

Therapeutic 12.8 Disposables  
Estimated Breakdown Between Commercial Sales and Clinical Use

<b><u>Worldwide</u></b>								
	<u>1993/94</u>	<u>1994/95</u>	<u>1995/96</u>	<u>1996/97</u>	<u>1997/98</u>	<u>1998/99</u>	<u>1999/00</u>	<u>2000/01</u>
Conservative Sales Scenario								
Commercial Sales	150	700	955	1400	3625	6965	10905	17500
Clinical & other	<u>844</u>	<u>1247</u>	<u>1470</u>	<u>1771</u>	<u>1577</u>	<u>2950</u>	<u>3620</u>	<u>4145</u>
Total	994	1947	2425	3171	5202	9915	14525	21645
Optimistic Scenario								
Commercial Sales	150	767	1155	1731	3977	8585	15050	29250
Clinical & other	<u>844</u>	<u>1180</u>	<u>1270</u>	<u>1440</u>	<u>1687</u>	<u>3520</u>	<u>4875</u>	<u>5530</u>
Total	994	1947	2425	3171	5664	12105	19925	34780
<b><u>US Only</u></b>								
Conservative Sales Scenario								
Commercial Sales	0	0	0	20	1360	2540	4120	7000
Clinical & other	<u>649</u>	<u>906</u>	<u>970</u>	<u>1179</u>	<u>1025</u>	<u>2010</u>	<u>2590</u>	<u>2785</u>
Total	649	906	970	1199	2385	4550	6710	9785
Optimistic Scenario								
Commercial Sales	0	0	0	20	1520	3120	5520	11480
Clinical & other	<u>649</u>	<u>906</u>	<u>970</u>	<u>1179</u>	<u>1075</u>	<u>2430</u>	<u>3640</u>	<u>4160</u>
Total	649	906	970	1199	2595	5550	9160	15640