

United States Department of Agriculture

Foreign Agricultural Service

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Export Directory of U.S. Food Distribution Companies

A guide to sourcing mixed containers of food products.

CENTRAL AND SOUTH AMERICA EDITION



AgExport Services Division http://www.fas.usda.gov/agexport/exporter.html

Introduction

The *Export Directory of U.S. Food Distribution Companies* is made available by the AgExport Services Division (AGX) of the Foreign Agricultural Service (FAS), U.S. Department of Agriculture (USDA).

The purpose of the directory is to provide a list of U.S. suppliers of mixed containers of grocery products to potential foreign buyers. The inclusion of a particular company in the directory does not imply USDAs endorsement of the companys products and/or services.

If a U.S. supplier would like to be included in future editions of the *Export Directory of U.S. Food Distribution Companies*, please contact:

Anne Almond - (202) 690-2853 - AlmondA@usda.gov or Jennifer-Claire Klotz - (202) 720-8557 - Klotz@usda.gov

Recommendations on improving the directory are also welcome.

The Export Directory of U.S. Food Distribution Companies is available on line at: http://www.fas.usda.gov/buying.html. The Web site also includes additional information on buying U.S. products.

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Company Name:	A J C International
Address:	5188 Roswell Rd. Atlanta, GA 30342
Phone:	(404) 252-6750
Fax:	(404) 252-9340
Web site:	http://www.ajcfood.com
E-mail:	mail@ajcfood.com
Contact:	Evan Davidman
Title:	Vice President
Sales Volume:	\$500 million
Number of Employees:	240
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	All Caribbean Food Service
Address:	5614 A Funstin St. Hollywood, FL 33023
Phone:	(954) 989-7890
Fax:	(954) 989-7860
Web site:	N/A
E-mail:	allcarribean@worldnet.att.net
Contact:	Anthony Adelson
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	Central America and South America
Products Currently Exporting:	Beverages Fish and Seafood Products Fruit Products Grocery Products Meat and Poultry Products Perishables Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Food Service

Company Name:	American Fine Food Corp. (AFFCO)
Address:	2841 N.W. 10 th Ave. Miami, FL 33172
Phone:	(305) 392-5000
Fax:	(305) 392-5400
Web site:	N/A
E-mail:	affco@affcointl.com
Contact:	Fadi Ladki
Title:	Export Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa and Middle East Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Beverages Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	National brands and private label available.
Classification of Any Product Line:	N/A

Company Name:	American Food and Beverage, Inc.
Address:	7449 N.W. 4 th St. Plantation, FL 33317
Phone:	(954) 327-2605
Fax:	(954) 327-1868
Web site:	http://www.americanfood.com
E-mail:	mail@americanfood.com
Contact:	Justo Rodriguez
Title:	Vice-President
Sales Volume:	\$1.5 million
Number of Employees:	2
Business/Export Services:	Export Management Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Fish and Seafood Products Snack Foods Specialty Foods
Additional Information on Product Line:	Spanish and Arabic labeling, bottled water (spring water), and dog and cat food available.
Classification of Any Product Line:	Food Service

Company Name:	American Food Service International
Address:	2220 Florida Ave., South Minneapolis, MN 55426
Phone:	(952) 582-8842
Fax:	(952) 582-8846
Web site:	N/A
E-mail:	paul@bellboycorp.com
Contact:	Paul Miller
Title:	General Manager
Sales Volume:	\$10 million
Number of Employees:	200
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Product Fruit Products Grocery Product Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling and restaurant supplies available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	American Trading International LLC
Address:	11900 W. Olympic Blvd., Suite 780 Los Angeles, CA 90064-1151
Phone:	(310) 207-6666
Fax:	(310) 207-1312
Web site:	http://www.american-trading.com
E-mail:	ati@american-trading.com
Contact:	Seth Wilen
Title:	President
Sales Volume:	\$10-\$15 million
Number of Employees:	15
Business/Export Services:	Export Management Product Representation Broker Services Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Export financing available.
Classification of Any Product Line:	Certified Organic Kosher Halal Food Service

Company Name:	America₌s Classic Foods
Address:	10831 Roycroft St., Suite 41 Sun Valley, CA 91352
Phone:	(818) 768-0008
Fax:	(818) 768-8931
Web site:	http://www.amcf.com
E-mail:	mrice@amcf.com
Contact:	Monty G. Rice
Title:	President
Sales Volume:	\$1million
Number of Employees:	12
Business/Export Services:	Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Frozen Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods
Additional Information on Product Line:	- They export their own products. Some customers ask the company to purchase other items such as equipment and export for them. This is 30% of the company=s business Powdered ice cream mix, non-dairy creamer.
Classification of Any Product Line:	N/A

Company Name:	August Food Distributors
Address:	500 N.E. 185 th St. Miami, FL 33179
Phone:	(305) 651-1144
Fax:	(305) 653-5812
Web site:	N/A
E-mail:	skip300@aol.com
Contact:	Skip Holland
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	Central America and South America
Products Currently Exporting:	Fish and Seafood Products Meat and Poultry Products Specialty Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Food Service

Company Name:	Basic Food International
Address:	2601 E. Oakland Park Blvd. Fort Lauderdale, FL 33306
Phone:	(954) 467-1700
Fax:	(954) 764-5110
Web site:	http://www.basicfood.com
E-mail:	consul@basicfood.com
Contact:	John Bauer
Title:	President
Sales Volume:	\$40 million
Number of Employees:	20
Business/Export Services:	N/A
Exporter Description:	Consolidation Freight Forward and Distribution Services
Regions of Interest:	All Regions
Products Currently Exporting:	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products
Additional Information on Product Line:	International food traders.
Classification of Any Product Line:	N/A

Company Name:	Bethco International, Inc.
Address:	7 School St. Bethel, CT 06801-1855
Phone:	(203) 790-6940
Fax:	(203) 791-1389
Web site:	http://www.bethco.com
E-mail:	jimroden@bethco.com
Contact:	James Roden
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Beverages Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Pasta and Bakery Products Perishables Snack Foods Specialty Foods
Additional Information on Product Line:	Local language labeling, private label, and food service products available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Chihade International, Inc.
Address:	P.O. Box 451329 Atlanta, GA 31145
Phone:	(404) 292-5033
Fax:	(404) 297-8920
Web site:	N/A
E-mail:	cii@chihadeint.com
Contact:	Tawfig Chihade
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East
Products Currently Exporting:	Beverages Dairy Products and Eggs Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Halal Food Service

Company Name:	Colorado Boxed Beef Co.
Address:	P.O. Box 899 Winter Haven, FL 33882-0899
Phone:	(863) 967-0636
Fax:	(863) 551-4437
Web site:	N/A
E-mail:	J.Rattigan@ccbcorp.com
Contact:	John Rattigan
Title:	Director of Marketing and Business Development
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods Vegetable Products
Additional Information on Product Line:	National brands, regional/local brands, and private label available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Conagra Grocery Products Co. International
Address:	1645 W. Valencia Dr. Fullerton, CA 92633-3899
Phone:	(949) 437-1000
Fax:	(949) 437-3305
Web site:	http://www.cgpci.com
E-mail:	cgpci@cagpc.com
Contact:	Bill Maniatis
Title:	Director
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Snack Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Cosmopolitan Design Corp.
Address:	100 Biscayne Blvd., Suite 607 Miami, FL 33132-2304
Phone:	(305) 373-6377
Fax:	(305) 373-6376
Web site:	http://www.cdit-trading.com
E-mail:	cdit2@aol.com
Contact:	Pierre De Agostini
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Frozen Products Perishables Specialty Foods
Additional Information on Product Line:	Assistance with the development of marketing plans available.
Classification of Any Product Line:	Food Service

Company Name:	Crown Products Co.
Address:	3500 North Causeway Blvd., Suite 1548 Metairie, LA 70002
Phone:	(504) 837-5343
Fax:	(504) 831-1219
Web site:	N/A
E-mail:	crown@crown-products.com
Contact:	Mr. Keelee
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Snack Foods
Additional Information on Product Line:	Local language labeling, pet food and commodity items available.
Classification of Any Product Line:	Not Certified Organic/Natural Foods Kosher Food Service

Company Name:	Crystal International Corp.
Address:	P.O. Box 19166 New Orleans, LA 70179
Phone:	(504) 482-5761
Fax:	(504) 482-3172
Web site:	N/A
E-mail:	crystal@baumerfoods.com
Contact:	Marwan Kabbani
Title:	Vice President of International Sales
Sales Volume:	N/A
Number of Employees:	150
Business/Export Services:	Export Management Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Ingredients Snack Foods Specialty Foods
Additional Information on Product Line:	Local language and date labeling available.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Doerle Food Services, Inc.
Address:	P.O. Box 9230 New Iberia, LA 70562-9230
Phone:	(337) 367-8551
Fax:	(337) 365-9724
Web site:	N/A
E-mail:	cdpepper@aol.com
Contact:	Carolyn T. Doerle
Title:	President
Sales Volume:	\$41million
Number of Employees:	160
Business/Export Services:	Product Representation
Exporter Description:	Emerging Exporter (Has not exported, but is committed to developing an export market.)
Regions of Interest:	All Regions
Products Currently Exporting:	Fish & Seafood Products Fruit Products Grocery Products
Additional Information on Product Line:	Not currently exporting but are interested in doing so.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Don Greene Poultry
Address:	12701 N.W. 38 th Ave. Opalocka, FL 33054
Phone:	(305) 687-0000
Fax:	(305) 685-5992
Web site:	N/A
E-mail:	dgpfoods@aol.com
Contact:	Allen Tannebaum
Title:	International Sales Specialist
Sales Volume:	\$100 million
Number of Employees:	100+
Business/Export Services:	Export Management Product Representation Broker Service Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Africa/Middle East Central America and South America North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Essex Exports, Inc.
Address:	550 S.W. 12 th Ave. Deerfield Beach, FL 33442-3110
Phone:	(954) 698-9333
Fax:	(954) 698-6766
Web site:	N/A
E-mail:	N/A
Contact:	Francis Mahfood
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Fish and Seafood Products Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Excel Food Distributor
Address:	9151 N.W. 97 th Terrace Medley, FL 33178
Phone:	(800) 423-3124
Fax:	(305) 463-9244
Web site:	N/A
E-mail:	Tom_Coats@cargill.com
Contact:	Tom Coats
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Consolidation Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	Central America and South America
Products Currently Exporting:	Fish and Seafood Products Meat and Poultry Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Food Service

Company Name:	Export Trade of America, Inc.
Address:	45 East 20 th St. New York, NY 10003
Phone:	(212) 673-5000
Fax:	(212) 777-6513
Web site:	http://www.groceries-usa.com
E-mail:	sales@groceries-usa.com
Contact:	Henry Lapidos
Title:	President
Sales Volume:	\$9 million
Number of Employees:	15
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Fruit Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Low-fat, fat-free, and GMO-free items available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Exporters A & M
Address:	1930 N.W. 23 rd St. Miami, FL 33142
Phone:	(305) 634-0589
Fax:	(305) 634-3928
Web site:	N/A
E-mail:	exportersa@aol.com
Contact:	Thiery Beuzelin
Title:	Export Sales
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central and South America North America
Products Currently Exporting:	Fruit Products Perishables Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	F C Bloxom & Co.
Address:	2250 Occidental Ave. S. Seattle, WA 98134-1414
Phone:	(206) 624-1000
Fax:	(206) 382-1315
Web site:	http://www.fcbloxom.com
E-mail:	antonioe@fcbloxom.com
Contact:	Antonio Esteves
Title:	N/A
Sales Volume:	N/A
Number of Employees:	20
Business/Export Services:	Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food

Company Name:	Fairco Foods, Inc.
Address:	518 Gravier St. New Orleans, LA 70130
Phone:	(504) 524-0467
Fax:	(504) 524-6931
Web site:	N/A
E-mail:	fairco@bellsouth.net
Contact:	Ed Bourg
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East
Products Currently Exporting:	Fish and Seafood Products Grocery Products Snack Foods Vegetable Products
Additional Information on Product Line:	Non-food grocery items such as aluminum foil, plastic wrap, and bags available.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Falcon Export Services, Inc.
Address:	5455 West Davis (Highway 105 West) Conroe, TX 77304
Phone:	(936) 441-0134
Fax:	(936) 441-0188
Web site:	http://www.l-a-teste.com
E-mail:	lateste@lcc.net
Contact:	Luis Teste
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Fleming Co.
Address:	2555 N.W. 77 th Ave. Miami, FL 33122
Phone:	(305) 392-2800
Fax:	(305) 392-2801
Web site:	http://www.fleming.com
E-mail:	mblack@email.fleming.com
Contact:	Mike Blackmore
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Foodtown International, Inc.
Address:	145 Talmadge Rd. Edison, NJ 08818-0532
Phone:	(732) 287-2400
Fax:	(732) 287-2406
Web site:	http://www.foodinternational.com
E-mail:	wclark@foodinternational.com
Contact:	William Clark
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Private label, grocery non-food items, local language labeling, and date labeling available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Frontier Foods International of Pennsylvania
Address:	100 Packer Ave. Philadelphia, PA 19148
Phone:	(215) 334-9284
Fax:	(215) 334-9217
Web site:	http://www.frontierfoodsint.com
E-mail:	<u>Istingel@frontierfoodsint.com</u>
Contact:	Joe Pollack
Title:	Plant Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Foods Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Halal Food Service

Company Name:	General Produce Co. Ltd.
Address:	P.O. Box 308 Sacramento, CA 95812-0308
Phone:	(916) 441-6431
Fax:	(916) 441-2483
Web site:	http://www.generalproduce.com
E-mail:	genproduce@aol.com
Contact:	Thomas O. Chan
Title:	CEO
Sales Volume:	\$70 million
Number of Employees:	220
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Dairy Products and Eggs Fruit Products Grocery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Global Export Marketing Co. Ltd.
Address:	11 Penn Plaza New York, NY 10001
Phone:	(212) 268-9930
Fax:	(212) 268-9935
Web site:	http://www.globalxport.com
E-mail:	bob@globalxport.com
Contact:	Bob Kapuscinski
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Kosher Halal Food Service

Company Name:	Global Food Resources
Address:	2107 Hendricks Ave., Suite 218 Jacksonville, FL 32207
Phone:	(904) 396-7007
Fax:	(904) 396-6277
Web site:	http://www.gfr.cc
E-mail:	hw@gfr.cc or global@gfr.cc
Contact:	Heather C. Wilson
Title:	Director of Export Development
Sales Volume:	\$8 million
Number of Employees:	9
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Snack Foods Specialty Foods
Additional Information on Product Line:	National brands, private label (non-perishable) for retail and food service, health and beauty aids, and general merchandise available.
Classification of Any Product Line:	Food Service

Company Name:	Global Merchandising Corp.
Address:	5 Dorman Ave. San Francisco, CA 94124-1806
Phone:	(415) 285-8336
Fax:	(415) 641-0952
Web site:	http://www.globalexporter.com
E-mail:	lori@globalexporter.com
Contact:	Jim Connell, Sr.
Title:	Vice-President
Sales Volume:	\$20 million
Number of Employees:	12
Business/Export Services:	Export Management Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods Vegetable Products
Additional Information on Product Line:	The company exhibits at trade shows in Asia promoting and selling the products of its principals.
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	Grocers Supply International
Address:	P.O. Box 14200 Houston, TX 77021
Phone:	(713) 749-9386
Fax:	(713) 749-9362
Web site:	http://www.grocerybiz.com
E-mail:	johnsaleeba@grocerybiz.com
Contact:	John Saleeba
Title:	Export Sales
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language and date labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	I G A Inc.
Address:	8725 W. Higgins Chicago, IL 60631
Phone:	(773) 693-4520
Fax:	(773) 693-4533
Web site:	http://www.igainc.com
E-mail:	pgoelzer@igainc.com
Contact:	Paulo Goelzer
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling, date and expiration pack labeling, pet food, non-food grocery, and private label available. Also offers retail franchise licenses, supermarket retail training, and brand licenses.
Classification of Any Product Line:	Not Certified Organic/Natural Food Food Service

Company Name:	I. J. Valdosta
Address:	107 Avenue B Valdosta, GA 31603
Phone:	(229) 242-0667
Fax:	(229) 245-1376
Web site:	http://www.ijcompany.com http://www.jfs.com
E-mail:	rwalker@jfs.com
Contact:	Tommy Dail / Roger Walker
Title:	President and CEO / General Sales Manager
Sales Volume:	\$500 million
Number of Employees:	780
Business/Export Services:	Product Representation
Exporter Description:	- Supplier using Export Agent - company uses an agent for all export transactions - Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Specialty procurement and export of US produced food and restaurant service products. Food service operating items and equipment available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	International American Supermarkets Corp.
Address:	262 Old New Brunswick Rd. Piscataway, NJ 08854-3756
Phone:	(732) 981-8001
Fax:	(732) 981-8004
Web site:	http://www.iasusa.com
E-mail:	abdo@iasusa.com
Contact:	Abdo Sauma
Title:	Vice-President Sales and Marketing
Sales Volume:	\$20 million
Number of Employees:	20
Business/Export Services:	Export Management Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East North America
Products Currently Exporting:	Beverages Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Mainly works with represented brands. Assists with labeling and certification.
Classification of Any Product Line:	Certified Organic Kosher Halal Food Service

Company Name:	Jetpac Group Ltd.
Address:	1500 North Market, Suite B-100 Shreveport, LA 71107
Phone:	(318) 221-5026
Fax:	(318) 424-5077
Web site:	N/A
E-mail:	akonrad@jetpacgroup.com
Contact:	Al Konrad
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Meat and Poultry Products
Additional Information on Product Line:	Break bulk (charters entire ship) and containers, frozen meat and poultry
Classification of Any Product Line:	Halal

Company Name:	Kemach Food Products Corp.
Address:	9920 Farragut Rd. Brooklyn, NY 11236-2399
Phone:	(718) 272-5655
Fax:	(718) 272-6226
Web site:	N/A
E-mail:	kemach@dellepro.com
Contact:	Sam Salzman
Title:	President
Sales Volume:	\$3.5 million
Number of Employees:	10
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods
Additional Information on Product Line:	Kemach brand, strictly kosher, full grocery line of products from traditional to upscale available.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Lasco International
Address:	4511 N.W. 37 th Court Miami, FL 33142
Phone:	(305) 634-4187
Fax:	(305) 635-0503
Web site:	http://www.lascointernational.com
E-mail:	lascoint@bellsouth.net
Contact:	Richard Villoch
Title:	Vice President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America
Products Currently Exporting:	Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Perishables Specialty Foods
Additional Information on Product Line:	Restaurant supplies available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Halal

Company Name:	Marsh International, Inc.
Address:	9800 Crosspoint Blvd. Indianapolis, IN 46256-3350
Phone:	(317) 594-2698
Fax:	(317) 598-3994
Web site:	http://www.marsh.net
E-mail:	excmmb@marsh.net
Contact:	Mohamed Bouras
Title:	Directory of International Sales
Sales Volume:	\$2 million
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Beverages Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	MBA International Co.
Address:	P.O. Box 8502 Metairie, LA 70011
Phone:	(504) 469-2970
Fax:	(504) 466-0675
Web site:	N/A
E-mail:	mbaira@aol.com
Contact:	Mouloud Baira
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Fish and Seafood Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Not Certified Organic/ Natural Food Kosher Halal Food Service

Company Name:	Meat Commodities, Inc.
Address:	339 Merrimon Ave. Asheville, NC 28801
Phone:	(828) 258-0120
Fax:	(828) 259-9004
Web site:	http://www.meat-comm.com
E-mail:	info@meat-comm.com
Contact:	Greg Thomasson
Title:	Export Sales
Sales Volume:	N/A
Number of Employees:	9
Business/Export Services:	Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Northeast Asia and China North America
Products Currently Exporting:	Frozen Products Meat and Poultry Products Perishables
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Miami International Traders
Address:	10302 N.W. South River Dr. Bay 20 Miami, FL 33178
Phone:	(305) 863-6311
Fax:	(305) 863-6366
Web site:	N/A
E-mail:	gonzalo1@gate.net
Contact:	Rosa Maria Espinosa / Gonzalo Manzano
Title:	Vice President
Sales Volume:	\$3 million
Number of Employees:	8
Business/Export Services:	Export Management Broker Service Consolidator Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Food Service

Company Name:	Monel, Inc.
Address:	2770 N.W. 24 th St. Miami, FL 33142
Phone:	(305) 635-7331
Fax:	(305) 635-5196
Web site:	http://www.monelgourmet.com
E-mail:	monelexp@hotmail.com
Contact:	Connie Saltos
Title:	Export Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America
Products Currently Exporting:	Beverages Fish and Seafood Products Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods
Additional Information on Product Line:	National brands available.
Classification of Any Product Line:	Certified Organic Kosher Food Service

Company Name:	Multimar Products, Inc.
Address:	4503 N.W. 103 rd Ave., Suite 103 Sunrise, FL 33351
Phone:	(954) 742-5142
Fax:	(954) 742-5174
Web site:	N/A
E-mail:	coex@gate.net
Contact:	Steve Bridges
Title:	Marketing Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America North America
Products Currently Exporting:	Fish and Seafood Products Frozen Products Meat and Poultry Products Specialty Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Mutual Wholesale Co.
Address:	2800 North Andrews Extension Pompano Beach, FL 33064
Phone:	(954) 973-5994
Fax:	(954) 984-8094
Web site:	http://www.mutualwholesale.com
E-mail:	herbleret@mutualwholesale.com
Contact:	Herb Leret
Title:	International Division Manager
Sales Volume:	\$140 million
Number of Employees:	100
Business/Export Services:	Export Management Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products
Additional Information on Product Line:	Full-time broad line food service distributor, now owned by U.S. Food Service.
Classification of Any Product Line:	Food Service

Company Name:	Naturally Fresh/Eastern Foods, Inc.
Address:	3307 S.W. 11 th Ave. Ft. Lauderdale, FL 33315
Phone:	(954) 524-2755
Fax:	(954) 524-3570
Web site:	http://www.naturallyfresh.com
E-mail:	jbeck@naturallyfresh.com
Contact:	Joe Beck
Title:	General Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Grocery Products Perishables Snack Foods
Additional Information on Product Line:	Manufacturer/distributor. Uses a freight forwarder.
Classification of Any Product Line:	N/A

Company Name:	New Venture International LLC
Address:	750 Miller Drive, S.E., Suite B-3 Leesburg, VA 22075-8920
Phone:	(703) 779-9700
Fax:	(703) 779-9300
Web site:	http://www.newventureinternational.com
E-mail:	bonniew@newventureinternational.com
Contact:	Bonnie Wolfe
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Private label available.
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	Niagara Distributors
Address:	3071 N. 29 th Ave. Hollywood, FL 33202-1005
Phone:	(954) 925-6775
Fax:	(954) 925-5338
Web site:	N/A
E-mail:	niagra3701@aol.com
Contact:	Pat Lucci
Title:	President
Sales Volume:	\$11 million
Number of Employees:	40
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America
Products Currently Exporting:	Beverages Frozen Products Fruit Products Grocery Products Ingredients Pasta and Bakery Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Kosher Food Service

Company Name:	North Pacific International
Address:	815 N.E. Davis St. Portland, OR 7232-2441
Phone:	(503) 872-3499
Fax:	(503) 238-2667
Web site:	http://www.norpacagexport.com
E-mail:	jbarnes@north-pacific.com
Contact:	John Barnes
Title:	Sales Manager
Sales Volume:	\$1.1 billion
Number of Employees:	830
Business/Export Services:	Export Management Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Africa/Middle East Southeast Asia and India
Products Currently Exporting:	Dairy Products and Eggs Frozen Products Grocery Products Ingredients Snack Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	Northern Beef Industries, Inc.
Address:	615 N. Upper Broadway, Suite 710 Corpus Christi, TX 78477
Phone:	(361) 654-6180
Fax:	(361) 654-6190
Web site:	http://www.northernbeef.com
E-mail:	sales@northernbeef.com
Contact:	David Hausman
Title:	General Manager
Sales Volume:	More than \$50 million
Number of Employees:	5
Business/Export Services:	Consolidation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Meat and Poultry Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Northwestern Meats
Address:	2100 N.W. 23 rd St. Miami, FL 33142
Phone:	(305) 633-8112
Fax:	(305) 633-6907
Web site:	http://www.numeat.com
E-mail:	numeat@bellsouth.net
Contact:	Epindio Nunez
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Exporter Description:	Export Management Product Representation Consolidation
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Fish and Seafood Products Frozen Products Meat and Poultry Products Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Omni Pacific
Address:	2499 N. Main St., Suite 250 Walnut Creek, CA 94596
Phone:	(925) 933-0695
Fax:	(925) 933-0691
Web site:	http://www.omnipacific.net
E-mail:	mail@omnipacific.net
Contact:	Hanley Ng
Title:	Director
Sales Volume:	More than \$15 million
Number of Employees:	17
Business/Export Services:	Export Management Product Representation Broker Services Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Beer, wine, and liquor/spirits available.
Classification of Any Product Line:	Food Service

Company Name:	Paramount Export Co.
Address:	175 Filbert St., Suite 210 Oakland, CA 94612
Phone:	(510) 839-0150
Fax:	(510) 839-1002
Web site:	http://www.paramountexport.net
E-mail:	fb@paramountexport.net
Contact:	Karl Kersten
Title:	Manager, Food & Beverage
Sales Volume:	More than \$100 million
Number of Employees:	75
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Promo International, Inc.
Address:	3389 N.W. 97 th Ave. Miami, FL 33172
Phone:	(305) 436-9220
Fax:	(305) 436-9361
Web site:	http://www.promosgroceries.com
E-mail:	ssanchez@promosgroceries.com
Contact:	Sergio Sanchez
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	Central America and South America
Products Currently Exporting:	Beverages Grocery Products Snack Foods
Additional Information on Product Line:	National brands, private label, health and beauty aids, paper products, and cleaning aids available.
Classification of Any Product Line:	N/A

Company Name:	Quirch Foods Co.
Address:	7600 N.W. 82 nd Place Miami, FL 33166
Phone:	(305) 691-3535
Fax:	(305) 593-0272
Web site:	http://www.quirchfoods.com
E-mail:	mrq@quirchfoods.com
Contact:	Mauricio Quirch
Title:	Vice-President
Sales Volume:	\$210 million
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	SB Global Foods
Address:	128 Haws Lane Flourtown, PA 19031
Phone:	(215) 361-9500
Fax:	(215) 361-9323
Web site:	http://www.sbglobalfoods.com
E-mail:	kbrown@sbglobalfoods.com
Contact:	Karl Brown
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Snack Foods Specialty Foods
Additional Information on Product Line:	Bulk candy, local language labeling, and assistance with local packaging requirements available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Solid Gold Distributing Co.
Address:	23839 S. Banning Blvd. Carson, CA 90746
Phone:	(310) 835-2222
Fax:	(310) 835-2425
Web site:	N/A
E-mail:	ajpark13@aol.com
Contact:	Jong H. Park / Andrew Park
Title:	President / Vice-President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Snack Foods
Additional Information on Product Line:	Coffee, teas, creamers, juices, sugar and all other allied coffee products: i.e. cups, stir stix, brewers available.
Classification of Any Product Line:	Not Certified Organic/Natural Food

Company Name:	Sun International Export Corp.
Address:	2040 N.W. 96 th Ave. Miami, FL 33172
Phone:	(305) 436-9444
Fax:	(305) 436-9399
Web site:	http://www.sunexp.com
E-mail:	mitchb@sunexp.com
Contact:	Mitchell R. Byalick
Title:	Director
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Australia
Products Currently Exporting:	Dairy Products and Eggs Fruit Products Perishables Vegetable Products
Additional Information on Product Line:	Private label and local language labeling available.
Classification of Any Product Line:	Food Service

Company Name:	SuperValu International
Address:	495 E. 19 th St. Tacoma, WA 98421
Phone:	(253) 593-3198
Fax:	(253) 593-7828
Web site:	http://www.supervaluinternational.com
E-mail:	Yuling.lin@supervalu.com
Contact:	Yu-Ling Lin
Title:	Director of Marketing
Sales Volume:	N/A
Number of Employees:	50
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling, pet food, non-grocery items (such as health and beauty aids) available. Also provides product sourcing, store design and remodeling, contract packing, category management, and retail store training.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Sysco Food Services of South Florida
Address:	555 N.E. 185 th St. Miami, FL 33179-4512
Phone:	(305) 770-5612
Fax:	(305) 652-7912
Web site:	http://www.sysco.com
E-mail:	smith.emery.R016@sysco.com
Contact:	Emery T. Smith
Title:	Vice-President of International Sales
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Paper, equipment, and supplies available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Trundle and Co., Inc.
Address:	155 E 55 th St., Suite 206 New York, NY 10022-4038
Phone:	(212) 486-1011
Fax:	(212) 486-1304
Web site:	http://www.trundle.com
E-mail:	ert@trundle.com
Contact:	Edward Trundle / Gary Young
Title:	N/A
Sales Volume:	More than \$10 million
Number of Employees:	4
Business/Export Services:	Export Management Product Representation Broker Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Grocery Products Ingredients Pasta and Bakery Products Snack Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Kosher Food Service

Company Name:	United Source One
Address:	3509 East North Ave. Baltimore, MD 21213
Phone:	(410) 732-2600
Fax:	(410) 732-8522
Web site:	N/A
E-mail:	export@unitedsourceone.com
Contact:	Michael Imgarten
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Southeast Asia and India
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods
Additional Information on Product Line:	Local language, expiration and date pack labeling and assistance to restaurants with product development to meet local requirements available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Halal Food Service

Company Name:	Vanguard International (dba Vanguard Trading Services)
Address:	22605 S.E. 56 th St., 2 nd Floor Issaquah, WA 98029
Phone:	(425) 557-8250
Fax:	(425) 557-8260
Web site:	N/A
E-mail:	craig.stauffer@vanguardteam.com
Contact:	Craig Stauffer
Title:	President/CEO
Sales Volume:	More than \$100 million
Number of Employees:	60
Business/Export Services:	Export Management Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Fruit Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Kosher Food Service

Listings by Product Groups:

Beverages

A J C International

All Caribbean Food Service

American Fine Food Corp. (AFFCO)

American Food and Beverage, Inc.

American Food Service International

American Trading International LLC

Bethco International, Inc.

Chihade International, Inc.

Colorado Boxed Beef Co.

Cosmopolitan Design Corp.

Crown Products Co.

Don Greene Poultry

Essex Exports, Inc.

Export Trade Of America, Inc.

Fairco Foods, Inc.

Falcon Export Services, Inc.

Fleming Co.

Foodtown International, Inc.

Frontier Foods International of Pennsylvania

Global Export Marketing Co. Ltd.

Global Food Resources

Global Merchandising Corp.

Grocers Supply International

I G A, Inc.

I. J. Valdosta

International American Supermarkets Corp.

Kemach Food Products Corp.

Marsh International, Inc.

MBA International Co.

Miami International Traders

Monel, Inc.

Niagara Distributors

Omni Pacific

Paramount Export Co.

Promo International, Inc.

Solid Gold Distributing Co.

Sun International Export Corp.

SuperValu International

Sysco Food Services of South Florida

Trundle and Co., Inc.

United Source One

Dairy Products and Eggs

A J C International

America-s Classic Foods

American Food Service International

American Trading International LLC

Bethco International, Inc.

Chihade International, Inc.

Colorado Boxed Beef Co.

Cosmopolitan Design Corp.

Don Greene Poultry

Falcon Export Services, Inc.

Fleming Co.

Foodtown International, Inc.

Frontier Foods International of Pennsylvania

General Produce Co. Ltd.

Global Merchandising Corp.

Grocers Supply International

IGA, Inc.

I. J. Valdosta
Lasco International
Miami International Traders
New Venture International LLC
North Pacific International
Northwestern Meats
Omni Pacific
Paramount Export Co.
Quirch Foods Co.
Sun International Export Corp.
SuperValu International
Sysco Food Services of South Florida
United Source One

Fish and Seafood Products

A J C International All Caribbean Food Service American Food and Beverage, Inc. American Food Service International American Trading International LLC August Food Distributors Basic Food International Colorado Boxed Beef Co. Doerle Food Services, Inc. Don Greene Poultry Essex Exports, Inc. **Excel Food Distributor** Fairco Foods, Inc. Falcon Export Services, Inc. Fleming Co. Foodtown International, Inc. Frontier Foods International of Pennsylvania Global Merchandising Corp. Grocers Supply International IGA, Inc. I. J. Valdosta Lasco International Marsh International, Inc. MBA International Co. Monel, Inc. Multimar Products, Inc. Mutual Wholesale Co. Northwestern Meats Omni Pacific Paramount Export Co. Quirch Foods Co. SuperValu International Sysco Food Services of South Florida United Source One

Frozen Products

A J C International
American Food Service International
American Trading International LLC
America-s Classic Foods
August Food Distributors
Basic Food International
Bethco International, Inc.
Chihade International, Inc.
Colorado Boxed Beef Co.
Cosmopolitan Design Corp.
Don Greene Poultry
Falcon Export Services, Inc.

Fleming Co.

Foodtown International, Inc.

Frontier Foods International of Pennsylvania

Global Export Marketing Co. Ltd.

Global Merchandising Corp. Grocers Supply International

I G A, Inc. I. J. Valdosta

International American Supermarkets Corp.

Lasco International

Marsh International, Inc.

Meat Commodities, Inc.

Miami International Traders

Multimar Products, Inc.

Mutual Wholesale Co.

New Venture International LLC

Niagara Distributors

North Pacific International

Northwestern Meats

Omni Pacific

Paramount Export Co.

Quirch Foods Co.

SuperValu International

Sysco Food Services of South Florida

United Source One

Fruit Products

All Caribbean Food Service

American Fine Food Corp. (AFFCO)

American Food Service International

American Trading International LLC

Bethco International, Inc.

Doerle Food Services, Inc.

Don Greene Poultry

Essex Exports, Inc.
Export Trade Of America, Inc.

Exporters A & M

F C Bloxom & Co.

Falcon Export Services, Inc.

Fleming Co.

Frontier Foods International of Pennsylvania

General Produce Co. Ltd.

Grocers Supply International

IGA, Inc.

I. J. Valdosta

International American Supermarkets Corp.

Marsh International, Inc.

New Venture International LLC

Omni Pacific

Paramount Export Co.

Sun International Export Corp.

SuperValu International

Sysco Food Services of South Florida

Vanguard International

Grocery Products

A J C International

All Caribbean Food Service

American Fine Food Corp. (AFFCO)

American Food and Beverage, Inc.

American Food Service International

American Trading International LLC

Basic Food International

Bethco International, Inc.

Chihade International, Inc.

Colorado Boxed Beef Co.

Conagra Grocery Products Co. International

Crown Products Co.

Crystal International Corp.

Doerle Food Services, Inc.

Don Greene Poultry

Essex Exports, Inc.

Export Trade Of America, Inc.

F C Bloxom & Co.

Fairco Foods, Inc.

Falcon Export Services, Inc.

Fleming Co.

Foodtown International, Inc.

Frontier Foods International of Pennsylvania

General Produce Co. Ltd.

Global Export Marketing Co. Ltd.

Global Food Resources

Global Merchandising Corp.

Grocers Supply International

I G A, Inc.

I. J. Valdosta

International American Supermarkets Corp.

Kemach Food Products Corp.

Lasco International

Marsh International, Inc.

MBA International Co.

Miami International Traders

Monel, Inc.

Mutual Wholesale Co.

Naturally Fresh/Eastern Foods, Inc.

New Venture International LLC

Niagara Distributors

North Pacific International

Omni Pacific

Paramount Export Co.

Promo International, Inc.

Quirch Foods Co.

SB Global Foods

SuperValu International

Sysco Food Services of South Florida

Trundle and Co., Inc.

United Source One

Ingredients

A J C International

American Food Service International

American Trading International LLC

Americas Classic Foods

Bethco International, Inc.

Chihade International, Inc.

Colorado Boxed Beef Co.

Crystal International Corp.

Export Trade Of America, Inc.

Fleming Co.

Foodtown International, Inc.

Frontier Foods International of Pennsylvania

Global Merchandising Corp.

Grocers Supply International

IGA, Inc.

I. J. Valdosta

International American Supermarkets Corp.

Lasco International

Marsh International, Inc.

MBA International Co.

New Venture International LLC Niagara Distributors North Pacific International Omni Pacific Sysco Food Services of South Florida Trundle and Co., Inc.

Meat and Poultry Products

A J C International All Caribbean Food Service American Food Service International American Trading International LLC America-s Classic Foods August Food Distributors Basic Food International Chihade International, Inc. Colorado Boxed Beef Co. Don Greene Poultry **Excel Food Distributor** Falcon Export Services, Inc. Fleming Co. Frontier Foods International of Pennsylvania Global Export Marketing Co. Ltd. Global Merchandising Corp. Grocers Supply International IGA, Inc. I. J. Valdosta International American Supermarkets Corp. Jetpac Group Ltd. Lasco International Marsh International, Inc. MBA International Co. Meat Commodities, Inc. Miami International Traders Multimar Products, Inc. Mutual Wholesale Co. New Venture International LLC Northern Beef Industries, Inc. Northwestern Meats Omni Pacific Paramount Export Co. Quirch Foods Co.

Pasta and Bakery Products

Sysco Food Services of South Florida

SuperValu International

United Source One

A J C International American Food Service International American Trading International LLC Americas Classic Foods Bethco International, Inc. Chihade International, Inc. Colorado Boxed Beef Co. Don Greene Poultry Export Trade Of America, Inc. Falcon Export Services, Inc. Fleming Co. Foodtown International, Inc. Frontier Foods International of Pennsylvania Global Export Marketing Co. Ltd. Global Merchandising Corp. Grocers Supply International

IGA, Inc.

I. J. Valdosta

International American Supermarkets Corp.

Kemach Food Products Corp.

Marsh International, Inc.

MBA International Co.

Miami International Traders

Monel, Inc.

Mutual Wholesale Co.

Niagara Distributors

Omni Pacific

Paramount Export Co.

SuperValu International

Sysco Food Services of South Florida

Trundle and Co., Inc.

United Source One

Perishables

A J C International

All Caribbean Food Service

American Food Service International

American Trading International LLC

Bethco International, Inc.

Chihade International, Inc.

Colorado Boxed Beef Co.

Cosmopolitan Design Corp.

Don Greene Poultry

Exporters A & M

Frontier Foods International of Pennsylvania

General Produce Co. Ltd.

Grocers Supply International

IGA, Inc.

Lasco International

Marsh International, Inc.

Meat Commodities, Inc.

Naturally Fresh/Eastern Foods, Inc.

Omni Pacific

Paramount Export Co.

Sun International Export Corp.

SuperValu International

Sysco Food Services of South Florida

United Source One

Snack Foods

A J C International

American Food and Beverage, Inc.

American Food Service International

American Trading International LLC

Bethco International, Inc.

Chihade International, Inc.

Conagra Grocery Products Co. International

Crown Products Co.

Crystal International Corp.

Export Trade Of America, Inc.

Fairco Foods, Inc.

Falcon Export Services, Inc.

Fleming Co.

Foodtown International, Inc.

Frontier Foods International of Pennsylvania

General Produce Co. Ltd.

Global Export Marketing Co. Ltd.

Global Food Resources

Grocers Supply International

IGA, Inc.

I. J. Valdosta

International American Supermarkets Corp.

Kemach Food Products Corp.

Marsh International, Inc.

MBA International Co.

Monel, Inc.

New Venture International LLC

North Pacific International

Omni Pacific

Paramount Export Co.

SB Global Foods

Solid Gold Distributing Co.

SuperValu International

Sysco Food Services of South Florida

Trundle and Co., Inc.

Specialty Foods

A J C International

All Caribbean Food Service

American Food and Beverage, Inc.

American Food Service International

American Trading International LLC

America:s Classic Foods

August Food Distributors

Chihade International, Inc.

Colorado Boxed Beef Co.

Cosmopolitan Design Corp.

Crystal International Corp.

Don Greene Poultry

Export Trade Of America, Inc.

Falcon Export Services, Inc.

Fleming Co.

Foodtown International, Inc.

Frontier Foods International of Pennsylvania

General Produce Co. Ltd.

Global Export Marketing Co. Ltd.

Global Food Resources

Global Merchandising Corp.

Grocers Supply International

IGA, Inc.

I. J. Valdosta

International American Supermarkets Corp.

Kemach Food Products Corp.

Lasco International

Marsh International, Inc.

MBA International Co.

Monel, Inc.

Multimar Products, Inc.

Naturally Fresh/Eastern Foods, Inc.

New Venture International LLC

Northwestern Meats

Omni Pacific

Paramount Export Co.

SB Global Foods

Sun International Export Corp.

SuperValu International

Sysco Food Services of South Florida

United Source One

Vegetable Products

A J C International All Caribbean Food Service American Fine Food Corp. (AFFCO)

American Food Service International

American Trading International LLC

Colorado Boxed Beef Co.

Conagra Grocery Products Co. International Don Greene Poultry

Essex Exports, Inc. Export Trade Of America, Inc.

Exporters A & M F C Bloxom & Co.

Fairco Foods, Inc. Falcon Export Services, Inc.

Fleming Co.

Foodtown International, Inc.
Frontier Foods International of Pennsylvania

General Produce Co. Ltd.

Global Export Marketing Co. Ltd.

Global Merchandising Corp. Grocers Supply International

IGA, Inc.

I. J. Valdosta

International American Supermarkets Corp.

Marsh International, Inc.

MBA International Co.

New Venture International LLC

North Pacific International

Northwestern Meats

Omni Pacific

Paramount Export Co.
Quirch Foods Co.

Sun International Export Corp.

SuperValu International

Sysco Food Services of South Florida

Vanguard International