



United States
Department of
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Foreign
Agricultural
Service

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Export Directory of U.S. Food Distribution Companies

A guide to sourcing mixed
containers of food products.

AUSTRALIA AND OCEANIA EDITION



AgExport Services Division

<http://www.fas.usda.gov/agexport/exporter.html>

Introduction

The *Export Directory of U.S. Food Distribution Companies* is made available by the AgExport Services Division (AGX) of the Foreign Agricultural Service (FAS), U.S. Department of Agriculture (USDA).

The purpose of the directory is to provide a list of U.S. suppliers of mixed containers of grocery products to potential foreign buyers. The inclusion of a particular company in the directory does not imply USDA's endorsement of the company's products and/or services.

If a U.S. supplier would like to be included in future editions of the *Export Directory of U.S. Food Distribution Companies*, please contact:

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or

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Recommendations on improving the directory are also welcome.

The *Export Directory of U.S. Food Distribution Companies* is available on line at: <http://www.fas.usda.gov/buying.html>. The Web site also includes additional information on buying U.S. products.

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Company Name:	A J C International
Address:	5188 Roswell Rd. Atlanta, GA 30342
Phone:	(404) 252-6750
Fax:	(404) 252-9340
Web site:	http://www.ajcfood.com
E-mail:	mail@ajcfood.com
Contact:	Evan Davidman
Title:	Vice President
Sales Volume:	\$500 million
Number of Employees:	240
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	American Food and Beverage, Inc.
Address:	7449 N.W. 4 th St. Plantation, FL 33317
Phone:	(954) 327-2605
Fax:	(954) 327-1868
Web site:	http://www.americanfood.com
E-mail:	mail@americanfood.com
Contact:	Justo Rodriguez
Title:	Vice-President
Sales Volume:	\$1.5 million
Number of Employees:	2
Business/Export Services:	Export Management Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Fish and Seafood Products Snack Foods Specialty Foods
Additional Information on Product Line:	Spanish and Arabic labeling, bottled water (spring water), and dog and cat food available.
Classification of Any Product Line:	Food Service

Company Name:	American Trading International LLC
Address:	11900 W. Olympic Blvd., Suite 780 Los Angeles, CA 90064-1151
Phone:	(310) 207-6666
Fax:	(310) 207-1312
Web site:	http://www.american-trading.com
E-mail:	ati@american-trading.com
Contact:	Seth Wilen
Title:	President
Sales Volume:	\$10-\$15 million
Number of Employees:	15
Business/Export Services:	Export Management Product Representation Broker Services Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Export financing available.
Classification of Any Product Line:	Certified Organic Kosher Halal Food Service

Company Name:	America-s Classic Foods
Address:	10831 Roycroft St., Suite 41 Sun Valley, CA 91352
Phone:	(818) 768-0008
Fax:	(818) 768-8931
Web site:	http://www.amcf.com
E-mail:	mrice@amcf.com
Contact:	Monty G. Rice
Title:	President
Sales Volume:	\$1million
Number of Employees:	12
Business/Export Services:	Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Frozen Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods
Additional Information on Product Line:	- They export their own products. Some customers ask the company to purchase other items such as equipment and export for them. This is 30% of the company-s business. - Powdered ice cream mix, non-dairy creamer.
Classification of Any Product Line:	N/A

Company Name:	Basic Food International
Address:	2601 E. Oakland Park Blvd. Fort Lauderdale, FL 33306
Phone:	(954) 467-1700
Fax:	(954) 764-5110
Web site:	http://www.basicfood.com
E-mail:	consul@basicfood.com
Contact:	John Bauer
Title:	President
Sales Volume:	\$40 million
Number of Employees:	20
Business/Export Services:	N/A
Exporter Description:	Consolidation Freight Forward and Distribution Services
Regions of Interest:	All Regions
Products Currently Exporting:	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products
Additional Information on Product Line:	International food traders.
Classification of Any Product Line:	N/A

Company Name:	Colorado Boxed Beef Co.
Address:	P.O. Box 899 Winter Haven, FL 33882-0899
Phone:	(863) 967-0636
Fax:	(863) 551-4437
Web site:	N/A
E-mail:	J.Rattigan@ccbcorp.com
Contact:	John Rattigan
Title:	Director of Marketing and Business Development
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods Vegetable Products
Additional Information on Product Line:	National brands, regional/local brands, and private label available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Conagra Grocery Products Co. International
Address:	1645 W. Valencia Dr. Fullerton, CA 92633-3899
Phone:	(949) 437-1000
Fax:	(949) 437-3305
Web site:	http://www.cgpci.com
E-mail:	cgpci@cagpc.com
Contact:	Bill Maniatis
Title:	Director
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Snack Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Crown Products Co.
Address:	3500 North Causeway Blvd., Suite 1548 Metairie, LA 70002
Phone:	(504) 837-5343
Fax:	(504) 831-1219
Web site:	N/A
E-mail:	crown@crown-products.com
Contact:	Mr. Keelee
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Snack Foods
Additional Information on Product Line:	Local language labeling, pet food and commodity items available.
Classification of Any Product Line:	Not Certified Organic/Natural Foods Kosher Food Service

Company Name:	Crystal International Corp.
Address:	P.O. Box 19166 New Orleans, LA 70179
Phone:	(504) 482-5761
Fax:	(504) 482-3172
Web site:	N/A
E-mail:	crystal@baumerfoods.com
Contact:	Marwan Kabbani
Title:	Vice President of International Sales
Sales Volume:	N/A
Number of Employees:	150
Business/Export Services:	Export Management Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Ingredients Snack Foods Specialty Foods
Additional Information on Product Line:	Local language and date labeling available.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Doerle Food Services, Inc.
Address:	P.O. Box 9230 New Iberia, LA 70562-9230
Phone:	(337) 367-8551
Fax:	(337) 365-9724
Web site:	N/A
E-mail:	cdpepper@aol.com
Contact:	Carolyn T. Doerle
Title:	President
Sales Volume:	\$41million
Number of Employees:	160
Business/Export Services:	Product Representation
Exporter Description:	Emerging Exporter (Has not exported, but is committed to developing an export market.)
Regions of Interest:	All Regions
Products Currently Exporting:	Fish & Seafood Products Fruit Products Grocery Products
Additional Information on Product Line:	Not currently exporting but are interested in doing so.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Essex Exports, Inc.
Address:	550 S.W. 12 th Ave. Deerfield Beach, FL 33442-3110
Phone:	(954) 698-9333
Fax:	(954) 698-6766
Web site:	N/A
E-mail:	N/A
Contact:	Francis Mahfood
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Fish and Seafood Products Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Export Trade of America, Inc.
Address:	45 East 20 th St. New York, NY 10003
Phone:	(212) 673-5000
Fax:	(212) 777-6513
Web site:	http://www.groceries-usa.com
E-mail:	sales@groceries-usa.com
Contact:	Henry Lapidos
Title:	President
Sales Volume:	\$9 million
Number of Employees:	15
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Fruit Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Low-fat, fat-free, and GMO-free items available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	F C Bloxom & Co.
Address:	2250 Occidental Ave. S. Seattle, WA 98134-1414
Phone:	(206) 624-1000
Fax:	(206) 382-1315
Web site:	http://www.fcbloxom.com
E-mail:	antonioe@fcbloxom.com
Contact:	Antonio Esteves
Title:	N/A
Sales Volume:	N/A
Number of Employees:	20
Business/Export Services:	Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food

Company Name:	Fleming Co.
Address:	2555 N.W. 77 th Ave. Miami, FL 33122
Phone:	(305) 392-2800
Fax:	(305) 392-2801
Web site:	http://www.fleming.com
E-mail:	mblack@email.fleming.com
Contact:	Mike Blackmore
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Foodtown International, Inc.
Address:	145 Talmadge Rd. Edison, NJ 08818-0532
Phone:	(732) 287-2400
Fax:	(732) 287-2406
Web site:	http://www.foodinternational.com
E-mail:	wclark@foodinternational.com
Contact:	William Clark
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Private label, grocery non-food items, local language labeling, and date labeling available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Frontier Foods International of Pennsylvania
Address:	100 Packer Ave. Philadelphia, PA 19148
Phone:	(215) 334-9284
Fax:	(215) 334-9217
Web site:	http://www.frontierfoodsint.com
E-mail:	lstingel@frontierfoodsint.com
Contact:	Joe Pollack
Title:	Plant Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Foods Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Halal Food Service

Company Name:	General Produce Co. Ltd.
Address:	P.O. Box 308 Sacramento, CA 95812-0308
Phone:	(916) 441-6431
Fax:	(916) 441-2483
Web site:	http://www.generalproduce.com
E-mail:	genproduce@aol.com
Contact:	Thomas O. Chan
Title:	CEO
Sales Volume:	\$70 million
Number of Employees:	220
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Dairy Products and Eggs Fruit Products Grocery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Global Export Marketing Co. Ltd.
Address:	11 Penn Plaza New York, NY 10001
Phone:	(212) 268-9930
Fax:	(212) 268-9935
Web site:	http://www.globalxport.com
E-mail:	bob@globalxport.com
Contact:	Bob Kapuscinski
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Kosher Halal Food Service

Company Name:	Global Food Resources
Address:	2107 Hendricks Ave., Suite 218 Jacksonville, FL 32207
Phone:	(904) 396-7007
Fax:	(904) 396-6277
Web site:	http://www.gfr.cc
E-mail:	hw@gfr.cc or global@gfr.cc
Contact:	Heather C. Wilson
Title:	Director of Export Development
Sales Volume:	\$8 million
Number of Employees:	9
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Snack Foods Specialty Foods
Additional Information on Product Line:	National brands, private label (non-perishable) for retail and food service, health and beauty aids, and general merchandise available.
Classification of Any Product Line:	Food Service

Company Name:	Global Merchandising Corp.
Address:	5 Dorman Ave. San Francisco, CA 94124-1806
Phone:	(415) 285-8336
Fax:	(415) 641-0952
Web site:	http://www.globalexporter.com
E-mail:	lori@globalexporter.com
Contact:	Jim Connell, Sr.
Title:	Vice-President
Sales Volume:	\$20 million
Number of Employees:	12
Business/Export Services:	Export Management Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods Vegetable Products
Additional Information on Product Line:	The company exhibits at trade shows in Asia promoting and selling the products of its principals.
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	Grocers Supply International
Address:	P.O. Box 14200 Houston, TX 77021
Phone:	(713) 749-9386
Fax:	(713) 749-9362
Web site:	http://www.grocerybiz.com
E-mail:	johnsaleeba@grocerybiz.com
Contact:	John Saleeba
Title:	Export Sales
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language and date labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	I G A Inc.
Address:	8725 W. Higgins Chicago, IL 60631
Phone:	(773) 693-4520
Fax:	(773) 693-4533
Web site:	http://www.igainc.com
E-mail:	pgoelzer@igainc.com
Contact:	Paulo Goelzer
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling, date and expiration pack labeling, pet food, non-food grocery, and private label available. Also offers retail franchise licenses, supermarket retail training, and brand licenses.
Classification of Any Product Line:	Not Certified Organic/Natural Food Food Service

Company Name:	I M C Intermarket Co., Inc.
Address:	P.O. Box 987 Hermiston, OR 97838-0987
Phone:	(541) 567-3389
Fax:	(541) 567-8340
Web site:	N/A
E-mail:	imcusa@ucinet.com
Contact:	Anna Radenmacher
Title:	President
Sales Volume:	More than \$2 million
Number of Employees:	4
Business/Export Services:	Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Fish and Seafood Products Ingredients Pasta and Bakery Products
Additional Information on Product Line:	Mainly ingredients for bakery and snack food. Starting to increase activity in functional food ingredients.
Classification of Any Product Line:	Certified Organic Kosher Food Service

Company Name:	J A I Inc.
Address:	840 Hinckley Rd., Suite 125 Burlingame, CA 94010
Phone:	(650) 692-4680
Fax:	(650) 692-1771
Web site:	http://www.jaiinc.com
E-mail:	jai@netwiz.net
Contact:	Ronald P. Hostetter
Title:	Secretary/Treasurer
Sales Volume:	\$1.3 million
Number of Employees:	1
Business/Export Services:	Export Management Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal

Company Name:	Jetpac Group Ltd.
Address:	1500 North Market, Suite B-100 Shreveport, LA 71107
Phone:	(318) 221-5026
Fax:	(318) 424-5077
Web site:	N/A
E-mail:	akonrad@jetpacgroup.com
Contact:	Al Konrad
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Meat and Poultry Products
Additional Information on Product Line:	Break bulk (charters entire ship) and containers, frozen meat and poultry
Classification of Any Product Line:	Halal

Company Name:	Kemach Food Products Corp.
Address:	9920 Farragut Rd. Brooklyn, NY 11236-2399
Phone:	(718) 272-5655
Fax:	(718) 272-6226
Web site:	N/A
E-mail:	kemach@dellepro.com
Contact:	Sam Salzman
Title:	President
Sales Volume:	\$3.5 million
Number of Employees:	10
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods
Additional Information on Product Line:	Kemach brand, strictly kosher, full grocery line of products from traditional to upscale available.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Food Service

Company Name:	MBA International Co.
Address:	P.O. Box 8502 Metairie, LA 70011
Phone:	(504) 469-2970
Fax:	(504) 466-0675
Web site:	N/A
E-mail:	mbaira@aol.com
Contact:	Mouloud Baira
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Fish and Seafood Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Not Certified Organic/ Natural Food Kosher Halal Food Service

Company Name:	Mutual Wholesale Co.
Address:	2800 North Andrews Extension Pompano Beach, FL 33064
Phone:	(954) 973-5994
Fax:	(954) 984-8094
Web site:	http://www.mutualwholesale.com
E-mail:	herbleret@mutualwholesale.com
Contact:	Herb Leret
Title:	International Division Manager
Sales Volume:	\$140 million
Number of Employees:	100
Business/Export Services:	Export Management Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products
Additional Information on Product Line:	Full-time broad line food service distributor, now owned by U.S. Food Service.
Classification of Any Product Line:	Food Service

Company Name:	Naturally Fresh/Eastern Foods, Inc.
Address:	3307 S.W. 11 th Ave. Ft. Lauderdale, FL 33315
Phone:	(954) 524-2755
Fax:	(954) 524-3570
Web site:	http://www.naturallyfresh.com
E-mail:	jbeck@naturallyfresh.com
Contact:	Joe Beck
Title:	General Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Grocery Products Perishables Snack Foods
Additional Information on Product Line:	Manufacturer/distributor. Uses a freight forwarder.
Classification of Any Product Line:	N/A

Company Name:	Northern Beef Industries, Inc.
Address:	615 N. Upper Broadway, Suite 710 Corpus Christi, TX 78477
Phone:	(361) 654-6180
Fax:	(361) 654-6190
Web site:	http://www.northernbeef.com
E-mail:	sales@northernbeef.com
Contact:	David Hausman
Title:	General Manager
Sales Volume:	More than \$50 million
Number of Employees:	5
Business/Export Services:	Consolidation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Meat and Poultry Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Northwestern Meats
Address:	2100 N.W. 23 rd St. Miami, FL 33142
Phone:	(305) 633-8112
Fax:	(305) 633-6907
Web site:	http://www.numeat.com
E-mail:	numeat@bellsouth.net
Contact:	Epindio Nunez
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Exporter Description:	Export Management Product Representation Consolidation
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Fish and Seafood Products Frozen Products Meat and Poultry Products Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Omni Pacific
Address:	2499 N. Main St., Suite 250 Walnut Creek, CA 94596
Phone:	(925) 933-0695
Fax:	(925) 933-0691
Web site:	http://www.omnipacific.net
E-mail:	mail@omnipacific.net
Contact:	Hanley Ng
Title:	Director
Sales Volume:	More than \$15 million
Number of Employees:	17
Business/Export Services:	Export Management Product Representation Broker Services Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Beer, wine, and liquor/spirits available.
Classification of Any Product Line:	Food Service

Company Name:	Paramount Export Co.
Address:	175 Filbert St., Suite 210 Oakland, CA 94612
Phone:	(510) 839-0150
Fax:	(510) 839-1002
Web site:	http://www.paramountexport.net
E-mail:	fb@paramountexport.net
Contact:	Karl Kersten
Title:	Manager, Food & Beverage
Sales Volume:	More than \$100 million
Number of Employees:	75
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Quirch Foods Co.
Address:	7600 N.W. 82 nd Place Miami, FL 33166
Phone:	(305) 691-3535
Fax:	(305) 593-0272
Web site:	http://www.quirchfoods.com
E-mail:	mrq@quirchfoods.com
Contact:	Mauricio Quirch
Title:	Vice-President
Sales Volume:	\$210 million
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	Sandygren International, Inc.
Address:	12513 42 nd Ave., N.E. Seattle, WA 98125-4620
Phone:	(206) 363-9320
Fax:	(206) 363-9341
Web site:	N/A
E-mail:	sandygren@home.com
Contact:	Wesley Sandygren
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Northeast Asia and China Australia and Oceania
Products Currently Exporting:	Fruit Products Perishables Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic

Company Name:	SB Global Foods
Address:	128 Haws Lane Flourtown, PA 19031
Phone:	(215) 361-9500
Fax:	(215) 361-9323
Web site:	http://www.sbglobalfoods.com
E-mail:	kbrown@sbglobalfoods.com
Contact:	Karl Brown
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Snack Foods Specialty Foods
Additional Information on Product Line:	Bulk candy, local language labeling, and assistance with local packaging requirements available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Solid Gold Distributing Co.
Address:	23839 S. Banning Blvd. Carson, CA 90746
Phone:	(310) 835-2222
Fax:	(310) 835-2425
Web site:	N/A
E-mail:	ajpark13@aol.com
Contact:	Jong H. Park / Andrew Park
Title:	President / Vice-President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Snack Foods
Additional Information on Product Line:	Coffee, teas, creamers, juices, sugar and all other allied coffee products: i.e. cups, stir stix, brewers available.
Classification of Any Product Line:	Not Certified Organic/Natural Food

Company Name:	Suma Trading Corp.
Address:	715 Ardsley Rd. Scarsdale, NY 10583
Phone:	(914) 693-0315
Fax:	(914) 693-0548
Web site:	N/A
E-mail:	export@sumatradingusa.com
Contact:	Fred Becker
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Africa/Middle East Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language, pack, and expiration date labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Sun International Export Corp.
Address:	2040 N.W. 96 th Ave. Miami, FL 33172
Phone:	(305) 436-9444
Fax:	(305) 436-9399
Web site:	http://www.sunexp.com
E-mail:	mitchb@sunexp.com
Contact:	Mitchell R. Byalick
Title:	Director
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Australia
Products Currently Exporting:	Dairy Products and Eggs Fruit Products Perishables Vegetable Products
Additional Information on Product Line:	Private label and local language labeling available.
Classification of Any Product Line:	Food Service

Company Name:	Sysco Food Services of South Florida
Address:	555 N.E. 185 th St. Miami, FL 33179-4512
Phone:	(305) 770-5612
Fax:	(305) 652-7912
Web site:	http://www.sysco.com
E-mail:	smith.emery.R016@sysco.com
Contact:	Emery T. Smith
Title:	Vice-President of International Sales
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Paper, equipment, and supplies available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Trundle and Co., Inc.
Address:	155 E 55 th St., Suite 206 New York, NY 10022-4038
Phone:	(212) 486-1011
Fax:	(212) 486-1304
Web site:	http://www.trundle.com
E-mail:	ert@trundle.com
Contact:	Edward Trundle / Gary Young
Title:	N/A
Sales Volume:	More than \$10 million
Number of Employees:	4
Business/Export Services:	Export Management Product Representation Broker Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Grocery Products Ingredients Pasta and Bakery Products Snack Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Kosher Food Service

Company Name:	Vanguard International (dba Vanguard Trading Services)
Address:	22605 S.E. 56 th St., 2 nd Floor Issaquah, WA 98029
Phone:	(425) 557-8250
Fax:	(425) 557-8260
Web site:	N/A
E-mail:	craig.stauffer@vanguardteam.com
Contact:	Craig Stauffer
Title:	President/CEO
Sales Volume:	More than \$100 million
Number of Employees:	60
Business/Export Services:	Export Management Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Fruit Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Kosher Food Service

Listings by Product Groups:

Beverages

A J C International
American Food and Beverage, Inc.
American Trading International LLC
Colorado Boxed Beef Co.
Crown Products Co.
Essex Exports, Inc.
Export Trade Of America, Inc.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Export Marketing Co. Ltd.
Global Food Resources
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
J A I Inc.
Kemach Food Products Corp.
MBA International Co.
Omni Pacific
Paramount Export Co.
Solid Gold Distributing Co.
Suma Trading Corp.
Sun International Export Corp.
Sysco Food Services of South Florida
Trundle and Co., Inc.

Dairy Products and Eggs

A J C International
America-s Classic Foods
American Trading International LLC
Colorado Boxed Beef Co.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
Northwestern Meats
Omni Pacific
Paramount Export Co.
Quirch Foods Co.
Suma Trading Corp.
Sun International Export Corp.
Sysco Food Services of South Florida

Fish and Seafood Products

A J C International
American Food and Beverage, Inc.
American Trading International LLC
Basic Food International
Colorado Boxed Beef Co.
Doerle Food Services, Inc.
Essex Exports, Inc.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.

Grocers Supply International
I G A, Inc.
I M C Intermarket Co., Inc.
MBA International Co.
Mutual Wholesale Co.
Northwestern Meats
Omni Pacific
Paramount Export Co.
Quirch Foods Co.
Suma Trading Corp.
Sysco Food Services of South Florida

Frozen Products

A J C International
American Trading International LLC
America-s Classic Foods
Basic Food International
Colorado Boxed Beef Co.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Export Marketing Co. Ltd.
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
Mutual Wholesale Co.
Northwestern Meats
Omni Pacific
Paramount Export Co.
Quirch Foods Co.
Suma Trading Corp.
Sysco Food Services of South Florida

Fruit Products

American Trading International LLC
Doerle Food Services, Inc.
Essex Exports, Inc.
Export Trade Of America, Inc.
F C Bloxom & Co.
Fleming Co.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Grocers Supply International
I G A, Inc.
Omni Pacific
Paramount Export Co.
Sandygren International, Inc.
Suma Trading Corp.
Sun International Export Corp.
Sysco Food Services of South Florida
Vanguard International

Grocery Products

A J C International
American Food and Beverage, Inc.
American Trading International LLC
Basic Food International
Colorado Boxed Beef Co.
Conagra Grocery Products Co. International
Crown Products Co.
Crystal International Corp.

Doerle Food Services, Inc.
Essex Exports, Inc.
Export Trade Of America, Inc.
F C Bloxom & Co.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Export Marketing Co. Ltd.
Global Food Resources
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
J A I Inc.
Kemach Food Products Corp.
MBA International Co.
Mutual Wholesale Co.
Naturally Fresh/Eastern Foods, Inc.
Omni Pacific
Paramount Export Co.
Quirch Foods Co.
SB Global Foods
Suma Trading Corp.
Sysco Food Services of South Florida
Trundle and Co., Inc.

Ingredients

A J C International
American Trading International LLC
America-s Classic Foods
Colorado Boxed Beef Co.
Crystal International Corp.
Export Trade Of America, Inc.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
I M C Intermarket Co., Inc.
MBA International Co.
Omni Pacific
Suma Trading Corp.
Sysco Food Services of South Florida
Trundle and Co., Inc.

Meat and Poultry Products

A J C International
American Trading International LLC
America-s Classic Foods
Basic Food International
Colorado Boxed Beef Co.
Fleming Co.
Frontier Foods International of Pennsylvania
Global Export Marketing Co. Ltd.
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
Jetpac Group Ltd.
MBA International Co.
Mutual Wholesale Co.
Northern Beef Industries, Inc.
Northwestern Meats

Omni Pacific
Paramount Export Co.
Quirch Foods Co.
Suma Trading Corp.
Sysco Food Services of South Florida

Pasta and Bakery Products

A J C International
American Trading International LLC
America-s Classic Foods
Colorado Boxed Beef Co.
Export Trade Of America, Inc.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Export Marketing Co. Ltd.
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
I M C Intermarket Co., Inc.
J A I Inc.
Kemach Food Products Corp.
MBA International Co.
Mutual Wholesale Co.
Omni Pacific
Paramount Export Co.
Suma Trading Corp.
Sysco Food Services of South Florida
Trundle and Co., Inc.

Perishables

A J C International
American Trading International LLC
Colorado Boxed Beef Co.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Grocers Supply International
I G A, Inc.
Naturally Fresh/Eastern Foods, Inc.
Omni Pacific
Paramount Export Co.
Sandygren International, Inc.
Suma Trading Corp.
Sun International Export Corp.
Sysco Food Services of South Florida

Snack Foods

A J C International
American Food and Beverage, Inc.
American Trading International LLC
Conagra Grocery Products Co. International
Crown Products Co.
Crystal International Corp.
Export Trade Of America, Inc.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Export Marketing Co. Ltd.
Global Food Resources
Grocers Supply International

I G A, Inc.
J A I Inc.
Kemach Food Products Corp.
MBA International Co.
Omni Pacific
Paramount Export Co.
SB Global Foods
Solid Gold Distributing Co.
Suma Trading Corp.
Sysco Food Services of South Florida
Trundle and Co., Inc.

Specialty Foods

A J C International
American Food and Beverage, Inc.
American Trading International LLC
America-s Classic Foods
Colorado Boxed Beef Co.
Crystal International Corp.
Export Trade Of America, Inc.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Export Marketing Co. Ltd.
Global Food Resources
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
J A I Inc.
Kemach Food Products Corp.
MBA International Co.
Naturally Fresh/Eastern Foods, Inc.
Northwestern Meats
Omni Pacific
Paramount Export Co.
SB Global Foods
Suma Trading Corp.
Sun International Export Corp.
Sysco Food Services of South Florida

Vegetable Products

A J C International
American Trading International LLC
Colorado Boxed Beef Co.
Conagra Grocery Products Co. International
Essex Exports, Inc.
Export Trade Of America, Inc.
F C Bloxom & Co.
Fleming Co.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Export Marketing Co. Ltd.
Global Merchandising Corp.
Grocers Supply International
I G A, Inc.
MBA International Co.
Northwestern Meats
Omni Pacific
Paramount Export Co.
Quirch Foods Co.
Sandygren International, Inc.

Suma Trading Corp.
Sun International Export Corp.
Sysco Food Services of South Florida
Vanguard International