NEWS DEPARTMENT OF LABOR BUREAU OF LABOR STATISTICS

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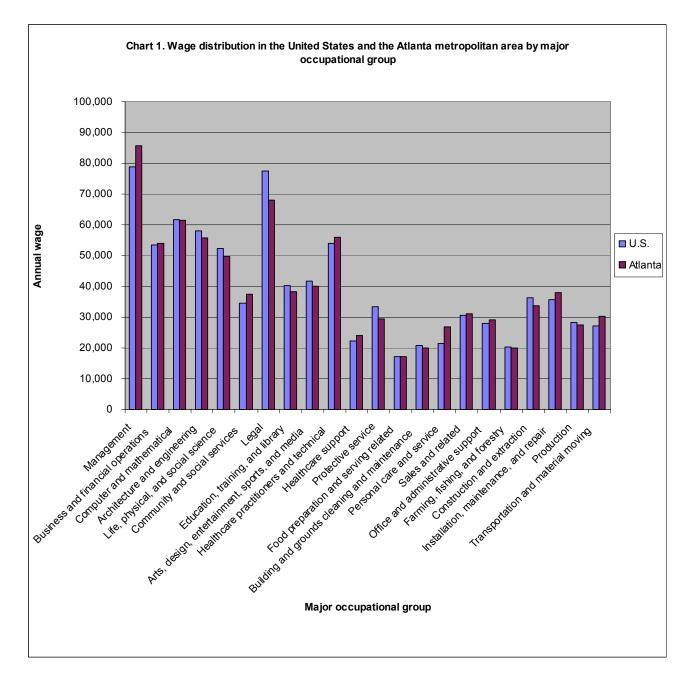
OCCUPATIONAL EMPLOYMENT AND WAGES IN ATLANTA, GEORGIA, 2002

Management was the highest paying major occupational group in the Atlanta metropolitan area¹ in 2002, according to the U.S. Department of Labor's Bureau of Labor Statistics. Regional Commissioner Janet S. Rankin noted that jobs in management occupations had an average (mean) hourly wage of \$41.25, more than \$3.00 above the same grouping of jobs nationally. Within management, chief executives were among the highest-paid worker groups at \$76.61 an hour, along with computer and information systems managers (\$45.77) and sales managers (\$45.72). Of the over 2.1 million people employed in the Atlanta area, over 150,000 workers were employed in management occupations.

These statistics for wage and salary workers are from the Occupational Employment Statistics (OES) survey, a federal-state cooperative program between BLS and State Employment Security Agencies. The OES survey provides estimates of employment, hourly wages, and annual wages for 22 major occupational groups and 770 detailed occupations for the nation and 330 metropolitan statistical areas.

Overall, workers in the Atlanta area averaged \$18.04 per hour, 5.5 percent above the \$17.10 earned nationally. Five occupations in Atlanta had wages that were notably higher than the national average for that occupation: management; community and social services; healthcare practitioners and technical; office and administrative support; and installation, maintenance, and repair. Management wages in the Atlanta area, for example, were about 9 percent higher than the national average, and for healthcare practitioners and technical, the difference was nearly 4 percent. Four others had lower than average wages of note: architecture and engineering; protective service; building and grounds cleaning and maintenance; and construction and extraction. Within this group, earnings for protective service workers in Atlanta averaged about 12 percent less than the national wage for that occupation, for construction and extraction workers the difference was about 7 percent, and for architecture and engineering, around 4 percent. The rest of occupations (13 of 22), however, had hourly wages that were similar to the U.S. average for that group.

¹ The Atlanta metropolitan area referenced in this release corresponds to the Atlanta Metropolitan Statistical Area and is comprised of Barrow, Bartow, Carroll, Cherokee, Clayton, Cobb, Coweta, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Pickens, Rockdale, Spalding, and Walton Counties in Georgia.

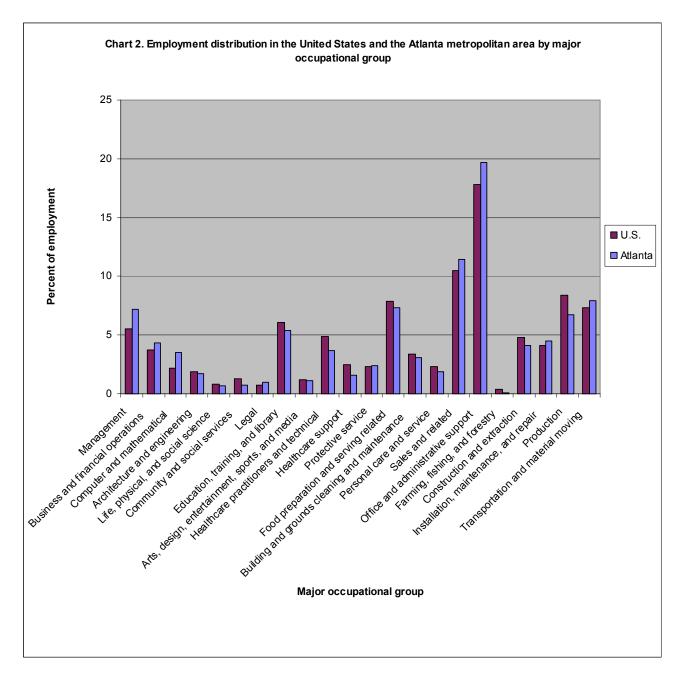


Management positions were not the only well-salaried positions in Atlanta. Legal occupations were among highest paying in the area at \$32.74 per hour. Within this major occupational grouping, lawyers (\$45.94) and judges, magistrate judges, and magistrates (\$40.32) were at the high end of the wage scale while law clerks (\$9.27) were among the lowest paid. Legal occupations represented less than 1 percent of all occupations both nationally and in the Atlanta area.

In Atlanta, workers employed in computer and mathematical occupations were another wellpaid group averaging \$29.60 an hour, earnings that were on a par with the national average. Within this grouping, computer system analysts (\$35.36) and computer support specialists (\$19.86) made up 37 percent of the employed. Other jobs in this field included actuaries averaging \$37.43 an hour and computer programmers at \$28.85.

Among the lower-paid occupational groups in the Atlanta area, were workers with food preparation and serving jobs earning \$8.22 an hour, about the same as the national average of \$8.26. This major occupational group accounted for 7.3 percent of the workforce in the Atlanta area and included chefs and head cooks averaging \$13.69 and fast-food cooks at \$6.60.

The largest major occupational group in Atlanta was office and administrative support with a total of 415,990 workers, representing approximately 20 percent of all employment in the area. Workers in this major grouping averaged \$13.98, close to the nationwide average of \$13.42. Legal secretaries and postal service mail carriers were among the highest paid in this occupation earning \$19.54 and \$18.55 an hour, respectively. At the other end of the spectrum, hotel, motel and resort desk clerks averaged \$9.20 an hour.



Although the Atlanta area includes several large universities and hospitals, the percent of workers employed in education, training and library occupations, as well as healthcare practitioners and technicians, were below the national employment shares for these groups. Over 114,000 workers were employed in education, training, and library occupations in 2002, representing 5.4 percent of the area's workforce compared to the national average of 6.1 percent. More than 77,000 people were employed as healthcare practitioners and technicians in Atlanta, accounting for 3.7 percent of the area's workforce; nationally, this occupation made up 4.9 percent. Other major

occupational groups with lower than average employment shares included both production, and construction and extraction jobs. On the other hand, some groups had higher than average employment shares in the area including business and financial operations, computer and mathematical, sales and related, and office and administrative support occupations.

Major occupational group		as a percent otal	Average hourly	· /
Major occupational group	United States	Atlanta	United States	Atlanta
Total	100.0	100.0	\$17.10	\$18.04
Management	5.6	7.1	37.92	41.25
Business and financial operations	3.7	4.4	25.65	25.99
Computer and mathematical	2.2	3.5	29.63	29.60
Architecture and engineering	1.9	1.7	27.89	26.73
Life, physical, and social science	0.8	0.7	25.19	23.91
Community and social services	1.2	0.7	16.65	18.05
Legal	0.7	0.9	37.18	32.74
Education, training, and library	6.1	5.4	19.31	18.38
Arts, design, entertainment, sports, and media	1.2	1.1	20.03	19.22
Healthcare practitioners and technical	4.9	3.7	25.96	26.95
Healthcare support	2.5	1.5	10.77	11.59
Protective service	2.3	2.4	16.02	14.11
Food preparation and serving related	7.9	7.3	8.26	8.22
Building and grounds cleaning and maintenance	3.3	3.0	10.02	9.65
Personal care and service	2.3	1.9	10.27	12.89
Sales and related	10.5	11.4	14.72	14.97
Office and administrative support	17.8	19.7	13.42	13.98
Farming, fishing, and forestry	0.4	0.1	9.72	9.63
Construction and extraction	4.8	4.1	17.47	16.20
Installation, maintenance, and repair	4.1	4.5	17.20	18.21
Production	8.4	6.8	13.55	13.22
Transportation and material moving	7.4	7.9	13.09	14.51

Table A. Employment and wages by major occupational group, United States and Atlanta metropolitan area, 2002

Technical Note

Scope of the Survey

The Occupational Employment Statistics (OES) survey is a semiannual mail survey measuring occupational employment and wage rates for wage and salary workers in nonfarm establishments, by industry, in the United States, Guam, Puerto Rico, and the Virgin Islands. In 2002, the OES survey switched from Standard Industrial Classification (SIC) coding to the North American Industry Classification System (NAICS). The nationwide response rate for the 2002 survey was 78 percent for establishment units and 71 percent for employment.

In November 2002, the OES survey changed from an annual survey of 400,000 to a semiannual survey of 200,000. The OES survey samples and contacts establishments in May and November of each year and, over three years, contacts approximately 1.2 million establishments. While estimates can be made from a single year or two years of data, achieving the desired precision for OES survey estimates requires the full three years of sample. (See Estimation Methodology section.) The full sample allows the production of estimates at fine levels of geographic, industrial, and occupational detail. The three year sample in the Atlanta area included 9,098 establishments, with a response rate of 67 percent.

In order to maintain adequate geographic, industrial, and occupational coverage through the implementation of NAICS and semiannual sampling, the 2002 data was combined with the annual samples from 1999, 2000, and 2001 for a total sample size of approximately 1.4 million establishments. Estimates from the 2002 survey are based on data collected using the Standard Occupational Classification (SOC) system. A brief description of this classification system is provided below.

The Occupational Classification System for 2002

In 1999, the OES survey began using the Office of Management and Budget's (OMB) occupational classification system, the Standard Occupational Classification (SOC) system. The SOC system is the first OMB-required occupational classification system for federal agencies. The OES survey categorizes workers in one of about 770 detailed occupations. Together, these detailed occupations comprise 22 major occupational groups. The major groups are as follows:

Management occupations Business and financial operations occupations Computer and mathematical science occupations Architecture and engineering occupations Life, physical, and social science occupations Community and social services occupations Legal occupations Education, training, and library occupations Arts, design, entertainment, sports, and media occupations Healthcare practitioner and technical occupations Healthcare support occupations Protective service occupations Food preparation and serving related occupations Building and grounds cleaning and maintenance occupations Personal care and service occupations Sales and related occupations Office and administrative support occupations Farming, fishing, and forestry occupations Construction and extraction occupations Installation, maintenance, and repair occupations Production occupations Transportation and material moving occupations Military specific occupations (not surveyed in OES)

For more information about the SOC system, please see the Bureau of Labor Statistics (BLS) Web site at <u>http://www.bls.gov/soc</u>.

The Industry Coding System for 2002

The OES survey currently uses the North American Industry Classification System (NAICS) to classify all establishments. An establishment is defined as an economic unit that processes goods or provides services, such as a factory, mine, or store. The establishment is generally at a single physical location and is engaged primarily in one type of economic activity.

The scope of the OES survey includes establishments in NAICS sectors 11 (logging and support activities for agriculture only), 21, 22, 23, 31-33, 42, 44-45, 48-49, 51, 52, 53, 54, 55, 56, 61, 62, 71, 72, 81 (except private households), state government, and local government. This scope covers workers in logging; support activities for agriculture; mining; utilities; construction; manufacturing; wholesale trade; retail trade; transportation and warehousing; information; finance and insurance; real estate and rental and leasing; professional, scientific, and technical services; management of companies and enterprises; administrative and support and waste management and recreation; accommodation and food services; other services (except public administration); and state & local government. Data for the U.S. Postal Service (most of NAICS code 4911) and the federal government are universe counts obtained from the Postal Service and the Office of Personnel Management, respectively.

BLS funds the survey and provides the procedures and technical support, while the State Employment Security Agencies (SESAs) collect the data. BLS produces cross-industry NAICS estimates for the nation, states, and metropolitan statistical areas (MSAs). NAICS estimates are produced primarily at the 4-digit level with some 5-digit exceptions. BLS releases all cross-industry and national estimates, and the SESAs release industry estimates at the state and MSA levels.

The OES survey defines employment as the number of workers who can be classified as fulltime or part-time employees, including workers on paid vacations or other types of leave; workers on unpaid short-term absences; salaried officers, executives, and staff members of incorporated firms; employees temporarily assigned to other units; and employees for whom the reporting unit is their permanent duty station regardless of whether that unit prepares their paycheck. The survey excludes the self-employed, owners/partners of unincorporated firms, and unpaid family workers. Employees are reported in the occupation in which they are working, not necessarily for which they were trained.

States' Unemployment Insurance (UI) files provide the universe from which the OES survey draws its sample. The employment benchmarks are obtained from reports submitted by employers to the UI program. In some non-manufacturing industries, supplemental sources are used for establishments not reporting to the UI program. The OES survey sample is stratified by area, industry, and size class. Size classes are defined as follows:

Size class	Number of employees
1	1 to 4
2	5 to 9
3	10 to 19
4	20 to 49
5	50 to 99
6	100 to 249
7	250 and above

UI reporting units with 250 or more employees are sampled with virtual certainty across a 3-year period. Generally, one-sixth of the certainty units are sampled each panel in each state.

Concepts

Employment is the estimate of total wage and salary employment in an occupation across the industries in which that occupation was reported. The OES survey form sent to an establishment contains between 50 and 225 SOC occupations selected on the basis of the sampled establishment's industry classification and size class. To reduce paperwork and respondent burden, no survey form contains every SOC occupation. Thus, data for specific occupations are collected primarily from establishments in industries that are the predominant employers of workers in those occupations. Each survey form is structured, however, to allow a respondent to provide detailed occupational information for each worker at the establishment; that is, workers in unlisted occupations can have their occupations added to the survey form.

Wages for the OES survey are straight-time, gross pay, exclusive of premium pay. Base rate, cost-of-living allowances, guaranteed pay, hazardous-duty pay, incentive pay including commissions and production bonuses, tips, and on-call pay are included. Excluded are back pay, jury duty pay, overtime pay, severance pay, shift differentials, non-production bonuses, employer cost for supplementary benefits, and tuition reimbursements.

The OES survey collects wage data in 12 intervals. Employers report the number of employees in an occupation for each wage range. The wage intervals used for the 2002 survey are as follows:

		Wages
Interval	Hourly	Annual
Range A	Under \$6.75	Under \$14,040
Range B	\$6.75 to \$8.49	\$14,040 to \$17,679
Range C	\$8.50 to \$10.74	\$17.680 to \$22,359
Range D	\$10.75 to \$13.49	\$22,360 to \$28.,079
Range E	\$13.50 to \$16.99	\$28.080 to \$35,359
Range F	\$17.00 to \$21.49	\$35,360 to \$44,719
Range G	\$21.50 to \$27.24	\$44,720 to \$56,679
Range H	\$27.25 to \$34.49	\$56,680 to \$71,759
Range I	\$34.50 to \$43.74	\$71,760 to \$90,999
Range J	\$43.75 to \$55.49	\$91,000 to \$115,439
Range K	\$55.50 to \$69.99	\$115,440 to \$145,599
Range L	\$70.00 and over	\$145,600 and over

A *mean wage* value is calculated for each wage interval based on occupational wage data collected by the Bureau's Office of Compensation and Working Conditions for the National Compensation Survey (NCS). These interval mean wage values are then attributed to all workers reported in the interval. To calculate the mean wage of each occupation, total weighted wages are summed across all intervals and divided by the occupations weighted survey employment.

The mean wage value for the highest wage interval, \$70.00 and over, is calculated after excluding data for pilots. Pilots comprise a large portion of the employment from the NCS survey that falls into the highest interval, and about one percent of the workers reported for the OES survey make \$70.00 and over. Since pilots work much fewer hours than other occupations, their hourly wage rates are much higher than other occupations. After excluding pilots from the calculation, the mean wage for the highest interval was computed separately for each of 1999, 2000, 2001, and 2002. Then the average of these four mean wages was derived and used for all of the \$70.00 and over data in the 2002 survey. The wages for this interval do not go through any wage updating procedures.

Annual Wage. Many employees are paid at an hourly rate by their employers and may work more than or less than 40 hours per week. The annual wage estimates in this release are calculated by multiplying the mean hourly wage by a "year-round, full-time" figure of 2,080 hours (52 weeks by 40 hours). Thus, the annual wage estimates may not represent the actual annual pay received by the employee if they work more or less than 2,080 hours per year. Alternatively, some workers are paid based on an annual amount, but they generally do not work the usual 2,080 hours per year. Since the OES survey does not collect the actual number of hours worked, the hourly rate cannot be calculated with a reasonable degree of confidence from the annual wages. For this reason, the annual salary is directly calculated from reported survey data, and only annual wages are estimated for these occupations. Occupations that typically have a work year of less than 2,080 hours include musical and entertainment occupations, pilots and flight attendants, and teachers.

Hourly versus annual wage reporting. For each occupation, respondents are asked to report the number of employees paid within wage intervals. The intervals are defined both as hourly rates and the corresponding annual rates, where the annual rate for an occupation is calculated by multiplying the hourly wage rate by a typical work year of 2,080 hours. The responding establishment can reference either the hourly or the annual rate, but they are instructed to report the hourly rate for part-time workers.

Estimation Methodology

Beginning in the fourth quarter of 2002, the OES survey samples approximately 200,000 establishments semiannually in the second and fourth quarters, for a combined sample of 1.2 million establishments over six semiannual panels. Until 2002, the survey sampled approximately 400,000 establishments in the fourth quarter of each year, for a three-year combined sample size of 1.2 million. While estimates can be made from a single year or two years of data, the OES survey has been designed to produce estimates at a desired level of precision using the full three years of data. The three-year sample allows the production of estimates at fine levels of geographical, industrial, and occupational detail. Since the 2002 sample was the first time that 200,000 establishments were sampled, the data was combined with annual survey data from 1999, 2000, and 2001, for a combined sample of approximately 1.4 million to provide adequate coverage of the sampling frame for these detailed estimates.

Producing estimates using the three years of sample data provides significant sampling error reductions (particularly for small geographic areas and occupations); however, it also has some quality limitations in that it requires the adjustment of earlier years' data to the current reference period, a procedure referred to as "wage updating."

Wage Updating

As noted above, combining multiple years of data has both statistical advantages and limitations. Significant reductions in sampling error can be achieved by taking advantage of three

years of data, which covers over 70 percent of the employment in the United States. This feature is particularly important in improving the reliability of estimates for small domains in the population (that is, wage and employment estimates for detailed occupations in small areas). Combining multiple years of data also has been necessary to obtain full coverage of establishments with 250 or more workers that are sampled with certainty.

Starting with the 1997 estimates, the OES program used the over-the-year fourth-quarter wage changes from the Bureau's Employment Cost Index (ECI) to adjust prior year survey data before combining it with the current year's data. The wage updating procedure assumes that each occupation's wage, as measured in the earlier years, moves according to the average movement of its occupational division and that there are no major geographic or detailed occupational differences.

2002 OES survey estimates

The 2002 OES survey estimates are based on data collected from establishments for the 1999, 2000, 2001, and 2002 samples. The 2002 estimates use the wage-updating methodology introduced in 1997. In addition, the 2002 estimates use the estimation methodology introduced in 1997, which uses a "nearest neighbor" imputation approach for nonresponse and apply employment benchmarks at the state-MSA / 4-digit NAICS (with 5-digit exceptions) / size class level.

Reliability of the estimates

Statistics based on establishment surveys are subject to both sampling and nonsampling error. When a sample of the population is surveyed, there is a chance that the sample estimate of a characteristic may differ from the population value of that characteristic. The difference between the sample estimate and the population value will vary depending on the particular sample selected. This variability is measured by the sampling error (SE). If we were to repeat the sampling and estimation process using the same survey design, 90 percent of the intervals created by adding and subtracting 1.645 standard errors from the sample estimate would include the population value. This interval is called a 90-percent confidence interval.

The OES survey produces estimates of the relative standard error (RSE). The RSE is defined as the SE divided by the estimated value as computed from the sample. This statistic provides the user with a measure of the relative precision of the sample estimates. The SE may be obtained by multiplying the RSE by the sample estimate. RSE estimates are produced for both occupational employment and mean wage estimates. The employment RSE values are estimated using a subsample replication technique known as the Jackknife (random group) variance estimation method. The mean wage RSE values are estimated using a variance components model that accounts for both the observed and unobserved components of the wage data. The variances of the unobserved components of the wage data are calculated from the Bureau's National Compensation Survey. In general, estimates involving many establishments have lower relative standard errors than estimates involving few establishments. If the distributional assumptions of the models are violated, the resulting confidence interval may not reflect the prescribed level of confidence.

Additional information

Detailed data for the United States and all the metropolitan statistical areas in the nation are available on the Internet at <u>http://www.bls.gov/oes/</u>. Users also may access each occupation's definition, percentile wages, and additional technical details. Industry staffing patterns for the nation at the 4- and 5-digit NAICS levels are also available from the Internet. In addition, BLS has issued Bulletin 2559 displaying detailed occupational employment and wage data for the nation and

selected occupations by industries, states and areas in 2001; this information can be accessed from the OES website as well.

Complete survey results are available from the Atlanta Information Office by calling 404-331-3415 or by e-mailing <u>BLSinfoAtlanta@bls.gov</u>. Survey results are also available from the Georgia Department of Labor at 404-232-7420. Information in this release will be made available to sensory impaired individuals upon request. Voice phone: 202-691-5200; TDD message referral phone number: 1-800-877-8339.

Occupation Title	Employment (1)	Median Hourly	Mean Hourly	Mean Annua (2)
All Occupations	2,109,760	\$13.90	\$18.04	\$37,52
Management Occupations	150,820	35.25	41.25	85,800
Chief Executives	10,090	(3)	76.61	159,36
General and Operations Managers	45,420	34.02	40.54	84,320
Advertising and Promotions Managers	1,950	31.97	37.65	78,31
Marketing Managers	4,240	36.60	40.45	84,130
Sales Managers	10,330	40.56	45.72	95,090
Public Relations Managers	1,210	27.60	32.57	67,740
Administrative Services Managers	6,040	27.10	29.59	61,560
Computer and Information Systems Managers	7,240	43.11	45.77	95,20
Financial Managers	13,780	39.14	42.89	89,21
Human Resources Managers	4,700	31.95	35.15	73,11
Industrial Production Managers	2,670	31.59	35.19	73,19
Purchasing Managers	2,500	29.49	35.15	73,12
Fransportation, Storage, and Distribution Managers	2,790	30.43	32.74	68,10
Construction Managers	3,560	30.68	31.80	66,15
Education Administrators, Preschool and Child Care Center/Program	810	20.01	20.74	43,14
Education Administrators, Elementary and Secondary School	3,110	(3)	(3)	76,370
Education Administrators, Postsecondary	1,080	32.42	37.33	77,66
Engineering Managers	4,650	40.75	44.95	93,50
Food Service Managers	3,760	19.37	20.28	42,19
Funeral Directors	130	19.37	20.28	42,19
Lodging Managers	230	17.29	19.13	39,80
Medical and Health Services Managers	3,530	29.72	32.68	67,98
Natural Sciences Managers	700	38.38	40.65	84,54
Postmasters and Mail Superintendents	100	28.79	28.55	59,38
Property, Real Estate, and Community Association Managers	3,180	21.42	33.06	68,76
Social and Community Service Managers	920	24.33	27.18	56,53
Business and Financial Operations Occupations	92,220	23.49	25.99	54,05
Agents and Business Managers of Artists, Performers, and Athletes	30	17.78	22.95	47,74
Purchasing Agents and Buyers, Farm Products	370	19.53	29.39	61,13
Wholesale and Retail Buyers, Except Farm Products	2,630	19.89	21.78	45,30
Purchasing Agents, Except Wholesale, Retail, and Farm Products	3,050	21.48	23.01	47,86
Claims Adjusters, Examiners, and Investigators	4,070	21.40	23.26	48,38
Insurance Appraisers, Auto Damage	300	22.38	22.60	47,00
Compliance Officers, Except Agriculture, Construction,	2,750	20.79	22.25	46,27
Health and Safety, and Transportation				
Cost Estimators	2,400	25.44	27.44	57,08
Emergency Management Specialists	210	22.16	22.75	47,32
Employment, Recruitment, and Placement Specialists	3,200	19.02	20.47	42,58
Compensation, Benefits, and Job Analysis Specialists	1,680	21.95	24.56	51,09
Fraining and Development Specialists	4,410	24.21	24.60	51,17
Management Analysts	8,680	27.93	33.98	70,68
Meeting and Convention Planners	770	16.65	18.62	38,73
Accountants and Auditors	16,550	22.67	24.40	50,75
Appraisers and Assessors of Real Estate	1,110	16.31	18.32	38,11
Budget Analysts	1,280	24.20	25.22	52,45
Credit Analysts	1,300	18.64	22.56	46,92
Financial Analysts	3,770	29.07	34.32	71,39
Personal Financial Advisors	1,160	26.00	31.90	66,36
Insurance Underwriters	2,860	22.99	25.62	53,28
Financial Examiners	570	25.35	29.15	60,63
Loan Counselors	280	16.94	19.52	40,60
Loan Officers	3,580	20.84	23.66	49,21
Cax Examiners, Collectors, and Revenue Agents	1,830	18.68	19.94	41,48
Tax Preparers	1,090	11.02	12.07	25,11
Computer and Mathematical Occupations	73,540	27.67	29.60	61,57
Computer and Information Scientists, Research	870	30.28	30.87	64,22
Computer Programmers	9,490	27.90	28.85	60,00
Computer Software Engineers, Applications	11,580	27.06	31.76	66,05
Computer Software Engineers, Systems Software	7,650	32.70	33.50	69,68
	13,040	18.42	19.86	41,31
Computer Support Specialists				70 55
Computer Support Specialists Computer Systems Analysts	14,120	32.91	35.36	/3,55
Computer Support Specialists Computer Systems Analysts		32.91 31.92	35.36 32.46	73,55 67,51
Computer Support Specialists	14,120			

Occupation Title	Employment (1)	Median Hourly	Mean Hourly	Mean Annual (2)
Actuaries	240	\$32.95	\$37.43	\$77,850
Operations Research Analysts	1,670	24.73	27.09	56,360
Statisticians	240	28.56	28.88	60,070
Mathematical Technicians	(5)	15.27	15.72	32,700
Architecture and Engineering Occupations	35,870	25.51	26.73	55,600
Architects, Except Landscape and Naval	1,860	27.11	28.67	59,640
Landscape Architects	(5)	20.93	23.00	47,850
Cartographers and Photogrammetrists	130	20.47	21.07	43,820
Surveyors	(5)	16.37	17.77	36,950
Aerospace Engineers	(5)	34.97	34.91	72,620
Biomedical Engineers	40	27.88	26.92	56,000
Chemical Engineers	320	30.58	31.40	65,320
Civil Engineers	3,160	26.91	29.78	61,950
Computer Hardware Engineers	1,480	38.88	37.62	78,260
		30.00 31.29		
Electrical Engineers	2,190		31.80	66,150
Electronics Engineers, Except Computer	1,920	30.05	31.06	64,600
Environmental Engineers	830	28.08	28.99	60,290
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	340	28.09	29.37	61,090
Industrial Engineers	2,900	30.88	31.04	64,560
Materials Engineers	100	25.85	27.06	56,290
Mechanical Engineers	2,350	28.43	29.20	60,730
Architectural and Civil Drafters	950	19.16	19.35	40,240
Electrical and Electronics Drafters	690	23.62	23.67	49,230
Mechanical Drafters	580	20.04	21.23	44,160
Aerospace Engineering and Operations Technicians	(5)	26.67	26.67	55,470
Civil Engineering Technicians	1,520	14.47	15.46	32,150
Electrical and Electronic Engineering Technicians	4,780	22.33	21.99	45,730
Electro-Mechanical Technicians	560	16.02	16.26	33,830
Environmental Engineering Technicians	230	22.21	20.98	43,640
Industrial Engineering Technicians	1,020	21.29	24.84	51,670
Mechanical Engineering Technicians	350	19.26	20.41	42,440
Surveying and Mapping Technicians	570	13.08	14.12	29,380
Life, Physical, and Social Science Occupations	14,390	21.61	23.91	49,740
Agricultural and Food Scientists	80	22.82	23.60	49,090
Biochemists and Biophysicists	(5)	30.87	31.74	66,030
Microbiologists	490	27.53	28.60	59,490
-	490 100		28.00	
Zoologists and Wildlife Biologists Foresters		20.75 32.78		48,180
	60		30.28	62,980
Epidemiologists	70	22.78	23.53	48,940
Medical Scientists, Except Epidemiologists	270	38.53	37.87	78,770
Physicists	40	41.42	41.03	85,350
Atmospheric and Space Scientists	90	28.69	28.18	58,600
Chemists	880	27.32	28.19	58,630
Environmental Scientists and Specialists, Including Health	730	21.54	23.48	48,840
Geoscientists, Except Hydrologists and Geographers	200	21.34	22.85	47,530
Hydrologists	70	31.61	32.08	66,720
Economists	210	28.58	30.41	63,260
Market Research Analysts	1,910	24.63	26.46	55,030
Survey Researchers	770	10.11	9.98	20,760
Clinical, Counseling, and School Psychologists	1,230	23.27	25.33	52,690
Urban and Regional Planners	420	22.75	24.32	50,580
Historians	50	19.84	21.32	44,120
Agricultural and Food Science Technicians	80	19.84	15.39	32,010
Biological Technicians	(5)	14.16	15.39	
-				32,960
Chemical Technicians	950	15.56	16.25	33,800
Environmental Science and Protection Technicians, Including Health	300	16.55	20.06	41,720
Forensic Science Technicians	110	14.39	16.34	33,980
Community and Social Services Occupations	15,330	16.27	18.05	37,550
Substance Abuse and Behavioral Disorder Counselors	610	13.93	14.11	29,350
Educational, Vocational, and School Counselors	2,310	26.25	25.50	53,030
Marriage and Family Therapists	80	18.31	23.34	48,560
Mental Health Counselors	350	14.32	15.30	31,830
Rehabilitation Counselors	710	15.97	16.56	34,440
Child, Family, and School Social Workers	2,340	15.69	16.81	34,960
Medical and Public Health Social Workers	1,300	17.02	18.15	37,750
Medical and Public Health Social Workers Mental Health and Substance Abuse Social Workers	360	17.02	18.50	
				38,470
Health Educators	1,710	23.01	23.92	49,760

Probation Officers and Correctional Treatment Specialists Social and Human Service Assistants Clergy Legal Occupations Lawyers Administrative Law Judges, Adjudicators, and Hearing Officers	1,500 2,310 310 19,890 10,060 490	\$15.62 10.56 22.28	\$16.51 10.76	(2) \$34,34
Social and Human Service Assistants Clergy Legal Occupations Lawyers Administrative Law Judges, Adjudicators, and Hearing Officers	310 19,890 10,060	22.28	10 76	
Clergy Legal Occupations Lawyers Administrative Law Judges, Adjudicators, and Hearing Officers	310 19,890 10,060	22.28	10 76	
Legal Occupations Lawyers Administrative Law Judges, Adjudicators, and Hearing Officers	19,890 10,060		TO.10	22,390
Lawyers Administrative Law Judges, Adjudicators, and Hearing Officers	10,060		21.19	44,080
Administrative Law Judges, Adjudicators, and Hearing Officers		21.70	32.74	68,090
Officers	490	38.60	45.94	95,550
		24.07	26.83	55,810
Arbitrators, Mediators, and Conciliators	60	17.64	18.08	37,610
Judges, Magistrate Judges, and Magistrates	420	36.94	40.32	83,860
Paralegals and Legal Assistants	(5)	21.91	20.31	42,25
Court Reporters	160	31.40	30.13	62,66
Law Clerks	(5)	6.28	9.27	19,29
Title Examiners, Abstractors, and Searchers	(5)	21.91	24.13	50,18
Education, Training, and Library Occupations	114,060	18.36	18.38	38,22
Computer Science Teachers, Postsecondary	250	(3)	(3)	72,100
Chemistry Teachers, Postsecondary	130	(3)	(3)	64,33
Nursing Instructors and Teachers, Postsecondary	230	(3)	(3)	53,10
Education Teachers, Postsecondary	450	(3)	(3)	51,07
Foreign Language and Literature Teachers, Postsecondary	(5)	(3)	(3)	42,03
History Teachers, Postsecondary	140	(3)	(3)	56,63
Recreation and Fitness Studies Teachers, Postsecondary	60	(3)	(3)	41,35
Vocational Education Teachers, Postsecondary	2,980	18.18	19.48	40,52
Preschool Teachers, Except Special Education	10,700	8.13	8.95	18,61
Kindergarten Teachers, Except Special Education	2,810	(3)	(3)	42,11
Elementary School Teachers, Except Special Education	27,840	(3)	(3)	45,24
Middle School Teachers, Except Special and Vocational Education	7,540	(3)	(3)	44,39
Vocational Education Teachers, Middle School	210	(3)	(3)	44,09
Secondary School Teachers, Except Special and Vocational Education	11,400	(3)	(3)	45,57
Vocational Education Teachers, Secondary School	640	(3)	(3)	50,230
Special Education Teachers, Preschool, Kindergarten, and Elementary School	3,670	(3)	(3)	45,86
Special Education Teachers, Middle School	1,300	(3)	(3)	45,04
Special Education Teachers, Secondary School	1,280	(3)	(3)	47,34
Adult Literacy, Remedial Education, and Ged Teachers and Instructors	830	22.85	22.63	47,07
Self-Enrichment Education Teachers	2,190	12.07	13.49	28,06
Archivists, Curators, and Museum Technicians	180	14.85	17.08	35,53
Librarians	1,640	25.27	24.88	51,75
Library Technicians	760	12.96	12.85	26,73
Audio-Visual Collections Specialists	30	11.68	13.89	28,90
Farm and Home Management Advisors	50	16.81	18.49	38,45
Instructional Coordinators	2,780	22.55	23.23	48,31
<pre>Feacher Assistants Arts, Design, Entertainment, Sports, and Media</pre>	21,670 24,100	(3) 16.31	(3) 19.22	17,71 39,98
Decupations	24,100	10.31	19.22	59,90
Art Directors	500	28.47	32.32	67,22
Multi-Media Artists and Animators	530	21.10	23.60	49,08
Commercial and Industrial Designers	310	18.93	20.61	42,88
Floral Designers	1,320	6.86	8.18	17,01
Graphic Designers	2,160	21.34	21.06	43,81
Interior Designers	(5)	18.30	20.13	41,87
Merchandise Displayers and Window Trimmers	2,070	10.56	11.03	22,94
Set and Exhibit Designers	220	13.76	14.67	30,51
Producers and Directors	800	(3)	(3)	52,68
Athletes and Sports Competitors	180	(3)	(3)	74,41
Coaches and Scouts	390	(3)	(3)	37,99
Jmpires, Referees, and Other Sports Officials	70	(3)	(3)	30,63
Dancers	140	14.24	14.37	29,88
Choreographers	(5)	10.65	12.92	26,86
Music Directors and Composers	70	(3)	(3)	50,25
Musicians and Singers	210	(3)	(3)	48,84
Announcers	600	10.40	12.52	26,03
News Analysts, Reporters and Correspondents	580	12.56	15.52	32,28
Public Relations Specialists	1,800	17.97	20.69	43,03
Editors	1,230	17.11	19.61	40,79
Technical Writers	890	25.66	26.55	55,23
Writers and Authors	700	23.60	25.63	53,32
Interpreters and Translators	100	15.59	15.89	33,04

Occuration Title	Employment	Median	Mean	Mean	
Occupation Title	(1)	Hourly	Hourly	Annual (2)	
Audio and Video Equipment Technicians	840	\$13.37	\$14.46	\$30,070	
Broadcast Technicians	800	15.49	17.90	37,230	
Radio Operators	210	16.46	17.03	35,420	
Sound Engineering Technicians Photographers	160 1,010	16.16 13.40	17.61 13.92	36,640 28,940	
Camera Operators, Television, Video, and Motion Picture	950	12.64	19.19	39,910	
Film and Video Editors	270	16.73	19.54	40,650	
Healthcare Practitioners and Technical Occupations	77,670	21.53	26.95	56,050	
Chiropractors	(5)	21.66	43.20	89,860	
Dentists	1,140	44.08	60.16	125,130	
Dietitians and Nutritionists	650	21.11	22.09	45,940	
Optometrists	110	50.10	54.94	114,280	
Pharmacists Anesthesiologists	3,180 (5)	37.19 (3)	35.45 100.83	73,740 209,720	
Family and General Practitioners	1,350	68.25	73.07	151,970	
Internists, General	650	63.72	66.43	138,180	
Obstetricians and Gynecologists	100	(3)	93.92	195,350	
Pediatricians, General	250	(3)	77.78	161,780	
Psychiatrists	120	57.45	56.38	117,260	
Surgeons	(5)	(3)	88.61	184,320	
Physician Assistants	560	37.27	41.30	85,910	
Podiatrists Registered Nurses	60 27,960	(3) 23.16	80.76 23.52	167,980 48,920	
Audiologists	170	21.29	23.52	49,050	
Occupational Therapists	970	24.99	27.03	56,230	
Physical Therapists	1,230	27.62	29.38	61,100	
Radiation Therapists	(5)	27.26	43.56	90,610	
Recreational Therapists	270	14.52	14.89	30,970	
Respiratory Therapists	1,130	18.54	18.77	39,050	
Speech-Language Pathologists	820	23.48	24.15	50,230	
Veterinarians	570	32.37	36.80	76,540	
Medical and Clinical Laboratory Technologists Medical and Clinical Laboratory Technicians	2,270 2,050	19.94 12.57	20.30 12.82	42,230 26,670	
Dental Hygienists	3,240	24.28	22.52	46,830	
Cardiovascular Technologists and Technicians	450	15.67	16.82	34,980	
Diagnostic Medical Sonographers	350	21.31	21.87	45,500	
Nuclear Medicine Technologists	200	21.83	21.71	45,170	
Radiologic Technologists and Technicians	1,870	19.05	19.37	40,300	
Emergency Medical Technicians and Paramedics	2,660	12.11	12.62	26,260	
Dietetic Technicians	160	9.83	13.82	28,740	
Pharmacy Technicians Psychiatric Technicians	3,060 610	10.18 12.59	10.21 12.97	21,230	
Respiratory Therapy Technicians	400	16.53	12.97	26,980 34,600	
Surgical Technologists	1,010	13.70	14.13	29,400	
Veterinary Technologists and Technicians	660	10.28	10.73	22,320	
Licensed Practical and Licensed Vocational Nurses	7,640	15.02	15.23	31,670	
Medical Records and Health Information Technicians	1,700	12.90	13.27	27,590	
Opticians, Dispensing	490	13.13	14.76	30,710	
Orthotists and Prosthetists	(5)	19.87	22.81	47,440	
Occupational Health and Safety Specialists and	430	18.50	21.50	44,720	
Technicians Athletic Trainers	90	(3)	(3)	41,210	
Healthcare Support Occupations	32,570	10.72	11.59	24,100	
Home Health Aides	2,070	9.01	9.17	19,080	
Nursing Aides, Orderlies, and Attendants	13,720	9.40	9.82	20,420	
Psychiatric Aides	770	10.46	10.86	22,580	
Occupational Therapist Assistants	160	18.15	18.47	38,430	
Occupational Therapist Aides	60	8.58	10.55	21,940	
Physical Therapist Assistants	520	18.66	19.66	40,890	
Physical Therapist Aides	350	9.72	9.90	20,590	
Massage Therapists	180	18.92	21.10	43,900	
Dental Assistants Medical Assistants	2,860 5,570	$13.11 \\ 12.41$	13.45 12.30	27,980 25,590	
Medical Assistants Medical Equipment Preparers	400	12.41	12.30	23,390	
Medical Transcriptionists	1,250	13.08	13.32	27,700	
Pharmacy Aides	510	8.32	8.46	17,600	
Veterinary Assistants and Laboratory Animal Caretakers	1,770	9.49	9.51	19,790	

Occupation Title	Employment (1)	Median Hourly	Mean Hourly	Mean Annua (2)
Protective Service Occupations	50,650	\$13.04	\$14.11	\$29,35
First-Line Supervisors/Managers of Correctional	180	19.34	20.05	41,690
Dfficers				
First-Line Supervisors/Managers of Police and	1,280	24.84	25.96	53,990
Detectives				
First-Line Supervisors/Managers of Fire Fighting and	1,120	26.06	25.47	52,970
Prevention Workers				
Fire Fighters	4,830	15.76	16.15	33,600
Fire Inspectors and Investigators	230	19.70	20.28	42,180
Bailiffs	210	9.67	9.94	20,670
Correctional Officers and Jailers	3,390	12.97	14.10	29,330
Detectives and Criminal Investigators	2,110	20.05	21.84	45,420
Parking Enforcement Workers	(5)	13.06	14.05	29,220
Police and Sheriff's Patrol Officers	11,330	16.91	17.57	36,550
Animal Control Workers	210	12.17	12.42	25,840
Private Detectives and Investigators	670			
		17.88	19.32	40,190
Security Guards	19,390	8.77	9.43	19,610
Crossing Guards	750	8.33	9.93	20,660
Food Preparation and Serving Related Occupations	154,350	7.50	8.22	17,090
Chefs and Head Cooks	(5)	12.45	13.69	28,470
First-Line Supervisors/Managers of Food Preparation and	9,070	12.90	13.40	27,880
Serving Workers				
Cooks, Fast Food	12,490	6.48	6.60	13,720
Cooks, Institution and Cafeteria	8,310	7.65	8.14	16,940
Cooks, Restaurant	12,480	8.97	9.51	19,780
Cooks, Short Order	3,140	8.28	8.76	18,230
Food Preparation Workers	17,200	8.28	8.33	17,320
Bartenders	6,570	7.19	8.61	17,900
Combined Food Preparation and Serving Workers,	24,090	6.69	7.05	14,670
Including Fast Food Counter Attendants, Cafeteria, Food Concession, and	3,570	7.38	7.75	16,120
Coffee Shop	5,570	7.50	1.15	10,120
Vaiters and Waitresses	32,020	6.67	7.59	15 700
				15,780
Food Servers, Nonrestaurant	2,580	7.43	8.14	16,930
Dining Room and Cafeteria Attendants and Bartender	5,140	7.39	7.45	15,490
Helpers	0 01 0			16 250
Dishwashers	8,210	7.84	7.86	16,350
Hosts and Hostesses, Restaurant, Lounge, and Coffee	6,060	7.09	7.30	15,190
Shop	64 000	0 51	0 65	00 000
Building and Grounds Cleaning and Maintenance	64,220	8.71	9.65	20,070
Decupations				
First-Line Supervisors/Managers of Housekeeping and	2,590	12.89	13.85	28,810
Janitorial Workers				
First-Line Supervisors/Managers of Landscaping, Lawn	3,670	13.48	15.19	31,600
Service, and Groundskeeping Workers				
Janitors and Cleaners, Except Maids and Housekeeping	27,850	8.35	8.90	18,510
Cleaners				
Maids and Housekeeping Cleaners	14,800	8.01	8.12	16,880
Pest Control Workers	1,150	11.75	12.21	25,390
Landscaping and Groundskeeping Workers	12,160	9.46	10.10	21,010
Pesticide Handlers, Sprayers, and Applicators,	720	11.70	12.27	25,520
Jegetation				
Free Trimmers and Pruners	310	12.42	12.98	27,000
	39,270	8.79	12.89	26,820
Personal Care and Service Occupations	1,220	15.44	16.96	35,280
Personal Care and Service Occupations		10111	20190	55,200
First-Line Supervisors/Managers of Personal Service	,			
First-Line Supervisors/Managers of Personal Service Norkers		12 00	13 51	28 107
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers	(5)	12.90	13.51 9 15	
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers	(5) 1,400	8.56	9.15	19,030
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists	(5) 1,400 130	8.56 7.11	9.15 7.16	19,030 14,890
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers	(5) 1,400 130 930	8.56 7.11 6.62	9.15 7.16 6.65	19,030 14,890 13,820
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants	(5) 1,400 130 930 2,690	8.56 7.11 6.62 7.19	9.15 7.16 6.65 7.62	19,030 14,890 13,820 15,860
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Locker Room, Coatroom, and Dressing Room Attendants	(5) 1,400 130 930 2,690 310	8.56 7.11 6.62 7.19 9.34	9.15 7.16 6.65 7.62 9.36	19,030 14,890 13,820 15,860 19,470
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Locker Room, Coatroom, and Dressing Room Attendants Embalmers	(5) 1,400 130 930 2,690 310 (5)	8.56 7.11 6.62 7.19 9.34 8.38	9.15 7.16 6.65 7.62 9.36 12.60	19,030 14,890 13,820 15,860 19,470 26,220
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Locker Room, Coatroom, and Dressing Room Attendants Embalmers Funeral Attendants	(5) 1,400 130 930 2,690 310 (5) 200	8.56 7.11 6.62 7.19 9.34 8.38 8.35	9.15 7.16 6.65 7.62 9.36 12.60 8.78	19,030 14,890 13,820 15,860 19,470 26,220 18,260
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Locker Room, Coatroom, and Dressing Room Attendants Embalmers	(5) 1,400 130 930 2,690 310 (5)	8.56 7.11 6.62 7.19 9.34 8.38	9.15 7.16 6.65 7.62 9.36 12.60	19,030 14,890 13,820 15,860 19,470 26,220 18,260
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Locker Room, Coatroom, and Dressing Room Attendants Embalmers Funeral Attendants	(5) 1,400 130 930 2,690 310 (5) 200	8.56 7.11 6.62 7.19 9.34 8.38 8.35	9.15 7.16 6.65 7.62 9.36 12.60 8.78	19,030 14,890 13,820 15,860 19,470 26,220 18,260 26,210
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Locker Room, Coatroom, and Dressing Room Attendants Embalmers Funeral Attendants Barbers	(5) 1,400 130 930 2,690 310 (5) 200 160	8.56 7.11 6.62 7.19 9.34 8.38 8.35 11.20	9.15 7.16 6.65 7.62 9.36 12.60 8.78 12.60	19,030 14,890 13,820 15,860 19,470 26,220 18,260 26,210 25,710
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Cocker Room, Coatroom, and Dressing Room Attendants Embalmers Funeral Attendants Barbers Hairdressers, Hairstylists, and Cosmetologists Manicurists and Pedicurists	(5) 1,400 130 930 2,690 310 (5) 200 160 4,870 (5)	8.56 7.11 6.62 7.19 9.34 8.38 8.35 11.20 11.32 6.47	9.15 7.16 6.65 7.62 9.36 12.60 8.78 12.60 12.36 6.76	19,030 14,890 13,820 15,860 19,470 26,220 18,260 26,210 25,710 14,070
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Locker Room, Coatroom, and Dressing Room Attendants Embalmers Funeral Attendants Barbers Hairdressers, Hairstylists, and Cosmetologists Manicurists and Pedicurists Shampooers	(5) 1,400 130 930 2,690 310 (5) 200 160 4,870 (5) (5)	8.56 7.11 6.62 7.19 9.34 8.38 8.35 11.20 11.32 6.47 6.61	9.15 7.16 6.65 7.62 9.36 12.60 8.78 12.60 12.36 6.76 6.59	19,030 14,890 13,820 15,860 19,470 26,220 26,210 25,710 14,070 13,710
First-Line Supervisors/Managers of Personal Service Norkers Animal Trainers Nonfarm Animal Caretakers Motion Picture Projectionists Jshers, Lobby Attendants, and Ticket Takers Amusement and Recreation Attendants Cocker Room, Coatroom, and Dressing Room Attendants Embalmers Funeral Attendants Barbers Hairdressers, Hairstylists, and Cosmetologists Manicurists and Pedicurists	(5) 1,400 130 930 2,690 310 (5) 200 160 4,870 (5)	8.56 7.11 6.62 7.19 9.34 8.38 8.35 11.20 11.32 6.47	9.15 7.16 6.65 7.62 9.36 12.60 8.78 12.60 12.36 6.76	28,100 19,030 14,890 15,860 19,470 26,220 18,260 26,210 25,710 14,070 13,710 22,320 26,920

Occupation Title	Employment (1)	Median Hourly	Mean Hourly	Mean Annuai (2)
Tour Guides and Escorts	210	\$10.33	\$10.04	\$20,890
Travel Guides	(5)	16.41	16.46	34,230
Transportation Attendants, Except Flight Attendants and	(5)	10.61	11.27	23,450
Baggage Porters				
Child Care Workers	(5)	7.67	7.77	16,170
Personal and Home Care Aides	(5)	7.87	9.16	19,050
Fitness Trainers and Aerobics Instructors	1,820	15.85	17.78	36,980
Recreation Workers	3,050	8.09	9.73	20,230
Residential Advisors	510	9.04	9.51	19,770
Sales and Related Occupations	241,310	10.68	14.97	31,130
First-Line Supervisors/Managers of Retail Sales Workers	20,870	14.19	15.68	32,610
First-Line Supervisors/Managers of Non-Retail Sales	5,430	23.79	26.21	54,520
Workers				
Cashiers	59,480	7.78	8.00	16,640
Counter and Rental Clerks	7,700	8.61	9.74	20,260
Parts Salespersons	3,650	13.44	14.66	30,500
Retail Salespersons	67,000	8.90	10.90	22,670
Advertising Sales Agents	2,310	18.01	20.43	42,500
Insurance Sales Agents	3,140	20.09	30.42	63,280
Securities, Commodities, and Financial Services Sales	3,240	24.14	34.43	71,610
	5,240	24.14	34.43	/1,010
Agents		12 04	12 70	20 100
Travel Agents Salag Representatives Wholegale and Manufacturing	2,950	13.04 26.75	13.70	28,490
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	9,620	20./5	31.29	65,080
	20 620	00.07	04.25	50 600
Sales Representatives, Wholesale and Manufacturing,	30,630	20.27	24.37	50,680
Except Technical and Scientific Products				
Demonstrators and Product Promoters	2,670	8.70	11.02	22,920
Real Estate Brokers	690	33.10	41.12	85,530
Real Estate Sales Agents	3,050	12.38	17.91	37,240
Sales Engineers	1,740	34.65	35.52	73,890
Telemarketers	5,440	11.05	12.11	25,190
Door-To-Door Sales Workers, News and Street Vendors,	(5)	14.02	15.64	32,520
and Related Workers				
Office and Administrative Support Occupations	415,990	12.95	13.98	29,080
First-Line Supervisors/Managers of Office and	26,510	19.24	20.30	42,220
Administrative Support Workers				
Switchboard Operators, Including Answering Service	4,210	10.63	10.81	22,480
Telephone Operators	1,080	11.48	13.10	27,250
Bill and Account Collectors	11,110	13.08	13.49	28,060
Billing and Posting Clerks and Machine Operators	7,480	13.58	13.84	28,780
Bookkeeping, Accounting, and Auditing Clerks	29,020	13.16	13.69	28,480
Payroll and Timekeeping Clerks	3,460	15.02	15.86	32,990
Procurement Clerks		14.23	14.57	
Tellers	1,230			30,300
	7,770	10.24	10.44	21,720
Brokerage Clerks	1,120	12.72	12.65	26,300
Correspondence Clerks	940	13.11	13.19	27,440
Court, Municipal, and License Clerks	1,170	13.33	14.24	29,620
Credit Authorizers, Checkers, and Clerks	2,360	12.77	13.67	28,430
Customer Service Representatives	47,600	13.44	14.23	29,600
Eligibility Interviewers, Government Programs	100	13.08	13.93	28,970
File Clerks	5,110	10.07	10.71	22,270
Hotel, Motel, and Resort Desk Clerks	2,860	8.75	9.20	19,140
Interviewers, Except Eligibility and Loan	1,870	10.38	10.89	22,660
Library Assistants, Clerical	1,090	9.33	9.64	20,040
Loan Interviewers and Clerks	2,260	13.31	13.70	28,490
New Accounts Clerks	900	12.28	12.48	25,950
Order Clerks	6,370	12.20	13.23	27,520
Human Resources Assistants, Except Payroll and	3,440	14.71	14.99	31,180
Timekeeping	5,110	·/-	± ± • > >	51,100
Receptionists and Information Clerks	18,010	10.08	10.37	21,570
-				
Cargo and Freight Agents	1,400	18.50	17.66	36,740
Couriers and Messengers	1,220	11.04	10.92	22,710
Police, Fire, and Ambulance Dispatchers	1,350	12.96	13.41	27,890
Dispatchers, Except Police, Fire, and Ambulance	3,540	15.18	16.04	33,370
Meter Readers, Utilities	990	13.02	13.51	28,110
Postal Service Clerks	1,400	18.90	18.50	38,480
Postal Service Mail Carriers	5,310	18.75	18.55	38,580
Postal Service Mail Sorters, Processors, and Processing	5,080	18.26	16.72	34,770
Machine Operators	-,			,
Production, Planning, and Expediting Clerks	5,040	16.20	16.96	35,280
See footnotes at end of table.	2,010	_0.20		23,200

Occupation Title	Employment (1)	Median Hourly	Mean Hourly	Mean Annua
	16 150	*11 60	410 14	(2)
Shipping, Receiving, and Traffic Clerks	16,150	\$11.62	\$12.14	\$25,25
Stock Clerks and Order Fillers	33,920	10.22	10.91	22,690
Weighers, Measurers, Checkers, and Samplers,	1,530	14.83	16.69	34,710
Recordkeeping				
Executive Secretaries and Administrative Assistants	27,270	16.24	17.01	35,380
Legal Secretaries	4,150	18.87	19.54	40,650
Medical Secretaries	2,150	12.99	13.26	27,570
Secretaries, Except Legal, Medical, and Executive	25,930	12.64	12.69	26,390
Computer Operators	4,490	17.12	17.22	35,810
Data Entry Keyers	8,270	10.92	11.27	23,440
Word Processors and Typists	2,720	13.66	13.69	28,480
Desktop Publishers	460	15.63	16.25	33,800
Insurance Claims and Policy Processing Clerks	6,700	15.35	16.16	33,610
Mail Clerks and Mail Machine Operators, Except Postal	3,400	10.29	10.80	22,460
Service				
Office Clerks, General	40,420	11.02	12.31	25,610
Office Machine Operators, Except Computer	1,560	11.00	11.45	23,810
Proofreaders and Copy Markers	780	12.66	13.17	27,390
Statistical Assistants	1,420	11.90	12.53	26,060
Farming, Fishing, and Forestry Occupations	1,970	7.92	9.63	20,030
First-Line Supervisors/Managers of Farming, Fishing,	150	18.08	20.24	42,090
and Forestry Workers	100	20.00	20.21	12,000
Agricultural Inspectors	70	14.49	15.39	32,010
Graders and Sorters, Agricultural Products	690	6.64	6.89	14,320
Agricultural Equipment Operators	50	11.70	12.59	
				26,190
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	340	8.81	9.24	19,210
Farmworkers, Farm and Ranch Animals	350	8.14	9.02	18,770
Logging Equipment Operators	100	12.00	12.61	26,220
Construction and Extraction Occupations	86,710	14.83	16.20	33,700
First-Line Supervisors/Managers of Construction Trades	(5)	21.63	23.41	48,700
and Extraction Workers				
Boilermakers	580	23.40	22.52	46,830
Brickmasons and Blockmasons	820	17.39	16.76	34,860
Stonemasons	(5)	15.85	16.04	33,370
Carpenters	8,470	14.64	15.12	31,450
Carpet Installers	(5)	17.96	17.23	35,840
Floor Layers, Except Carpet, Wood, and Hard Tiles	(5)	12.47	13.62	28,340
Tile and Marble Setters	160	19.07	17.98	37,400
Cement Masons and Concrete Finishers	3,560	12.92	14.07	29,270
Terrazzo Workers and Finishers	420	12.53	13.70	28,500
Construction Laborers	12,370	10.87	11.57	24,070
Paving, Surfacing, and Tamping Equipment Operators				
	1,010	12.25	12.38	25,750
Pile-Driver Operators	(5)	13.86	15.60	32,450
Operating Engineers and Other Construction Equipment	(5)	21.17	19.10	39,720
Operators	0 1 6 0	15 00	1 - 01	20.004
Drywall and Ceiling Tile Installers	2,160	15.93	15.81	32,880
Tapers	(5)	14.41	15.09	31,380
Electricians	10,710	17.29	18.25	37,970
Glaziers	610	15.00	15.61	32,480
Insulation Workers	1,340	10.46	11.00	22,890
Painters, Construction and Maintenance	3,360	15.16	15.16	31,540
Paperhangers	(5)	15.14	14.52	30,190
Pipelayers	1,890	13.08	13.87	28,850
Plumbers, Pipefitters, and Steamfitters	5,390	20.50	20.17	41,960
Plasterers and Stucco Masons	(5)	14.42	14.76	30,700
Reinforcing Iron and Rebar Workers	430	15.75	17.02	35,390
Roofers	1,200	13.02	13.64	28,36
Sheet Metal Workers	2,560	17.05	17.77	
				36,95
Structural Iron and Steel Workers	540	18.16	18.16	37,780
HelpersBrickmasons, Blockmasons, Stonemasons, and	560	11.24	11.52	23,960
Tile and Marble Setters				
HelpersCarpenters	650	11.13	11.21	23,320
HelpersElectricians	2,090	10.95	11.28	23,460
HelpersPainters, Paperhangers, Plasterers, and Stucco	340	10.24	10.09	20,99
Masons				
HelpersPipelayers, Plumbers, Pipefitters, and	2,280	11.72	11.67	24,280
Steamfitters				
HelpersRoofers	250	10.04	10.37	21,570
Construction and Building Inspectors	(5)	17.81	18.67	38,840

Occupation Title	Employment (1)	Median Hourly	Mean Hourly	Mean Annua (2)
Fence Erectors	(5)	\$16.62	\$16.39	\$34,08
Hazardous Materials Removal Workers	460	12.95	14.10	29,340
Highway Maintenance Workers	760	10.94	11.66	24,260
Earth Drillers, Except Oil and Gas	200	14.31	14.40	29,960
Explosives Workers, Ordnance Handling Experts, and Blasters	30	17.12	17.14	35,640
Continuous Mining Machine Operators	(5)	13.21	13.24	27,540
HelpersExtraction Workers	70	11.34	12.65	26,320
Installation, Maintenance, and Repair Occupations	94,220	17.27	18.21	37,880
First-Line Supervisors/Managers of Mechanics,	8,800	23.26	24.53	51,010
Computer, Automated Teller, and Office Machine Repairers	2,970	18.74	19.53	40,620
Radio Mechanics	(5)	15.44	18.03	37,500
Telecommunications Equipment Installers and Repairers, Except Line Installers	2,420	22.61	21.57	44,87
Avionics Technicians	(5)	26.32	26.33	54,770
Electric Motor, Power Tool, and Related Repairers	460	18.77	18.52	38,510
Electrical and Electronics Installers and Repairers,	(5)	18.41	17.99	37,420
Fransportation Equipment Electrical and Electronics Repairers, Commercial and Industrial Equipment	1,640	19.28	18.73	38,950
Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	220	22.91	22.74	47,30
Electronic Equipment Installers and Repairers, Motor //ehicles	110	14.91	14.68	30,540
Electronic Home Entertainment Equipment Installers and Repairers	250	17.73	17.71	36,84
Security and Fire Alarm Systems Installers	(5)	15.64	15.82	32,91
Automotive Body and Related Repairers	2,270	16.94	19.20	39,94
Automotive Glass Installers and Repairers	(5)	14.95	15.04	31,28
Automotive Service Technicians and Mechanics	13,780	16.34	16.62	34,57
Bus and Truck Mechanics and Diesel Engine Specialists	4,580	17.77	18.10	37,65
Farm Equipment Mechanics	(5)	12.66	12.48	25,97
Mobile Heavy Equipment Mechanics, Except Engines	2,380	16.64	16.67	34,68
Actorboat Mechanics	150	13.42	14.22	29,57
Motorcycle Mechanics	110	13.21	14.08	29,28
Outdoor Power Equipment and Other Small Engine Achanics	230	12.78	13.38	27,82
Recreational Vehicle Service Technicians	170	13.06	13.38	27,82
Fire Repairers and Changers	1,090	10.53	11.24	23,38
Mechanical Door Repairers	770	11.60	12.65	26,31
Control and Valve Installers and Repairers, Except Acchanical Door	580	19.71	18.92	39,350
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	4,580	20.21	20.43	42,49
Home Appliance Repairers	710	13.40	16.95	35,26
Industrial Machinery Mechanics	2,560	17.17	17.38	36,15
Maintenance and Repair Workers, General	18,290	13.62	14.35	29,84
Maintenance Workers, Machinery	1,170	15.88	16.43	34,18
Aillwrights	740	18.78	19.44	40,43
Electrical Power-Line Installers and Repairers	1,710	20.45	20.13	40,43
Telecommunications Line Installers and Repairers	3,970	17.48	18.16	37,77
Camera and Photographic Equipment Repairers	170	16.47	17.47	36,34
Medical Equipment Repairers	(5)	19.87	19.22	39,99
Natch Repairers	(5)	7.84	9.05	18,81
Coin, Vending, and Amusement Machine Servicers and Repairers	350	13.96	13.74	28,58
Fabric Menders, Except Garment	30	8.47	10.81	22,48
Locksmiths and Safe Repairers	360	15.67		
Jocksmiths and Sale Repairers Manufactured Building and Mobile Home Installers		15.67 9.03	14.96 9.87	31,13
HelpersInstallation, Maintenance, and Repair Workers	(5)	9.03 10.82	9.87 11.65	20,53 24,24
Production Occupations	3,240			
First-Line Supervisors/Managers of Production and	142,890 8,790	11.67 21.21	13.22 22.57	27,49 46,95
Operating Workers	0.000	10 01	11 40	00 0-
Electrical and Electronic Equipment Assemblers	3,280	10.81	11.49	23,90
Structural Metal Fabricators and Fitters	710	12.89	13.37	27,82
Fiberglass Laminators and Fabricators	140	10.09	10.67	22,20
Team Assemblers	14,940	10.55	11.25	23,41
Bakers	2,690	10.72	11.05	22,99
Butchers and Meat Cutters	2,480	11.36	11.77	24,480

Occupation Title	Employment (1)	Median Hourly	Mean Hourly	Mean Annua (2)
Meat, Poultry, and Fish Cutters and Trimmers	1,790	\$ 9.54	\$ 9.33	\$19,410
Slaughterers and Meat Packers	1,450	8.36	8.36	17,390
Food and Tobacco Roasting, Baking, and Drying Machine	(5)	11.43	12.10	25,170
Operators and Tenders				
Food Batchmakers	660	11.35	11.62	24,170
Food Cooking Machine Operators and Tenders	420	8.06	8.31	17,280
Computer-Controlled Machine Tool Operators, Metal and Plastic	770	13.96	14.31	29,770
Numerical Tool and Process Control Programmers	190	19.44	22.52	46,840
Extruding and Drawing Machine Setters, Operators, and	1,060	13.82	14.35	29,860
Tenders, Metal and Plastic Forging Machine Setters, Operators, and Tenders, Metal and Plastic	500	10.28	10.27	21,370
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	440	12.53	12.40	25,800
Cutting, Punching, and Press Machine Setters,	3,250	11.84	12.54	26,080
Operators, and Tenders, Metal and Plastic Drilling and Boring Machine Tool Setters, Operators,	290	12.63	13.14	27,330
and Tenders, Metal and Plastic Grinding, Lapping, Polishing, and Buffing Machine Tool	780	12.23	12.21	25,390
Setters, Operators, and Tenders, Metal and Plastic Lathe and Turning Machine Tool Setters, Operators, and	240	13.92	14.28	29,710
Tenders, Metal and Plastic Milling and Planing Machine Setters, Operators, and	100	11.02	12.25	25,470
Tenders, Metal and Plastic			16 1-	
Machinists Molding, Coremaking, and Casting Machine Setters,	3,110 2,090	15.27 11.85	16.13 12.31	33,550 25,610
Operators, and Tenders, Metal and Plastic Multiple Machine Tool Setters, Operators, and Tenders,	470	12.90	13.12	27,290
Metal and Plastic				
Tool and Die Makers	740	18.91	20.07	41,740
Welders, Cutters, Solderers, and Brazers	3,620	14.24	14.64	30,450
Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	50	13.27	13.27	27,590
Lay-Out Workers, Metal and Plastic	80	17.14	17.03	35,420
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	280	10.83	11.45	23,830
Tool Grinders, Filers, and Sharpeners	(5)	12.19	12.60	26,210
Bindery Workers	1,330	11.32	12.67	26,350
Bookbinders	140	7.90	8.78	18,270
Job Printers	380	20.53	19.70	40,970
Prepress Technicians and Workers	1,730	14.68	15.49	32,220
Printing Machine Operators	4,010	15.27	15.65	32,560
Laundry and Dry-Cleaning Workers	4,030	7.99	8.00	16,640
Pressers, Textile, Garment, and Related Materials	930	8.94	9.11	18,950
Sewing Machine Operators	2,880	8.94	9.07	18,860
Shoe and Leather Workers and Repairers	(5)	9.67	9.71	20,200
Tailors, Dressmakers, and Custom Sewers	310	11.52	11.85	20,200
Textile Bleaching and Dyeing Machine Operators and	1,220	9.04	9.42	19,600
Tenders Textile Cutting Machine Setters Operators and Tenders	EDO	0 0 /	0 11	18,950
Textile Cutting Machine Setters, Operators, and Tenders Textile Knitting and Weaving Machine Setters,	520 870	8.94 11.47	9.11 11.64	24,210
Operators, and Tenders Textile Winding, Twisting, and Drawing Out Machine	860	11.35	11.19	23,280
Setters, Operators, and Tenders Extruding and Forming Machine Setters, Operators, and	500	14.39	14.01	29,140
Tenders, Synthetic and Glass Fibers		10.00	10 20	26 1 1
Fabric and Apparel Patternmakers	(5)	13.69	17.38	36,140
Upholsterers	(5)	11.88	12.60	26,210
Cabinetmakers and Bench Carpenters	1,660	11.37	12.01	24,980
Furniture Finishers	330	12.86	13.80	28,710
Model Makers, Wood	40	13.06	15.78	32,820
Sawing Machine Setters, Operators, and Tenders, Wood Noodworking Machine Setters, Operators, and Tenders,	440 730	12.38 9.98	12.94 11.15	26,920 23,200
Except Sawing				
Power Distributors and Dispatchers	210	27.05	29.39	61,130
Stationary Engineers and Boiler Operators Water and Liquid Waste Treatment Plant and System	410 1,520	20.71 14.05	20.71 14.68	43,070 30,540
Operators				
Chemical Plant and System Operators	610	18.97	18.91	39,340
Gas Plant Operators	60	19.99	21.15	43,990

Occupation Title	Employment (1)	Median Hourly	Mean Hourly	Mean Annua (2)
Petroleum Pump System Operators, Refinery Operators, and Gaugers	170	\$25.69	\$25.25	\$52,510
Chemical Equipment Operators and Tenders	450	17.59	17.88	37,200
Separating, Filtering, Clarifying, Precipitating, and	270	10.87	12.05	25,060
Still Machine Setters, Operators, and Tenders				- ,
Crushing, Grinding, and Polishing Machine Setters,	470	13.24	13.59	28,270
Operators, and Tenders				
Grinding and Polishing Workers, Hand	260	10.50	11.10	23,090
Mixing and Blending Machine Setters, Operators, and	2,020	13.29	13.08	27,200
Tenders				
Cutters and Trimmers, Hand	600	11.55	13.31	27,690
Cutting and Slicing Machine Setters, Operators, and	2,640	13.95	12.93	26,900
Tenders				
Extruding, Forming, Pressing, and Compacting Machine	950	13.18	13.13	27,310
Setters, Operators, and Tenders				,
Furnace, Kiln, Oven, Drier, and Kettle Operators and	470	14.42	14.08	29,280
Tenders				,
Inspectors, Testers, Sorters, Samplers, and Weighers	6,730	12.74	14.01	29,130
Jewelers and Precious Stone and Metal Workers	310	15.88	16.70	34,730
Dental Laboratory Technicians	980	15.93	14.95	31,090
Medical Appliance Technicians	80	15.13	15.38	31,980
Packaging and Filling Machine Operators and Tenders	7,330	10.89	11.64	24,220
Coating, Painting, and Spraying Machine Setters,	1,270	12.91	14.63	30,430
Derators, and Tenders	1,270	12.91	11.05	50,150
Painters, Transportation Equipment	610	17.53	17.68	36,770
Painting, Coating, and Decorating Workers	370	11.04	12.71	26,430
Photographic Process Workers	330	10.13	11.07	23,030
Photographic Processing Machine Operators	1,040	9.80	10.45	23,030
Cementing and Gluing Machine Operators and Tenders	800	10.00	10.45	22,830
	110			
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	110	10.02	10.75	22,360
Cooling and Freezing Equipment Operators and Tenders	90	18.39	14.97	31,140
	100	11.23		24,870
Etchers and Engravers	410	11.23	11.96 11.67	24,870
Molders, Shapers, and Casters, Except Metal and Plastic	2,040	13.24	13.01	
Paper Goods Machine Setters, Operators, and Tenders		8.99	9.48	27,050 19,730
HelpersProduction Workers	9,500			
Fransportation and Material Moving Occupations	167,720	11.05	14.51	30,170
First-Line Supervisors/Managers of Helpers, Laborers,	2,930	19.75	20.23	42,090
and Material Movers, Hand First-Line Supervisors/Managers of Transportation and	3,110	22.65	24.81	51,610
Material-Moving Machine and Vehicle Operators	5,110	22.05	24.01	51,010
Commercial Pilots	200	(3)	(3)	58,500
Air Traffic Controllers	740	54.35	51.88	107,91
Air frailie Controllers Airfield Operations Specialists	80	38.39	36.42	75,760
Bus Drivers, Transit and Intercity	1,220	11.15	11.57	24,070
Bus Drivers, School	5,740	8.37		18,150
	8,090			
Driver/Sales Workers		7.12	9.46	19,670
Truck Drivers, Heavy and Tractor-Trailer	22,720 17,930	17.74	18.58	38,640
Fruck Drivers, Light Or Delivery Services		11.81	12.72	26,450
Taxi Drivers and Chauffeurs	2,120	8.23	8.73	18,160
Parking Lot Attendants	2,650	7.56	7.97	16,570
Service Station Attendants	1,010	8.90	9.33	19,410
Traffic Technicians	110	15.51	15.95	33,190
Transportation Inspectors	600	32.24	30.28	62,980
Conveyor Operators and Tenders	480	12.03	12.01	24,980
Crane and Tower Operators	460	16.16	16.25	33,810
Excavating and Loading Machine and Dragline Operators	700	16.10	18.54	38,570
Loading Machine Operators, Underground Mining	70	12.82	12.77	26,570
Industrial Truck and Tractor Operators	15,620	11.66	12.49	25,970
Cleaners of Vehicles and Equipment	6,010	8.24	8.96	18,630
Laborers and Freight, Stock, and Material Movers, Hand	44,180	10.12	10.90	22,660
Machine Feeders and Offbearers	2,680	10.55	11.61	24,140
Packers and Packagers, Hand	17,270	8.55	8.77	18,230
Refuse and Recyclable Material Collectors	1,800	10.72	11.49	23,900
Cank Car, Truck, and Ship Loaders	50	14.29	14.76	30,700

Data for detailed occupations does not sum to the totals because the totals include data for occupations not shown separately. Estimates do not include self-employed workers.
 Annual wages have been calculated by multiplying the hourly mean wage by a "year-round, full-time" hours figure of 2,080 hours; for those occupations where there is not an hourly mean wage published, the annual wage has been directly calculated from the reported survey data.
 Hourly wage rates for occupations where workers typically work fewer than 2,080 hours per year are not available.

(4) This wage is equal to or greater than 70.00 per hour or 145,600 per year.

(5) Estimates not released.