



USDA Foreign Agricultural Service

GAIN Report

Global Agriculture Information Network

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Required Report - FAS internal use only

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Portugal

Trade Lead Survey

2004

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Report Highlights:

Trade Leads Annual report for Portugal.

Includes PSD Changes: No
Includes Trade Matrix: No
Annual Report
Madrid [SP1]
[PO]

FAS/Lisbon did not submit any trade leads in FY 2004, 2003, 2002.

In Portugal, business is done face-to-face. To achieve success, Portuguese importers are put into contact with U.S. exporters with an interest in the Portuguese market. FAS/Lisbon efforts are aimed at making this contact.