

## 2004 MODEL YEAR ALTERNATIVE FUEL VEHICLE PRICING

*These prices do not include the 1% GSA Surcharge. Agencies must indicate the required*

Alternative Fuel Vehicles may be ordered through the GSA AutoChoice Program.

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| FUEL TYPE DESCRIPTIONS |   |
|------------------------|---|
| CNG                    | Dedicated compressed natural gas only                         |
| CNG2                   | Bi-Fuel, compressed natural gas or gasoline                   |
| E85                    | Flexible fuel ratio ranging from a maximum of 85% ethanol and |
| LPG2                   | Bi-Fuel - liquid propane gas or gasoline                      |
| **HEV                  | Gasoline/electric   |

**\*\*HEV is not an AFV as defined by EPACT.**

**Incremental Costs:**    Price difference between the AFV vehicle and the lowest

**Chart has been sorted by Fuel Type.**

### SEDANS

| Fed. Std. # | Vehicle Configuration | Fuel Type | Item # | Manufacturer    | Model             | Price     | Incremental Costs |
|-------------|-----------------------|-----------|--------|-----------------|-------------------|-----------|-------------------|
| 122         | SubCompact Sedan      | CNG       | 8C     | Honda           | Civic             | \$ 19,498 | \$ 9,443          |
| 122         | Large Sedan           | CNG       | 11B    | Ford            | Crown Victoria    | \$ 20,006 | \$ 920            |
| 122         | Sedan, Police Type    | CNG       | 17A    | Ford            | Crown Victoria    | \$ 20,312 | \$ 5,304          |
| 122         | SubCompact Sedan      | CNG2      | 8C     | GM              | Cavalier          | \$ 15,758 | \$ 5,703          |
| 122         | Compact Sedan         | E85       | 9C     | DaimlerChrysler | *Stratus (6 cyl)  | \$ 12,287 | \$1,306           |
| 122         | Compact Sedan         | E85       | 9D     | DaimlerChrysler | **Stratus (6 cyl) | \$ 12,374 | \$ 87             |
| 122         | Midsize Sedan         | E85       | 10B    | Ford            | Taurus            | \$ 12,875 | \$321             |
| 122         | Midsize Station Wagon | E85       | 14C    | Ford            | Taurus            | \$ 17,310 | \$1,237           |
| 122         | Subcompact            | HEV       | 8H     | Honda           | Civic             | \$ 18,698 | \$ 8,643          |

\* Difference between the 6 cylinder Stratus and the 4 cylinder compact.

\*\* Difference between the 6 cylinder Stratus and the 6 cylinder compact

| <b>LIGHT TRUCKS</b>  |                                  |                  |               |                     |               |              |                          |
|--|----------------------------------|------------------|---------------|---------------------|---------------|--------------|--------------------------|
| <b>All cab and chassis trucks with after market equipment (tables 18 - 27 of the Federal Vehicle</b> |                                  |                  |               |                     |               |              |                          |
| <b>Fed. Std. #</b>   | <b>Vehicle Configuration</b>     | <b>Fuel Type</b> | <b>Item #</b> | <b>Manufacturer</b> | <b>Model</b>  | <b>Price</b> | <b>Incremental Costs</b> |
| 307  | Van, wagon                       | CNG              | 22            | Ford                | E350          | \$ 21,627    | \$ 4,924                 |
| 307  | van, wagon, full size            | CNG              | 22            | GM                  | G2300         | \$ 23,696    | \$ 6,993                 |
| 307  | Van, wagon                       | CNG              | 24            | Ford                | E350          | \$ 21,928    | \$ 5,112                 |
| 307  | Cargo van, full size             | CNG              | 32            | GM                  | G2300         | \$ 21,588    | \$ 8,420                 |
| 307  | Van, cargo                       | CNG              | 32            | Ford                | E250          | \$ 20,515    | \$ 6,240                 |
| 307  | Van cargo, full size             | CNG              | 34            | GM                  | G3300         | \$ 21,588    | \$ 7,855                 |
| 307  | Van, cargo                       | CNG              | 34            | Ford                | E350          | \$ 19,588    | \$ 4,855                 |
| 307  | Pickup, full size, regular cab   | CNG              | 42            | Ford                | F150 New      | \$ 19,100    | \$ 3,969                 |
| 307  | Pickup, full size, regular cab   | CNG              | 42            | GM                  | C2500         | \$ 20,727    | \$ 5,596                 |
| 307  | Pickup, full size, regular cab   | CNG              | 47            | GM                  | K2500         | \$ 23,318    | \$ 4,106                 |
| 307  | Cut-a-way cab chassis            | CNG              | 94B           | Ford                | Pending Award |              |                          |
| 307  | Panel Van Maintenance Conversion | CNG              | 162           | GM                  | Pending Award |              |                          |
| 307  | Van, wagon, full size            | CNG2             | 22            | GM                  | G2300         | \$ 22,965    | \$ 6,262                 |
| 307  | Van, cargo                       | CNG2             | 32            | GM                  | G2300         | \$ 20,858    | \$ 7,690                 |
| 307  | Van, cargo                       | CNG2             | 34            | GM                  | 3500          | \$ 21,857    | \$ 7,124                 |
| 307  | Pickup, full size, regular cab   | CNG2             | 42            | GM                  | C2500         | \$ 20,727    | \$ 5,596                 |
| 307  | Pickup, full size, regular cab   | CNG2             | 42            | Ford                | F150 New      | \$ 19,325    | \$ 4,194                 |
| 307  | Pickup, full size, extended cab  | CNG2             | 42C           | GM                  | C2500         | \$ 23,176    | \$ 4,746                 |
| 307  | Pickup, full size, extended cab  | CNG2             | 42C           | Ford                | F150 New      | \$ 22,375    | \$ 3,945                 |
| 307  | Pickup, full size, regular cab   | CNG2             | 47            | GM                  | K2500         | \$ 23,318    | \$ 4,106                 |
| 307  | Pickup, full size, regular cab   | CNG2             | 47            | Ford                | F150 New      | \$ 22,197    | \$ 3,985                 |
| 307  | Pickup, full size, extended cab  | CNG2             | 47C           | GM                  | K2500         | \$ 25,827    | \$ 4,601                 |
| 307  | Pickup, full size, extended cab  | CNG2             | 47C           | Ford                | F150 New      | \$ 25,583    | \$ 4,359                 |
| 307  | Pickup, full size, crew cab      | CNG2             | 57            | GM                  | K2500HD       | \$ 28,800    | \$ 7,719                 |
| 307  | Cut-a-way cab chassis            | CNG2             | 92            | GM                  | Pending Award |              |                          |
| 307  | Cut-a-way cab chassis            | CNG2             | 94            | GM                  | Pending Award |              |                          |
| 307  | Cut-a-way cab chassis            | CNG2             | 94A           | GM                  | Pending Award |              |                          |
| 307  | Panel Van Maintenance Conversion | CNG2             | 162           | GM                  | Pending Award |              |                          |
| 307  | Panel Van Maintenance Conversion | CNG2             | 162           | GM                  | Pending Award |              |                          |
| 307  | Van, wagon                       | E85              | 20            | DaimlerChrysler     | Grand Caravan | \$ 18,002    | \$ 2,002                 |
| 307  | Van, wagon                       | E85              | 20B           | DaimlerChrysler     | Caravan       | \$ 16,750    | \$ 2,731                 |

| <i>Fed. Std.<br/>#</i> | <i>Vehicle<br/>Configuration</i>   | <i>Fuel<br/>Type</i> | <i>Item #</i> | <i>Manufacturer</i> | <i>Model</i>                 | <i>Price</i> | <i>Incremental<br/>Costs</i> |
|------------------------|------------------------------------|----------------------|---------------|---------------------|------------------------------|--------------|------------------------------|
| 307                    | Cargo van                          | E85                  | 30            | DaimlerChrysler     | Grand Caravan                | \$ 16,738    | \$ 2,970                     |
| 307                    | Cargo van                          | E85                  | 30B           | DaimlerChrysler     | Caravan                      | \$ 17,306    | \$ 2,000                     |
| 307                    | Pickup, full size,<br>regular cab  | E85                  | 41            | GM                  | C1500                        | \$ 10,287    | \$ 400                       |
| 307                    | Pickup, full size,<br>regular cab  | E85                  | 41            | DaimlerChrysler     | 1500                         | \$ 13,940    | \$ 4,053                     |
| 307                    | Pickup, full size,<br>extended cab | E85                  | 41C           | GM                  | C1500                        | \$ 14,851    | \$ 281                       |
| 307                    | Pickup, full size,<br>extended cab | E85                  | 41C           | DaimlerChrysler     | 1500                         | \$ 14,628    | \$ 58                        |
| 307                    | Pickup, full size,<br>regular cab  | E85                  | 46            | GM                  | K1500                        | \$ 13,973    | \$ 400                       |
| 307                    | Pickup, full size,<br>regular cab  | E85                  | 46            | DaimlerChrysler     | 1500                         | \$ 15,176    | \$ 1,603                     |
| 307                    | Pickup, full size,<br>extended cab | E85                  | 46C           | GM                  | K1500                        | \$ 17,319    | \$ 281                       |
| 307                    | Pickup, full size,<br>extended cab | E85                  | 46C           | DaimlerChrysler     | 1500                         | \$ 17,628    | \$ 590                       |
| 307                    | Compact crew cab                   | E85                  | 61E           | Ford                | Sport Trac                   | \$ 15,832    | \$ 785                       |
| 307                    | Compact crew cab                   | E85                  | 67E           | Ford                | Sport Trac                   | \$ 18,404    | \$ 0                         |
| 307                    | Sport Utility                      | E85                  | 100A          | Ford                | Explorer                     | \$ 17,045    | \$ 0                         |
| 307                    | Sport Utility                      | E85                  | 100B          | GM                  | Tahoe LS                     | \$ 22,296    | \$ 0                         |
| 307                    | Sport Utility                      | E85                  | 100C          | GM                  | Tahoe, Special<br>Service    | \$ 20,733    | \$ 615                       |
| 307                    | Sport Utility                      | E85                  | 101C          | GM                  | Suburban, Special<br>Service | \$ 23,223    | \$ 0                         |
| 307                    | Sport Utility                      | E85                  | 105A          | Ford                | Explorer                     | \$ 18,539    | \$ 46                        |
| 307                    | Sport Utility                      | E85                  | 105B          | GM                  | Tahoe LS                     | \$ 24,676    | \$ 927                       |
| 307                    | Sport Utility                      | E85                  | 105C          | GM                  | Tahoe, Special<br>Service    | \$ 23,738    | \$ 1,284                     |
| 307                    | Sport Utility                      | E85                  | 106           | GM                  | Suburban                     | \$ 27,459    | \$ 0                         |
| 307                    | Sport Utility                      | E85                  | 106C          | GM                  | Suburban, Special<br>Service | \$ 26,227    | \$ 0                         |
| 307                    | Pickup, full size,<br>regular cab  | LPG2                 | 42            | Ford                | F150 New                     | \$ 19,825    | \$ 4,694                     |
| 307                    | Pickup, full size,<br>extended cab | LPG2                 | 42C           | Ford                | F150 New                     | \$ 22,875    | \$ 4,445                     |
| 307                    | Pickup, full size,<br>regular cab  | LPG2                 | 47            | Ford                | F150 New                     | \$ 23,697    | \$ 4,485                     |
| 307                    | Pickup, full size,<br>extended cab | LPG2                 | 47C           | Ford                | F150 New                     | \$ 26,083    | \$ 4,859                     |