

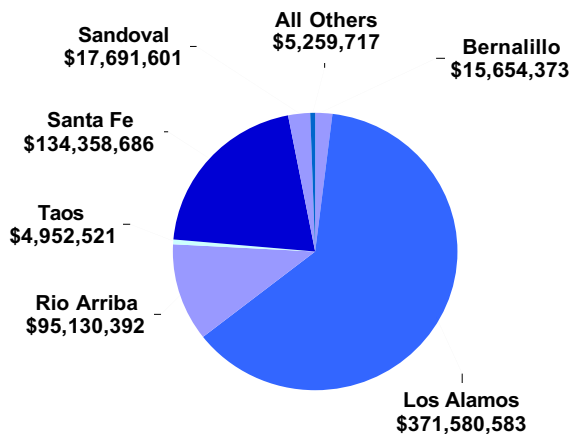
Data Profile, January 2000

Personnel	Headcount	Salaries/Benefits (\$)
Lab (non-student)	7,814	605.9 million
Lab (students)	1,355	19.4 million
Consultants	1,207	5.6 million
Special Program Guests	895	2.0 million
Johnson Controls Northern New Mexico	1,254	46.4 million
Protection Technology	483	23.8 million
Contract Labor	1,241	63.7 million
Total Workforce	14,249	\$766.8 million

Operating budget	Impact on NM Economy
FY'00 est. \$1.569 billion	State Wide Economic Impact \$4.9 billion
Including capital/construction of \$140.6 million	3 County Impact (RA, SF, LA) \$3.8 billion

Site Characteristics	Impact on NM Employment
Land area 43 sq. mi.	Statewide Employment impact 36,394 people(4%)
47 Tech areas	3 County Employment impact
2,224 Buildings	(RA, SF, LA) 27,688 people (30%)

Salary by County (\$ in millions)



Number of NM employees by County

Rio Arriba	Bernalillo
Lab: 1,511	Lab: 163
JCNNM: 526	JCNNM: 114
PTLA: 194	PTLA: 20
Taos	Sandoval
Lab: 50	Lab: 233
JCNNM: 52	JCNNM: 46
PTLA: 20	PTLA: 17
Santa Fe	All Others
Lab: 1,774	Lab: 68
JCNNM: 260	JCNNM: 75
PTLA: 111	PTLA: 7
Los Alamos	
Lab: 4,871	
JCNNM: 181	
PTLA: 114	

FY/99 Procurement

(Goods and services purchased in support of Lab operations)

Total New Mexico	\$456.7 million
Total Northern New Mexico	\$351.6 million

Northern New Mexico County Expenditures Payments made (\$)

Los Alamos	\$317,999,973
Santa Fe	23,101,364
Rio Arriba	9,352,000
Sandoval	854,557
Taos	391,934

Laboratory Contributions to the Community

- Awarded* \$176,400 in scholarships to Northern NM students through funds raised by UC/Laboratory employees and divisions.
- Implemented* 23 science education programs which directly impacted more than 1700 students and teachers.
- Coordinated* 840 students from Northern New Mexico to participate in student employment programs at the Laboratory.
- Contributed* \$100,000 in memberships and professional partnerships to over 100 community organizations.
- Collected* \$455,000 from employees during the 1999, United Way campaign and \$34,000 in food and toys during the Holiday Drive.
- Facilitated* 90 Technical Assistance Projects in the region.
- Maintained* Outreach offices in each of the two surrounding counties.
- Conducted* 57 voice-of-the-customer meetings with community leaders in the region.
- Initiated* the Machinist Apprenticeship Program thru a partnership between the Laboratory & Northern New Mexico Community College.



Laboratory Contributions to the Economy

Data Profile, January 2000

- Supported* 12 Small Business Initiative Projects with approximately \$1.5 million through regionally-focused cooperative research & development agreements with Northern New Mexico small businesses.
- Developed* the Northern New Mexico Jobs Website to provide information about job opportunities in the region.
- Coordinated* the groundbreaking for the Los Alamos Research park; the first building is projected to be ready for occupancy by spring of 2000.
- Supported* major efforts in the development of the region's telecommunications infrastructure.
- Awarded* eight regional companies technology maturation contracts valued at approximately \$800,000.
- Increased* regional procurements by 84% in FY99 over FY96.
- Beginning* in 1997, 33 new businesses have been started through the efforts of the Laboratory's Technology Commercialization Office; 120 jobs have been created.
- Starting* 1998, \$13.5 million has been invested in Northern New Mexico start-up companies.



Sources:

- University of New Mexico Research
- Office of Technology and Site Programs Albuquerque Operations Office
U.S. Department of Energy
- New Mexico Department of Economic Development
- Los Alamos National Laboratory

Los Alamos National Laboratory, an affirmative action/equal opportunity employer, is operated by the University of California for the U.S. Department of Energy under contract W7405-Eng-36

LALP-00-12
rev. 1-2000

**Los Alamos Outreach
Office**
(505) 665-4400
1619 Central Ave.
Los Alamos, NM
87544

**Santa Fe Outreach
Office**
(505) 982-3771
1850 Old Pecos Trail
Suite E.
Santa Fe NM 87505

**Española Outreach
Office**
(505)753-3682
1002 N. Oñate
Española, NM
87532