



# Using Logic Models as a Platform for Program Evaluation

**By:**

**Sarah Levin Martin, PhD. [sjl2@cdc.gov](mailto:sjl2@cdc.gov)**

**Rene Lavinghouse, PhD. [shl3@cdc.gov](mailto:shl3@cdc.gov)**

**Centers for Disease Control and Prevention**


# Objectives: Be able to...

- Describe the purposes and uses of program evaluation
- Identify and describe the steps in the CDC program evaluation framework
- Develop a logic model
- Recognize how a logic model can be used for program planning and evaluation purposes.



# Why We Evaluate...

“... The gods condemned Sisyphus to endlessly roll a rock up a hill, whence it would return each time to its starting place. They thought, with some reason...



***...there was no punishment  
more severe than eternally  
futile labor....”***

*The Myth of Sisyphus*

# What is Evaluation?

- Evaluation is...

- the systematic investigation of the merit, worth, or significance of an “object”

- Program is...

- any organized public health action/activity

# Hence, *Program Evaluation* is...

- The **systematic** collection of information about the activities, characteristics, and outcomes of programs to make judgments about the **program**, improve **program** effectiveness, and/or inform decisions about future **program** development  
(*Michael Quinn Patton*)

# While *Research* is...

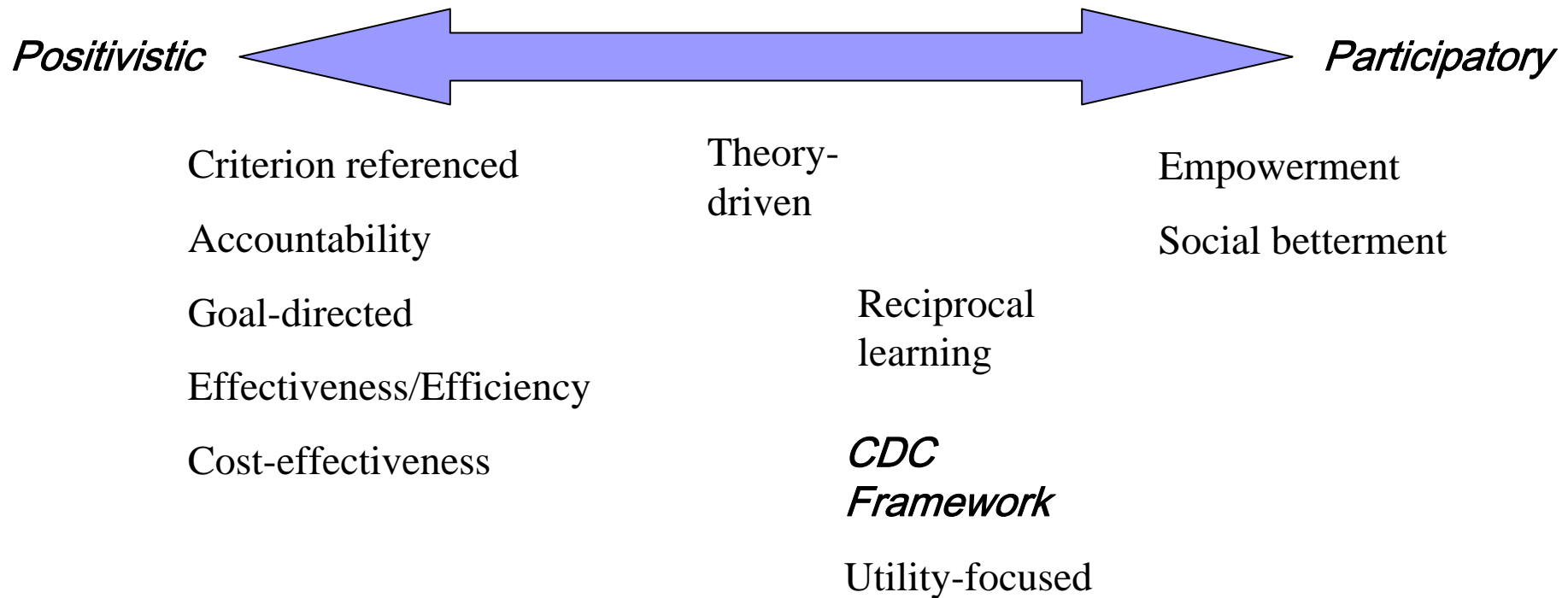
- ***Systematic*** investigation, including research development, testing and evaluation, designed to develop or contribute to ***generalizable*** knowledge.

# How Program Evaluation fits in with...

- **Planning** asks what actions will best reach our goals and objectives. Evaluation results are raw material for this discussion.
- **Performance Measurement** sets milestones/markers to monitor “how are we doing”? Evaluation complements by looking behind the markers to find out “why are we doing well or poorly”?
- **Surveillance** is continuous/routine data collection on various factors over regular intervals of time. Surveillance systems are data source for evaluation-- especially of long-term and pop-based outcomes. Also, main resource for formative (pre-implementation) evaluation.



# Evaluation Approaches

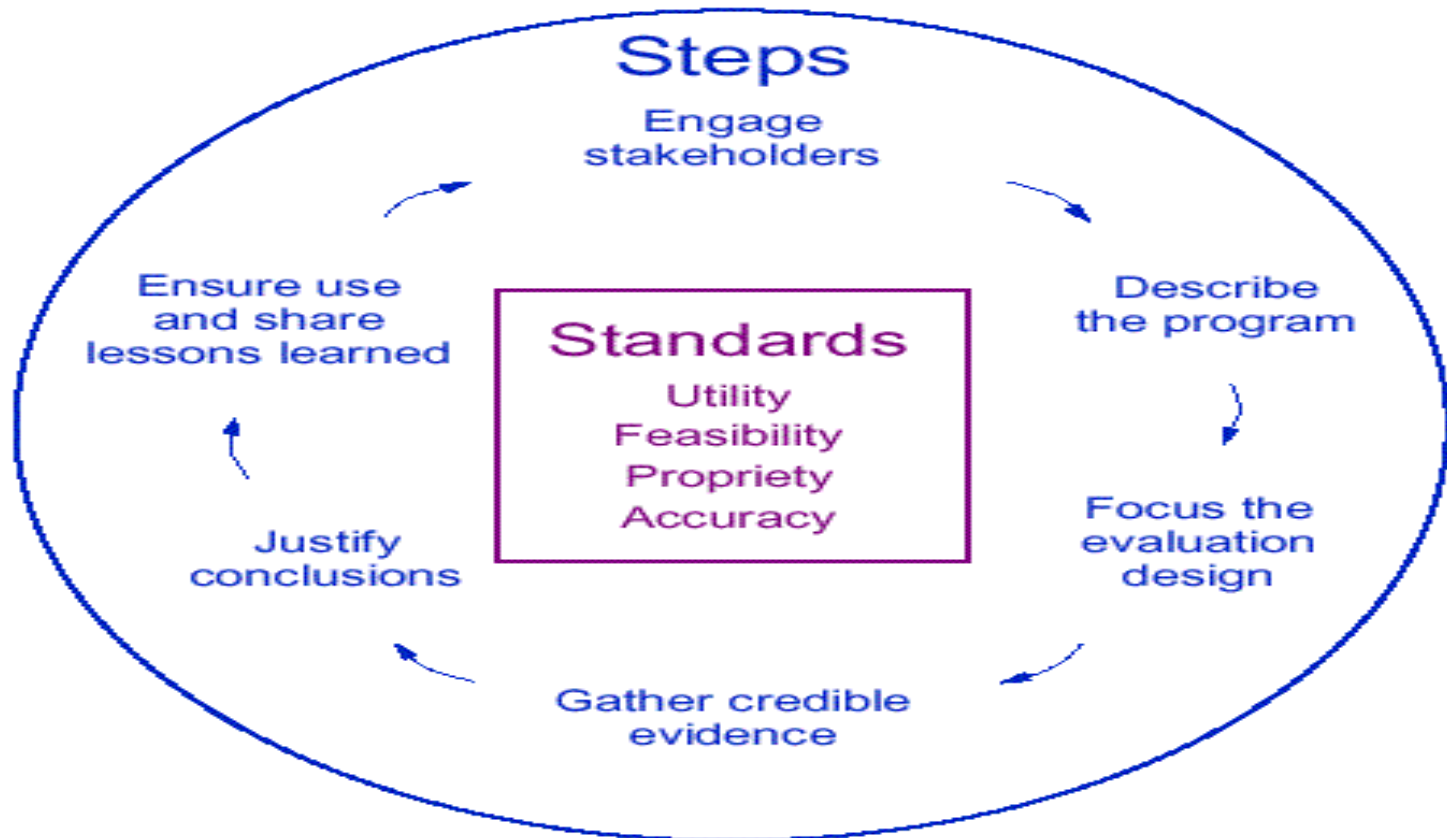


# Origins of the CDC Framework

- Grew from two observations
  - Not much evaluation was being done
  - The evaluation that was done was not making a difference
- Multi-stage and inclusive process to help devise and approach to good evaluation
- Result was a 6-step framework the was informed by 4 sets of standards

# Framework for Program Evaluation

FIGURE 1. Recommended framework for program evaluation



# Underlying Logic of Steps

- **No eval is good unless...** results are **used** to make a difference

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# Underlying Logic of Steps

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- **No results are used unless...** a **market** has been created prior to creating the product
- **No market is created unless....** the eval is **well-focused**, including most relevant and useful questions
- **No eval focus is the right one unless...** it reflects what the program is really about and checks assumptions with stakeholders

# Key Role of Evaluation Standards

- Little evaluation done because “overkill” on models and rigor; An over-identification with “summative” evaluation
- Need to shift eval from “Did program work?” to “Is program working?”
- Hence.. Always **some** evaluation question, but varies over time.



# The Four Standards

At each step, want option that maximizes:

- **Utility**: Who needs the info from this evaluation and what info do they need?
- **Feasibility**: How much money, time, and effort can we put into this?
- **Propriety**: Who needs to be involved in the evaluation to be ethical?
- **Accuracy**: What design will lead to level of quality of info needed **for this eval?**

# Key Role of Early Steps

- ALL current evaluation framework emphasize stakeholders and roadmapping/logic modeling
- For CDC and public health, especially important:
  - We are removed from frontline efforts. Need others to take action.
  - Programs are complex and long-term. Change happens in sequence over time

# Step-by-Step

1. **Engage stakeholders**: Decide who needs to be part of the design and implementation of the evaluation for it to make a difference.
2. **Describe the program**: Draw a “soup to nuts” picture of the program—activities and all intended outcomes.
3. **Focus the evaluation**: Decide which evaluation questions are the key ones

# Step-by-Step

## **Seeds of Steps 1-3 harvested later:**

4. **Gather credible evidence:** Write indicators and choose and implement data collection sources and methods
5. **Justify conclusions:** Review and interpret data/evidence to determine success or failure
6. **Use lessons learned:** Use evaluation results in a meaningful way.



# Constructing Simple Logic Models

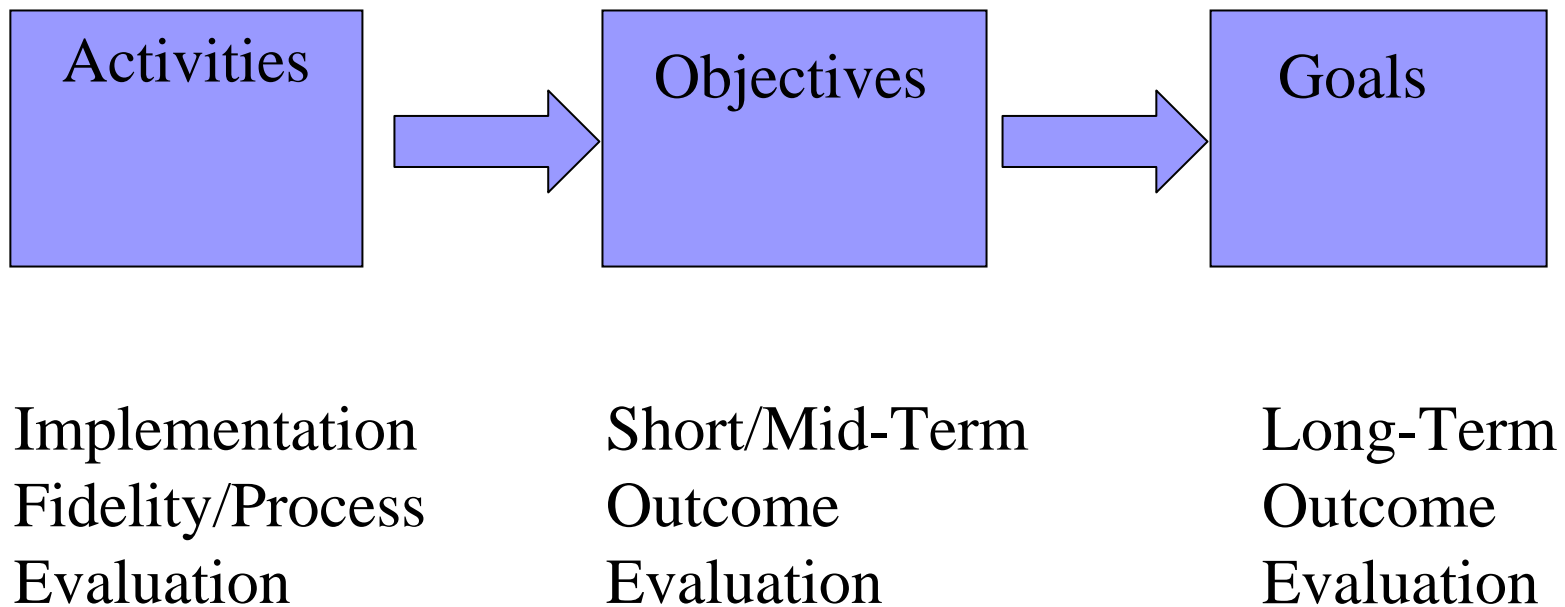
# A Fully Described Program or Intervention...

- Addresses an identified need
- Has an identified target group(s)
- Has specific intended outcomes/objectives in mind for those groups
- Includes activities relevant to those outcomes/objectives
- Specifies the relationship between **specific** activities and outcomes/objectives

# Linking Planning and Evaluation Terms

- Long-Term Outcome (Goal)
  - Describes overall mission/purpose of program
- Short-Term, Mid-Term or Intermediate Outcome (Objectives)
  - Describes results to be achieved
  - Specific and measurable
- Activities
  - Specific activities, procedures expected to occur
  - Must occur before outcome can be achieved

# Linking Planning and Evaluation





# Logic Models and Program Description

- ***Logic Models :***

- *Graphic depictions of **relationship** between a program's activities and its **intended effects***

# What is Distinctive...

- **“Relationship.”** Depicts the relationship/pathway from activities to effects
- **“Intended”**. Depicts the intention and not the reality. Is first, not last step in planning and evaluation.
- Logic model is always evolving, as *evaluation and reflection provide insights on what works and doesn't work*

# Logic Model Terminology

- **Activities:** *What the program and its staff actually do*
- **Effects/Outcomes:** *The changes that result in someone or **something other than the program and its staff.***

***But, also...***

- **Inputs:** *The “platform” of resources that are needed to mount the program’s activities.*
- **Outputs:** *The tangible “products” that are produced by the activities.*

# Step 2: Describing the Program: Complete Logic Model



# Why Bother With Logic Models?

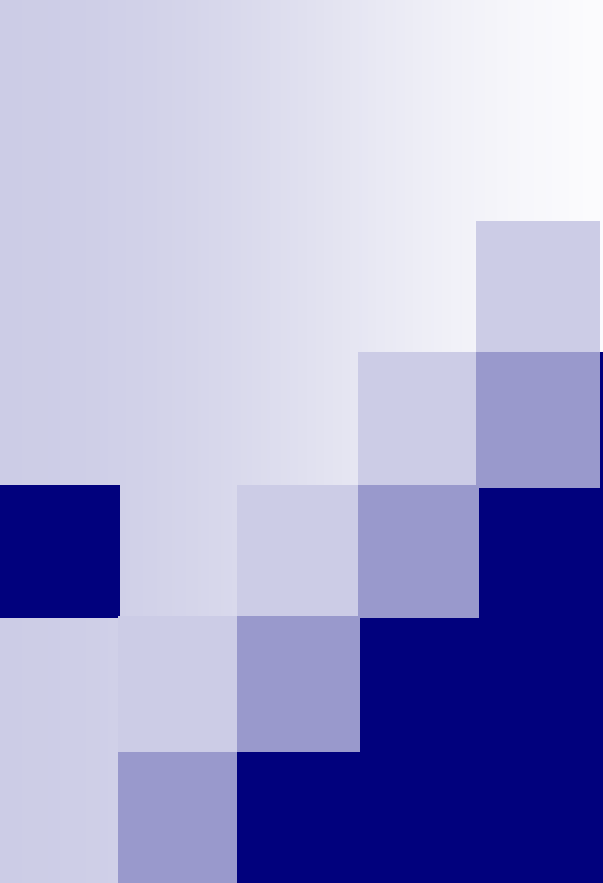
- Clarity for you
- Clarity between you and stakeholders on:
  - What are activities
  - What are intended effects
  - What is the sequence/order of intended effects
  - Which activities are to produce which effects
- And, once clarity and consensus happen, to set up discussions about key planning and evaluation choices related to the program

# Constructing Logic Models: Three Ways to Find Activities/Outcomes

1. Examining program descriptions, MISSIONS, VISIONS, PLANS, ETC and extracting these from the narrative, **OR**
2. Starting with outcomes, ask “how to” in order to generate the activities which produce them, **OR**
3. Starting with activities, ask “so what” in order to generate the outcomes that are expected to result

# Next: Do Some Sequencing...

- Sequence activities into 2+ columns--  
*Which activities have to logically occur before other activities can occur?*
- Sequence outcomes into 2+ columns--  
*Which outcomes have to logically occur before other outcomes can occur?*



# Some Case Illustrations of Logic Models



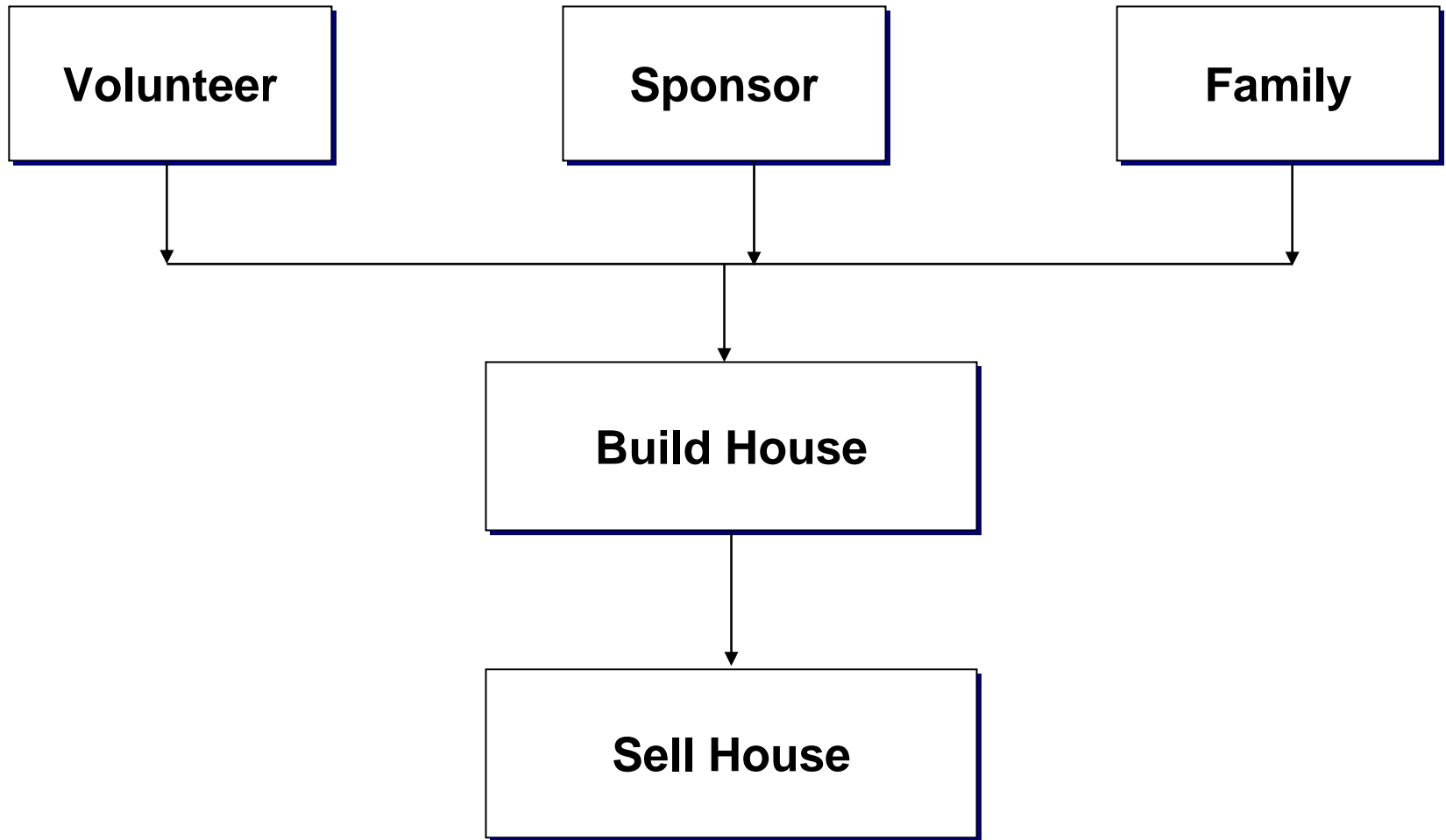
# Listing Activities and Outcomes: Habitat for Humanity

## ■ Activities

- Identify and engage sponsors
- Organize volunteers
- Select families

## ■ Effects/Outcomes

- Build house
- Sell house to family



# Listing Activities and Effects: Lead Poisoning

## ■ Activities

- Outreach
- Screening
- Case management
- Referral** for medical tx
- Identification of kids with elevated lead (EBLL)
- Environmental assessment
- Referral** for env clean-up
- Family training

## ■ Effects/Outcomes

- Lead source identified
- Families adopt in-home techniques
- EBLL kids get medical treatment
- Lead source gets eliminated
- EBLL reduced
- Developmental “slide” stopped
- Q of L improved

# Sequencing Activities

## ■ Early Activities

- Outreach
- Screening
- Identification of elevated kids

## ■ Later Activities

- Case management
- Child referred to medical treatment
- Environmental assessment
- Environment referred for clean-up
- Training of families in in-home techniques

# Sequencing of Outcomes/Effects

## ■ Early Outcomes

- Lead source identified in environment
- EBLL kids get medical treatment
- Families do in-home reduction techniques
- Environment cleaned-up
- Lead source gets eliminated

## ■ Later Outcomes

- EBLL reduced
- Developmental “slide” stopped
- Quality of life improves

# Global Logic Model: Childhood Lead Poisoning Program

## Early Activities

*If we do...*

Outreach

Screening

ID of elevated kids

## Later Activities

*And we do...*

Case mgmt of EBLL kids

Refer EBLL kids for medical treatment

Train family in in-home techniques

Assess environment of EBLL child

Refer environment for clean-up

## Early Outcomes

*Then....*

EBLL kids get medical treatment

Family performs in-home techniques

Lead source identified

Environment gets cleaned up

Lead source removed

## Later Outcomes

*And then...*

EBLL reduced

Develop'l slide stopped

Quality of life improves

# Now What?

Now have 4-column logic model table.

- MAY be all you need, ***OR...***
  - For ***comprehensive description***, may need to add inputs and outputs, ***OR...***
  - For ***planning and evaluation***, may take next step and draw arrows to depict implied “causal” relationships

# Lead Poisoning: Sample Inputs and Outputs

## ■ Inputs Needed for Activities

- Funds
- Trained staff
- Relationships with orgs for med tx and env clean-up
- Legal authority to screen

## ■ Outputs of Activities

- Pool (#) of eligible kids
- Pool (#) of screened kids
- Referrals (#) to medical treatment
- Pool (#) of “leaded” homes
- Referrals (#) for clean-up



# Global Logic Model: Childhood Lead Poisoning Program

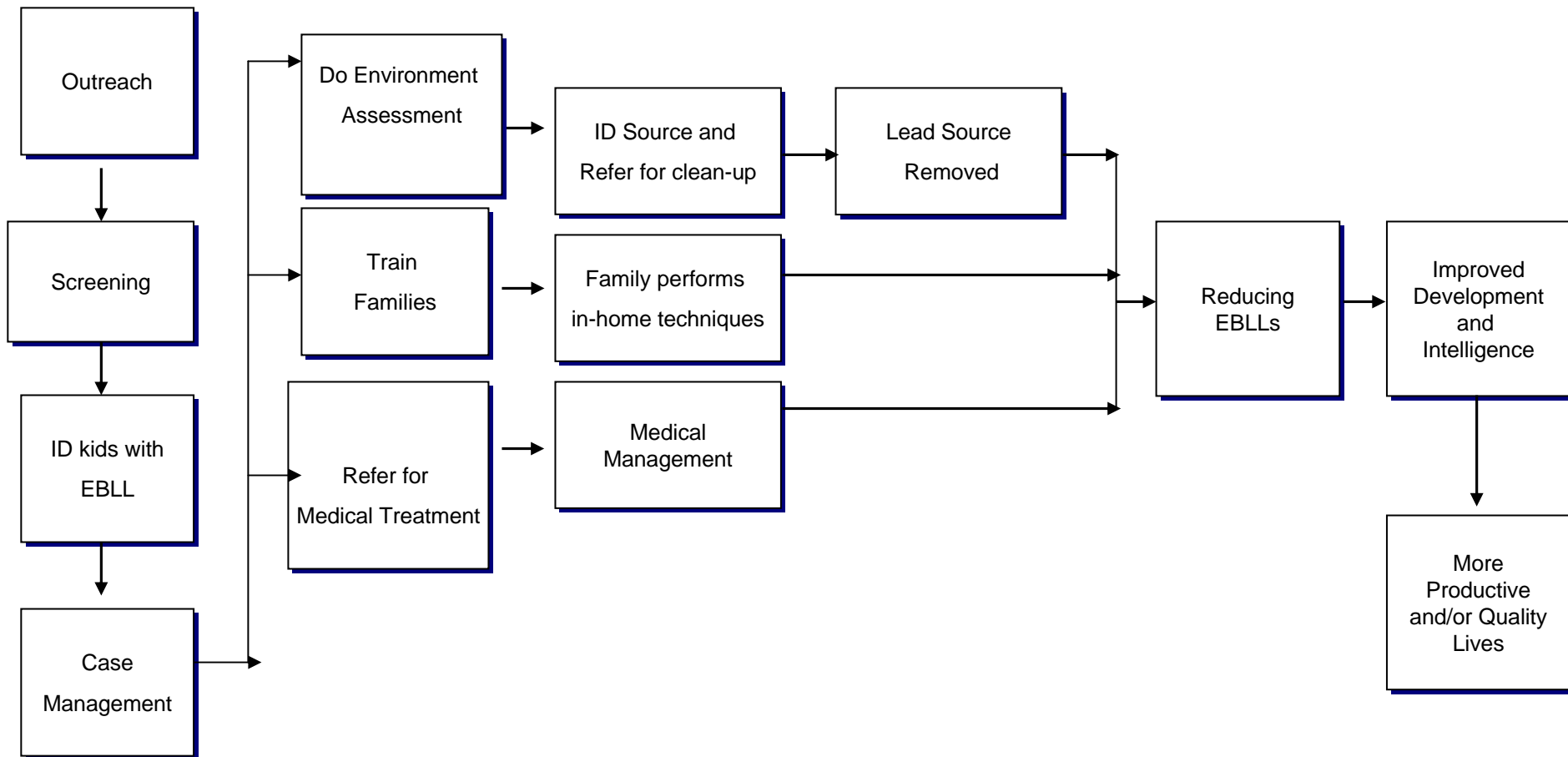
Inputs	Early Activities	Later Activities	Outputs	Early Outcomes—	Later Outcomes
<b>Funds</b>  <b>Trained staff</b>  <b>R'ships with orgs for med tx and clean up</b>  <b>Legal authority</b>	Outreach	Do case mgmt	<b>Pool (#) of eligible kids</b>	EBLL kids get medical treatment	EBLL reduced
	Screening	Refer for medical treatment	<b>Pool (#) of screened kids</b>	Family performs in-home techniques	Develop'l slide stopped
	ID of elevated kids	Train family in in-home techniques	<b>Referrals (#) to medical treatment</b>	Lead source identified	Quality of life improves
		Assess environ't	<b>Pool (#) of "leaded" homes</b>	Environ cleaned up	
		Refer house for clean-up	<b>Referrals (#) for clean-up</b>	Lead source removed	

# Showing “Cause” in the Model

Arrows can go from:

- ***Activities to other activities: Which*** activities feed ***which*** other activities?
- ***Activities to outcomes: Which*** activities produce ***which*** intended effects/outcomes?
- ***Early effects/outcomes to later ones: Which*** early effects/outcomes produce ***which*** later effects/outcomes

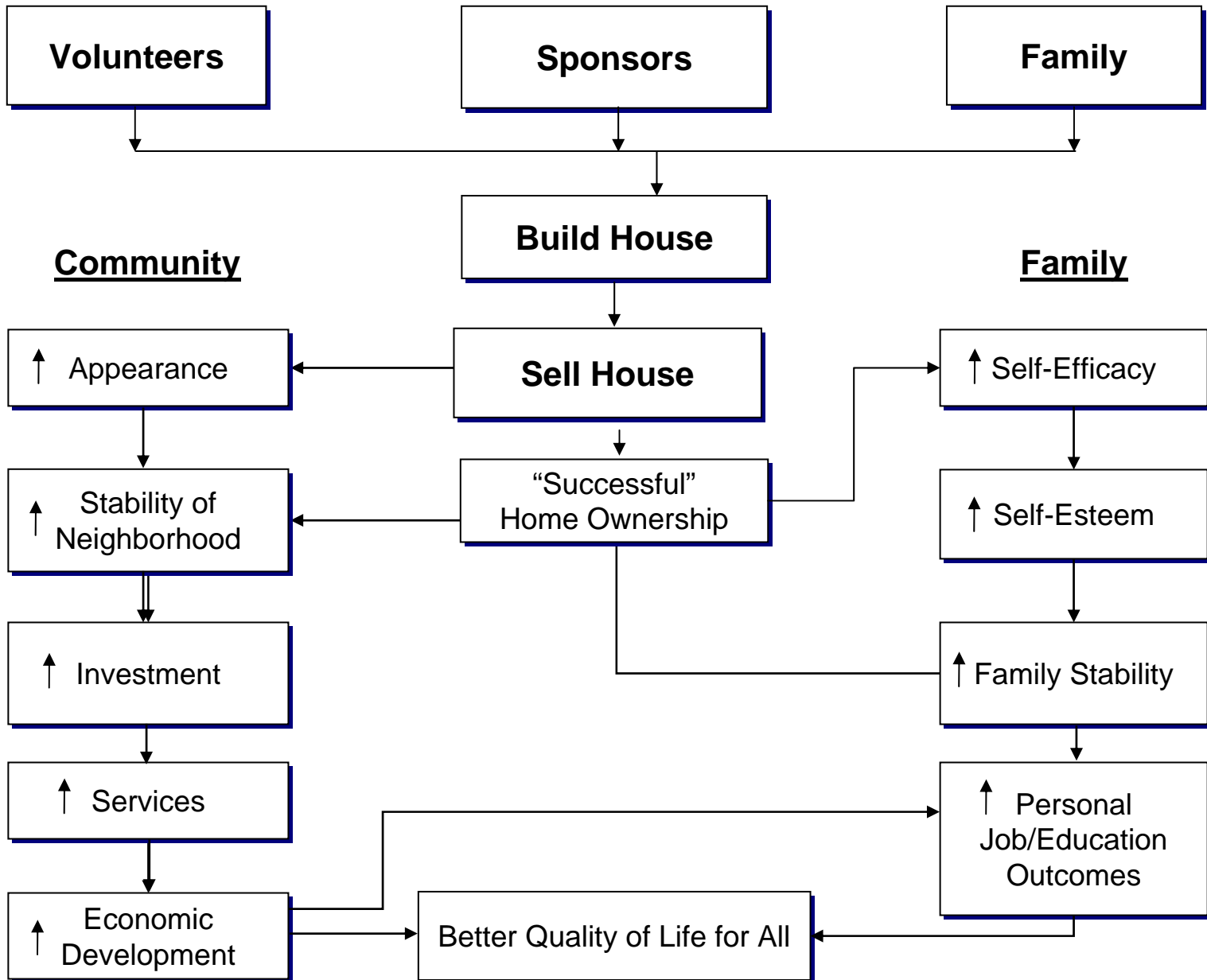
# Lead Poisoning: "Causal" Roadmap



# Elaborating the Logic Model

- Elaborate the chain of effects
  - “Go long!” Extrapolate the chain until distal outcomes are expressed.

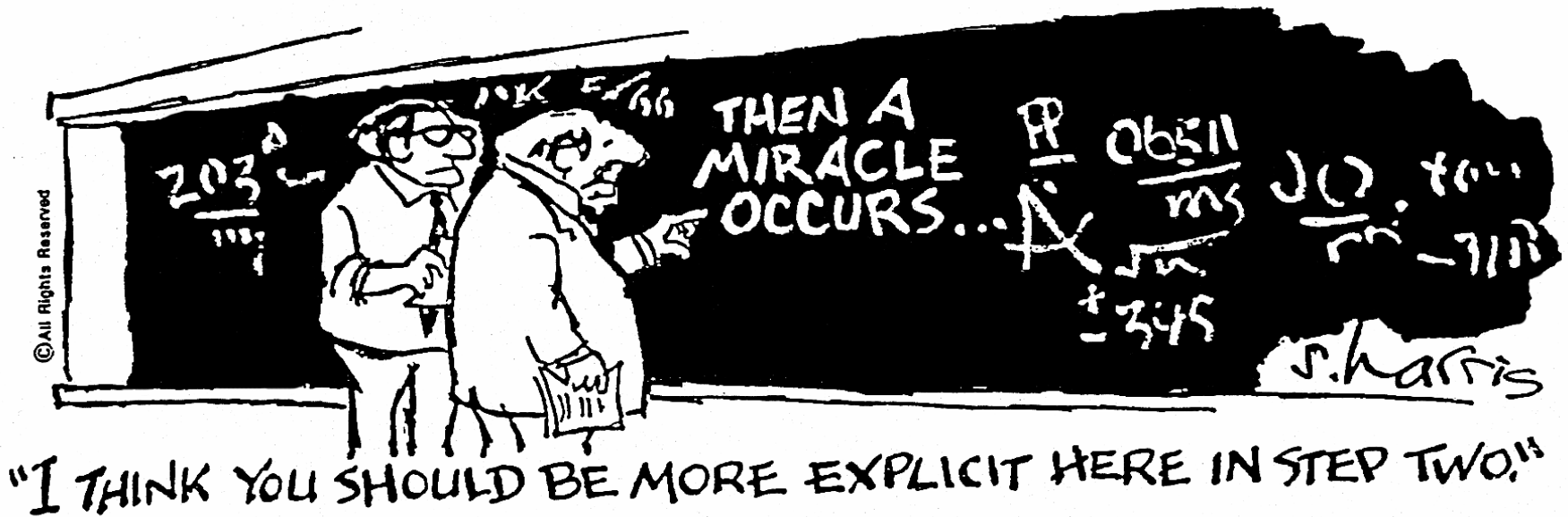
# Habitat for Humanity



# Elaborating the Logic Model

- Elaborate the chain of effects:
  - (Back)fill in the blanks.  
Elaborate any intermediate links between the activities and the distal effects/outcomes.

# Filling in the Blanks....



# Group Exercise: *Case Study*

Read the KidsWalk case study, then work in your group to:

- Develop a list of activities and outcomes/effects
- Put each activity and outcome on a Post-It note. ONE PER POST-IT NOTE. Use marker and write big so others can see.
- Place the Post-it notes on flip chart paper
- Move them around to depict the logical sequencing, i.e. 2+ columns to depict early and late activities and early and late effects
- Draw lines to show causal connections



## Global Logic Model Table: KidsWalk-to-School

### Early Activities

*If we ...*

Recruit  
volunteers

Form  
partnerships

Assess  
community need  
and interest

Assess  
“walkability” of  
the community

### Later Activities

*And we...*

Hold kick-off and  
promo events

Conduct organized  
regular walks

Educate/advocate on  
walkability issues

### Early Outcomes

*Then....*

Increase in  
kids walking to  
school

Increase in  
awareness of  
walkability  
issues

More  
community  
involvement

### Later Outcomes

*And then...*

More community  
cohesion and  
action

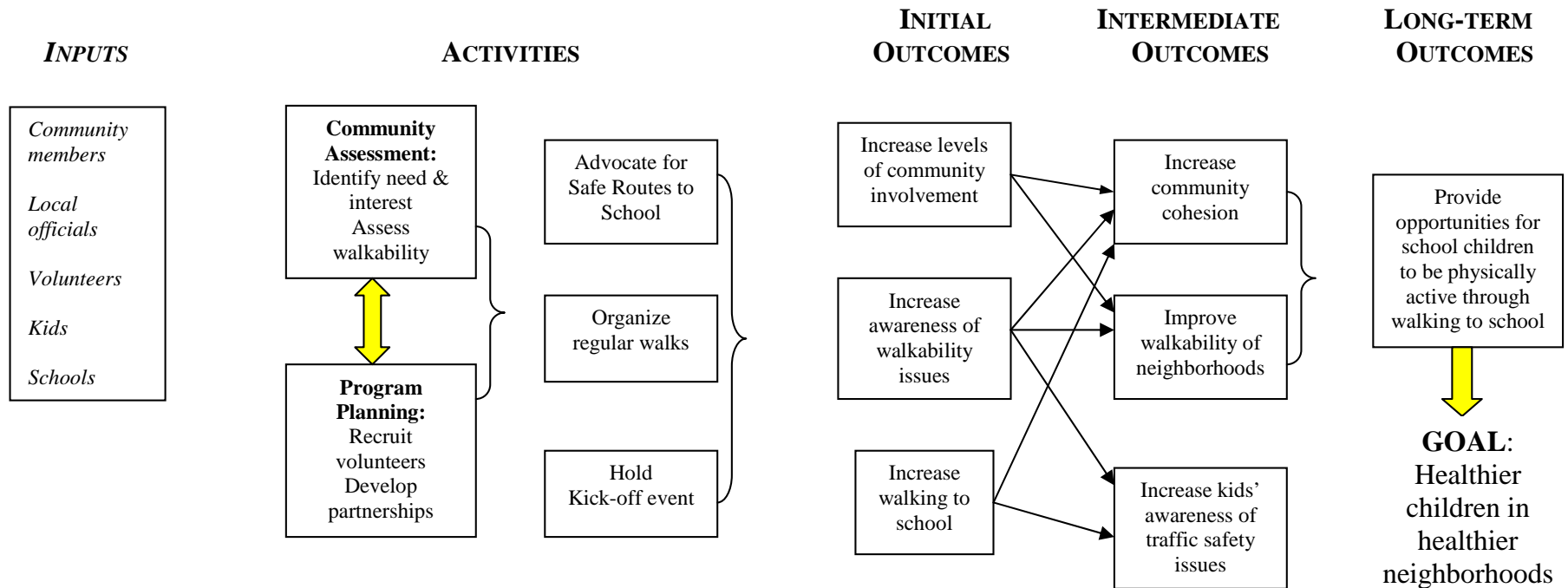
More walkable  
neighborhoods

Continually  
active kids

Healthier kids  
and  
neighborhoods

# KidsWalk Logic Model

*Problem: Few opportunities for school children to be physically active throughout the day*



# Terminology

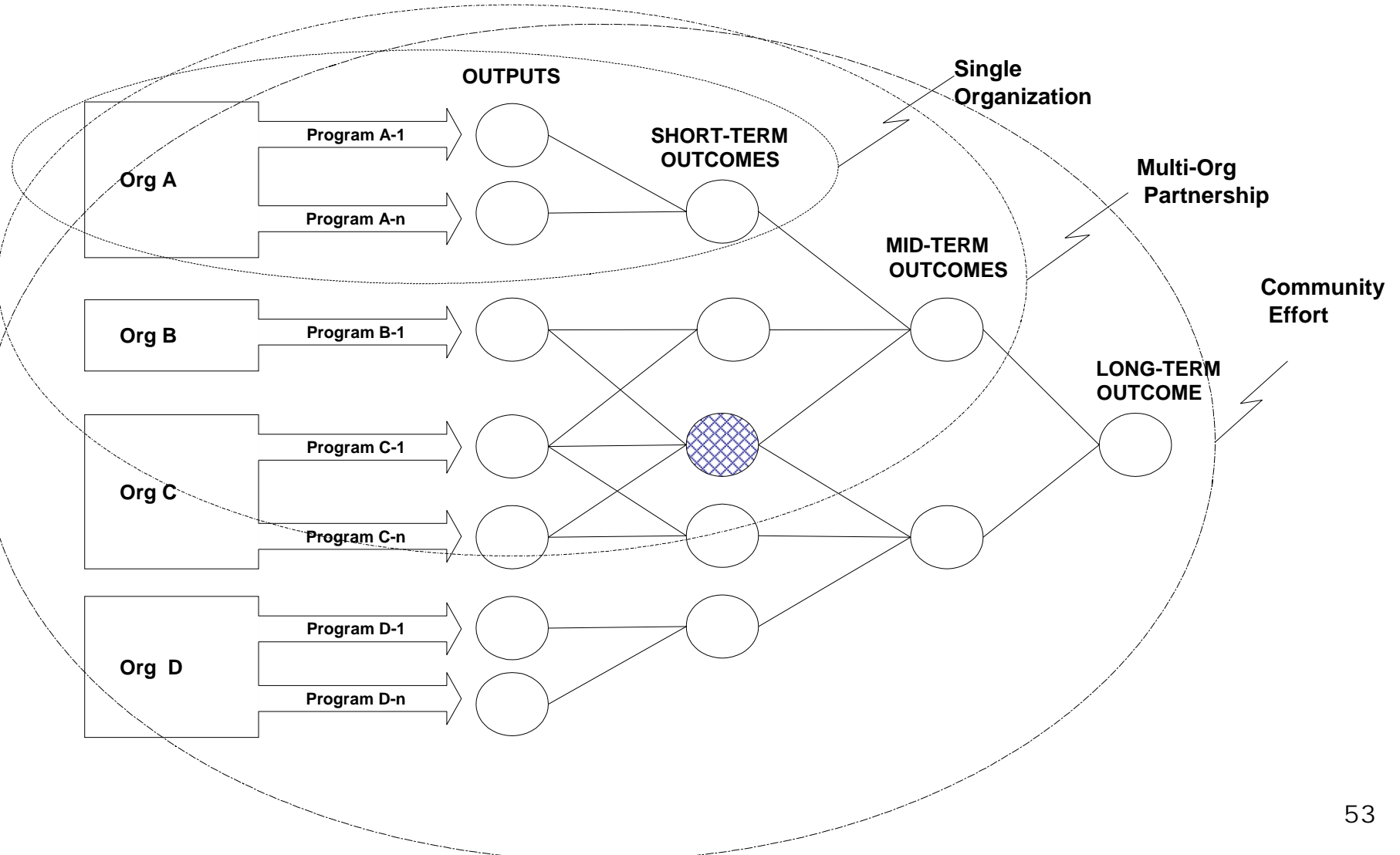
Many terms to convey same thing:

- To convey sequence of outcomes
  - Impacts and outcomes
  - Outcomes and impacts
  - Short-, mid-, and long-term
  - Proximal, intermediate, and distal effects
- “Objectives”
  - Another name for short and mid-term outcomes
  - A measurable statement about any part of the program

# How Detailed?

- Function of purpose of the logic model
  - Stakeholders—global view alone
  - Managers—detailed action plans
- BUT, view collection of models as a related family--“nested” models
- Not different models, but each an elaboration of level above

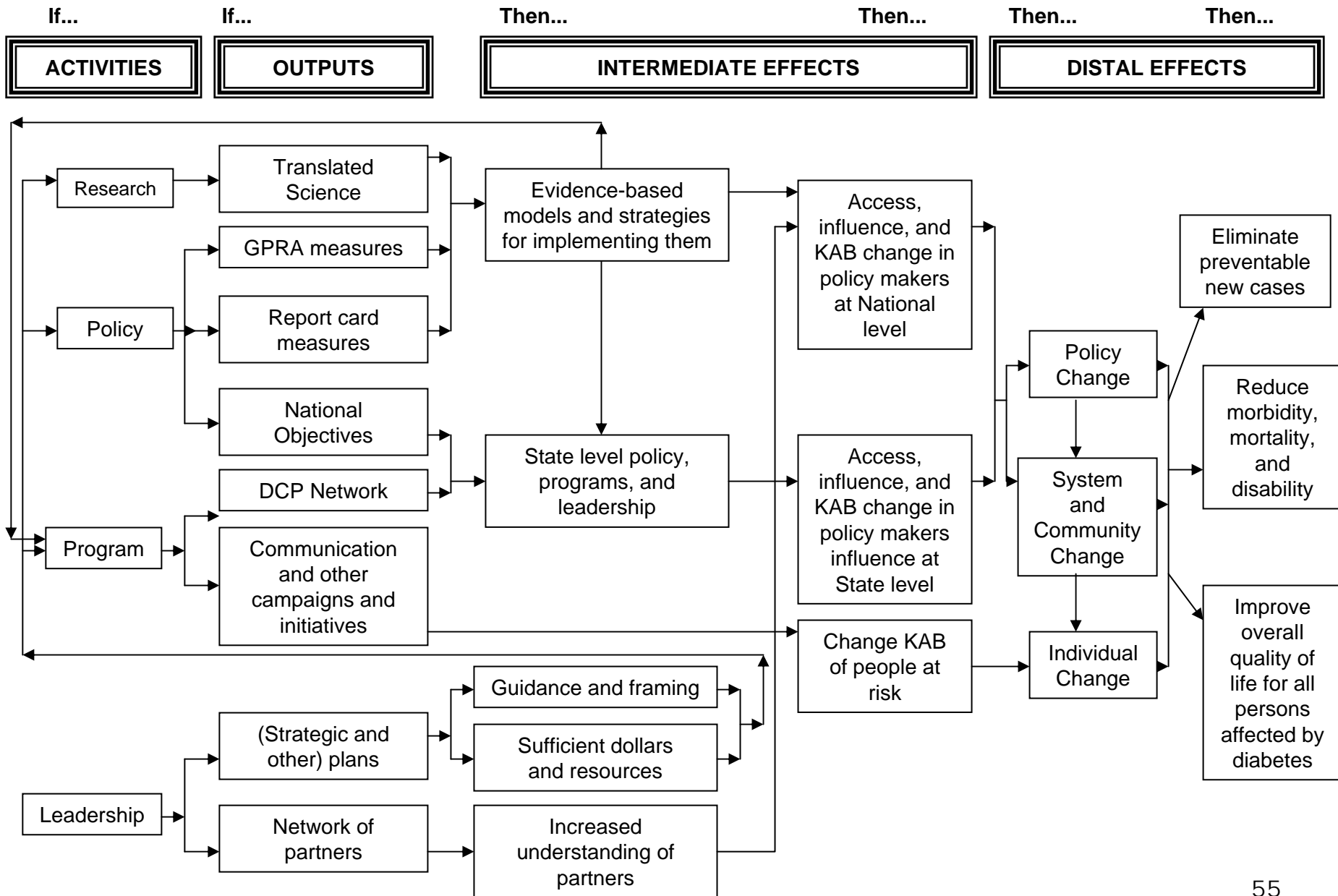
# Programs as “Networks”



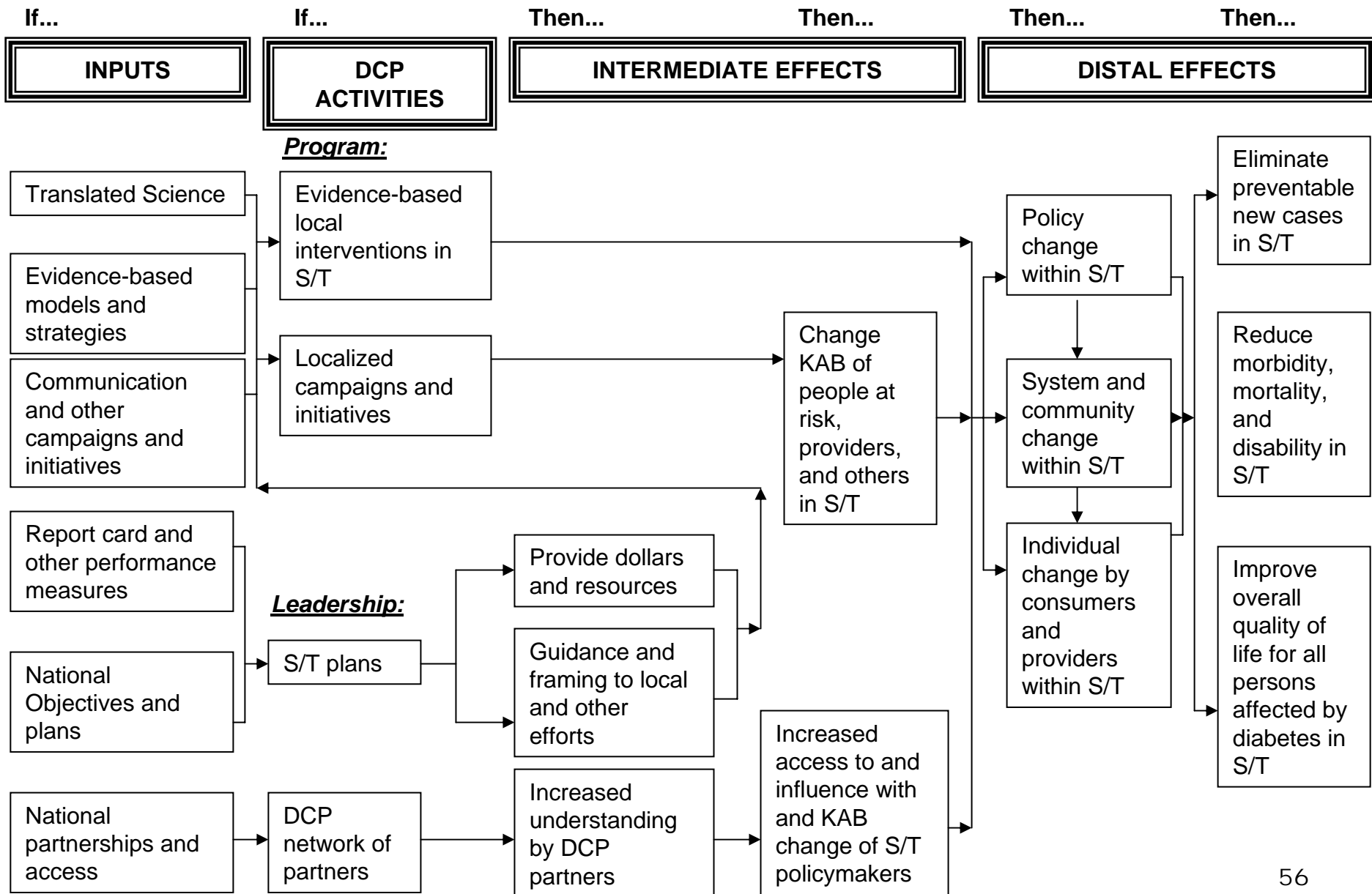
# Nested Logic Models

- “View from space.” Overall road map that shows all players and roles
- “10,000 foot view.” Basic models depicting activities and effects for specific efforts
- “Ground level” logic models. Specific models for activities and effects of each actor (I.e. , “You are here”)

# Global Model: Diabetes Control Program

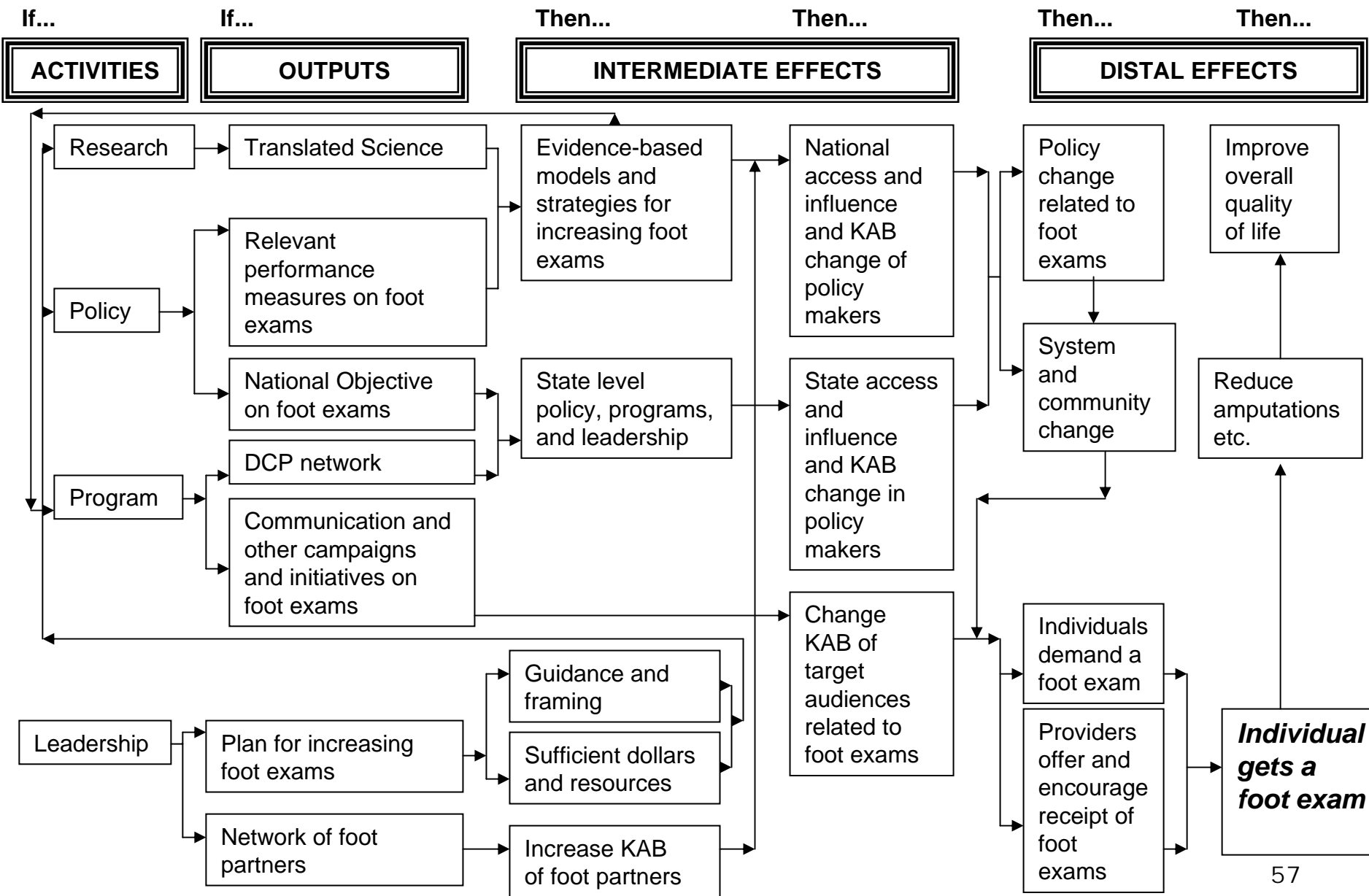


# Zoom-In Model: Diabetes Control Program: State DCPs





# Zoom-In Model: Diabetes Control Program: Foot Exam Goal



# Group Exercise:

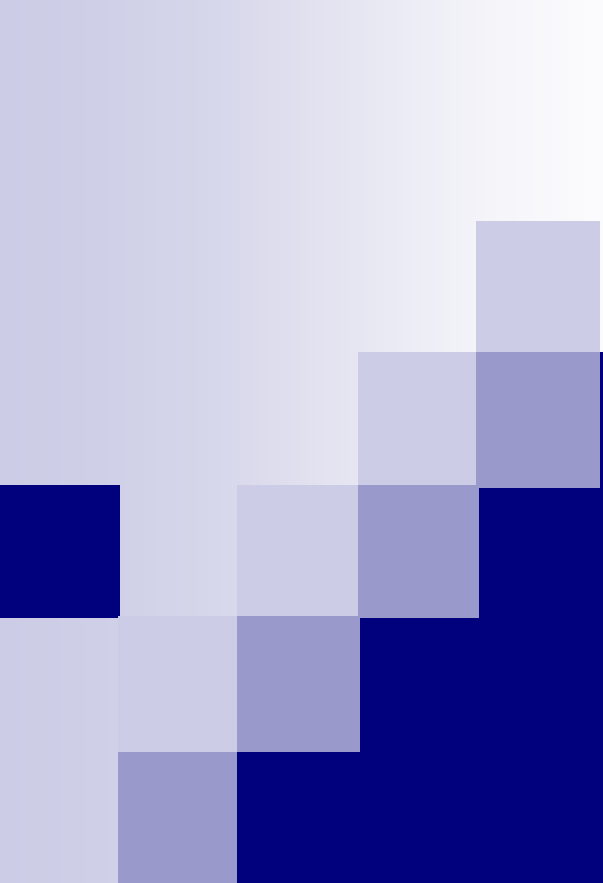
## *Tweaking The Logic Model*

- Examine your group's simple logic model
- Elaborate as necessary, thinking about the following:
  - Do I need to elaborate further “downstream”?
  - Do I have some embedded “miracles” that need more detail?
- Think about “zoom-in” models that might be beneficial for your particular program

# Using Your Logic Model

An array of uses of the logic model:

- To gain clarity and consensus with stakeholders
  
- To help organize your thinking about program performance:
  - To improve or enhance a program—**planning use**
  - To identify key effects and processes to be measured—**evaluation use**



# Putting Your Logic Model to Use in Program Evaluation

# Logic Model Informs Two Steps in F'work

## ■ ***In F'work Step 1. Engage Stakeholders:***

- Who are major stakeholders for our efforts?
- Where in this model do they want to see success?
- Who needs to be engaged upfront to ensure use of results?

## ■ ***In F'work Step 3. Setting Eval Focus:***

- Today, 1 year, 5 years, 10 years, where in the model should I be measuring changes?
- If no change, where should I look for problems?

# Who are Stakeholders?

- Three major groups:
  - Those served or affected by the program
  - Those involved in program operation
  - Primary intended users of the evaluation findings

# Step 1: Agony/Ecstasy of S'holders

- **Can disagree with us/each other on...**

- Definition of the problem
- Priority activities and outcomes
- What outcomes mean “success”

- **BUT, can help ensure...**

- Credibility of evaluation->access respondents
- Credibility of results
- Dissemination of results->advocate change
- Implementation of results



# Which S'holders Matter Most?


## **Those who...**

- Enhance credibility of the intervention
- Enhance credibility of the evaluation
- Implement the programs being evaluated
- Can advocate for/make recommended changes
- Can fund, authorize, expand the program



# Some Stakeholder Preferences:

- Cost and cost-benefit
- Efficiency of delivery of services
- Health disparities reduction
- Population-based impact, not just impact on those participating in the intervention
- Causal attribution



# Group Exercise: Engaging Stakeholders

Read the KidsWalk case study, then work in your group to:

- List potential stakeholders

# Step 3. Key Domains in Eval Focus

## ■ Implementation (Process)

- Is program in place as intended?

## ■ Effectiveness (Outcome)

- Is program achieving its intended short-, mid, and/or long-term effects/outcomes?

## ■ Efficiency

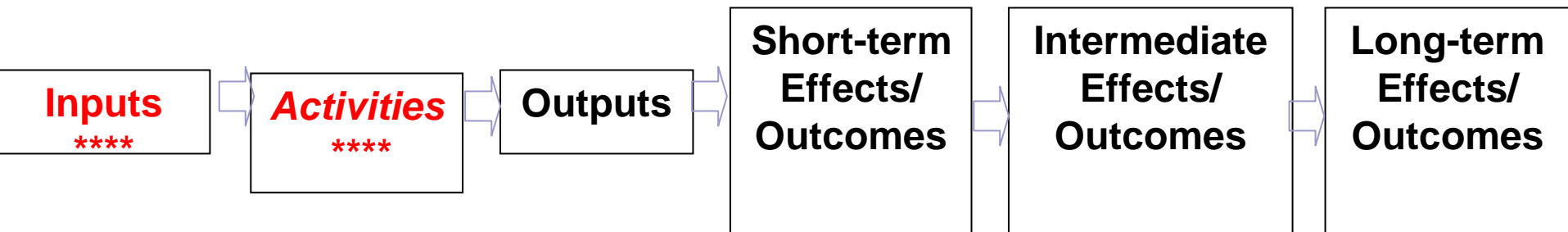
- How much “product” is produced for given level of inputs/resources?

## ■ Causal Attribution

- Is progress on outcomes due to your program?

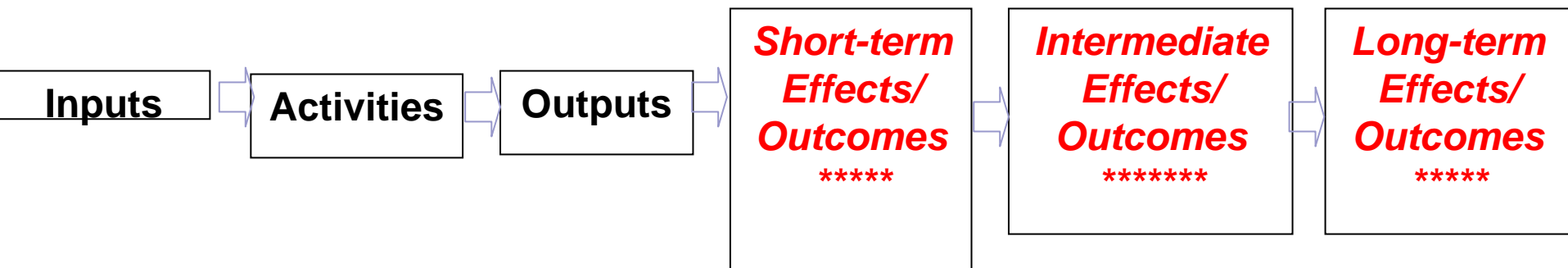
# Evaluation Domains: Implementation

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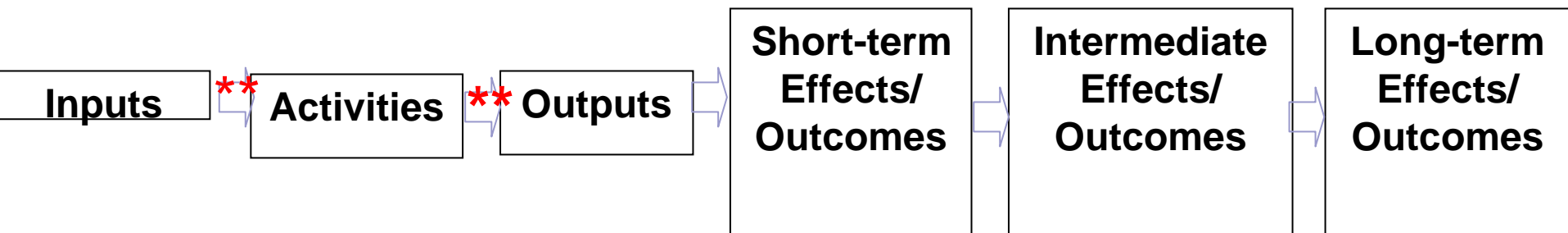
# Evaluation Domains: Effectiveness

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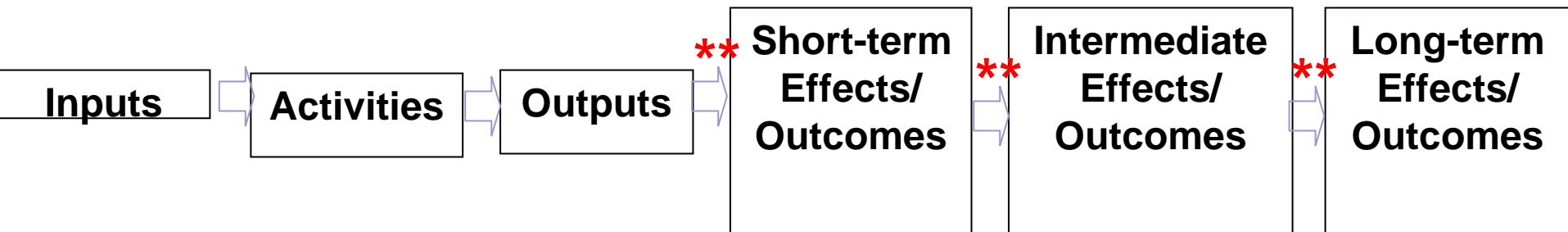
# Evaluation Domains: Efficiency

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# Evaluation Domains: Causal Attribution

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# Setting Focus: Some Rules

Based on “utility” standard:

- **Purpose/User:** Who wants the info and what are they interested in?
- **Use:** How will they use the info?
- **Needs of Key S’holders: From Step 1:** What (else) did we conclude key s’holders are most interested in?



# Setting Focus: “Reality Checking” the Focus

Based on “feasibility” standard:

- **Stage of Development:** How long has the program been in existence?
- **Program Intensity:** How intense is the program? How much impact is reasonable to expect?
- **Resources:** How much time, money, expertise are available?

# Some Potential Scenarios for Setting Focus

- I: At Year 1, other communities want to adopt your model but want to know “what are they in for”
- II: At Year 3, you are seeking funding from a large foundation with a community improvement focus so that you can extend the program to a second community.
- III: At Year 5, the auditing branch of your major government funder wants to know if you have “spent our money well”

# Reality Check...

Are elements of focus reasonable given:

- How long program has been in place?
- How intense effort is?
- “Middling” funds for evaluation?

# Factors Re: Choice of Evaluation

## “Process” Focus

- What are the likely key challenges to “implementation fidelity?”
- “Dropped baton” issues are key
  - Partner failed to do their part
  - Client/family/patient failed to fulfill their referral
- Other common challenges
  - Inadequate dosage
  - Bad access
  - Failure to retain participants
  - Wrong match of staff and participant



# Group Exercise:


## *Evaluation Focus: Scenario 1*

- YOU are the community next door that has heard about the program and its progress *in its first year*. YOU want to try it but wonder what you're in for. What kind of things in particular are you looking for data on?

# Group Exercise:

## *Evaluation Focus: Scenario 2*

- YOU are a community foundation who is going to be asked by this organization to give them funding to expand to a second community with this intervention. The org wants to know “what kind of stuff do we have to show you” *based on our first three years* to persuade you to fund them. What elements of the logic model would you tell them to focus on?



# Group Exercise:

## *Evaluation Focus: Scenario 3*

- YOU are a local community organization with a focus on “neighborhood improvement” and are being asked to join as a supporter of this program effort as it moves *into its third year*. What parts of the logic model do you want to see data on to make your decision?



# Putting Your Logic Model to Use in Program Planning



# Using Logic Models in Program Planning

- Clarifying the sequence of outcomes and the relationship between activities and specific outcomes helps you:
  - Examine/refine the mission and vision, goals and objectives
  - Identify the most important outcomes desired—the “staked claim”
  - Identify the “critical path”
  - Identify weak and strong components of the program and ways to enhance performance



*Defining Your “Vision”  
and “Mission”*

# Logic Models and Program Mission and Vision

- Vision—How the world will be different because of our program. i.e. “A world without...”

***[Look in the distal side of the model]***

- Mission—What major levers we will employ to change the world.

***[Look at the intermediate outcomes and major activities to achieve them]***



# Group Exercise: *Vision and Mission*

Use your logic model to:

- Write a simple vision statement
- Write a simple mission statement

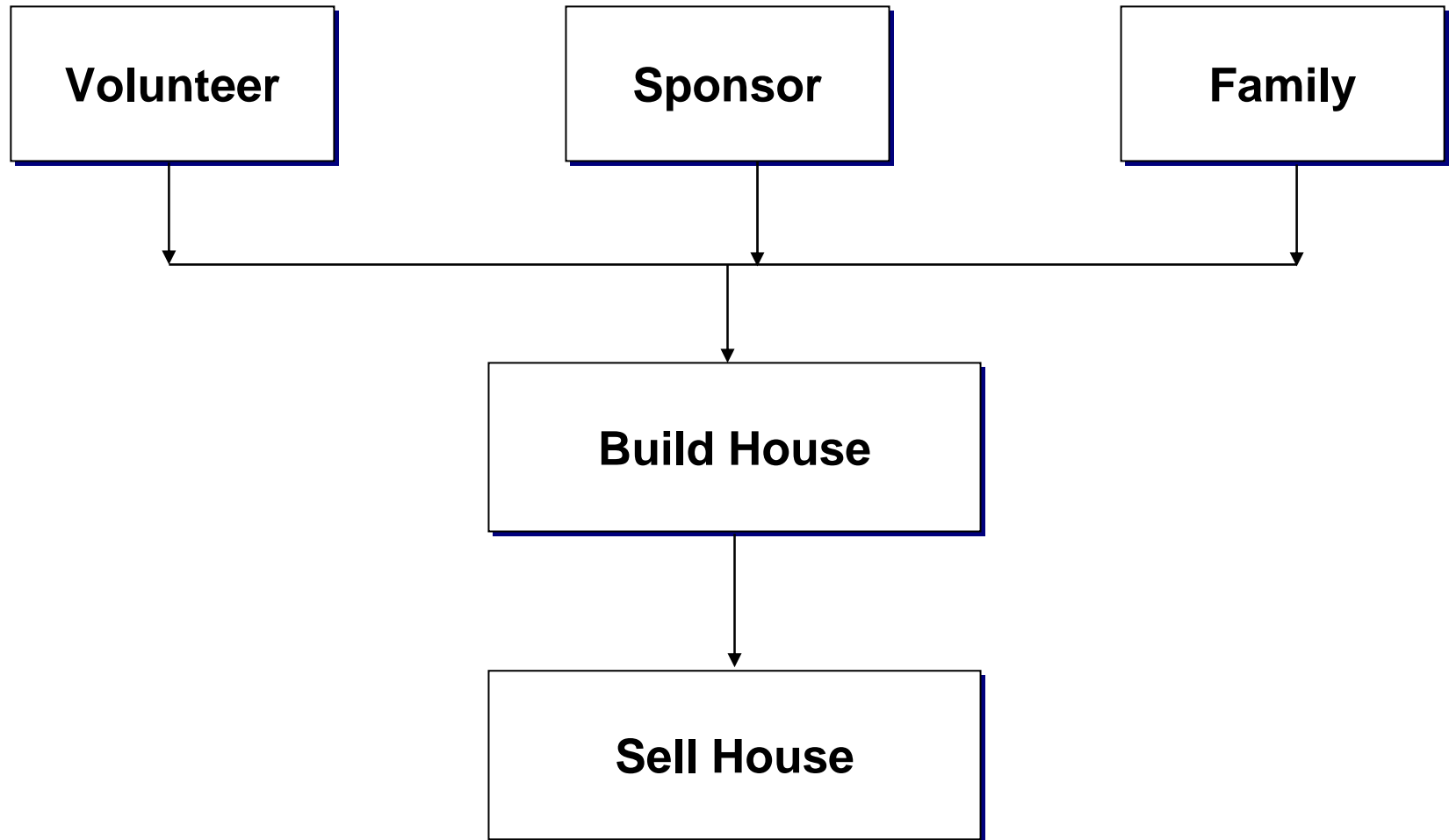


*Getting to the “Heart”  
of your Program*

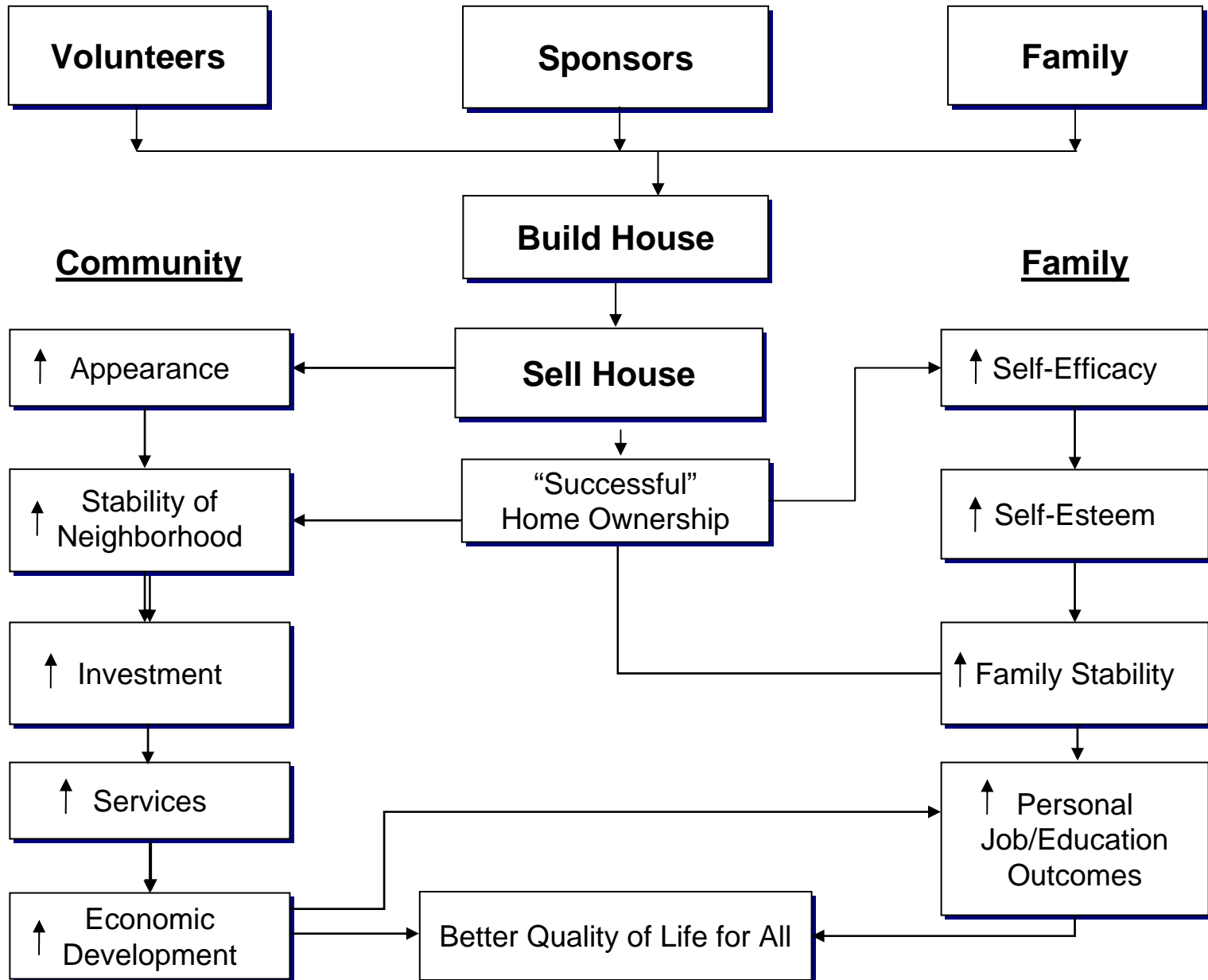
# The Program's "Staked Claim"

- "Staked claim" is the outcome for which the program was created or which must occur for the program to be worth the effort. **May or may not be the same as the program's defined mission.**

## *A picture of the mission statement...*



# Habitat for Humanity: *The full story: The plot thickens...*

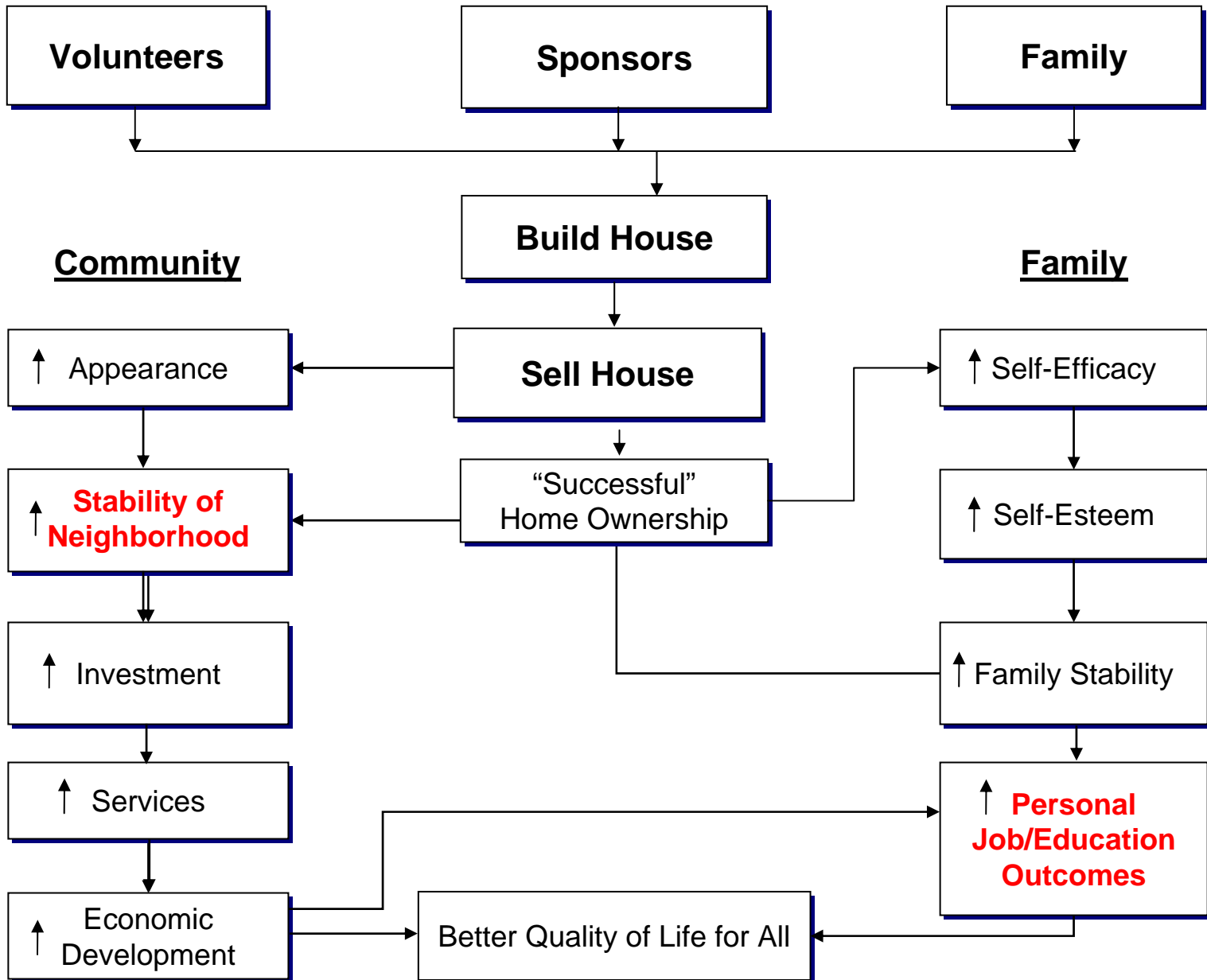




# Is It Your “Staked Claim”?

- To determine if a given outcome is the program’s “staked claim”, ask:
  - Would program “feel bad” if outcome did not happen, AND
  - Can program DO anything/alter its own activities to improve chances the outcome will occur?

# Habitat for Humanity: *The “staked claim”...*





# Group Exercise:

## *Staked Claim*

- Define the staked claim for your program



# *Identifying Your Critical Path*

# What Are My “Vital Organs?”

- “Staked claim” gives clarity on where you need to get to be “successful”
- But roadmap is a large landscape
- If efforts have to be reduced, which path(s):
  - Are most effective?
  - Are likely to get you there quickest?
  - Are most cost-effective?



# Group Exercise:

## *Critical Path*

- Define the critical path for your program if resources were to be reduced significantly



# *Identifying Your Key Strategic Issues*

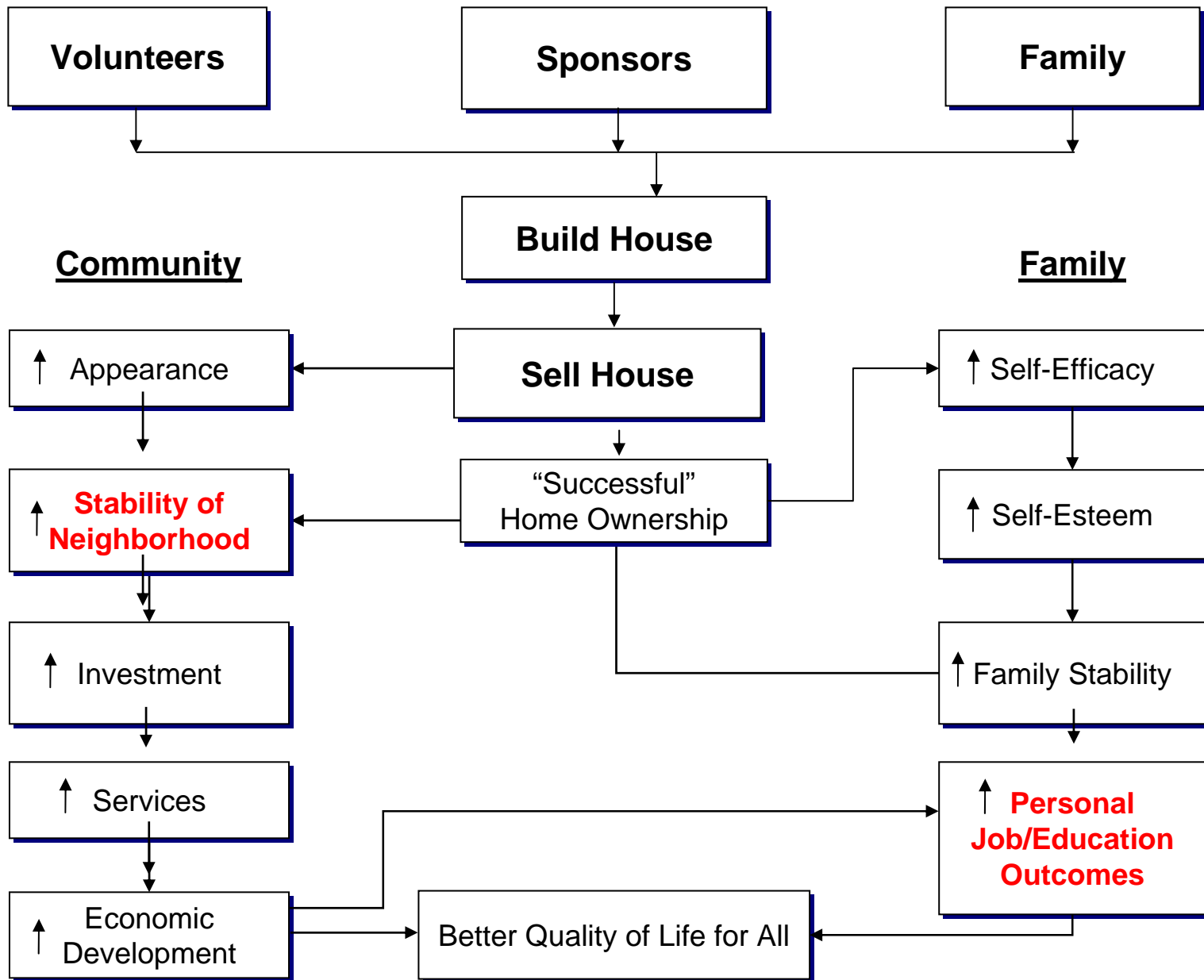
# What If You're Falling Short of Your "Staked Claim"?

Logic model helps you visualize:

- What activities are not happening?
- What "arrows" need strengthening?
- What activities might I need to add to increase "oomph"!



# Habitat for Humanity: *How can I add "oomph"*






*In Short...*

# Upfront Small Investment...

- Clarified relationship of activities and outcomes
- Ensured clarity and consensus with stakeholders
- Helped define the right focus for my evaluation
- Clarified vision, mission, goals, objectives, and their interconnection
- Helped me clarify my “critical path”
- Help me cut to the “heart” of my program and...
- How best to get there



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...Everything I needed to know about life (or at least my program)...I learned from my logic model!!!



# Life Post-Training

# Helpful Human Resources

- Eval Team: Office of Strategy and Innovation (OSI)
  - Facilitation
  - Custom Training
  - Vendor contracts and contacts
  - Tom Chapel, 404-639-5284, [TChapel@cdc.gov](mailto:TChapel@cdc.gov)
  
- CDC Evaluation Forum Series
  
- Corporate University
  - Intro to Eval
  - Logic Modeling Practicum
  - Evaluation Practicums
  - Designing Program Strategy
  - Advanced courses in evaluation
  
- Summer Eval Institute at CDC

# Helpful Publications @ [www.cdc.gov/eval](http://www.cdc.gov/eval)

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**MMWR**<sup>TM</sup>  
MORBIDITY AND MORTALITY  
WEEKLY REPORT

*Recommendations  
and  
Reports*

**Framework for Program Evaluation  
in Public Health**



**An Evaluation  
Framework for  
Community  
Health Programs**

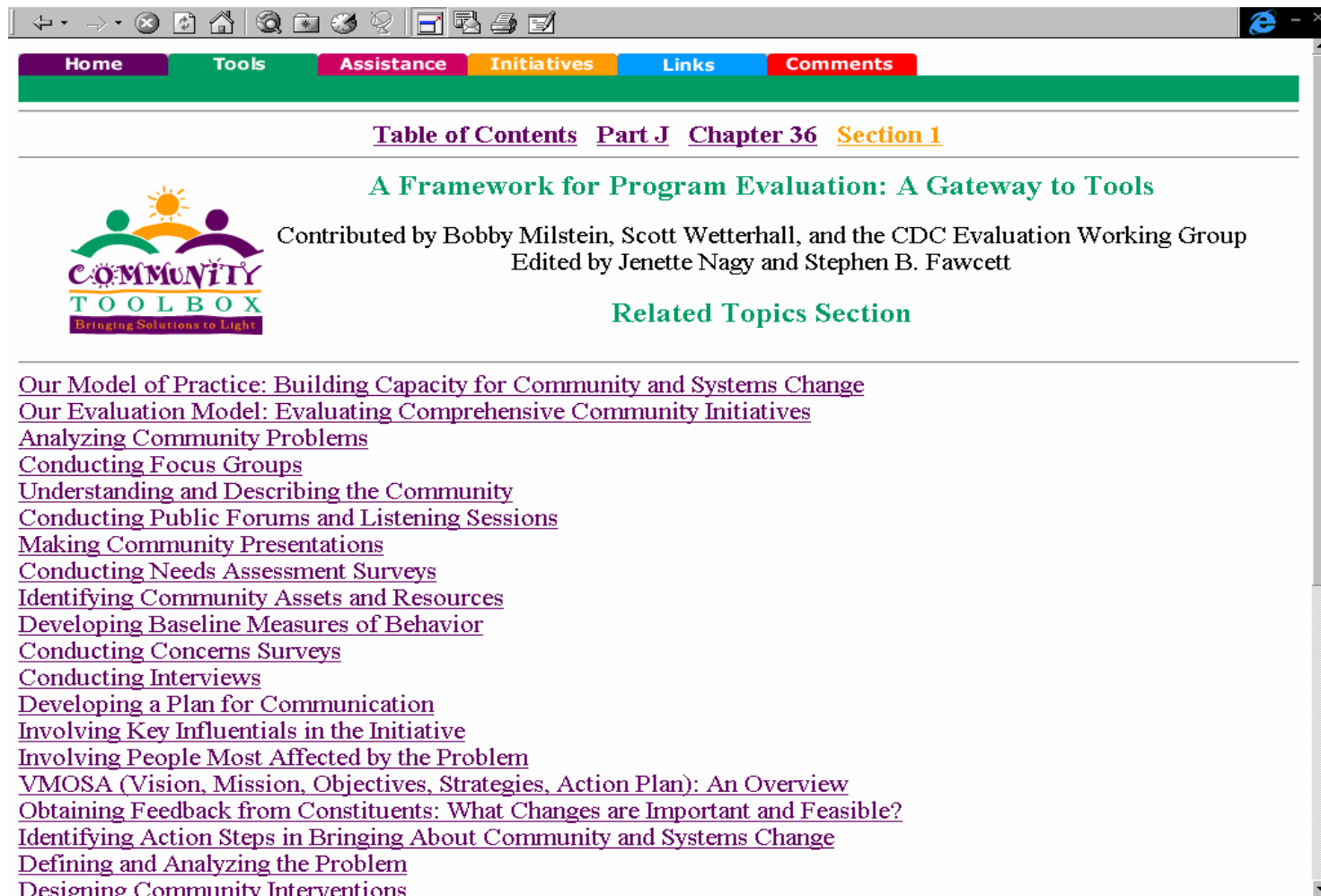
# Helpful Resources: Logic Modeling

- Harvard Family Research Project:  
<http://www.gse.harvard.edu/hfrp/>
- Kellogg Foundation Logic Model Development Guide: [www.wkkf.org](http://www.wkkf.org)
- University of Wisconsin-Extension:  
<http://www1.uwex.edu/ces/lmcourse>



# Community Tool Box

<http://ctb.ku.edu>




Home Tools Assistance Initiatives Links Comments

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**A Framework for Program Evaluation: A Gateway to Tools**

Contributed by Bobby Milstein, Scott Wetterhall, and the CDC Evaluation Working Group  
Edited by Jenette Nagy and Stephen B. Fawcett

 **Related Topics Section**

[Our Model of Practice: Building Capacity for Community and Systems Change](#)  
[Our Evaluation Model: Evaluating Comprehensive Community Initiatives](#)  
[Analyzing Community Problems](#)  
[Conducting Focus Groups](#)  
[Understanding and Describing the Community](#)  
[Conducting Public Forums and Listening Sessions](#)  
[Making Community Presentations](#)  
[Conducting Needs Assessment Surveys](#)  
[Identifying Community Assets and Resources](#)  
[Developing Baseline Measures of Behavior](#)  
[Conducting Concerns Surveys](#)  
[Conducting Interviews](#)  
[Developing a Plan for Communication](#)  
[Involving Key Influentials in the Initiative](#)  
[Involving People Most Affected by the Problem](#)  
[VMOSA \(Vision, Mission, Objectives, Strategies, Action Plan\): An Overview](#)  
[Obtaining Feedback from Constituents: What Changes are Important and Feasible?](#)  
[Identifying Action Steps in Bringing About Community and Systems Change](#)  
[Defining and Analyzing the Problem](#)  
[Designing Community Interventions](#)