |             | 912            | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 09/01/04 - 09/15/04 |                     |    |                |                   |                    |
| 190                                 | MADISON             | WI |                | 912               | _____              |
| 191                                 | EAU CLAIRE          | WI |                | 456               | _____              |
|                                     | MADISON             | WI |                | 456               | _____              |
| 192                                 | MILWAUKEE           | WI | TRUCK ONLY     | 912               | _____              |
| 193                                 | ALBUQUERQUE         | NM |                | 912               | _____              |
| 194                                 | MESA                | AZ | TRUCK ONLY     | 912               | _____              |
| 195                                 | LOS ANGELES         | CA | TRUCK ONLY     | 1,824             | _____              |
| 196                                 | POMONA              | CA | TRUCK ONLY     | 912               | _____              |
| 197                                 | NATIONAL CITY       | CA |                | 684               | _____              |
|                                     | POMONA              | CA | TRUCK ONLY     | 228               | _____              |
| 198                                 | SACRAMENTO          | CA | TRUCK ONLY     | 1,824             | _____              |
| 199                                 | SEATTLE WHSE        | WA | TRUCK ONLY     | 912               | _____              |
| DELIVERY PERIOD 09/16/04 - 09/30/04 |                     |    |                |                   |                    |
| 200                                 | MOBILE              | AL | TRUCK ONLY     | 912               | _____              |
| 201                                 | MIAMI PLANTATIO     | FL |                | 912               | _____              |
| 202                                 | EAST BERNSTADT      | KY | TRUCK ONLY     | 456               | _____              |
|                                     | LEXINGTON           | KY | TRUCK ONLY     | 456               | _____              |
| 203                                 | CORINTH             | MS | TRUCK ONLY     | 1,824             | _____              |
| 204                                 | JACKSON             | MS | TRUCK ONLY     | 912               | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 09/16/04 - 09/30/04 |                     |    |                |                   |                    |
| 205                                 | LAUREL              | MS | TRUCK ONLY     | 1,824             | _____              |
| 206                                 | GRANITE CITY        | IL |                | 1,824             | _____              |
| 207                                 | ROCK ISLAND         | IL | TRUCK ONLY     | 912               | _____              |
| 208                                 | ELMIRA              | MI |                | 912               | _____              |
| 209                                 | NEWPORT             | MN |                | 1,824             | _____              |
| 210                                 | CLEVELAND           | OH | TRUCK ONLY     | 912               | _____              |
| 211                                 | DAYTON              | OH |                | 1,824             | _____              |
| 212                                 | OBETZ               | OH | TRUCK ONLY     | 912               | _____              |
| 213                                 | ALBUQUERQUE         | NM |                | 912               | _____              |
| 214                                 | INDEPENDENCE        | MO |                | 1,824             | _____              |
| 215                                 | LOS ANGELES         | CA | TRUCK ONLY     | 1,824             | _____              |
| 216                                 | POMONA              | CA | TRUCK ONLY     | 912               | _____              |
| 217                                 | SACRAMENTO          | CA | TRUCK ONLY     | 912               | _____              |



ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 10/01/04 - 10/15/04 |                     |    |                |                   |                    |
| 218                                 | YANTIC              | CT |                | 912               | _____              |
| 219                                 | CHEEKTOWAGA         | NY | TRUCK ONLY     | 912               | _____**            |
| 220                                 | BALTIMORE           | MD | TRUCK ONLY     | 362               | _____              |
|                                     | ROCKVILLE           | MD |                | 550               | _____              |
| 221                                 | ALTOONA             | PA | TRUCK ONLY     | 228               | _____              |
|                                     | PHILADELPHIA        | PA | TRUCK ONLY     | 684               | _____              |
| 222                                 | MIAMI PLANTATIO     | FL |                | 912               | _____              |
| 223                                 | WINTER HAVEN        | FL |                | 912               | _____              |
| 224                                 | ATLANTA             | GA |                | 600               | _____              |
|                                     | LAWRENCEVILLE       | GA | TRUCK ONLY     | 312               | _____              |
| 225                                 | DOUGLAS             | GA | TRUCK ONLY     | 612               | _____              |
|                                     | MACON               | GA | TRUCK ONLY     | 300               | _____              |
| 226                                 | FAYETTEVILLE        | NC | TRUCK ONLY     | 912               | _____              |
| 227                                 | CONWAY              | SC | TRUCK ONLY     | 912               | _____              |
| 228                                 | FORT MILL           | SC | TRUCK ONLY     | 912               | _____              |
| 229                                 | BERKELEY            | IL | TRUCK ONLY     | 912               | _____              |
| 230                                 | ROCK ISLAND         | IL | TRUCK ONLY     | 912               | _____              |
| 231                                 | BRIGHTON            | MI | TRUCK ONLY     | 912               | _____              |
| 232                                 | LITTLE ROCK         | AR | TRUCK ONLY     | 1,824             | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 10/01/04 - 10/15/04 |                  |    |             |                |                 |
| 233                                 | ALBUQUERQUE      | NM |             | 912            | _____           |
| 234                                 | PHOENIX          | AZ | TRUCK ONLY  | 1,824          | _____           |
| 235                                 | BAKERSFIELD      | CA | TRUCK ONLY  | 912            | _____           |
| 236                                 | CORDELIA         | CA | TRUCK ONLY  | 912            | _____           |
| 237                                 | LOS ANGELES      | CA | TRUCK ONLY  | 1,824          | _____           |
| 238                                 | SACRAMENTO       | CA | TRUCK ONLY  | 912            | _____           |
| DELIVERY PERIOD 10/16/04 - 10/31/04 |                  |    |             |                |                 |
| 239                                 | NATICK           | MA | TRUCK ONLY  | 456            | _____           |
|                                     | SPRINGFIELD      | MA | TRUCK ONLY  | 456            | _____           |
| 240                                 | TAUNTON          | MA | TRUCK ONLY  | 684            | _____           |
|                                     | WILMINGTON       | MA |             | 228            | _____           |
| 241                                 | WILMINGTON       | MA |             | 912            | _____           |
| 242                                 | BALTIMORE        | MD | TRUCK ONLY  | 456            | _____           |
|                                     | JESSUP           | MD | TRUCK ONLY  | 228            | _____           |
|                                     | ROCKVILLE        | MD |             | 228            | _____           |
| 243                                 | CORINTH          | MS | TRUCK ONLY  | 1,824          | _____           |
| 244                                 | LAUREL           | MS | TRUCK ONLY  | 912            | _____           |
| 245                                 | CREEDMOOR        | NC | TRUCK ONLY  | 1,824          | _____           |
| 246                                 | CREEDMOOR        | NC | TRUCK ONLY  | 472            | _____           |
|                                     | SALISBURY        | NC | TRUCK ONLY  | 440            | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 10/16/04 - 10/31/04 |                     |    |                |                   |                    |
| 247                                 | CONWAY              | SC | TRUCK ONLY     | 350               | _____              |
|                                     | FORT MILL           | SC | TRUCK ONLY     | 562               | _____              |
| 248                                 | COLUMBIA            | SC | TRUCK ONLY     | 190               | _____              |
|                                     | CONWAY              | SC | TRUCK ONLY     | 722               | _____              |
| 249                                 | GLENDALE HGTS       | IL | TRUCK ONLY     | 912               | _____              |
| 250                                 | NEWPORT             | MN |                | 1,824             | _____              |
| 251                                 | CLEVELAND           | OH | TRUCK ONLY     | 912               | _____              |
| 252                                 | DAYTON              | OH |                | 1,824             | _____              |
| 253                                 | OBETZ               | OH | TRUCK ONLY     | 912               | _____              |
| 254                                 | SPRINGFIELD         | OH | TRUCK ONLY     | 912               | _____              |
| 255                                 | ALBUQUERQUE         | NM |                | 912               | _____              |
| 256                                 | LOS ANGELES         | CA | TRUCK ONLY     | 1,824             | _____              |
| 257                                 | SACRAMENTO          | CA | TRUCK ONLY     | 912               | _____              |
| DELIVERY PERIOD 11/01/04 - 11/15/04 |                     |    |                |                   |                    |
| 258                                 | ROCKVILLE           | MD |                | 912               | _____              |
| 259                                 | CHATTANOOGA         | TN | TRUCK ONLY     | 312               | _____              |
|                                     | CLEVELAND           | GA | TRUCK ONLY     | 600               | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 33 PEARS, CANNED, DICED  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 11/01/04 - 11/15/04 |                     |    |                |                   |                    |
| 260                                 | BERKELEY            | IL | TRUCK ONLY     | 912               | _____              |
| 261                                 | GLENDALE HGTS       | IL | TRUCK ONLY     | 912               | _____              |
| 262                                 | ROCK ISLAND         | IL | TRUCK ONLY     | 912               | _____              |
| 263                                 | NEWPORT             | MN |                | 912               | _____              |
| 264                                 | EAU CLAIRE          | WI |                | 912               | _____              |
| 265                                 | MADISON             | WI |                | 912               | _____              |
| 266                                 | EAU CLAIRE          | WI |                | 456               | _____              |
|                                     | MADISON             | WI |                | 456               | _____              |
| 267                                 | LINCOLN             | NE | TRUCK ONLY     | 228               | _____              |
|                                     | LINCOLN             | NE |                | 684               | _____              |
| 268                                 | BAKERSFIELD         | CA | TRUCK ONLY     | 912               | _____              |
| 269                                 | LOS ANGELES         | CA | TRUCK ONLY     | 912               | _____              |
| 270                                 | POMONA              | CA | TRUCK ONLY     | 912               | _____              |
| 271                                 | KENT                | WA |                | 2,736             | _____              |
| 272                                 | KENT                | WA |                | 456               | _____              |
|                                     | SPOKANE             | WA |                | 456               | _____              |
| 273                                 | SPOKANE             | WA |                | 912               | _____              |
| TOTAL QUANTITY FOR COMMODITY TYPE   |                     |    |                | 165,984           |                    |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 34 PEARS, CANNED, HALVES  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO                          | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|-------------------------------------|---------------------|----|----------------|-------------------|--------------------|
| DELIVERY PERIOD 08/01/04 - 08/15/04 |                     |    |                |                   |                    |
| 274                                 | DELAWARE CITY       | DE | TRUCK ONLY     | 912               | _____              |
| 275                                 | CARTERET            | NJ | TRUCK ONLY     | 912               | _____              |
| 276                                 | MADISON HEIGHTS     | VA | TRUCK ONLY     | 912               | _____              |
| 277                                 | JOHNSON CITY        | TN | TRUCK ONLY     | 412               | _____              |
|                                     | MADISON HEIGHTS     | VA | TRUCK ONLY     | 500               | _____              |
| 278                                 | NORFOLK             | VA | TRUCK ONLY     | 250               | _____              |
|                                     | SUFFOLK             | VA | TRUCK ONLY     | 662               | _____              |
| 279                                 | ALBANY              | GA |                | 212               | _____              |
|                                     | ALBANY              | GA | TRUCK ONLY     | 700               | _____              |
| 280                                 | ATLANTA             | GA | TRUCK ONLY     | 912               | _____              |
| 281                                 | DOUGLAS             | GA | TRUCK ONLY     | 912               | _____              |
| 282                                 | CREEDMOOR           | NC | TRUCK ONLY     | 1,824             | _____              |
| 283                                 | FAYETTEVILLE        | NC | TRUCK ONLY     | 912               | _____              |
| 284                                 | SALISBURY           | NC | TRUCK ONLY     | 912               | _____              |
| 285                                 | ALCOA               | TN | TRUCK ONLY     | 912               | _____              |
| 286                                 | BATON ROUGE         | LA | TRUCK ONLY     | 912               | _____              |
| 287                                 | BATON ROUGE         | LA | TRUCK ONLY     | 306               | _____              |
|                                     | HARAHAN             | LA |                | 606               | _____              |
| 288                                 | BATON ROUGE         | LA | TRUCK ONLY     | 359               | _____              |
|                                     | GRAMBLING           | LA | TRUCK ONLY     | 553               | _____              |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 34 PEARS, CANNED, HALVES  
 PACK SIZE : 60 6/#10 CAN

| ITEM<br>NO | DESTINATION<br>CITY | ST | TRANS<br>RESTR | QUANTITY<br>(CSE) | PRICE PER<br>(CSE) |
|------------|---------------------|----|----------------|-------------------|--------------------|
|------------|---------------------|----|----------------|-------------------|--------------------|

DELIVERY PERIOD 08/01/04 - 08/15/04

|     |                |    |            |       |       |
|-----|----------------|----|------------|-------|-------|
| 289 | HARAHAN        | LA |            | 1,824 | _____ |
| 290 | HARAHAN        | LA |            | 267   | _____ |
|     | ST MARTINVILLE | LA | TRUCK ONLY | 645   | _____ |
| 291 | ALEXANDRIA     | LA |            | 608   | _____ |
|     | HARAHAN        | LA |            | 304   | _____ |
| 292 | ALEXANDRIA     | LA |            | 430   | _____ |
|     | SHREVEPORT     | LA |            | 482   | _____ |
| 293 | GRAMBLING      | LA | TRUCK ONLY | 547   | _____ |
|     | SHREVEPORT     | LA |            | 365   | _____ |
| 294 | ST MARTINVILLE | LA | TRUCK ONLY | 1,824 | _____ |
| 295 | SAN ANTONIO    | TX | TRUCK ONLY | 1,824 | _____ |
| 296 | FARGO          | ND | TRUCK ONLY | 912   | _____ |
| 297 | PHOENIX        | AZ | TRUCK ONLY | 1,824 | _____ |
| 298 | LOS ANGELES    | CA | TRUCK ONLY | 684   | _____ |
|     | POMONA         | CA | TRUCK ONLY | 228   | _____ |

DELIVERY PERIOD 08/16/04 - 08/31/04

|     |                 |    |            |       |          |
|-----|-----------------|----|------------|-------|----------|
| 299 | CENTRAL ISLIP   | NY | TRUCK ONLY | 5,472 | _____ ** |
| 300 | MADISON HEIGHTS | VA | TRUCK ONLY | 912   | _____    |
| 301 | AMERICUS        | GA | TRUCK ONLY | 912   | _____    |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 34 PEARS, CANNED, HALVES  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 08/16/04 - 08/31/04 |                  |    |             |                |                 |
| 302                                 | CHATTANOOGA      | TN | TRUCK ONLY  | 412            | _____           |
|                                     | CLEVELAND        | GA | TRUCK ONLY  | 500            | _____           |
| 303                                 | COLLEGE PARK     | GA |             | 500            | _____           |
|                                     | JONESBORO        | GA | TRUCK ONLY  | 412            | _____           |
| 304                                 | CHATTANOOGA      | TN | TRUCK ONLY  | 912            | _____ 2 stops   |
| 305                                 | LEBANON          | TN | TRUCK ONLY  | 912            | _____           |
| 306                                 | GRAND PRAIRIE    | TX |             | 912            | _____           |
| 307                                 | HOUSTON          | TX | TRUCK ONLY  | 912            | _____           |
| 308                                 | PHOENIX          | AZ | TRUCK ONLY  | 912            | _____           |
| DELIVERY PERIOD 09/01/04 - 09/15/04 |                  |    |             |                |                 |
| 309                                 | YANTIC           | CT |             | 912            | _____           |
| 310                                 | BATESVILLE       | MS | TRUCK ONLY  | 912            | _____           |
| 311                                 | COOKEVILLE       | TN | TRUCK ONLY  | 912            | _____           |
| 312                                 | SAN ANTONIO      | TX | TRUCK ONLY  | 912            | _____           |
| 313                                 | INDEPENDENCE     | MO |             | 1,824          | _____           |
| 314                                 | LARAMIE          | WY |             | 912            | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 34 PEARS, CANNED, HALVES  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY         | ST       | TRANS RESTR              | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|--------------------------|----------|--------------------------|----------------|-----------------|
| DELIVERY PERIOD 09/16/04 - 09/30/04 |                          |          |                          |                |                 |
| 315                                 | CENTRAL ISLIP            | NY       | TRUCK ONLY               | 2,736          | _____ **        |
| 316                                 | MADISON HEIGHTS          | VA       | TRUCK ONLY               | 912            | _____           |
| 317                                 | DOUGLAS<br>MACON         | GA<br>GA | TRUCK ONLY<br>TRUCK ONLY | 700<br>212     | _____<br>_____  |
| 318                                 | MEMPHIS                  | TN       | TRUCK ONLY               | 912            | _____           |
| 319                                 | GRAND PRAIRIE            | TX       |                          | 912            | _____           |
| 320                                 | HOUSTON                  | TX       | TRUCK ONLY               | 912            | _____           |
| 321                                 | PHOENIX                  | AZ       | TRUCK ONLY               | 912            | _____           |
| DELIVERY PERIOD 10/01/04 - 10/15/04 |                          |          |                          |                |                 |
| 322                                 | JACKSONVILE/FAS          | FL       | TRUCK ONLY               | 912            | _____           |
| 323                                 | JACKSONVILE/FAS          | FL       | TRUCK ONLY               | 912            | _____           |
| 324                                 | JACKSONVILE/FAS          | FL       | TRUCK ONLY               | 912            | _____           |
| 325                                 | JACKSONVILE/FAS          | FL       | TRUCK ONLY               | 912            | _____           |
| 326                                 | MADISON HEIGHTS          | VA       | TRUCK ONLY               | 912            | _____           |
| 327                                 | NORFOLK<br>SUFFOLK       | VA<br>VA | TRUCK ONLY<br>TRUCK ONLY | 200<br>712     | _____<br>_____  |
| 328                                 | CHATTANOOGA<br>CLEVELAND | TN<br>GA | TRUCK ONLY<br>TRUCK ONLY | 412<br>500     | _____<br>_____  |

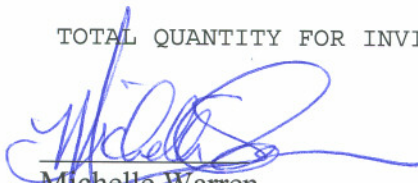


ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 34 PEARS, CANNED, HALVES  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 10/01/04 - 10/15/04 |                  |    |             |                |                 |
| 329                                 | EAST BERNSTADT   | KY | TRUCK ONLY  | 912            | _____           |
| 330                                 | LEXINGTON        | KY | TRUCK ONLY  | 912            | _____           |
| 331                                 | LOUISVILLE       | KY | TRUCK ONLY  | 912            | _____           |
| 332                                 | CREEDMOOR        | NC | TRUCK ONLY  | 912            | _____           |
| 333                                 | SALISBURY        | NC | TRUCK ONLY  | 912            | _____           |
| 334                                 | ALCOA            | TN | TRUCK ONLY  | 612            | _____           |
|                                     | LEBANON          | TN | TRUCK ONLY  | 300            | _____           |
| 335                                 | FAIRFIELD        | OH | TRUCK ONLY  | 304            | _____           |
|                                     | MARTIN           | TN | TRUCK ONLY  | 304            | _____           |
|                                     | OWENSBORO        | KY | TRUCK ONLY  | 304            | _____           |
| 336                                 | HOUSTON          | TX |             | 912            | _____           |
|                                     | HOUSTON          | TX | TRUCK ONLY  | 912            | _____           |
| 337                                 | SAN ANTONIO      | TX | TRUCK ONLY  | 912            | _____           |
| DELIVERY PERIOD 10/16/04 - 10/31/04 |                  |    |             |                |                 |
| 338                                 | CENTRAL ISLIP    | NY | TRUCK ONLY  | 2,736          | _____ **        |
| 339                                 | CARTERET         | NJ | TRUCK ONLY  | 912            | _____           |
| 340                                 | MADISON HEIGHTS  | VA | TRUCK ONLY  | 912            | _____           |
| 341                                 | DANVILLE         | VA | TRUCK ONLY  | 486            | _____           |
|                                     | SUFFOLK          | VA | TRUCK ONLY  | 426            | _____           |

ANNOUNCEMENT : FV300  
 INVITATION : 010  
 COMM GROUP : 30 FRUIT, CANNED  
 COMM TYPE : 34 PEARS, CANNED, HALVES  
 PACK SIZE : 60 6/#10 CAN

| ITEM NO                             | DESTINATION CITY | ST | TRANS RESTR | QUANTITY (CSE) | PRICE PER (CSE) |
|-------------------------------------|------------------|----|-------------|----------------|-----------------|
| DELIVERY PERIOD 10/16/04 - 10/31/04 |                  |    |             |                |                 |
| 342                                 | AMERICUS         | GA | TRUCK ONLY  | 912            | _____           |
| 343                                 | DOUGLAS          | GA | TRUCK ONLY  | 912            | _____           |
| 344                                 | BATESVILLE       | MS | TRUCK ONLY  | 912            | _____           |
| 345                                 | LEBANON          | TN | TRUCK ONLY  | 912            | _____           |
| 346                                 | GRAND PRAIRIE    | TX |             | 912            | _____           |
| 347                                 | HOUSTON          | TX |             | 912            | _____           |
|                                     | HOUSTON          | TX | TRUCK ONLY  | 912            | _____           |
| DELIVERY PERIOD 11/01/04 - 11/15/04 |                  |    |             |                |                 |
| 348                                 | MADISON HEIGHTS  | VA | TRUCK ONLY  | 912            | _____           |
| 349                                 | ALCOA            | TN | TRUCK ONLY  | 912            | _____           |
| 350                                 | GRANITE CITY     | IL |             | 912            | _____           |
| 351                                 | SAN ANTONIO      | TX | TRUCK ONLY  | 912            | _____           |
| TOTAL QUANTITY FOR COMMODITY TYPE   |                  |    |             | 86,640         |                 |
| TOTAL QUANTITY FOR INVITATION       |                  |    |             | 392,160        |                 |

  
 Michelle Warren  
 Contracting Officer

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