

# Belgium-Luxembourg 

Fresh Deciduous Fruit

## Annual <br> 2003

Approved by:
Morgan A. Perkins
U.S. Embassy

Prepared by:
Yvan Polet

## Report Highlights:

Belgium's 2003 apple production is forecast down 22 percent and pear production down 18 percent, compared to 2002. As a result of the small European fruit harvest, prices are expected to be strong, offering increased opportunities for imports. Belgian apple consumption increased in 2002 to 18.6 kg per person, while pear consumption decreased slightly to 4.5 kg per person.

## Table of Contents

Executive Summary ..... 1
Fresh Apples ..... 1
Production ..... 1
Consumption ..... 2
Marketing Policy ..... 3
Trade ..... 3
Fresh Pears ..... 5
Production ..... 5
Consumption ..... 6
Marketing Policy ..... 6
Trade ..... 6

## Executive Summary

Frost at flowering led to a reduction of the 2003 production forecast for Belgium/Luxembourg to 280 thousand metric tons of apples and 142.4 thousand metric tons of pears, compared to 2002. Drought in summer has reduced fruit sizes, which could be beneficial for marketing because consumers prefer smaller sizes. Continuing low profitability of apple production provides further incentives for producers to switch to pear production. As European production for both apples and pears is forecast lower, prices are expected to increase and imports are expected to rise.

In 2002, Belgian apple consumption increased 4 percent to 18.6 kg per person. At the same time, pear consumption decreased 4 percent to 4.5 kg per person. Total Belgian fruit consumption increased 2.5 percent to 82 kg per person and expenditures for fruit increased by 8 percent to 138.39 Euros.

## Fresh Apples

| PSD Table |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Country | Belgium-Luxembourg |  |  |  |  |  |
| Commodity | Fresh Apples |  |  |  | (HA)(1000 TREES)(MT) |  |
|  | 2001 | Revised | 2002 | Estimate | 2003 | Forecast |
|  | USDA Official [Old] | Post <br> Estimate [New] | USDA Official [Old] | Post <br> Estimate [New] | USDA <br> Official [Old] | Post Estimate [New] |
| Market Year Begin |  | 07/2001 |  | 07/2002 |  | 07/2003 |
| Area Planted | 11900 | 11900 | 12000 | 12000 | 0 | 10660 |
| Area Harvested | 9500 | 9500 | 10900 | 10900 | 0 | 9560 |
| Bearing Trees | 20000 | 20000 | 20000 | 20000 | 0 | 17800 |
| Non-Bearing Trees | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Trees | 20000 | 20000 | 20000 | 20000 | 0 | 17800 |
| Commercial Production | 340064 | 340064 | 348100 | 356000 | 0 | 277000 |
| Non-Comm. Production | 3500 | 3500 | 3500 | 4000 | 0 | 3000 |
| TOTAL Production | 343564 | 343564 | 351600 | 360000 | 0 | 280000 |
| TOTAL Imports | 236091 | 236091 | 240000 | 240000 | 0 | 260000 |
| TOTAL SUPPLY | 579655 | 579655 | 591600 | 600000 | 0 | 540000 |
| Domestic Fresh Consump | 177489 | 177489 | 184100 | 184666 | 0 | 179800 |
| Exports, Fresh Only | 337609 | 337609 | 340000 | 355000 | 0 | 300000 |
| For Processing | 64400 | 64400 | 65000 | 60000 | 0 | 60000 |
| Withdrawal From Market | 157 | 157 | 2500 | 334 | 0 | 200 |
| TOTAL UTILIZATION | 579655 | 579655 | 591600 | 600000 | 0 | 540000 |

## Production

For MY 2003, Belgian apple production is forecast by Prognosfruit (www.prognosfruit2003.de) at 274 thousand tons, a 21 percent decrease compared to 2002. This decrease is due to frost damage at flowering and an 11 percent decrease in acreage. More recent reports point to even lower production because of reduced fruit size as a result of the drought. However, this smaller fruit size could help marketability as Belgian consumers prefer smaller fruit sizes and large sizes are exported at low prices to Russia. The Luxembourg production is forecast at 6 thousand tons, of which only half is for commercial sale.

Although Belgium's 2002 apple production had been below the five-year average and European 2002 production also 5 percent below the 2001 harvest, average price for MY 2002 was 317 Euro/ton, only one Euro/ton above the MY 2001 price level. This was due to important cheap imports. As a result, apple growers remain in difficulty and apple production is expected to further decline in the coming years.

| Belgium - Apple Production (metric tons) |  |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 1}$ |  | $\mathbf{2 0 0 2}$ |
| Golden Delicious | 26,350 | 20,350 | 23,780 |
| Jonagold | 184,800 | 190,400 | 143,840 |
| Jonagored | 57,350 | 64,750 | 56,730 |
| Boskoop | 31,000 | 27,000 | 15,200 |
| Cox Orange | 5,200 | 5,460 | 3,800 |
| Elstar | 12,000 | 13,500 | 10,320 |
| Other | 19,864 | 20,520 | 20,400 |
| TOTAL APPLES | 336,564 | 348,617 | 274,070 |

## Source: Prognosfruit

| Belgian Auction Markets: Aple Turnover and Value |  |  |  |  |
| :--- | ---: | :--- | :--- | :---: |
| Calendar Year | Volume in MT | Price in Euro/MT | Value in Million Euro |  |
| 2000 | 290,724 | 250 | 72.7 |  |
| 2001 | 239,627 | 316 | 75.2 |  |
| 2002 | 262,818 | 283 | 74.4 |  |

Source: Union of Belgian Auction Markets of Horticultural Products (VBT)

## Consumption

In 2002, fresh fruit consumption increased 2.5 percent to 82 kg per capita, after a 6 percent decline to 80 kg per capita in 2001. Apple consumption increased to 18.6 kg from 17.9 kg per capita. Orange consumption was 18.2 kg , banana's 10.7 kg and pear's 4.5 kg per capita. Jonagold remains the most popular apple variety with 49 percent


Sales
of fruit were 72.9 percent at supermarkets in 2002, compared to 60 percent five years ago.

## Marketing Policy

Only 334 tons of apples were bought for intervention.

## Trade

Preliminary trade figures show a 1.7 percent increase in Belgian apple imports to 240 thousand tons, while exports figures show a 5 percent increase to 355 thousand tons. The majority of imports are seasonal imports from the southern hemisphere. Exports are mainly to Germany and The Netherlands.

| Import Trade Matrix |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Country | Belgium-Luxembourg |  |  |  |  |
| Commodity | Fresh Apples |  |  |  |  |
| Time period | July/June | Units: | Metric Tons |  |  |
| Imports for: | MY2001 |  | July01-May02 |  | July02-May03 |
| U.S. | 56 | U.S. | 56 | U.S. | 0 |
| Others |  | Others |  | Others |  |
| New Zealand | 76,726 |  | 59,086 |  | 60,526 |
| France | 45,909 |  | 44,831 |  | 44,280 |
| Netherlands | 39,766 |  | 34,267 |  | 39,126 |
| Argentine | 27,758 |  | 25,239 |  | 23,656 |
| South-Africa | 14,565 |  | 9,555 |  | 17,263 |
| Italy | 13,458 |  | 11,991 |  | 13,279 |
|  |  |  |  |  |  |
| Total for Others | 218182 |  | 184969 |  | 198130 |
| Others not Listed | 17,853 |  | 14,140 |  | 14,594 |
| Grand Total | 236091 |  | 199165 |  | 212724 |
|  |  |  |  |  |  |

Source: Belgian National Bank and Luxembourg Statistic Service (STATEC)

| Export Trade Matrix |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Country | Belgium-Luxembourg |  |  |  |  |
| Commodity | Fresh Apples |  |  |  |  |
| Time period | July/June | Units: | Metric Tons |  |  |
| Exports for: | MY2001 |  | July01-May02 |  | July02-May03 |
| U.S. | 0 | U.S. | 0 | U.S. | 0 |
| Others |  | Others |  | Others |  |
| Germany | 134,377 |  | 112,423 |  | 148,618 |
| Netherlands | 70,237 |  | 58,873 |  | 73,373 |
| France | 40,914 |  | 35,733 |  | 25,192 |
| Russia | 31,492 |  | 28,423 |  | 40,433 |
| Belorussia | 13,276 |  | 13,169 |  | 2,237 |
| United Kingdom | 5,306 |  | 4,427 |  | 12,342 |
|  |  |  |  |  |  |
| Total for Others | 0 | 253048 | 253048 | 0 | 302195 |
| Others not Listed | 42,007 |  | 30,971 |  | 24,512 |
| Grand Total | 42007 |  | 284019 |  | 326707 |

Source: Belgian National Bank and Luxembourg Statistic Service (STATEC)
Fresh Pears

| PSD Table |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Country | Belgium-Luxembourg |  |  |  |  |  |
| Commodity | Fresh Pears |  |  |  | (HA)(1000 TREES)(MT) |  |
|  | 2001 | Revised | 2002 | Estimate | 2003 | Forecast |
|  | USDA <br> Official [Old] | Post <br> Estimate [New] | $\begin{gathered} \hline \text { USDA } \\ \text { Official [Old] } \end{gathered}$ | Post <br> Estimate [New] | USDA Official [Old] | Post Estimate [New] |
| Market Year Begin |  | 07/2001 |  | 07/2002 |  | 07/2003 |
| Area Planted | 7135 | 7135 | 7350 | 7350 | 0 | 7760 |
| Area Harvested | 6600 | 6600 | 6850 | 6950 | 0 | 7360 |
| Bearing Trees | 9500 | 9500 | 9800 | 9950 | 0 | 10500 |
| Non-Bearing Trees | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Trees | 9500 | 9500 | 9800 | 9950 | 0 | 10500 |
| Commercial Production | 88676 | 88676 | 170985 | 170985 | 0 | 142400 |
| Non-Comm. Production | 1000 | 1000 | 1200 | 1200 | 0 | 100 |
| TOTAL Production | 89676 | 89676 | 172185 | 172185 | 0 | 142500 |
| TOTAL Imports | 85766 | 89702 | 65000 | 72500 | 0 | 75000 |
| TOTAL SUPPLY | 175442 | 179378 | 237185 | 244685 | 0 | 217500 |
| Domestic Fresh Consump | 40419 | 44355 | 45185 | 46534 | 0 | 46500 |
| Exports, Fresh Only | 132441 | 132441 | 185000 | 180000 | 0 | 160000 |
| For Processing | 2300 | 2300 | 2500 | 14800 | 0 | 8500 |
| Withdrawal From Market | 282 | 282 | 4500 | 3351 | 0 | 2500 |
| TOTAL UTILIZATION | 175442 | 179378 | 237185 | 244685 | 0 | 217500 |

## Production

For MY 2003, Prognosfruit forecasts Belgian pear production at 142 thousand tons, an 18 percent decrease compared to 2002. Doyenné and Durondeau varieties suffered yield decreases of up to 70 percent because of frost damage at flowering, while main variety Conference showed a 4 percent production decrease and a 6 percent increase in acreage. As pear production is more profitable, Belgian fruit producers continue to switch from apples to pears.

As a result of a larger production in 2002, average pear prices for MY 2002 decreased to 536 Euro/ton, compared to 906 Euro/ton in MY 2001.

| Belgium Pear Production (metric tons) |  |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 1}$ |  | $\mathbf{2 0 0 2}$ |
| Conference | 81,240 | 135,400 | $\mathbf{2 0 0 3}$ |
| Doyenné du Comice | 2,640 | 21,120 | 130,680 |
| Durondeau | 3,400 | 10,625 | 6,400 |
| Other | 1,225 | 3,840 | 3,120 |
| TOTAL PEARS | 88,505 | 172,640 | 2,200 |

Source: Prognosfruit

| Belgian Auction Markets: Pear Turnover and Value |  |  |  |
| :--- | :--- | :--- | :--- |
| Calendar Year | Volume in MT | Price in Euro/MT | Value in Million Euro |
| 2000 | 135,730 | 520 | 70.6 |
| 2001 | 128,516 | 598 | 76.8 |
| 2002 | 105,166 | 652 | 69.1 |

Source: Union of Belgian Auction Markets of Horticultural Products (VBT)

## Consumption

In 2002, pear consumption decreased slightly to 4.5 kg per person, compared to 4.7 kg per person in 2001. Variety Conference captured almost half of pear sales.

## Marketing Policy

In MY 2002, 3,351 tons of pears were taken in intervention, more than a tenfold increase compared to MY 2001.

## Trade

As a result of the higher domestic production, import figures for MY 2002 show a 20 percent decrease compared to MY 2001 and at the same time MY 2002 pear exports increased by 35 percent compared to the previous year.

| Import Trade Matrix |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Country | Belgium-Luxembourg |  |  |  |  |
| Commodity | Fresh Pears |  |  |  |  |
| Time period | July/June | Units: | Metric Tons |  |  |
| Imports for: | MY2001 |  | July01-May02 |  | July02-May03 |
| U.S. | 0 | U.S. | 0 | U.S. | 91 |
| Others |  | Others |  | Others |  |
| Argentine | 38,315 |  | 37,160 |  | 27,250 |
| South-Africa | 16,042 |  | 13,483 |  | 13,419 |
| France | 11,214 |  | 11,141 |  | 9,211 |
| Netherlands | 8,887 |  | 7,653 |  | 11,053 |
| Spain | 8,668 |  | 8,535 |  | 2,346 |
|  |  |  |  |  |  |
| Total for Others | 0 |  | 77972 |  | 63279 |
| Others not Listed | 6,576 |  | 5,859 |  | 4,276 |
| Grand Total | 6576 |  | 83831 |  | 67646 |
|  |  |  |  |  |  |

Source: Belgian National Bank and Luxembourg Statistic Service (STATEC)

| Export Trade Matrix |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Country | Belgium-Luxembourg |  |  |  |  |
| Commodity | Fresh Pears |  |  |  |  |
| Time period | July/June | Units: | Metric Tons |  |  |
| Exports for: | MY2001 |  | July01-May02 |  | July02-May03 |
| U.S. | 0 | U.S. |  | U.S. |  |
| Others |  | Others |  | Others |  |
| Germany | 30,670 |  | 25,346 |  | 32,255 |
| Netherlands | 23,176 |  | 22,170 |  | 29,973 |
| France | 21,525 |  | 18,562 |  | 21,096 |
| Russia | 19,840 |  | 19,480 |  | 32,385 |
| United Kingdom | 9,194 |  | 8,814 |  | 14,662 |
| Norway | 7,267 |  | 7,267 |  | 8,349 |
| Spain | 6,341 |  | 6,321 |  | 15,854 |
|  |  |  |  |  |  |
| Total for Others | 118013 |  | 107960 |  | 154574 |
| Others not Listed | 14,428 |  | 11,998 |  | 15,837 |
| Grand Total | 132441 |  | 119958 |  | 170411 |

Source: Belgian National Bank and Luxembourg Statistic Service (STATEC)

