Data Profile, January 1999

FY '98 Procurement

(Goods and services purchased in support of Lab operations)

Total USA	\$680.4	
Total New Mexico	\$430.1	
Total Northern New Mexico	\$315.8 million	

County	Expenditure (\$)	County	Expenditure (\$)
Los Alamos	\$275,432,932	Chavez	\$310,206
Bernalillo	112,173,822	Taos	284,435
Santa Fe	28,598,705	Socorro	276,947
Rio Arriba	10,766,036	San Juan	199,089
Cibola	698,325	Torrance	75,707
Sandoval	643,255	Valencia	59,739
Dona Ana	492,737	San Miguel	50,000
	All Others	\$48.982	

Laboratory Contributions to the Community

${\it Established}$	the Laboratory Foundation, allocating \$1.9 million to regional school
	districts, education programs, and nonprofit organizations.

Awarded \$119,000 in scholarships to Northern NM students through funds raised

by UC/Laboratory employees and divisions.

Sponsored participation of over 2300 students/teachers in the Laboratory's 24

science education programs and over 1000 NM students in students

employment programs.

Contributed \$100,000 in memberships and professional partnerships to over 100

community organizations.

Collected \$358,000 from employees during the 1999 United Way campaign and

\$30,000 in food and toys during the Holiday Drive.

Performed 85,000 hours of volunteer work in the region.

Contributed \$10,000 in support to the annual conference of the National Congress of

American Indians.

Established Outreach offices in each of the three surrounding counties.

Conducted 10 public meetings on Laboratory issues and operations.

Contributed support to 10 regional firms that created over 30 new jobs. In addition,

over \$2.5 million in external investment capital was secured for several

regional small businesses.

Supported 11 projects through the Small Business Regional Program with

approximately \$1.5 million cooperative research and development

(R&D) investment.

Personnel	Workforce	Salaries/Benefits (\$)
Lab (non-student)	7,137	541.4 million
Lab (students)	649	20.0 million
Affiliates	1,367	5.5 million
Special Program Guests	342	2.1 million
Johnson Controls Northern New Mexico	1,454	51.8 million
Protection Technology	445	20.8 million
Contract Labor	1,020	60.1 million
Total Workforce	12,414	\$701.7million

Operating budget

FY'99 est. \$1.45 billion Including capital/construction of \$204 million

Site Characteristics

Land area 43 sq. mi. 50 Tech areas 2,224 Buildings

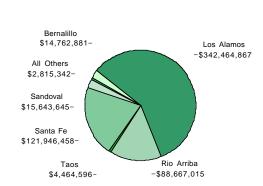
Impact on NM Economy

State Wide Economic Impact \$4.85 billion 3 County Impact (RA, SF, LA) \$3.9 billion

Impact on NM Employment

Statewide Employment impact 36,400 people(4%) 3 County Employment impact 28,224 (RA, SF, LA,) 28,224 (31.6%)

Salary by County (\$ in millions)



Number of employees by County

Rio Arriba	Bernalillo			
Lab: 1,441	Lab: 147			
JCNNM: 649	JCNNM: 110			
PTLA: 167	PTLA: 23			
Taos	Sandoval			
Lab: 37	Lab: 216			
JCNNM: 60	JCNNM: 49			
PTLA: 17	PTLA: 12			
Santa Fe	All Others			
Lab: 1686	Lab: 557			
JCNNM: 302	JCNNM: 95			
PTLA: 107	PTLA: 4			
Los Alamos				

Lab: 4.847

JCNNM: 189

PTLA: 114



Laboratory Contributions to the Economy

Initiated by the Laboratory's Technology Commercialization Office, a new

> pilot program that targets regional businesses to help the business further develop and commercialize their technologies. 10 companies were assisted with awards ranging from \$12,500 up

\$22,500 for a total investment of approximately \$180,000.

Contributed \$100,00 to the New Mexico Park and Ride Express Program to

help support the implementation of a mass transit system between

Santa Fe, Los Alamos, and Española.

Increased regional procurement by 41.5%, up by \$92.6 million, from fiscal

year 1996.

Invested \$1.6 million in small business technical assistance and technology

development projects.

Devoted over 1000 hours of staff time to economic development planning

and 1000 hours to telecommunications infrastructure

development.

Required the Laboratory's major subcontractors to contribute to economic

> development efforts as part of their performance evaluation. Examples: Day-Zimmerman Inc. parent company of PTLA established an Española operations center that will create 100 jobs for the region. Johnson Controls Northern New Mexico is building a business development center in Española. This center, will, among other activities enable local vendors to prepare food

for retail sales in a certified kitchen.

Sources:

- University of New Mexico Research
- •Office of Technology and Site Programs Albuquerque Operations Office U.S. Department of Energy
- •New Mexico Department of Economic Development
- Los Alamos National Laboratory

Los Alamos National Laboratory, an affirmative action/equal opportunity LALP-99-37 employer, is operated by the University of California for the U.S. Department of Energy under contract W7405-Eng-36



Data Profile, January 1999



Los Alamos Outreach Office

(505) 665-4400 1619 Central Ave. Los Alamos, NM 87544

Santa Fe Outreach Office

(505) 982-3771 1850 Old Pecos Trail Suite E. Santa Fe NM 87501

Española Outreach Office

(505)753-3682 1002 N. Oñate Española, NM 87532