

TABLE 1
PEARS: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(METRIC TONS)

| Country Mktg. Year 1/ | Production | Imports | Supply Utilization | Exports | Domestic Consumption | Processed | Withdrawals |
|--------------------------------------|------------|---------|-----------------------|---------|-------------------------|-----------|-------------|
| NORTHERN HEMISPHERE COUNTRIES | | | | | | | |
| EUROPEAN UNION (EU) | | | | | | | |
| Austria | | | | | | | |
| 1995/96 | 46,500 | 15,000 | 61,500 | 500 | 61,000 | 0 | 0 |
| 1996/97 | 41,400 | 24,000 | 65,400 | 0 | 45,000 | 15,400 | 5,000 |
| 1997/98 | 39,300 | 28,000 | 67,300 | 0 | 46,000 | 20,000 | 1,300 |
| 1998/99 F | 42,500 | 25,000 | 67,500 | 0 | 46,000 | 20,000 | 1,500 |
| Belgium-Luxembourg | | | | | | | |
| 1995/96 | 157,285 | 48,741 | 206,026 | 98,957 | 92,600 | 12,000 | 2,469 |
| 1996/97 | 138,500 | 67,117 | 205,617 | 134,921 | 58,282 | 10,000 | 2,414 |
| 1997/98 | 131,060 | 70,000 | 201,060 | 130,000 | 59,986 | 10,000 | 1,074 |
| 1998/99 F | 138,870 | 65,000 | 203,870 | 130,000 | 60,570 | 12,000 | 1,300 |
| Denmark | | | | | | | |
| 1995/96 | 7,400 | 9,134 | 16,534 | 112 | 16,372 | 0 | 50 |
| 1996/97 | 6,300 | 13,328 | 19,628 | 243 | 19,385 | 0 | 0 |
| 1997/98 | 6,300 | 14,831 | 21,131 | 144 | 20,987 | 0 | 0 |
| 1998/99 F | 6,300 | 15,000 | 21,300 | 200 | 21,100 | 0 | 0 |
| France | | | | | | | |
| 1995/96 | 320,900 | 65,000 | 385,900 | 77,500 | 240,400 | 45,000 | 23,000 |
| 1996/97 | 354,300 | 84,100 | 438,400 | 82,000 | 299,400 | 45,000 | 12,000 |
| 1997/98 | 258,800 | 84,000 | 342,800 | 73,000 | 180,300 | 45,000 | 44,500 |
| 1998/99 F | 254,000 | 90,000 | 344,000 | 65,000 | 219,000 | 45,000 | 15,000 |
| Germany | | | | | | | |
| 1995/96 | 39,600 | 208,224 | 247,824 | 11,000 | 236,019 | 750 | 55 |
| 1996/97 | 37,000 | 218,347 | 255,347 | 7,567 | 247,188 | 500 | 92 |
| 1997/98 | 37,000 | 212,198 | 249,198 | 9,850 | 238,348 | 1,000 | 0 |
| 1998/99 F | 45,000 | 220,000 | 265,000 | 10,000 | 254,000 | 1,000 | 0 |
| Greece | | | | | | | |
| 1995/96 | 55,500 | 11,789 | 67,289 | 804 | 58,285 | 7,700 | 500 |
| 1996/97 | 70,000 | 11,871 | 81,871 | 1,458 | 74,042 | 5,000 | 1,371 |
| 1997/98 | 58,000 | 15,000 | 73,000 | 1,256 | 65,774 | 5,800 | 170 |
| 1998/99 F | 60,000 | 15,000 | 75,000 | 1,000 | 68,700 | 5,000 | 300 |
| Italy | | | | | | | |
| 1995/96 | 958,000 | 93,800 | 1,051,800 | 149,200 | 792,600 | 110,000 | 0 |
| 1996/97 | 1,074,000 | 43,200 | 1,117,200 | 168,300 | 813,386 | 110,000 | 25,514 |
| 1997/98 | 659,000 | 134,000 | 793,000 | 97,000 | 616,000 | 80,000 | 0 |
| 1998/99 F | 1,070,000 | 50,000 | 1,120,000 | 170,000 | 840,000 | 110,000 | 0 |
| Netherlands | | | | | | | |
| 1995/96 | 165,000 | 104,822 | 269,822 | 180,623 | 83,933 | 4,266 | 1,000 |
| 1996/97 | 135,000 | 106,429 | 241,429 | 140,376 | 95,153 | 4,900 | 1,000 |
| 1997/98 | 145,000 | 100,000 | 245,000 | 150,000 | 90,600 | 4,200 | 200 |
| 1998/99 F | 130,000 | 110,000 | 240,000 | 145,000 | 90,000 | 4,800 | 200 |
| Spain | | | | | | | |
| 1995/96 | 469,000 | 41,000 | 510,000 | 65,500 | 415,700 | 20,800 | 8,000 |
| 1996/97 | 656,500 | 22,300 | 678,800 | 90,800 | 454,000 | 34,050 | 99,950 |
| 1997/98 | 650,000 | 23,000 | 673,000 | 170,000 | 440,000 | 34,000 | 29,000 |
| 1998/99 F | 555,600 | 30,000 | 585,600 | 90,000 | 440,600 | 35,000 | 20,000 |
| Sweden | | | | | | | |
| 1995/96 | 8,000 | 28,291 | 36,291 | 176 | 36,115 | 0 | 0 |
| 1996/97 | 12,281 | 33,661 | 45,942 | 89 | 45,853 | 0 | 0 |
| 1997/98 | 11,076 | 34,503 | 45,579 | 114 | 45,465 | 0 | 0 |
| 1998/99 F | 15,500 | 31,000 | 46,500 | 100 | 46,400 | 0 | 0 |
| United Kingdom | | | | | | | |
| 1995/96 | 34,846 | 112,379 | 147,225 | 3,738 | 142,537 | 697 | 253 |
| 1996/97 | 40,100 | 117,953 | 158,053 | 4,825 | 152,000 | 850 | 378 |
| 1997/98 | 24,400 | 119,871 | 144,271 | 5,589 | 138,182 | 400 | 100 |
| 1998/99 F | 24,950 | 120,000 | 144,950 | 5,000 | 139,500 | 400 | 50 |

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|--|-------------------|----------------|-------------------------------|----------------|---------------------------------|------------------|--------------------|
| SUBTOTAL EU | | | | | | | |
| 1995/96 | 2,262,031 | 738,180 | 3,000,211 | 588,110 | 2,175,561 | 201,213 | 35,327 |
| 1996/97 | 2,565,381 | 742,306 | 3,307,687 | 630,579 | 2,303,689 | 225,700 | 147,719 |
| 1997/98 | 2,019,936 | 835,403 | 2,855,339 | 636,953 | 1,941,642 | 200,400 | 76,344 |
| 1998/99 F | 2,342,720 | 771,000 | 3,113,720 | 616,300 | 2,225,870 | 233,200 | 38,350 |
| OTHER NORTHERN HEMISPHERE COUNTRIES | | | | | | | |
| Bulgaria | | | | | | | |
| 1995/96 | 21,500 | 150 | 21,650 | 30 | 7,602 | 11,868 | 2,150 |
| 1996/97 | 21,000 | 100 | 21,100 | 25 | 7,800 | 11,175 | 2,100 |
| 1997/98 | 20,900 | 100 | 21,000 | 25 | 7,800 | 11,175 | 2,000 |
| 1998/99 F | 20,500 | 150 | 20,650 | 30 | 7,790 | 11,150 | 1,680 |
| Canada | | | | | | | |
| 1995/96 | 11,325 | 58,639 | 69,964 | 809 | 64,155 | 5,000 | 0 |
| 1996/97 | 17,423 | 56,786 | 74,209 | 658 | 68,451 | 5,100 | 0 |
| 1997/98 | 15,611 | 69,547 | 85,158 | 958 | 78,900 | 5,300 | 0 |
| 1998/99 F | 16,760 | 72,000 | 88,760 | 900 | 82,960 | 4,900 | 0 |
| China | | | | | | | |
| 1995/96 | 4,940,000 | 419 | 4,940,419 | 82,027 | 4,364,392 | 494,000 | 0 |
| 1996/97 | 5,806,632 | 603 | 5,807,235 | 96,278 | 5,420,595 | 290,362 | 0 |
| 1997/98 | 6,400,000 | 600 | 6,400,600 | 97,000 | 5,983,570 | 320,030 | 0 |
| 1998/99 F | 6,930,000 | 800 | 6,930,800 | 130,000 | 6,454,300 | 346,500 | 0 |
| Japan | | | | | | | |
| 1995/96 | 400,300 | 17 | 400,317 | 6,121 | 393,696 | 500 | 0 |
| 1996/97 | 396,800 | 14 | 396,814 | 4,652 | 391,662 | 500 | 0 |
| 1997/98 | 427,800 | 48 | 427,848 | 6,202 | 421,146 | 500 | 0 |
| 1998/99 F | 433,600 | 50 | 433,650 | 6,300 | 426,850 | 500 | 0 |
| Mexico | | | | | | | |
| 1995/96 | 27,700 | 28,600 | 56,300 | 0 | 55,300 | 1,000 | 0 |
| 1996/97 | 36,490 | 32,650 | 69,140 | 0 | 67,140 | 2,000 | 0 |
| 1997/98 | 37,547 | 49,500 | 87,047 | 0 | 85,047 | 2,000 | 0 |
| 1998/99 F | 37,100 | 40,000 | 77,100 | 0 | 75,100 | 2,000 | 0 |
| Norway | | | | | | | |
| 1995/96 | 3,263 | 15,096 | 18,359 | 0 | 16,825 | 105 | 1,429 |
| 1996/97 | 2,551 | 16,067 | 18,618 | 0 | 17,900 | 80 | 638 |
| 1997/98 | 3,556 | 12,793 | 16,349 | 0 | 15,206 | 165 | 978 |
| 1998/99 F | 3,266 | 14,000 | 17,266 | 0 | 16,187 | 88 | 991 |
| Russian Federation | | | | | | | |
| 1995/96 | 189,000 | 133,750 | 322,750 | 20 | 275,000 | 45,000 | 2,730 |
| 1996/97 | 246,400 | 96,300 | 342,700 | 30 | 275,000 | 61,100 | 6,570 |
| 1997/98 | 213,400 | 186,000 | 399,400 | 30 | 315,000 | 75,000 | 9,370 |
| 1998/99 F | 240,000 | 100,000 | 340,000 | 50 | 270,500 | 61,000 | 8,450 |
| Serbia/Montenegro | | | | | | | |
| 1995/96 | 67,000 | 0 | 67,000 | 0 | 40,000 | 27,000 | 0 |
| 1996/97 | 91,000 | 0 | 91,000 | 0 | 52,000 | 39,000 | 0 |
| 1997/98 | 73,000 | 0 | 73,000 | 0 | 39,000 | 34,000 | 0 |
| 1998/99 F | 85,000 | 0 | 85,000 | 0 | 45,000 | 40,000 | 0 |
| Turkey | | | | | | | |
| 1995/96 | 410,000 | 30 | 410,030 | 12,902 | 376,628 | 20,500 | 0 |
| 1996/97 | 415,000 | 78 | 415,078 | 11,485 | 382,843 | 20,750 | 0 |
| 1997/98 | 400,000 | 100 | 400,100 | 12,000 | 368,100 | 20,000 | 0 |
| 1998/99 F | 415,000 | 100 | 415,100 | 12,000 | 382,350 | 20,750 | 0 |
| United States 2/ | | | | | | | |
| 1995/96 | 860,240 | 57,341 | 917,581 | 143,313 | 408,636 | 365,632 | 0 |
| 1996/97 | 744,391 | 77,993 | 822,384 | 119,497 | 375,665 | 327,222 | 0 |
| 1997/98 | 945,741 | 67,864 | 1,013,605 | 164,731 | 422,841 | 426,033 | 0 |
| 1998/99 F | 840,272 | 95,000 | 935,272 | 135,000 | 433,769 | 366,503 | 0 |

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|---|-------------------|----------------|-------------------------------------|----------------|---------------------------------------|------------------|--------------------|
| SUBTOTAL OTHER NORTHERN HEMISPHERE COUNTRIES | | | | | | | |
| 1995/96 | 6,930,328 | 294,042 | 7,224,370 | 245,222 | 6,002,234 | 970,605 | 6,309 |
| 1996/97 | 7,777,687 | 280,591 | 8,058,278 | 232,625 | 7,059,056 | 757,289 | 9,308 |
| 1997/98 | 8,537,555 | 386,552 | 8,924,107 | 280,946 | 7,736,610 | 894,203 | 12,348 |
| 1998/99 F | 9,021,498 | 322,100 | 9,343,598 | 284,280 | 8,194,806 | 853,391 | 11,121 |
| TOTAL NORTHERN HEMISPHERE COUNTRIES | | | | | | | |
| 1995/96 | 9,192,359 | 1,032,222 | 10,224,581 | 833,332 | 8,177,795 | 1,171,818 | 41,636 |
| 1996/97 | 10,343,068 | 1,022,897 | 11,365,965 | 863,204 | 9,362,745 | 982,989 | 157,027 |
| 1997/98 | 10,557,491 | 1,221,955 | 11,779,446 | 917,899 | 9,678,252 | 1,094,603 | 88,692 |
| 1998/99 F | 11,364,218 | 1,093,100 | 12,457,318 | 900,580 | 10,420,676 | 1,086,591 | 49,471 |
| SOUTHERN HEMISPHERE COUNTRIES | | | | | | | |
| Argentina | | | | | | | |
| 1995/96 | 492,777 | 261 | 493,038 | 238,842 | 121,943 | 132,253 | 0 |
| 1996/97 | 561,128 | 1,746 | 562,874 | 278,179 | 141,742 | 142,953 | 0 |
| 1997/98 | 540,401 | 1,500 | 541,901 | 311,700 | 130,501 | 99,700 | 0 |
| 1998/99 F | 536,549 | 1,500 | 538,049 | 300,000 | 138,499 | 99,550 | 0 |
| Australia | | | | | | | |
| 1995/96 | 155,800 | 62 | 155,862 | 22,695 | 67,952 | 65,215 | 0 |
| 1996/97 | 148,599 | 88 | 148,687 | 23,573 | 69,500 | 55,614 | 0 |
| 1997/98 | 130,000 | 90 | 130,090 | 19,000 | 61,090 | 50,000 | 0 |
| 1998/99 F | 165,000 | 50 | 165,050 | 25,000 | 70,000 | 70,050 | 0 |
| Chile | | | | | | | |
| 1995/96 | 252,000 | 0 | 252,000 | 162,000 | 56,000 | 34,000 | 0 |
| 1996/97 | 257,000 | 0 | 257,000 | 163,060 | 56,500 | 37,440 | 0 |
| 1997/98 | 258,000 | 0 | 258,000 | 153,000 | 58,500 | 46,500 | 0 |
| 1998/99 F | 258,500 | 0 | 258,500 | 150,000 | 59,500 | 49,000 | 0 |
| New Zealand | | | | | | | |
| 1995/96 | 18,820 | 131 | 18,951 | 3,347 | 12,500 | 3,104 | 0 |
| 1996/97 | 20,200 | 150 | 20,350 | 4,505 | 12,600 | 3,245 | 0 |
| 1997/98 | 20,620 | 150 | 20,770 | 4,938 | 12,600 | 3,232 | 0 |
| 1998/99 F | 20,620 | 150 | 20,770 | 4,700 | 12,600 | 3,470 | 0 |
| South Africa, Republic of | | | | | | | |
| 1995/96 | 242,500 | 0 | 242,500 | 85,000 | 46,250 | 111,250 | 0 |
| 1996/97 | 276,612 | 0 | 276,612 | 111,247 | 50,374 | 114,991 | 0 |
| 1997/98 | 287,363 | 0 | 287,363 | 121,353 | 53,110 | 112,900 | 0 |
| 1998/99 F | 290,000 | 0 | 290,000 | 125,000 | 52,500 | 112,500 | 0 |
| TOTAL SOUTHERN HEMISPHERE COUNTRIES | | | | | | | |
| 1995/96 | 1,161,897 | 454 | 1,162,351 | 511,884 | 304,645 | 345,822 | 0 |
| 1996/97 | 1,263,539 | 1,984 | 1,265,523 | 580,564 | 330,716 | 354,243 | 0 |
| 1997/98 | 1,236,384 | 1,740 | 1,238,124 | 609,991 | 315,801 | 312,332 | 0 |
| 1998/99 F | 1,270,669 | 1,700 | 1,272,369 | 604,700 | 333,099 | 334,570 | 0 |
| WORLD GRAND TOTAL | | | | | | | |
| 1995/96 | 10,354,256 | 1,032,676 | 11,386,932 | 1,345,216 | 8,482,440 | 1,517,640 | 41,636 |
| 1996/97 | 11,606,607 | 1,024,881 | 12,631,488 | 1,443,768 | 9,693,461 | 1,337,232 | 157,027 |
| 1997/98 | 11,793,875 | 1,223,695 | 13,017,570 | 1,527,890 | 9,994,053 | 1,406,935 | 88,692 |
| 1998/99 F | 12,634,887 | 1,094,800 | 13,729,687 | 1,505,280 | 10,753,775 | 1,421,161 | 49,471 |

1/ Data for Northern Hemisphere countries are for a July/June marketing year, except for Mexico and France, which are August/July. In the Southern Hemisphere the marketing year begins on January 1 of the second year indicated, except for Chile where the year starts on February 1 of the second year indicated, and New Zealand where the year starts on October 1 of the first year indicated.

2/ U.S. import/export estimates based on U.S. Census of the Bureau data, through January 1999, and trade contacts.

F= Forecast