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South Africa, Republic of

Oilseeds and Products

Annual

2002

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> Report Highlights: South Africa's main oilseed crops are expected to reach 1.127 million tons this year, up from 1.076 million tons in 2001. This is mainly due to a 21% increase, to 805,000 tons, in sunflower production. Oilseed trade is small. Protein meal production is based on sunflower meal with the shortfall made up by soybean meal imports which is expected to reach 500,000 tons this year. Sunflower oil is the most important oil produced with the shortfall made up of sun- and soy oil imports.

> > Includes PSD changes: Yes Includes Trade Matrix: Yes Annual Report Pretoria [SF1], SF

| Executive Summary |
|----------------------|
| Total Oilseeds |
| Production |
| Consumption |
| Trade |
| Marketing |
| Total meals: |
| Animal Feed Industry |
| Total Oils |

Executive Summary

Production of South Africa's three main oilseeds, sunflower-seed, soybeans and peanuts are expected to reach about 1,127 million tons this year, up from 1,076 million in 2001. This is mainly due to a 21% increase in sunflower production as the other two decreased. The 805,000 ton sunflower-seed crop exceeds normal domestic demand and some exports can be expected. Trade in oilseeds are usually small, only edible peanut exports being of any consequence. The recent strengthening of the SA Rand to the US dollar was unexpected and complicated trade decisions as imported products are now much cheaper and Rand income from exports less.

The protein meal situation is based on the local production of sunflower meal with the other oilseeds and fishmeal playing a much lesser role. The shortage is made up with imports of soybean meal, mainly supplied by Argentina. The 2001 soybean meal imports reached 476,000 tons and is likely to exceed 500,000 tons this year.

Plant oil production based on the sunflower crop reached about 260,000 tons in 2001 while 2002 production could reach 290,000 tons as a result of the bigger crop. The shortfall is usually met by sunflower oil imports, which amounted to 132,000 tons in 2000 but dropped back to 108,000 tons in 2001. Substitution took place in the form of soybean oil for which imports increased from 19,000 tons in 2000 to 85,000 tons in 2001. The local consumer market is based on denatured blended products which allows for substitution. As a result of the better domestic supply 2002 imports are expected to decline.

US\$1= Rand 10 (05/29/2002)

SAGIS, <u>www.sagis.org.za</u> AFMA, <u>www.afma.co.za</u> GRAIN SA, <u>www.grainsa.co.za</u> SAFEX, <u>www.safex.co.za</u>

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Total Oilseeds

Production

| Product | Planted 2000 | My 2001 | Planted 2001 | My 2002 | Forecast2002 | My 2003 |
|-----------|--------------|--------------|--------------|------------|--------------|------------|
| | Area | Prod./Del.** | Area | Production | Area | Production |
| | '000 ha. | '000 mt. | '000 ha. | '000 mt. | '000 ha. | '000 mt. |
| Sunflower | 522 | 638/664 | 646 | 805 | 585 | 735 |
| Soybeans | 134 | 210/226 | 124 | 202 | 130 | 215 |
| Peanuts* | 165 | 184/186 | 94 | 120 | 130 | 150 |
| Total | 821 | 1032/1076 | 864 | 1127 | 845 | 1100 |

The production situation, based on official crop estimates, is summarized in the following table:

* Shelled

** Production estimate/actual deliveries

The main development in 2001 was the 124,000 hectare increase in the area planted to sunflower-seed. The area planted to sunflower in the Free State increased by 100,000 hectares to 295,000 hectares mainly due to a late start to the rainy season. The late rains curtailed the planting of long season crops such as peanuts, soybeans and dry beans and led to the planting of sunflowers as a substitute. As a result the sunflower crop is expected to reach 805,000 tons this season compared to 664,000 for the 2000 marketing year. Decreases in soybeans and peanuts are expected as a result of the cutback in area planted.

The forecast for the 2002 crops to be planted later this year is that sunflower-seed plantings will stabilize but that soybean and peanut plantings will recover. Farmers may however, overdo corn plantings due to the high current price levels which may lead to a decline in the area planted to oilseeds.

Consumption

The consumption situation can also be summarized in a table:

'000 mt.

MY 2001

Sunflower

Soybeans

MY 2002

Sunflower

Soybeans

MY 2003

Sunflower

Soybeans

Peanuts

Total

760

730

30

15

775

Peanuts

Total

Peanuts

Total

| Crush | Food | Feed, seed | Total | |
|-------|------|------------|-------|--|
| | | | | |
| 645 | 0 | 25 | 670 | |
| 29 | 39 | 167* | 235 | |
| 14 | 48 | 23 | 85 | |
| 688 | 87 | 215 | 990 | |
| | | | | |
| 715 | 0 | 22 | 737 | |
| 30 | 40 | 168* | 238 | |
| 15 | 50 | 20 | 85 | |

210

20

20

200

160*

*The high feed, seed and waste total for soybeans is due to the extensive use of full fat soya in feed rations, this amounted to about 130,000 tons in 2001 with similar figures expected for 2002 and 2003. The total crush for these three oilseeds is expected to reach 760,000 tons this year after 688,000 tons were crushed in 2001.

90

0

40

55

95

Trade

Trade in all oilseeds is limited with none exceeding 100,000 tons. The bulk of the business is done in soybean meal and sunflower oil. The following table shows recent oilseed trade:

| Metric tons | Cy 2000 imports | Cy 2000 exports | Cy 2001 imports | Cy 2001 exports |
|----------------|-----------------|-----------------|-----------------|-----------------|
| Sunflower-seed | 4363 | 1450 | 684 | 988 |
| Soybeans | 93716* | 2495 | 13801 | 921 |
| Peanuts** | 9515 | 28521 | 11837 | 41026 |

1060

750

230

90

1070

| Total 107,594 | 32,466 | 26,322 | 42,935 |
|---------------|--------|--------|--------|
|---------------|--------|--------|--------|

* The US supplied 25,542 tons.

** Shelled

As a result of the big sunflower-seed crop harvested in 2002, some exports are expected this year. This will depend on prices but sunflower meal used in feeds is limited by the protein content while an oil oversupply situation currently exists. Only peanuts currently warrant trade matrix tables.

| Export Trade Matrix | | | |
|------------------------|------------------------------|----------------|------------|
| Country | South Africa, Republic of | | |
| Commodity | Oilseed, Peanut | | |
| Time period | Jan -Dec | Units: | Metric ton |
| Exports for: | 2000 | | 2001 |
| U.S. | 1854 | U.S. | 1955 |
| Others | | Others | |
| Netherlands | 7710 | Netherlands | 16836 |
| Japan | 9593 | Japan | 9337 |
| United Kingdom | 1812 | United Kingdom | 4184 |
| Germany | 1728 | Germany | 3224 |
| Finland | 613 | Finland | 1206 |
| Turkey | 0 | Turkey | 954 |
| Mozambique | 431 | Mozambique | 452 |
| New Zealand | 342 | New Zealand | 414 |
| | | | |
| Total for Others | 22229 | | 36607 |
| Others not Listed | 4438 | | 2464 |
| Grand Total | 28521 | | 41026 |

| Import Trade Matrix | | | |
|---------------------------------------|------------------------------|-----------|-------------|
| Country | South Africa, Republic of | | |
| Commodity | Oilseed, Peanut | | |
| Time period | Jan -Dec | Units: | Metric tons |
| Imports for: | 2000 | | 2001 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| Zimbabwe | 1730 | Zimbabwe | 5395 |
| Gambia | 3493 | Gambia | 2954 |
| Malawi | 312 | Malawi | 1428 |
| China | 1899 | China | 1422 |
| India | 280 | India | 251 |
| Argentina | 1390 | Argentina | 197 |
| | | | |
| Total for Others | 0104 | | 11647 |
| Total for Others Others not Listed | 9104 411 | | <u> </u> |
| | | | |
| Grand Total | 9515 | | 11837 |

Marketing

Both sunflower-seed and soybeans are now traded on the South African Futures Exchange (SAFEX). The May 2002 price for crushing grade sunflower-seed is R2270/ton or \$227/ton at Rand 10 to US\$ 1 (05/29/02). The soybean price is R2280/ton, or \$228/ton compared to a US Gulf quote of about \$193/ton. Peanut prices vary by grade. Indicative import parity prices for the first two products are:

| | US Soybeans, Gulf 2002/05 | EU Sunflower-seed, 2002/05 |
|----------------------------------|---------------------------|----------------------------|
| FOB \$/ton | 192.00 | 293.00 |
| Freight rate (20-30,000 ton) | 17.00 | 31.00 |
| CIF, cost, insurance and freight | 209.70 | 324.90 |
| Rand/ton | 2097.00 | 3249.00 |
| Finance cost (15% prime) | 26.00 | 40.00 |
| Discharging costs | 95.00 | 142.00 |
| Import tariff | 153.70 (8% of FOB) | 275.40 (9.4% of FOB) |
| FOR Durban | 2371.55 | 3705.70 |
| (SAFEX prices, inland | 2270.00 | 2280.00) |

The table indicates a possibility of profitable sunflower-seed exports. The current import tariffs are:

Tariff number 12.01, Soybeans, General rate of duty 8%, EU and SADC free

12.02, peanuts, free

- 12.06, sunflower-seed, general 9.4%, EU 7.5%, SADC free
- 23.04 06, oilcake, general 6.6%, EU 3.3%, SADC free
- 15.07, soy-oil, crude, general 10%, EU & SADC free
- 15.12, sunflower oil, crude, general 10%, EU & SADC free
- 15.11, palm oil, crude, general 10%, EU 7.5%, SADC 8%.

| PSD Table | | | | | | |
|------------------------|----------------|-------------------------|-------------|---------|--------------|---------|
| Country | South Africa, | Republic of | | | | |
| Commodity | Oilseed, Sunfl | Oilseed, Sunflower-seed | | | (1000 HA)(10 |)00 MT) |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/2001 | | 01/2002 | | 01/2003 |
| Area Planted | 520 | 522 | 645 | 646 | 0 | 585 |
| Area Harvested | 520 | 520 | 645 | 645 | 0 | 583 |
| Beginning Stocks | 54 | 153 | 27 | 147 | 20 | 175 |
| Production | 635 | 664 | 800 | 805 | 0 | 735 |
| MY Imports | 3 | 1 | 2 | 0 | 0 | 0 |
| MY Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| MY Imp. from the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 692 | 818 | 829 | 952 | 20 | 910 |
| MY Exports | 2 | 1 | 100 | 40 | 0 | 0 |
| MY Exp. to the EC | 1 | 0 | 75 | 0 | 0 | 0 |
| Crush Dom. Consumption | 648 | 645 | 697 | 715 | 0 | 730 |
| Food Use Dom. Consump. | 5 | 0 | 5 | 0 | 0 | 0 |
| Feed,Seed,Waste Dm.Cn. | 10 | 25 | 7 | 22 | 0 | 20 |
| TOTAL Dom. Consumption | 663 | 670 | 709 | 737 | 0 | 750 |
| Ending Stocks | 27 | 147 | 20 | 175 | 20 | 160 |
| TOTAL DISTRIBUTION | 692 | 818 | 829 | 952 | 20 | 910 |
| Calendar Year Imports | 0 | 1 | 0 | 0 | 0 | 0 |
| Calendar Yr Imp. U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Year Exports | 0 | 1 | 0 | 40 | 0 | 0 |
| Calndr Yr Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| PSD Table | | | | | | |
|------------------------|---------------|-------------|-------------|---------|--------------|---------|
| Country | South Africa, | Republic of | | | | |
| Commodity | Oilseed, Soyb | bean | | | (1000 HA)(10 | 000 MT) |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/2001 | | 01/2002 | | 01/2003 |
| Area Planted | 134 | 134 | 127 | 124 | 0 | 130 |
| Area Harvested | 134 | 134 | 125 | 124 | 0 | 130 |
| Beginning Stocks | 0 | 57 | 0 | 61 | 0 | 30 |
| Production | 210 | 226 | 200 | 202 | 0 | 215 |
| MY Imports | 100 | 14 | 111 | 7 | 0 | 10 |
| MY Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| MY Imp. from the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 310 | 297 | 311 | 270 | 0 | 255 |
| MY Exports | 3 | 1 | 3 | 2 | 0 | 0 |
| MY Exp. to the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| Crush Dom. Consumption | 170 | 29 | 170 | 30 | 0 | 30 |
| Food Use Dom. Consump. | 22 | 39 | 23 | 40 | 0 | 40 |
| Feed,Seed,Waste Dm.Cn. | 115 | 167 | 115 | 168 | 0 | 160 |
| TOTAL Dom. Consumption | 307 | 235 | 308 | 238 | 0 | 230 |
| Ending Stocks | 0 | 61 | 0 | 30 | 0 | 25 |
| TOTAL DISTRIBUTION | 310 | 297 | 311 | 270 | 0 | 255 |
| Calendar Year Imports | 0 | 14 | 0 | 7 | 0 | 10 |
| Calendar Yr Imp. U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Year Exports | 0 | 1 | 0 | 2 | 0 | 0 |
| Calndr Yr Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| PSD Table | | | | | | |
|------------------------|---------------|-------------|-------------|---------|--------------|---------|
| Country | South Africa, | Republic of | | | | |
| Commodity | Oilseed, Pean | ut | | | (1000 HA)(10 | 000 MT) |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 03/2001 | | 03/2002 | | 03/2003 |
| Area Planted | 165 | 165 | 96 | 94 | 0 | 130 |
| Area Harvested | 165 | 160 | 94 | 92 | 0 | 125 |
| Beginning Stocks | 32 | 34 | 60 | 87 | 30 | 60 |
| Production | 260 | 186 | 175 | 120 | 0 | 150 |
| MY Imports | 10 | 3 | 10 | 3 | 0 | 0 |
| My Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| MY Imp. from the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 302 | 223 | 245 | 210 | 30 | 210 |
| MY Exports | 55 | 51 | 48 | 65 | 0 | 60 |
| MY Exp. to the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| Crush Dom. Consumption | 60 | 14 | 42 | 15 | 0 | 15 |
| Food Use Dom. Consump. | 97 | 48 | 95 | 50 | 0 | 55 |
| Feed,Seed,Waste Dm.Cn. | 30 | 23 | 30 | 20 | 0 | 20 |
| TOTAL Dom. Consumption | 187 | 85 | 167 | 85 | 0 | 90 |
| Ending Stocks | 60 | 87 | 30 | 60 | 30 | 60 |
| TOTAL DISTRIBUTION | 302 | 223 | 245 | 210 | 30 | 210 |
| Calendar Year Imports | 0 | 12 | 0 | 3 | 0 | 0 |
| Calendar Yr Imp. U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Year Exports | 0 | 41 | 0 | 65 | 0 | 65 |
| Calndr Yr Exp. to U.S. | 0 | 2 | 0 | 5 | 0 | 5 |

Total meals:

The situation is summarized in the following table:

| PRODUCTION '000 mt. | 2000 (my 2001) | 2001 (my 2002) | 2002 (my 2003) |
|---------------------|----------------|----------------|----------------|
| Sunflower- meal | 271 | 300 | 307 |
| Soybean- meal | 23 | 24 | 24 |
| Fishmeal | 128 | 150 | 130 |
| TOTAL | 422 | 474 | 461 |
| IMPORTS | | | |
| Sunflower | 28 | 15 | 13 |
| Soybean | 476 | 516 | 536 |
| Fishmeal | 15 | 5 | 15 |
| TOTAL | 519 | 536 | 564 |
| SUPPLY | | | |
| Sunflower | 299 | 315 | 320 |
| Soybean | 499 | 540 | 560 |
| Fishmeal | 143 | 155 | 145 |
| TOTAL | 941 | 1010 | 1025 |
| CONSUMPTION | | | |
| Sunflower | 299 | 315 | 320 |
| Soybean | 491 | 535 | 555 |

| Fishmeal | 135 | 136 | 138 |
|----------|-----|-----|------|
| TOTAL | 925 | 986 | 1013 |
| | | | |

Animal Feed Industry

AFMA, the association of balanced feed manufacturers, produce about 60% of annual feed production as shown in the following table:

| Feed type Metric tons | AFMA, feeds, plus feeds derived from concentrate | National production | AFMA as % of national production |
|--------------------------|--|---------------------|----------------------------------|
| Broilers | 2 133 077 | 2 193 000 | 97.3% |
| Layers | 767 062 | 854 000 | 89.8% |
| Dairy | 731 498 | 1 551 193 | 47.2% |
| Beef and sheep | 398 334 | 1 553 000 | 25.7% |
| Pigs | 251 201 | 631 231 | 39.8% |
| Dogs | 106 922 | 212 000 | 50.4% |
| Horses | 21 179 | 121 047 | 17.5% |
| Other mixtures | 56 350 | 362 792 | 15.5% |
| Ruminants & other | 8 935 | 363 211 | 2.5% |
| TOTAL | 4 474 558 | 7 609 777 | 58.8% |

South Africa, national animal feed production, 2000

The national production figure includes feeds produced by mixing AFMA produced mixes and concentrates with oilseeds and products and grain and grain milling by products. A better picture of ingredients used emerges when we look at the AFMA ingredients used as the association members account for 60% of feed production. The following table contains the 2000/2001 details of the major ingredients used by AFMA members:

| Raw Material | Mt. used | Inclusion rate |
|---|-----------|----------------|
| Fishmeal | 115,990 | 2.94% |
| Fulfat soybeans | 90,996 | 2.31% |
| Hominy chop | 102,471 | 2.60% |
| Limestone grit | 46,213 | 1.17% |
| Limestone powder | 64,373 | 1.63% |
| Corn | 1,995,394 | 46.64% |
| Molasses | 105,668 | 2.68% |
| Soybean meal | 315,681 | 8.01% |
| Sunflower meal | 287,633 | 7.30% |
| Wheaten bran | 250,570 | 6.36% |
| Total | 3,335,009 | 86.64% |
| Feed sales for April 2000 to March 2001 | | 3,939,506 |

More details of animal feed production and ingredients used are available on the AFMA website at; <u>http://www.afma.co.za</u>

| PSD Table | | | | | | |
|------------------------|------------------------------|----------|-------------|---------|---------------------------|----------|
| Country | South Africa, Republic of | | | | | |
| Commodity | Meal, Sunflower- seed | | | | (1000 MT)(PERC ENT) | |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/2001 | | 01/2002 | | 01/2003 |
| Crush | 648 | 645 | 697 | 715 | 0 | 730 |
| Extr. Rate, 999.9999 | 0.442901 | 0.420155 | 0.444763 | 0.41958 | ERR | 0.420548 |
| Beginning Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
| Production | 287 | 271 | 310 | 300 | 0 | 307 |
| MY Imports | 12 | 28 | 5 | 15 | 0 | 13 |
| MY Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| MY Imp. from the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 299 | 299 | 315 | 315 | 0 | 320 |
| MY Exports | 0 | 0 | 0 | 0 | 0 | 0 |
| MY Exp. to the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| Industrial Dom. Consum | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Use Dom. Consump. | 0 | 0 | 0 | 0 | 0 | 0 |
| Feed Waste Dom. Consum | 299 | 299 | 315 | 315 | 0 | 320 |
| TOTAL Dom. Consumption | 299 | 299 | 315 | 315 | 0 | 320 |
| Ending Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL DISTRIBUTION | 299 | 299 | 315 | 315 | 0 | 320 |

| Calendar Year Imports | 0 | 28 | 0 | 15 | 0 | 13 |
|------------------------|---|----|---|----|---|----|
| Calendar Yr Imp. U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Year Exports | 0 | 0 | 0 | 0 | 0 | 0 |
| Calndr Yr Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| PSD Table | | | | | | |
|------------------------|------------------------------|----------|-------------|---------|---------------------------|---------|
| Country | South Africa, Republic of | | | | | |
| Commodity | Meal, Soybean | | | | (1000 MT)(PERC ENT) | |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/2001 | | 01/2002 | | 01/2003 |
| Crush | 170 | 29 | 170 | 30 | 0 | 30 |
| Extr. Rate, 999.9999 | 0.794118 | 0.793103 | 0.794118 | 0.8 | ERR | 0.8 |
| Beginning Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
| Production | 135 | 23 | 135 | 24 | 0 | 24 |
| MY Imports | 467 | 476 | 495 | 516 | 0 | 536 |
| MY Imp. from U.S. | 0 | 7 | 0 | 10 | 0 | 15 |
| MY Imp. from the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 602 | 499 | 630 | 540 | 0 | 560 |
| MY Exports | 4 | 8 | 4 | 5 | 0 | 5 |
| MY Exp. to the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| Industrial Dom. Consum | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Use Dom. Consump. | 0 | 0 | 0 | 0 | 0 | 0 |
| Feed Waste Dom. Consum | 598 | 491 | 626 | 535 | 0 | 555 |
| TOTAL Dom. Consumption | 598 | 491 | 626 | 535 | 0 | 555 |

| Ending Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
|------------------------|-----|-----|-----|-----|---|-----|
| TOTAL DISTRIBUTION | 602 | 499 | 630 | 540 | 0 | 560 |
| Calendar Year Imports | 0 | 476 | 0 | 516 | 0 | 536 |
| Calendar Yr Imp. U.S. | 0 | 7 | 0 | 10 | 0 | 15 |
| Calendar Year Exports | 0 | 8 | 0 | 5 | 0 | 5 |
| Calndr Yr Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| Import Trade Matrix | | | |
|------------------------|------------------------------|-------------|-------------|
| Country | South Africa, Republic of | | |
| Commodity | Meal, Soybean | | |
| Time period | Jan-Dec | Units: | Metric tons |
| Imports for: | 2000 | | 2001 |
| U.S. | 1809 | U.S. | 6697 |
| Others | | Others | |
| Argentina | 419211 | Argentina | 461035 |
| Zimbabwe | 11865 | Zimbabwe | 7389 |
| Austria | 2666 | Austria | 520 |
| Netherlands | 50 | Netherlands | 25 |
| Mozambique | 75 | Mozambique | 5 |
| | | | |
| | | | |
| Total for Others | 433867 | | 468974 |

| Others not Listed | 1698 | |
|-------------------|--------|--------|
| Grand Total | 437374 | 475671 |

| PSD Table | | | | | | |
|------------------------|---------------------------|---------|-------------|---------|--------------|---------|
| Country | South Africa, Republic of | | | | | |
| Commodity | Meal, Fish | | | | (1000 MT)(PI | ERCENT) |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/2001 | | 01/2002 | | 01/2003 |
| Catch For Reduction | 0 | 0 | 0 | 0 | 0 | 0 |
| Extr. Rate, 999.9999 | ERR | ERR | ERR | ERR | ERR | ERR |
| Beginning Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
| Production | 84 | 128 | 84 | 150 | 0 | 130 |
| MY Imports | 18 | 15 | 20 | 5 | 0 | 15 |
| MY Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| MY Imp. from the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 102 | 143 | 104 | 155 | 0 | 145 |
| MY Exports | 6 | 8 | 6 | 19 | 0 | 7 |
| MY Exp. to the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| Industrial Dom. Consum | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Use Dom. Consump. | 0 | 0 | 0 | 0 | 0 | 0 |
| Feed Waste Dom. Consum | 96 | 135 | 98 | 136 | 0 | 138 |

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| TOTAL Dom. Consumption | 96 | 135 | 98 | 136 | 0 | 138 |
|------------------------|-----|-----|-----|-----|---|-----|
| Ending Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL DISTRIBUTION | 102 | 143 | 104 | 155 | 0 | 145 |
| Calendar Year Imports | 0 | 15 | 0 | 5 | 0 | 15 |
| Calendar Yr Imp. U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Year Exports | 0 | 8 | 0 | 19 | 0 | 7 |
| Calndr Yr Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

Total Oils

The situation can be summarized in a table:

| Product | 1999 | 2000 | 2001 | 2002 |
|------------------|---------|---------|---------|---------|
| '000 metric tons | My 2000 | My 2001 | My 2002 | My 2003 |
| Production | | | | |
| Sunflower oil | 258 | 261 | 290 | 296 |
| Soy oil | 9 | 5 | 5 | 5 |
| Total | 267 | 266 | 295 | 301 |
| Imports | | | | |
| Sunflower oil | 132 | 108 | 85 | 84 |
| Soy oil | 19 | 85 | 57 | 50 |

| Total | 151 | 193 | 142 | 134 |
|---------------|-----|-----|-----|-----|
| Consumption | | | | |
| Sunflower oil | 351 | 351 | 355 | 360 |
| Soy oil | 28 | 49 | 60 | 62 |
| Total | 376 | 400 | 415 | 422 |

The increased sunflower oil production expected this year is as a result of the much bigger crop. This should cut import needs substantially although sun oil imports have been decreasing. It seems that sun oil imports are being replaced by cheaper soy oil imports from Argentina which jumped from 16,426 tons in Cy 2000 to 80,072 tons in Cy 2001. This led to a perceived oil oversupply which was accommodated by a soy oil carry over.

| PSD Table | | | | | | |
|----------------------|------------------------------|----------|-------------|----------|---------------------------|----------|
| Country | South Africa, Republic of | | | | | |
| Commodity | Oil, Sunflowerse ed | | | | (1000 MT)(PERC ENT) | |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/2001 | | 01/2002 | | 01/2003 |
| Crush | 648 | 645 | 697 | 715 | 0 | 730 |
| Extr. Rate, 999.9999 | 0.401235 | 0.404651 | 0.401722 | 0.405594 | ERR | 0.405479 |
| Beginning Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
| Production | 260 | 261 | 280 | 290 | 0 | 296 |
| MY Imports | 51 | 108 | 14 | 85 | 0 | 84 |

| MY Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
|------------------------|-----|-----|-----|-----|---|-----|
| MY Imp. from the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 311 | 369 | 294 | 375 | 0 | 380 |
| MY Exports | 9 | 18 | 25 | 20 | 0 | 20 |
| MY Exp. to the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| Industrial Dom. Consum | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Use Dom. Consump. | 302 | 351 | 269 | 355 | 0 | 360 |
| Feed Waste Dom. Consum | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL Dom. Consumption | 302 | 351 | 269 | 355 | 0 | 360 |
| Ending Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL DISTRIBUTION | 311 | 369 | 294 | 375 | 0 | 380 |
| Calendar Year Imports | 20 | 108 | 30 | 85 | 0 | 84 |
| Calendar Yr Imp. U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Year Exports | 9 | 18 | 9 | 20 | 0 | 20 |
| Calndr Yr Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| Import Trade Matrix | | | |
|------------------------|------------------------------|-----------|-------------|
| Country | South Africa, Republic of | | |
| Commodity | Oil, Sunflowersee d | | |
| Time period | Jan-Dec | Units: | Metric tons |
| Imports for: | 2000 | | 2001 |
| U.S. | 1000 | U.S. | 498 |
| Others | | Others | |
| Argentina | 126146 | Argentina | 105132 |
| India | 4861 | India | 2092 |
| | | | |

| Total for Others | 131007 | 107224 |
|-------------------|--------|--------|
| Others not Listed | 0 | 16 |
| Grand Total | 132007 | 107738 |

| PSD Table | | | | | | |
|----------------------|------------------------------|----------|-------------|----------|---------------------------|----------|
| Country | South Africa, Republic of | | | | | |
| Commodity | Oil, Soybean | | | | (1000 MT)(PERC ENT) | |
| | Revised | 2000 | Preliminary | 2001 | Forecast | 2002 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/2001 | | 01/2002 | | 01/2003 |
| Crush | 170 | 29 | 170 | 30 | 0 | 30 |
| Extr. Rate, 999.9999 | 0.176471 | 0.172414 | 0.176471 | 0.166667 | ERR | 0.166667 |
| Beginning Stocks | 0 | 0 | 0 | 30 | 0 | 20 |

| Production | 30 | 5 | 30 | 5 | 0 | 5 |
|------------------------|-----|----|-----|----|---|----|
| MY Imports | 119 | 85 | 150 | 57 | 0 | 50 |
| MY Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| MY Imp. from the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 149 | 90 | 180 | 92 | 0 | 75 |
| MY Exports | 0 | 11 | 0 | 12 | 0 | 13 |
| MY Exp. to the EC | 0 | 0 | 0 | 0 | 0 | 0 |
| Industrial Dom. Consum | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Use Dom. Consump. | 149 | 49 | 180 | 60 | 0 | 62 |
| Feed Waste Dom. Consum | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL Dom. Consumption | 149 | 49 | 180 | 60 | 0 | 62 |
| Ending Stocks | 0 | 30 | 0 | 20 | 0 | 0 |
| TOTAL DISTRIBUTION | 149 | 90 | 180 | 92 | 0 | 75 |
| Calendar Year Imports | 0 | 85 | 0 | 57 | 0 | 50 |
| Calendar Yr Imp. U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Year Exports | 0 | 11 | 0 | 12 | 0 | 13 |
| Calndr Yr Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| Import Trade Matrix | | | |
|------------------------|------------------------------|-----------|-------|
| Country | South Africa, Republic of | | |
| Commodity | Oil, Soybean | | |
| Time period | Jan- Dec | Units: | mt. |
| Imports for: | 2000 | | 2001 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| Argentina | 16426 | Argentina | 80072 |

| Brazil | 1308 | Brazil | 4798 |
|-------------------|-------|--------|-------|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total for Others | 17734 | | 84870 |
| Others not Listed | 1269 | | 347 |
| Grand Total | 19003 | | 85217 |

| Export Trade Matrix | | | | |
|------------------------|------------------------------|--------|-----|------|
| Country | South Africa, Republic of | | | |
| Commodity | Oil, Soybean | | | |
| Time period | Jan-Dec | Units: | Mt. | |
| Exports for: | 2000 | | | 2001 |
| U.S. | 0 | U.S. | | 0 |
| Others | | Others | | |

| Malawi | 1527 | Malawi | 5355 |
|-------------------|------|------------|-------|
| Zambia | 2751 | Zambia | 2404 |
| Zimbabwe | 737 | Zimbabwe | 1233 |
| Mauritius | 383 | Mauritius | 568 |
| Mozambique | 69 | Mozambique | 355 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total for Others | 5467 | | 9915 |
| Others not Listed | 450 | | 635 |
| Grand Total | 5917 | | 10550 |