

the laboratory connection

volume 5 number 4

your community's link
to information, opportunities, and people
at Los Alamos National Laboratory

May/June 2004

a word from the Community Relations Office

As the Laboratory moves forward with improvements to its business operations, a variety of projects have been launched to make certain that our business practices are sound and cost-effective. The Lab has created three separate committees made up of Lab managers, regional business leaders, and representatives of major Lab subcontractors to strengthen ongoing business improvement initiatives and foster greater economic development in northern New Mexico. The work of these three important committees will be detailed in an upcoming issue of Lab Connection.

Another new initiative, the Contingent Worker Project, has the potential to reduce employment costs at the Lab by approximately \$20 million a year, while offering current contract employees the opportunity to apply for University of California positions (See story on Page 1).

Also in this issue, we include several new features that we hope will provide useful information to our community partners. A Calendar of Events will track Lab-connected activities including business forums, scientific lectures in the community, and volunteer events and opportunities. The Contract Corner will offer news of contracts that have been awarded and, as available, contracts about to be offered for bid. We will also explain some Laboratory procurement regulations and procedures that have generated questions from vendors through a Readers Forum in future issues.

We hope that these standing features will give our readers news they can use to enhance existing relationships with the Laboratory and foster new ones.



Contingent Worker Project team members confer with Associate Director for Administration Rich Marquez. They are, left to right, Tim Babicke, Gilbert Ratliff and Bruce Herr.

Contingent Worker Project Will Reduce Lab Overhead Costs

The Laboratory's Contingent Worker Project continues to move forward. Lab Director Pete Nanos established the Project last December to examine whether the Laboratory's use of subcontract labor is consistent with sound business practices, and whether some assignments currently filled by contingent workers might more appropriately be designated as University of California (UC) positions.

A contingent worker is a person who works under a Laboratory subcontract and is not an employee of the University of California. Currently, more than 3,000 contingent workers are part of the Laboratory workforce. (This figure excludes KSL, PTLA and Aramark.)

The Contingent Worker Project will determine whether work at the Lab should be performed by UC employees or by contingent workers and should reduce added costs associated

Contingent Worker Project, continued from page 1

with contingent worker contracts. Lab managers have begun meeting with Human Resources staff to analyze the contingent worker assignments within their divisions, and newly created UC positions are already being advertised on the Lab website. Newly created positions are open to all internal and external applicants, and the Lab predicts that the majority of these positions will be filled by midsummer.

In April, Richard Marquez, associate director for administration (ADA), moderated a vendor meeting in Santa Fe. The meeting gave task order vendors an opportunity to give input and make suggestions before the project is implemented. The Lab will keep task order

FAQs

How will the Laboratory determine if work should be designated as a UC position or as a contingent worker assignment?

The CW Project team will review the job duties of contingent worker assignments and assist line management in determining how the assignments should be designated, applying criteria that have been developed based on legal standards, agency regulations and sound business practices. Generally, assignments should be filled by University employees if they are similar to those already filled by UC employees, are unlimited in time, and if it is appropriate for the Laboratory to direct the details of how the jobs are performed. It may be appropriate to fill jobs that are temporary or project-specific with labor subcontract assignments. A project or task should be staffed by task order when the relationship is an independent contract with a defined end date and when it is not necessary for the Laboratory to direct the details of how the task is performed. A consultant agreement is appropriate when the position complies with Laboratory policy on consultants.



Rich Marquez, associate director for administration, explains how the Contingent Worker Project will proceed at an April task order vendor meeting in Santa Fe.

vendors informed about the status of their suggestions and the project.

The Lab has also begun hosting meetings for contingent workers, giving them the opportunity to ask specific questions. The Laboratory is also developing

transition assistance resources to help contingent workers better understand the project and its processes.

Project staff have compiled the following list of Frequently Asked Questions (FAQs):

If a contingent worker assignment is designated as a UC position, what happens?

If the Laboratory determines that UC employment is appropriate, a position description will be prepared, a job-series classification will be assigned to the position, and the position will be posted. The contingent worker assignee will be free to apply for the newly created position along with other internal and external applicants.

Can contingent workers apply for any of the UC positions advertised?

If the Laboratory determines that a contingent worker assignment should be designated as UC, the position will be open to all internal and external applicants. A contingent worker may apply for any position for which he/she is qualified.

Will a contingent worker have 'preference' over other applicants when applying for a UC position?

No. Special consideration will not be given to an applicant who is a contingent worker. However, an applicant's demonstrated skill, knowledge, and ability to perform the job will be considered in making the hiring decision. As an Equal Opportunity Employer, Laboratory hiring decisions are made without regard to legally protected categories such as race, color, national origin, religion, sex, physical or mental disability, age, medical condition, ancestry, marital status, sexual orientation, gender identity, veteran status, or citizenship, as required by law

How does someone apply for UC positions?

Applicants can go to the Jobs@LANL web site and follow the job application instructions. For more information about the Contingent Worker Project, including more FAQs, visit the project website at <http://int.lanl.gov/orgs/hr/cwp/team.shtml>

Contract Corner — Department of Energy Forecast

The Department of Energy's (DOE) Acquisition Forecast provides forecasted requirements over \$100,000 for Fiscal Years (FY) 2004-2007. Our intent is to provide you with the Department's procurement projections based on the best information available from our contributing headquarters, field,

laboratory, and prime contractor offices. The information is published for planning purposes.

Keep in mind that these requirements may be revised or canceled, depending on program budget funding or departmental needs. Final

decisions on any aspect of the procurement action will not be made until each requirement has been initiated. For more information, please contact the Los Alamos Small Business Advocacy (LSBA) team at this toll-free number: 1-800-472-9861 or send an e-mail request to lsba@lanl.gov.

Company	Opportunity	Type	Est. Dollar Range	Date Current Contract Expires
Los Alamos National Laboratory	Commodities	Sub	\$1M—\$5M	03/30/2005
Los Alamos National Laboratory	Commodities	Sub	\$1M—\$5M	12/30/2004
Los Alamos National Laboratory	Commodities	Sub	\$500K—\$1M	11/30/2004
Los Alamos National Laboratory	Commodities	Sub	\$100K—\$500K	03/31/2004
Los Alamos National Laboratory	Engineering Services	Sub	\$1M—\$5M	09/30/2004
Los Alamos National Laboratory	Engineering Services	Sub	\$500K—\$1M	07/15/2004
Los Alamos National Laboratory	Engineering Services	Sub	\$500K—\$1M	11/30/2003
Los Alamos National Laboratory	Engineering Services	Sub	\$500K—\$1M	9/30/2003
Los Alamos National Laboratory	Management Support Services	Sub	\$1M—\$5M	06/30/2004
Los Alamos National Laboratory	Other	Sub	\$100K—\$500K	10/31/2003
Los Alamos National Laboratory	Other	Sub	\$100K—\$500K	09/30/2003
Los Alamos National Laboratory	Research and Development	Sub	\$1M—\$5M	09/30/2004
Los Alamos National Laboratory	Services	Sub	\$25M—\$50M	
Los Alamos National Laboratory	Services	Sub	\$1M—\$5M	
NNSA Service Center - Albuquerque	Security	Prime	\$1M—\$5M	
NNSA Service Center - Albuquerque	Services	Prime	\$50M—\$1B	06/29/2006
NNSA Service Center - Albuquerque	Services	Prime	\$1M—\$5M	07/17/2005
NNSA Service Center - Albuquerque	Services	Prime	\$1M—\$5M	06/29/2006
NNSA Service Center - Albuquerque	Services	Prime	\$1M—\$5M	09/30/2005
NNSA Service Center - Albuquerque	Services	Prime	\$1M—\$5M	03/31/2004
NNSA Service Center - Albuquerque	Services	Prime	\$1M—\$5M	04/30/2006
Sandia National Laboratories	Commodities	Prime	\$10M—\$25M	
Sandia National Laboratories	Construction/Architect /Engineering	Prime	\$100K—\$500K	
Sandia National Laboratories	Construction/Architect /Engineering	Prime	\$25M—\$50M	
Sandia National Laboratories	Other	Prime	\$10M—\$25M	
Sandia National Laboratories	Other	Prime	\$25M—\$50M	
Sandia National Laboratories	Services	Prime	\$100K—\$500K	
Sandia National Laboratories	Services	Prime	\$500K—\$1M	

The 2004 Employee's Scholarship Fund Recipients

Employees at the Laboratory, in partnership with the Los Alamos National Laboratory Foundation, created the Los Alamos Employees' Scholarship Fund

to support the best and brightest students in northern New Mexico who are pursuing undergraduate degrees in fields serving the Laboratory. In 2003,

Laboratory and contract employees contributed \$194,000. This year, 58 area students received 62 scholarships.

2004 Platinum Scholar

(\$40,000 Scholarship
\$10,000 for 4 years)



Yao Yao
St. Michael's High School

2004 Gold Scholars

(\$10,000 Scholarships • \$2,500 for 4 years)



Brooks Robinson
Santa Fe High School



Aldeboran Rodriguez
Española Valley High School



Cristal Vasquez
Pecos High School



Phil Worland
Los Alamos High School

2004 Hewlett Packard Silver Scholars (\$2,000 Scholarships • one-time award)



Terri Chang
Los Alamos High School



Kateri Esquibel
Santa Fe Indian School



Felix Flores
West Las Vegas High School



Jaclyn Herrera
Pojoaque High School



Amorette Maestas
Mora High School



Rebecca Martinez
Española Valley High School



Nicola Ulibarri
Taos High School

2004 Leadership Scholars (\$1,000 Scholarships • one-time award)



Marie Hennelly
Santa Fe Prep



Jordan Maril
Santa Fe High School



Severo Martinez
McCurdy High School



Anthony Trujillo
Peñasco High School

2004 Bronze Scholars (\$1,000 Scholarships • one-time award)



Lisa Drake
Capital High School



Jessica Archuleta-Saiz
Pojoaque High School



Harmony Bowles
Pecos High School



Victoria Cruz
University of New Mexico



Leslie Dabovich
Texas Tech. University



Christina Dean
Santa Fe High School



Megan Fitzpatrick
Taos High School



Melissa Gibbons
Santa Fe High School



Daniel Hemphill
Los Alamos High School



Andrew Gisler
Los Alamos High School



Matthew Hemphill
Los Alamos High School



Steven Honig
Montana State University



Joseph Izraelvitz
Los Alamos High School



Dominic Hoy
Santa Fe Community College



Caitlin Johnson
Capital High School



Jerome Lucero
Taos High School



Jessica Maestas
Española High School



Janna Nichols
Los Alamos High School



Valerie Martinez
Española High School



Kelechi Okoro
Robertson High School



Stephanie Redman
New Mexico State University



Christopher Kempes
Colorado College



Mark Rodarte
Pojoaque High School



Sandra Spiess
West Las Vegas High School



Megan Vasquez
Peñasco High School

2004 University of California Nonresident Tuition Waiver Scholarship Recipients



Bronze Scholar

Harlie Custer
St. Michael's High School



COMFORCE Scholar

Charity Garland
Robertson High School



Bronze Scholar

Aaron Lenihan
Santa Fe High School



Samantha Liddil
Robertson High School



Kassandra Marshall
St. Michael's High School



Flannery Merideth
Capital High School



Bronze Scholar

Christopher Paulson
Los Alamos High School

Española Firm JGMS, Inc. Scores Big and Fast

JGMS, Inc. is a very small company with an office in Espanola that earns its rewards the right way: by working hard for them. This means gathering a group of talented individuals with a vision, constantly searching for opportunities, leveraging networks and partners, and providing outstanding performance when the jobs come in. The result is growth for the company, jobs for the community, and a bright future for three local partners who incorporated their business in June 2002.

Jerome Gonzales had spent some 12 years working within the Department of Energy in Washington, DC and Albuquerque. Nick Aranda is a professional engineer, and Tim Romero has, for the past 15 years, been serving as a facility management officer for the New Mexico Army National Guard. Gonzales serves as president of JGMS, Aranda is vice president, and Romero is chief operating officer.

With the goal of earning a Small Business Administration 8a Hubzone Certification that would allow them to bid for federal contracts, they began their business by partnering as a subcontractor with an already-established 8a contractor on a job at DOE Albuquerque for a mechanical design and facility program. It involved identifying current assets, evaluating facilities, and providing recommendations for improvement, modification or replacement.



JGMS, Inc. chief operating officer and member of the board of directors of the Northern New Mexico Supplier Alliance, Tim Romero.



JGMS, Inc. lead mechanical engineer, Albert Martinez, familiarizes new hire, Andrea Koniho, with company projects. Koniho is a 2004 graduate of the University of New Mexico in mechanical engineering.

In August 2002, JGMS joined with MOSAIC, an organization of five individual architects in northern New Mexico that has been in operation since 1989. MOSAIC does facility programming that includes developing program requirements such as master planning, redesigning space, site planning, and the like. One of its more visible local jobs was the design for the Research Park at Los Alamos. The organization also invented the system to develop square foot cost options used by the Federal Emergency Management Administration (FEMA) to replace homes lost in the Cerro Grande fire. The first joint effort of the JGMS/MOSAIC relationship was the building of the Veterans' Memorial in Espanola. Also, the company has an agreement with Northern New Mexico Community College to provide Computer-Assisted Drafting support on an as-needed basis.

By August 2003, JGMS had received its SBA 8a Certification and was well on its way to bid for contracts by itself in its specialty of providing engineering services in the areas of facilities programming, facilities management and operations, and project management. This didn't mean that the company would bid for business entirely on its own. It would not only continue to nurture the relationships it had developed since its founding for future mutual benefit, but also to develop new ones for the

benefit of all small business suppliers in the region. Accordingly, JGMS joined the Northern New Mexico Supplier Alliance (NNMSA) and one of its officers, Tim Romero, serves on the NNMSA Board of Directors.

Last month JGMS was awarded its first design contract by DOE for LANL. It is for a light laboratory office and shop, shock and detonation facility involved with the master plan consolidation at TA-22 for the Lab's Dynamic Experimentation (DX) Division. The new facility will comprise approximately 16,000 square feet, and is a GPP or General Plant Project with a \$5 Million funding limit that allows it to be handled locally. The contract calls for the design to be completed by September 2004 with construction to start following design approval. The company has already hired four new local employees.

Hence, in less than two years, JGMS has proved that when professional design services are needed on "the Hill," DOE or LANL need look no further than its neighbors in the Espanola Valley.

One further note of interest: JGMS Vice President Aranda is also Major Aranda, 515th Maintenance Company of the New Mexico Army National Guard, and since March 2004 has been serving the USA in Iraq.

Lab Unveils New Logo and Unique Value Proposition



The World's Greatest Science Protecting America

The new logo is the graphic representation of Los Alamos National Laboratory. It represents our core mission and embodies the spirit of our work.

The logo now includes the statement "Est. 1943" to emphasize our history in nuclear research and development and our continued strength in fundamental scientific research.

Our new unique value proposition (UVP), "The World's Greatest Science Protecting America," is the verbal representation of Los Alamos National Laboratory. It succinctly states our strengths, skills, and mission in

applying world-class science to problems of national security.

The logo and UVP together form our identity, a single, unified message that enhances our position of credibility. By applying this logo and UVP consistently in Laboratory documents, we can all help reinforce the Laboratory's image as a world leader in national security science and technology.

Calendar of Events

Training Courses

June 10, 2004	Display Trade/Booth	Course presented from 1:30 to 4:30 p.m. at Northern New Mexico Community College Small Business Development Center in Española, NM. No fee. For more information, call Juliana Barbee at 747-2236.
July 1, 2004	8(a) Business Development Program Application Workshop	From 1 to 3 p.m. at the Hispano Chamber of Commerce, 1309 4 th St. SW, Albuquerque, NM. For more information, contact Irene Farmer at 346-7909 or 346-6751 or through e-mail at Irene.farmer@sba.gov.
July 16, 2004	SCORE Workshop	From 8:30 a.m. to 4:30 p.m. at the SBA Conference Room, 625 Silver, SW, Suite 320, Albuquerque, NM. Fee \$35. For more information, contact SCORE at 346-6750 or 346-7909.

Events

June 1, 2004	Monthly Construction Forum Breakfast	The New Mexico Native American Business Development Center is sponsoring a construction forum breakfast for all minority businesses from 7 to 8 a.m. at the Village Inn (Airport), 2340 Yale Blvd. SE, Albuquerque, NM. For more information, contact Vangie Trujillo at 665-2963.
June 11, 2004	Chamber Fest	Los Alamos Chamber of Commerce is sponsoring its annual Chamber Fest. For more information, contact the Chamber of Commerce at 662-8105.
June 11, 2004	Northern New Mexico Supplier Alliance Golf Tournament	The Northern New Mexico Supplier Alliance is hosting this golf tournament at the Towa Golf Resort. For more information, contact Tim Martinez at 667-2390.
June 11-12, 2004	Nambe Pueblo Retreat	Hotel Santa Fe, Santa Fe, NM. For more information, contact Vangie Trujillo at 665-2963.
June 15, 2004	Laboratory Small Business Advocacy Team Office Hours	From 9 a.m. to 5 p.m. by appointment at Highlands University, Las Vegas, NM. Ongoing – the third Tuesday of every month. For more information, contact Dr. Luis Ortiz at 454-3584.
June 29, 2004	Construction with the Military in New Mexico	The New Mexico Native American Business Development Center is sponsoring this symposium highlighting construction opportunities with the military in New Mexico. This event will be held from 8 a.m. to 3 p.m. at the Hilton Garden Inn, 2601 Yale Blvd. SE, Albuquerque, NM. For more information, contact Vangie Trujillo at 665-2963.
July 1, 2004	8(a) Business Development Program Application Workshop	From 1 to 3 p.m. at the Hispano Chamber of Commerce, 1309 4 th St. SW, Albuquerque, NM. For more information, contact Irene Farmer at 346-7909 or 346-6751 or through e-mail at Irene.farmer@sba.gov

Great Garbage Grab at the Lab



Employees from across the Laboratory helped beautify the areas in which they work by participating in the Lab's first Great Garbage Grab. The two-week event, held in conjunction with Earth Day and National Volunteer Week, resulted in about 600 bags of trash being picked up from technical areas Labwide.

Inside

Contingent Worker Project Will Reduce Lab Overhead Costs

Contingent Worker Project FAQs

Contract Corner — Department of Energy Forecast

2004 Employee's Scholarship Fund Recipients

Española Firm JGMS, INC. Scores Big and Fast

Lab Unveils New Logo and Unique Value Proposition

Calendar of Events



The World's Greatest Science
Protecting America

Los Alamos, New Mexico 87545

A National Nuclear Security Administration,
U.S. Department of Energy Laboratory
G. Peter Nanos, Director

Nonprofit
organization

US Postage

PAID

Los Alamos, NM
Permit No. 107

The Laboratory Connection, a bi-monthly publication for northern New Mexico, is published by the Information Management Division and the Community Relations Office.

The staff can be reached by e-mail at community@lanl.gov, by telephone at 1-888-841-8256, by fax at (505) 665-4411, or by Laboratory interoffice mail at Mail Stop A117.

Los Alamos National Laboratory, an affirmative action/equal opportunity employer, is operated by the University of California for the U.S. Department of Energy under contract W-7405-ENG-36. All company names, logos, and products mentioned herein are trademarks of their respective companies. Reference to any specific company or product is not to be construed as an endorsement of said company or product by the Regents of the University of California, the United States Government, the U.S. Department of Energy, nor any of their employees.

Editor: Kay Roybal Assistant Editor: Vanessa A. De La Cruz

CRO Communications Team: Vanessa De La Cruz, Mike Kolb, Langdon Toland.
Designer: Kelly Parker. The Public Affairs Office and Information Management Division also contributed to this publication.

LALP-04-006