



United States  
Department of  
Agriculture

Foreign  
Agricultural  
Service

October 2002



# Export Directory of U.S. Food Distribution Companies

A guide to sourcing mixed  
containers of food products.

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## UNITED ARAB EMIRATES EDITION



AgExport Services Division  
<http://www.fas.usda.gov/>

# Introduction

The *Export Directory of U.S. Food Distribution Companies* is made available by the AgExport Services Division (AGX) of the Foreign Agricultural Service (FAS), U.S. Department of Agriculture (USDA).

The purpose of the directory is to provide a list of U.S. suppliers of mixed containers of grocery products to potential foreign buyers. The inclusion of a particular company in the directory does not imply USDA's endorsement of the company's products and/or services.

This document is available on-line at: <http://www.fas.usda.gov/buying.html>. The Web site also includes additional information on buying U.S. products.

## **Buyers:**

### ***Interested in buying U.S. products?***

FAS Overseas offices offer information, contacts, and opportunities for buyers of U.S. products.

#### **Contact USDA-FAS locally at:**

Agricultural Trade Office  
c/o U.S. Consulate General  
P.O. Box 9343  
Dubai, United Arab Emirates  
Phone: (011-971-4) 311-6183  
Fax: (011-971-4) 311-6189  
E-Mail: [ATODubai@fas.usda.gov](mailto:ATODubai@fas.usda.gov)  
Web site: <http://www.usembabu.gov.ae/atodubai.htm>

## **U.S. Suppliers:**

If a U.S. supplier would like to be included in future editions of the *Export Directory of U.S. Food Distribution Companies*, please contact: Anne Almond - (202) 690-2853 – [Anne.Almond@fas.usda.gov](mailto:Anne.Almond@fas.usda.gov) or Jennifer-Claire Klotz - (202) 720-8557 – [Claire.Klotz@fas.usda.gov](mailto:Claire.Klotz@fas.usda.gov).

## **Directory Definitions:**

### ***Regions of Interest:***

Central and South America includes the Caribbean.

### ***Exporter Description:***

Experienced Exporter – The company regularly completes more than 6 export transactions per year. Please note the company may undertake a far greater number than this, however 6 was the threshold to be considered experienced.

New Exporter – This is the company's first year exporting and successfully completed 1-6 export transactions.

Emerging Exporter – The company has not exported but is committed to developing an export market.

## Table of Contents

<b>COMPANY</b>	<b>PAGE</b>
American Food Service International	1
American Foods Export Services, Inc.	2
American Trading International, Inc.	3
Americas Classic Foods	4
Autenrieth Co.	5
Basic Food International	6
Bell Export Foods Group	7
Bethco International, Inc.	8
Export Trade of America	9
Falcon Export Services, Inc.	10
Gateway Industries, Inc.	11
Global Export Marketing Co. Ltd.	12
Global Merchandising Corp.	13
Grocers Supply International	14
I G A, Inc.	15
International American Supermarkets Corp.	16
International Industries Corp.	17
MC McLane International	18
Mutual Wholesale Co.	19
Omni Pacific	20
Paramount Export Co.	21
Promo International, Inc.	22
Provisions International, Inc.	23
Scheidegger Trading Co., Inc.	24
Suma Trading Corp.	25
Supervalu International	26

Tropical Trading, Inc.	27
United Source One	28

<b>Company Name:</b>	<b>American Food Service International</b>
<b>Address:</b>	2220 Florida Ave., South Minneapolis, MN 55426
<b>Phone:</b>	(952) 582-8842
<b>Fax:</b>	(952) 582-8846
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:paul@bellboycorp.com">paul@bellboycorp.com</a>
<b>Contact:</b>	Paul Miller
<b>Title:</b>	General Manager
<b>Sales Volume:</b>	\$10 million
<b>Number of Employees:</b>	200
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Product Fruit Products Grocery Product Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language, and pack date/expiration labeling available. Company offers financing. Pet food, non-food grocery items and alcoholic beverages (wine, beer, spirits) available. National brands available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>American Foods Export Services, Inc.</b>
<b>Address:</b>	450 Metuchen Rd. South Plainfield, NJ 07080
<b>Phone:</b>	(908) 754-1300
<b>Fax:</b>	(908) 754-1940
<b>Web site:</b>	<a href="http://www.amfex.net">http://www.amfex.net</a>
<b>E-mail:</b>	<a href="mailto:ReyR@amfex.net">ReyR@amfex.net</a>
<b>Contact:</b>	Rey Reino
<b>Title:</b>	Vice-President of Operations
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	25
<b>Business/Export Services:</b>	Consolidation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Fruit Products Grocery Product Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language, and pack date/expiration labeling available. Pet food, non-food grocery items and alcoholic beverages (wine, beer, spirits) available. National brands available.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>American Trading International, Inc.</b>
<b>Address:</b>	11900 W. Olympic Blvd., Suite 780 Los Angeles, CA 90064-1151
<b>Phone:</b>	(310) 207-6666
<b>Fax:</b>	(310) 207-1312
<b>Web site:</b>	<a href="http://www.american-trading.com">http://www.american-trading.com</a>
<b>E-mail:</b>	<a href="mailto:ati@american-trading.com">ati@american-trading.com</a>
<b>Contact:</b>	Seth Wilen
<b>Title:</b>	President
<b>Sales Volume:</b>	\$10-\$15 million
<b>Number of Employees:</b>	15
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration labeling available. Company offers product reformulation. Ex/Im financing available (30, 60, 90 credit terms), Market Access Funds, consolidation services, and contract shipping rates. Pet food, non-grocery items and alcoholic beverages (wine, beer, spirits) available. National brands available.
<b>Classification of Any Product Line:</b>	Certified Organic Kosher Halal Food Service

<b>Company Name:</b>	<b>America-s Classic Foods</b>
<b>Address:</b>	10831 Roycroft St., Suite 41 Sun Valley, CA 91352
<b>Phone:</b>	(818) 768-0008
<b>Fax:</b>	(818) 768-8931
<b>Web site:</b>	<a href="http://www.amcf.com">http://www.amcf.com</a>
<b>E-mail:</b>	<a href="mailto:mrice@amcf.com">mrice@amcf.com</a>
<b>Contact:</b>	Monty G. Rice
<b>Title:</b>	President
<b>Sales Volume:</b>	\$1 million
<b>Number of Employees:</b>	12
<b>Business/Export Services:</b>	Product Representation
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Dairy Products and Eggs Frozen Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods
<b>Additional Information on Product Line:</b>	Company exports their own products. Some customers ask the company to purchase other items such as equipment and export for them. This is 30% of the company-s business. Powdered ice cream mix and non-dairy creamer available. Private labeling, local language labeling and pack/date expiration labeling available. Company offers product reformulation. Non-food grocery items available. The company offers custom blending of food service products. They do not work with retail grocery products.
<b>Classification of Any Product Line:</b>	N/A



<b>Company Name:</b>	<b>Autenrieth Co.</b>
<b>Address:</b>	30423 Canwood, Suite 235 Augura Hills, CA 91301
<b>Phone:</b>	(818) 706-0666
<b>Fax:</b>	(818) 707-0879
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:autco@usautco.com">autco@usautco.com</a>
<b>Contact:</b>	Robert Autenrieth
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Broker Services Consolidation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Frozen Products Fruit Products Ingredients Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Specializes in all fresh fruits. Company offers financing. Non-food grocery items available. National brands available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Food Service

<b>Company Name:</b>	<b>Basic Food International</b>
<b>Address:</b>	2601 E. Oakland Park Blvd. Fort Lauderdale, FL 33306
<b>Phone:</b>	(954) 467-1700
<b>Fax:</b>	(954) 764-5110
<b>Web site:</b>	<a href="http://www.basicfood.com">http://www.basicfood.com</a>
<b>E-mail:</b>	<a href="mailto:consul@basicfood.com">consul@basicfood.com</a>
<b>Contact:</b>	John Bauer
<b>Title:</b>	President
<b>Sales Volume:</b>	\$40 million
<b>Number of Employees:</b>	20
<b>Business/Export Services:</b>	N/A
<b>Exporter Description:</b>	Consolidation Freight Forward and Distribution Services
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration labeling available. Pet food and non-food grocery items available. National brands available.
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Bell Export Foods Group</b>
<b>Address:</b>	Pier 19 North 325 N. Columbus Blvd. Philadelphia, PA 19106
<b>Phone:</b>	(215) 829-9090
<b>Fax:</b>	(215) 829-9050
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:bellxport@wolfpack.net">bellxport@wolfpack.net</a>
<b>Contact:</b>	Ron Davis
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Africa/Middle East Northeast Asia and China Southeast Asia and India North America
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration available. Company offers financing. Non-food grocery items and alcoholic beverages (wine, beer, spirits) available. National brands available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Bethco International, Inc.</b>
<b>Address:</b>	7 School St. Bethel, CT 06801-1855
<b>Phone:</b>	(203) 790-6940
<b>Fax:</b>	(203) 791-1389
<b>Web site:</b>	<a href="http://www.bethco.com">http://www.bethco.com</a>
<b>E-mail:</b>	<a href="mailto:jimroden@bethco.com">jimroden@bethco.com</a>
<b>Contact:</b>	James Roden
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Product Representation Consolidation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Pasta and Bakery Products Perishables Snack Foods Specialty Foods
<b>Additional Information on Product Line:</b>	Local language labeling, private labeling, and pack/date expiration labeling available. Company offers product reformulation and national brands. Food service products available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Food Service

<b>Company Name:</b>	<b>Export Trade of America, Inc.</b>
<b>Address:</b>	45 East 20 <sup>th</sup> St. New York, NY 10003
<b>Phone:</b>	(212) 673-5000
<b>Fax:</b>	(212) 777-6513
<b>Web site:</b>	<a href="http://www.groceries-usa.com">http://www.groceries-usa.com</a>
<b>E-mail:</b>	<a href="mailto:sales@groceries-usa.com">sales@groceries-usa.com</a>
<b>Contact:</b>	Henry Lapidos
<b>Title:</b>	President
<b>Sales Volume:</b>	\$9 million
<b>Number of Employees:</b>	15
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Fruit Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Low-fat, fat-free, and GMO-free items available. Private labeling, local language labeling, and pack date/expiration labeling available. Company provides promotional support under certain circumstances.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Falcon Export Services, Inc.</b>
<b>Address:</b>	5455 West Davis (Highway 105 West) Conroe, TX 77304
<b>Phone:</b>	(936) 441-0134
<b>Fax:</b>	(936) 441-0188
<b>Web site:</b>	<a href="http://www.l-a-teste.com">http://www.l-a-teste.com</a>
<b>E-mail:</b>	<a href="mailto:lateste@lcc.net">lateste@lcc.net</a>
<b>Contact:</b>	Luis Teste
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language and pack date/expiration labeling available. Company offers national brands, pet food and non-food grocery items.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Gateway Industries, Inc.</b>
<b>Address:</b>	6215 Renaissance Way NE Atlanta, GA 30308
<b>Phone:</b>	(770) 434-7575
<b>Fax:</b>	(770) 434-3319
<b>Web site:</b>	<a href="http://www.gatewaycorp.com">http://www.gatewaycorp.com</a>
<b>E-mail:</b>	<a href="mailto:gtwyin@aol.com">gtwyin@aol.com</a>
<b>Contact:</b>	Mike Turrentine
<b>Title:</b>	President
<b>Sales Volume:</b>	\$3.5 million
<b>Number of Employees:</b>	6
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania North America
<b>Products Currently Exporting:</b>	Dairy Products and Eggs Frozen Products Grocery Products Meat and Poultry Products Vegetable Products
<b>Additional Information on Product Line:</b>	Local language, pack date/expiration and private labeling available. Company also provides bulk commodities such as poultry, corn, wheat and soybeans. Pet food, non-food grocery items and alcoholic beverages (wine, beer, spirits) available. Company offers product reformulation and financing. Company can source "anything" and has experience with exporting agricultural equipment. Facilities are in the port of Savannah are a 125,000 sq. ft. warehouse with 25,000 sq. ft. of cold storage. Company has a Miami office.
<b>Classification of Any Product Line:</b>	Certified Organic Halal

<b>Company Name:</b>	<b>Global Export Marketing Co. Ltd.</b>
<b>Address:</b>	11 Penn Plaza New York, NY 10001
<b>Phone:</b>	(212) 268-9930
<b>Fax:</b>	(212) 268-9935
<b>Web site:</b>	<a href="http://www.globalxport.com">http://www.globalxport.com</a>
<b>E-mail:</b>	<a href="mailto:bob@globalxport.com">bob@globalxport.com</a>
<b>Contact:</b>	Bob Kapuscinski
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration labeling available. Company offers pet food and non-grocery items. National brands offered.
<b>Classification of Any Product Line:</b>	Certified Organic Kosher Halal Food Service



<b>Company Name:</b>	<b>Global Merchandising Corp.</b>
<b>Address:</b>	5 Dorman Ave. San Francisco, CA 94124-1806
<b>Phone:</b>	(415) 285-8336
<b>Fax:</b>	(415) 641-0952
<b>Web site:</b>	<a href="http://www.globalexporter.com">http://www.globalexporter.com</a>
<b>E-mail:</b>	<a href="mailto:lori@globalexporter.com">lori@globalexporter.com</a>
<b>Contact:</b>	Jim Connell, Sr.
<b>Title:</b>	Vice-President
<b>Sales Volume:</b>	\$20 million
<b>Number of Employees:</b>	12
<b>Business/Export Services:</b>	Export Management Product Representation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Pack date/expiration labeling available. Non-food grocery items available. Company offers national brands. The company exhibits at trade shows in Asia promoting and selling the products of its principals. Company has more than 50 years experience.
<b>Classification of Any Product Line:</b>	Kosher Halal Food Service

<b>Company Name:</b>	<b>Grocers Supply International</b>
<b>Address:</b>	P.O. Box 14200 Houston, TX 77021
<b>Phone:</b>	(713) 749-9386
<b>Fax:</b>	(713) 749-9362
<b>Web site:</b>	<a href="http://www.grocerybiz.com">http://www.grocerybiz.com</a>
<b>E-mail:</b>	<a href="mailto:johnsaleeba@grocerybiz.com">johnsaleeba@grocerybiz.com</a>
<b>Contact:</b>	John Saleeba
<b>Title:</b>	Export Sales
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Consolidation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration labeling available. Company offers pet food, non-food grocery items and alcoholic beverages (wine, beer, spirits). National brands available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>I G A Inc.</b>
<b>Address:</b>	8725 W. Higgins Chicago, IL 60631
<b>Phone:</b>	(773) 693-4520
<b>Fax:</b>	(773) 693-4533
<b>Web site:</b>	<a href="http://www.igainc.com">http://www.igainc.com</a>
<b>E-mail:</b>	<a href="mailto:pgoelzer@igainc.com">pgoelzer@igainc.com</a>
<b>Contact:</b>	Paulo Goelzer
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Product Representation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling, date and expiration pack labeling, pet food, non-food grocery, and private label available. Also offers retail franchise licenses, supermarket retail training, and brand licenses.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food Food Service

<b>Company Name:</b>	<b>International American Supermarkets Corp.</b>
<b>Address:</b>	262 Old New Brunswick Rd. Piscataway, NJ 08854-3756
<b>Phone:</b>	(732) 981-8001
<b>Fax:</b>	(732) 981-8004
<b>Web site:</b>	<a href="http://www.iasusa.com">http://www.iasusa.com</a>
<b>E-mail:</b>	<a href="mailto:abdo@iasusa.com">abdo@iasusa.com</a>
<b>Contact:</b>	Abdo Sauma
<b>Title:</b>	Vice-President Sales and Marketing
<b>Sales Volume:</b>	\$20 million
<b>Number of Employees:</b>	20
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East North America
<b>Products Currently Exporting:</b>	Beverages Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration labeling available. Pet food, non-food grocery items and national brands available. Company offers financing. Mainly works with represented brands. Assists with labeling and certification.
<b>Classification of Any Product Line:</b>	Certified Organic Kosher Halal Food Service

<b>Company Name:</b>	<b>International Industries Corp.</b>
<b>Address:</b>	880 East Main St. Spartanburg, SC 29302-2000
<b>Phone:</b>	(864) 597-1414
<b>Fax:</b>	(864) 542-0001
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:dcloer@iicorp.net">dcloer@iicorp.net</a>
<b>Contact:</b>	David Cloer
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Frozen Products Grocery Product Meat and Poultry Products Pasta and Bakery Products Snack Foods
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling, and pack date/expiration labeling available. Company offers financing. Household cleaners also available.
<b>Classification of Any Product Line:</b>	Kosher Halal Food Service

<b>Company Name:</b>	<b>MC McLane International</b>
<b>Address:</b>	475 14 <sup>th</sup> St., Suite 400 Oakland, CA 94612
<b>Phone:</b>	(510) 986-5432 Ext. 205
<b>Fax:</b>	(510) 986-5433
<b>Web site:</b>	<a href="http://www.mcxport.com">http://www.mcxport.com</a>
<b>E-mail:</b>	<a href="mailto:joyc@mcxport.com">joyc@mcxport.com</a>
<b>Contact:</b>	Joy F. Canono
<b>Title:</b>	Area Director – Marketing Services
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language, pack date and private labeling available. Pet food, non-food grocery items, and alcoholic beverages (wine, beer, spirits) available. Company offers national brands.
<b>Classification of Any Product Line:</b>	Not Certified Organic/ Natural Food Halal Food Service

<b>Company Name:</b>	<b>Mutual Wholesale Co.</b>
<b>Address:</b>	2800 North Andrews Extension Pompano Beach, FL 33064
<b>Phone:</b>	(954) 973-5994
<b>Fax:</b>	(954) 984-8094
<b>Web site:</b>	<a href="http://www.mutualwholesale.com">http://www.mutualwholesale.com</a>
<b>E-mail:</b>	<a href="mailto:herbleret@mutualwholesale.com">herbleret@mutualwholesale.com</a>
<b>Contact:</b>	Herb Leret
<b>Title:</b>	International Division Manager
<b>Sales Volume:</b>	\$140 million
<b>Number of Employees:</b>	100
<b>Business/Export Services:</b>	Export Management Product Representation
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration labeling available. Company offers product reformulation and financing. Non-food grocery items available. Represents many national food service brands. Full-time broad line food service distributor, now owned by U.S. Food Service.
<b>Classification of Any Product Line:</b>	Food Service

<b>Company Name:</b>	<b>Omni Pacific</b>
<b>Address:</b>	2499 N. Main St., Suite 250 Walnut Creek, CA 94596
<b>Phone:</b>	(925) 933-0695
<b>Fax:</b>	(925) 933-0691
<b>Web site:</b>	<a href="http://www.omnipacific.net">http://www.omnipacific.net</a>
<b>E-mail:</b>	<a href="mailto:mail@omnipacific.net">mail@omnipacific.net</a>
<b>Contact:</b>	Hanley Ng
<b>Title:</b>	Director
<b>Sales Volume:</b>	More than \$15 million
<b>Number of Employees:</b>	17
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration labeling available. Product reformulation may be available depending on the volume and the product. Pet food, non-food grocery items and alcoholic beverages (wine, beer, spirits) available. Company offers national brands.
<b>Classification of Any Product Line:</b>	Food Service



<b>Company Name:</b>	<b>Paramount Export Co.</b>
<b>Address:</b>	175 Filbert St., Suite 210 Oakland, CA 94612
<b>Phone:</b>	(510) 839-0150
<b>Fax:</b>	(510) 839-1002
<b>Web site:</b>	<a href="http://www.paramountexport.net">http://www.paramountexport.net</a>
<b>E-mail:</b>	<a href="mailto:fb@paramountexport.net">fb@paramountexport.net</a>
<b>Contact:</b>	Karl Kersten
<b>Title:</b>	Manager, Food & Beverage
<b>Sales Volume:</b>	More than \$100 million
<b>Number of Employees:</b>	75
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language and pack date/expiration labeling available. Company offers financing for some customers. Pet food, non-food grocery items, and national brands available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Promo International, Inc.</b>
<b>Address:</b>	3389 N.W. 97 <sup>th</sup> Ave. Miami, FL 33172
<b>Phone:</b>	(305) 436-9220
<b>Fax:</b>	(305) 436-9361
<b>Web site:</b>	<a href="http://www.promosgroceries.com">http://www.promosgroceries.com</a>
<b>E-mail:</b>	<a href="mailto:ssanchez@promosgroceries.com">ssanchez@promosgroceries.com</a>
<b>Contact:</b>	Sergio Sanchez
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	Central America and South America
<b>Products Currently Exporting:</b>	Beverages Grocery Products Snack Foods
<b>Additional Information on Product Line:</b>	Pack date/expiration labeling available. Company offers financing for qualified companies. National brands, pet food, non-food grocery items available.
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Provisions International, Inc.</b>
<b>Address:</b>	14600 SW 33 <sup>rd</sup> Court Miramar, FL 33027
<b>Phone:</b>	(954) 392-8263
<b>Fax:</b>	(954) 212-6461
<b>Web site:</b>	<a href="http://www.provisionsinternational.com">http://www.provisionsinternational.com</a>
<b>E-mail:</b>	<a href="mailto:hgomez@provisionsinternational.com">hgomez@provisionsinternational.com</a>
<b>Contact:</b>	Henry Gomez
<b>Title:</b>	Director
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Fish and Seafood Products Grocery Products Pasta and Bakery Products Specialty Foods
<b>Additional Information on Product Line:</b>	Private labeling available. Company offers national brands and non-food grocery items.
<b>Classification of Any Product Line:</b>	Kosher Food Service

<b>Company Name:</b>	<b>Scheidegger Trading Co., Inc.</b>
<b>Address:</b>	180 Montgomery St. – Suite 1500 San Francisco, CA 94104-4230
<b>Phone:</b>	(415) 397-3837
<b>Fax:</b>	(415) 397-8916
<b>Web site:</b>	<a href="http://www.stcsf.com/">http://www.stcsf.com/</a>
<b>E-mail:</b>	<a href="mailto:stc@stcsf.com">stc@stcsf.com</a>
<b>Contact:</b>	Bjorn Scheigger
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	11
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack/date expiration labeling available. Company offers product reformation and financing. National brands, non-food grocery items and alcoholic beverages available.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Foods Kosher Halal Food Service

<b>Company Name:</b>	<b>SuperValu International</b>
<b>Address:</b>	495 E. 19 <sup>th</sup> St. Tacoma, WA 98421
<b>Phone:</b>	(253) 593-3198
<b>Fax:</b>	(253) 593-7828
<b>Web site:</b>	<a href="http://www.supervaluinternational.com">http://www.supervaluinternational.com</a>
<b>E-mail:</b>	<a href="mailto:Yuling.lin@supervalu.com">Yuling.lin@supervalu.com</a>
<b>Contact:</b>	Yu-Ling Lin
<b>Title:</b>	Director of Marketing
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	50
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India North America
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling, and pack date/expiration labeling available. Company offers product reformulation and financing. Pet food, non-food grocery items and alcoholic beverages (wine, beer, spirits) available. National brands available. Company also provides product sourcing, store design and remodeling, contract packing, category management, and retail store training.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food Kosher Food Service

<b>Company Name:</b>	<b>Suma Trading Corp.</b>
<b>Address:</b>	715 Ardsley Rd. Scarsdale, NY 10583
<b>Phone:</b>	(914) 693-0315
<b>Fax:</b>	(914) 693-0548
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:export@sumatradingusa.com">export@sumatradingusa.com</a>
<b>Contact:</b>	Fred Becker
<b>Title:</b>	President
<b>Sales Volume:</b>	\$10 million
<b>Number of Employees:</b>	26
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Africa/Middle East
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling and pack date/expiration labeling available. Pet food and non-food grocery items available. Company offers national brands. Sea and air transportation.
<b>Classification of Any Product Line:</b>	Food Service

<b>Company Name:</b>	<b>Tropical Trading</b>
<b>Address:</b>	2645 Executive Park Dr., Suite 148 Weston, FL 33331
<b>Phone:</b>	(954) 389-4911
<b>Fax:</b>	(954) 389-4220
<b>Web site:</b>	<a href="http://www.tropicaltrading.com">http://www.tropicaltrading.com</a>
<b>E-mail:</b>	<a href="mailto:patricia@tropicaltrading.com">patricia@tropicaltrading.com</a>
<b>Contact:</b>	Patricia Guzman
<b>Title:</b>	Export Manager
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Grocery Products Ingredients Snack Foods
<b>Additional Information on Product Line:</b>	National brands and private label available. Company offers non-food grocery items and alcoholic beverages.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Food Service

<b>Company Name:</b>	<b>United Source One</b>
<b>Address:</b>	3509 East North Ave. Baltimore, MD 21213
<b>Phone:</b>	(410) 732-2600
<b>Fax:</b>	(410) 732-8522
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:export@unitedsourceone.com">export@unitedsourceone.com</a>
<b>Contact:</b>	Michael Imgarten
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods
<b>Additional Information on Product Line:</b>	Private labeling, local language labeling, and pack date/expiration labeling available. Company offers pet food, non-food grocery items and product reformulation available. National brands available. Company offers assistance to restaurants with product development to meet local requirements available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Halal Food Service