

# AGRICULTURAL OUTLOOK



**Economics Editor**  
Dennis A. Shields  
(202) 694-5331  
dshields@econ.ag.gov

**Associate Editors**  
Judith E. Sommer  
(202) 694-5322  
Anne B.W. Efland

**Managing Editor**  
Mary Reardon  
(202) 694-5136

**Art Director**  
Victor Phillips, Jr.

**Design, Layout, Graphics**  
Cynthia Ray

**Statistics Coordinator**  
David Johnson  
(202) 694-5324

## 2 Briefs

Livestock, Dairy, & Poultry: Favorable Market for Poultry to Encourage Year 2000 Expansions

## 3 Commodity Spotlight

Weak Demand Dampens Outlook for U.S. Cotton  
*Stephen MacDonald & Leslie Meyer*

## 7 Farm & Rural Communities

What Makes a Small Farm Successful?  
*Janet Perry & Jim Johnson*

ERS Farm Typology: Classifying a Diverse Ag Sector  
*Robert A. Hoppe, Janet Perry, & David Banker*

FSA Credit Programs Target Minority Farmers  
*Steve Koenig & Charles Dodson*

## 17 Food & Marketing

Role of Traditional Ag Markets: The Dry Edible Bean Industry  
*William Chambers*

## 20 Resources & Environment

Reducing Nitrogen Flow to the Gulf of Mexico: Strategies for Agriculture  
*Mark Peters, Marc Ribaldo, Roger Claassen, & Ralph Heimlich*

## 26 Special Article

Implementation of Uruguay Round Tariff Reductions  
*John Wainio, Paul Gibson, & Daniel B. Whitley*

## Agricultural Outlook Forum 2000

### Statistical Indicators

31	Summary	48	World Agriculture
32	U.S. & Foreign Economic Data	49	U.S. Agricultural Trade
34	Farm Prices	53	Farm Income
36	Producer & Consumer Prices	58	Food Expenditures
38	Farm-Retail Price Spreads	58	Transportation
40	Livestock & Products	59	Indicators of Farm Productivity
44	Crops & Products	60	Food Supply & Use

**Published** by the Economic Research Service, U.S. Department of Agriculture. Materials may be reprinted without permission. Current and back issues available on the ERS website at [www.econ.ag.gov/epubs/pdf/agout/ao.htm](http://www.econ.ag.gov/epubs/pdf/agout/ao.htm).

**Contents** have been approved by the World Agricultural Outlook Board and the summary released October 19, 1999. Price and quantity forecasts are based on the October 8, 1999 *World Agricultural Supply and Demand Estimates*.

**Subscriptions:** \$65 per year (\$130 to foreign addresses, including Canada). Order from ERS-NASS, 5285 Port Royal Rd., Springfield, VA 22161. Or call 1-800-999-6779 or 1-703-605-6220. Checks payable to ERS-NASS. For free e-mail subscription (text only): At website [www.econ.ag.gov](http://www.econ.ag.gov), click on "Periodicals" then "E-mail subscriptions"; follow instructions.

**The next issue** (AGO-267) is scheduled for mailing on December 3, 1999. If not delivered by December 23, call (202) 694-5136 (please have mailing label handy). The full text will also be distributed electronically; call (202) 694-5050.