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Belgium-Luxembourg

Exporter Guide

Annual

2003

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Report Highlights:

This report provides an overview of the Belgian food market, its distribution system and recent trends. It also describes market opportunities and contains useful links for potential exporters.

Includes PSD Changes: No
Includes Trade Matrix: No
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I. Market Overview

Macro-Economy

The Belgian economy is slowly recovering from economic crisis. However, forecast growth for 2004 is a modest 1.8 percent. In 2003, consumption is expected to rise, except in the area of industrial investments. Nonetheless, unemployment is also expected to rise and this increase, together with an aging population, may lead to a fall in overall employment. It is possible that falling employment and reduced public investment may eventually lead to decreased household incomes and spending. Exports are on the rise, but imports are increasing more quickly.

Belgian Economy	2001	2002	2003*
GDP Growth**	0.6	0.7	0.9
GDP per capita in euros	24,777	25,290	26,106
Total consumption**	0.4	0.8	1.3
Private consumption**	0.8	0.4	1.2
Export**	1.3	1.0	1.3
Import**	1.1	1.2	1.6
Inflation	2.4	1.6	1.2
Unemployment	6.7	7.3	7.7
Employment rate 15-64 y. old	59.9	59.7	n.a.

*: forecast
**: changes to the previous year in percentage
Source: National Institute for Statistics and National Bank of Belgium

Market Situation in 2002

Belgian Consumption	2001	2002	2003*
Population in Millions	10.263	10.310	10.350
Number of Households in Mil.	4.278	4.319	4.400
Household Size	2.37	2.35	2.35
Total Household Consumption in Bn Euros	159.37	163.49	n.a.
Total Retail Sales in Bn Euros	77.83	78.54	n.a.
Total Food Sales in Bn Euros	26.48	27.35	n.a.
Food Sales at Supermarkets in Bn Euros	16.72	17.38	n.a.

* estimates
Sources: National Institute of Statistics, the Belgian Federation of Distributors and ACNielsen

- Belgium has 10.3 million inhabitants. The annual growth of the Belgian population is about 0.4 percent and this growth is primarily from immigration. Of Belgium's 4.3 million households, 1.3 million have only one person. The average household size is currently 2.4 persons. Population density is 337 persons per square kilometer. The number of inhabitants per food store is 1,121.

- In 2002, Belgian household consumption increased 0.6 percent compared to 2001. Five years ago annual consumption growth was still about 4 percent.

- The Belgian retail market is dominated by three major chains: Carrefour, Delhaize "Le Lion" and Colruyt. Other prominent names in the food retailing sector are the Louis Delhaize Group (not related to Delhaize "Le Lion"), which runs the CORA supermarkets among others, and Aldi, the largest hard discounter. These chains also act as distributors for smaller retailers in areas not covered by their stores. Smaller regional chains rely on buying groups and individual importers/distributors or wholesalers for their imported products.

Key Developments

- Belgian population is expected to grow marginally to 10.53 million by 2010, mainly due to immigration. Net immigration in 2002 was 31 thousand. The foreign-born population, however, declined from 903 thousand in 1998 to 850 thousand in 2003. Expectations are that the foreign-born population will increase again in the coming years.

- The average age of the Belgian population is forecast to increase from 39.3 years of age in 2000 to 40.9 years in 2010. The number of people over 65 years of age is expected to grow from 1.73 million in 2000 to 1.85 million in 2010.

Expected Demographic Evolution	2000	2010	2020
Average age of the population	39.29	40.89	42.28
Expected lifetime at birth	78.34	80.32	82.08
Number of people over 65 y. in million	1.73	1.85	2.21
Ratio working people per elderly person	2.50	2.27	1.89

Source: National Institute for Statistics

- The average educational level of the Belgian population is growing. The average age at marriage of men and women has increased from, respectively, 32 years 11 months and 30 years 1 month (in 2000) to 33 years 7 months and 30 years 7 months (in 2002).

Influence on Eating Habits

- Convenience food and ready-to-eat meals are continuously gaining popularity as a result of the increasing number of women in the work force. At the same time, more people eat away from home.

- Awareness of food safety, food quality and healthy food has grown as a result of higher education level and food scares in recent years. This results in a decrease in consumption of traditional fast food in favor of salad and gourmet meals.

- Consumption of organic food is decreasing. The 5th Belgian Biobarometer survey revealed that only 5 percent of Belgian consumers regularly buy organic food products. The survey revealed that this number is decreasing and the willingness to pay a premium for organic foods is also decreasing.

- Appetite for foreign cuisine is growing as people travel more frequently for business or vacation. The growing diversity in origin of immigrants is also important in this perspective.

Advantages	Challenges
High availability of innovative U.S. products	Incredible choice of products available within the EU and difficult to attract the attention of major buying groups
Affluent market, good buying power	Markets are saturated, competition is harsh
Port of Antwerp, Brussels airport and an excellent distribution network	High consumer awareness of food quality, food safety and healthy foods
Continuous interest for new tastes and products	Increasing labeling requirements

II. Exporter Business Tips

Local Business Customs

- Most Belgian business people speak English. The Belgian food buyer will usually know what your competitors are doing. They are looking for the profits products will bring them and they will not spend time and resources on products that do not offer clear and immediate advantages.

- The major retailers have their own buying staff, while smaller retailers depend on buyer groups. For imports, they will mostly work with specialized importers to take advantage of their know-how with import regulations and procedures.

General Consumer Tastes and Preferences

Changing demographics and the need for convenience and food safety lead to changes in spending on food. This results in the following trends in the Belgian food market:

- Convenience: fresh pre-packed, ready-to-eat meals, frozen food, take-away.
- Health: fresh, natural ingredients, lower calories, less sugar.
- Food Safety: quality certification, traceability through the food chain.
- Distribution: concentration of buying power of retailers, wider variety of distribution outlets.
- Stores: specialty stores and supermarkets try to offer more personal services in order to avoid further loss of market share to discounters.

Food Standards and Regulations

Belgium has a well developed framework of food laws. The backbone is a general law on consumer protection in relation to food products, passed in 1977. Belgian food legislation is almost exclusively based on European legislation. More detailed information on Belgian and EU food standards, as well as on import and inspection procedures, is available from the FAS homepage www.fas.usda.gov, by clicking on “Doing Business with FAS” and on “Attache Reports”.

Belgian Food and Agricultural Import Regulations and Standards 2003 (GAIN BE3033)
http://www.fas.usda.gov/gainfiles/200308/145985837.pdf

EU Food and Agricultural Import Regulations and Standards 2003 (GAIN E23195)
http://www.fas.usda.gov/gainfiles/200310/145986463.pdf

III. Market Sector Structure and Trends

BELGIUM: Number, Market Share and Average Sales of Stores by Size									
	2000			**2001**			**2002**		
Description	**No.**	**Market Share %**	**Average Sale / Store Mil. Euro**	**No.**	**Market Share %**	**Average Sale / Store Mil. Euro**	**No.**	**Market Share %**	**Average Sale / Store Mil. Euro**
F1 Mass Distribution	517	52.2	16.2	515	52	16.9	523	52.8	17.5
Colruyt N.V., Delhaize, Group Carrefour Belgium (Super GB, Carrefour hypermarkets), Group Louis Delhaize (Cora & Match), Group Mestdagh (Super M & Champion)									
F2i Integrated Medium-Sized Distribution	686	14.2	3.32	740	15.3	3.46	726	14.7	3.52
Aldi, Delhaize (Delhaize City), Lidl, Group Louis Delhaize (Profi & Smatch),									
F2ni Non-Integrated (franchised) Medium-Sized Distribution	1,069	24.9	3.73	1,043	24.8	3.98	1,059	25.2	4.14
Alvo, Delhaize (AD Delhaize & Proxy Delhaize), Group Carrefour Belgium (Super GB Partner & Super GB Contact), Intermarché & Ecomarché, Samgo, Distrigroup 21 (Cash Fresh), Lambrechts (Spar), and other independent supermarkets over 400 m^2									
F3 stores	7,619	8.7	0.19	6,894	7.9	0.19	6,462	7.3	0.20
All self-service stores with a selling area of less than 400 m^2 - e.g. Supra (Lambrechts), Prima (Huyghebaert), Louis Delhaize (Louis Delhaize Group) – which are not mentioned above and stores offering traditional service (including “night shops”)									
TOTAL NUMBER OF STORES	**9,891**		**1.62**	**9,192**		**1.82**	**8,770**		**1.98**

Source: ACNielsen - Grocery Universe 2003

- The five major retail groups on the Belgian market are Carrefour Belgium (€4.93 Bn of sales), Delhaize Group (€3.42 Bn of sales), Colruyt (€2.45 Bn of sales), Aldi (€1.98 Bn of sales) and Louis Delhaize Group (€1.35 Bn of sales). These companies all, except Aldi, operate multiple retail models. The most important retail segment is Large Supermarkets with 45.4 percent of the market. Hypermarkets have 15 percent market share.

- Specialty stores continue to lose market share despite the slowly growing number of gas station outlets. To operate these stores, several oil companies collaborate with larger retailers. Profitability of traditional stores is eroding as sales per store have remained flat for the past five years.

- o Belgium has a large food processing industry. About half the production, worth $21.9 billion in 2002, is exported. As a result, competition on the Belgian food market is strong.

- o Special holiday sales are gaining popularity in recent years. All retailers, as well as specialty stores, offer a wide range of special and exotic food items for specific holidays. Importers put extra efforts in these holiday sales because of the large margins they offer. For example, Halloween is becoming increasingly popular.

IV. Best High-Value Product Prospects

A. Products Present in the Market that have Good Sales Potential

1 Nuts: Nut imports from the U.S. have been increasing year after year to an all time high in 2002. As nuts are still growing in popularity, this increase is expected to continue. U.S. peanuts, almonds, pecans, walnuts and pistachios are considered to be the highest quality available.

2 Fruit juices: Due to increased competition from Brazil, U.S. exports of fruit juices decreased in 2001 and 2002, after having increased steadily for many years. The decrease in the dollar exchange rate may lead to opportunities for these products.

3 Seafood: The seafood market is heading for dramatic changes. Belgian per capita seafood consumption is stable at about 16 kg per year, of which 11 kg is fresh fish, crustacean and mollusks, 3 kg is canned and 2 kg is frozen seafood- including seafood preparations. Depletion of fish stocks, especially cod, has led the European Commission to reduce fishing quotas and scientific reports continue to call for a complete fishing moratorium for cod and other fish species, harvesting of which affects cod populations (see GAIN reports E22124 and E23007 at http://www.fas.usda.gov/gainfiles/200212/145784898.pdf and http://www.fas.usda.gov/gainfiles/200301/145785116.pdf). Already, more than 90 percent of Belgium's 213 thousand tons of fish consumed are imported, increasingly from outside the European union. In 2001, Belgium imported $836 million worth of seafood. U.S. seafood exports to Belgium on the other hand have decreased slightly since 2000. Although doubts about seafood safety have decreased consumption in 2002, increased future imports are expected because of EU fishing restrictions.

4 Dried Fruit: Dried fruits have good potential, particularly for bakery, cereal, and dessert products.

5 Wine: New world wines and U.S. wines have been taking market share from French wines. Further increases should be possible as the popularity of "New World Wines" is increasing.

B. Products not Present in Significant Quantities but Which Have Good Sales potential

1 Exotic meats: All kinds of exotic meat, especially bison, elk and deer but also alligator, attract growing consumer interest. These meats can be imported provided that they were raised without hormones and that the slaughterhouse is EU-certified. Accurately completed export certificates are essential.

C. Products Not Present Because They Face Significant Barriers

1 Dairy products: While Belgium is a net exporter of milk and yoghurt, it is importing 50 percent of its cheese consumption, mainly from France and The Netherlands. Despite high tariffs, special cheeses from milk produced without BST offer good sales potential.

2 Beef: Although Belgium is a net exporter of beef, there is a good market for beef that has special characteristics. Argentine and Brazilian beef are not highly regarded in the HRI sector, primarily because consumers prefer Belgian premium beef, particularly from the "Blue/White" breed. Despite a difficult market situation, U.S. beef can be imported if raised without hormones and if the slaughterhouse is EU-certified.

V. Key Contacts and Further Information

❒ U.S. Mailing Address for Office of Agricultural Affairs (OAA) in Belgium

Office of Agricultural Affairs, American Embassy
U.S. Mailing Address: U.S. Embassy/Brussels, FAS/EMB, PSC 82 Box 002
APO AE 09710
International Mailing Address: Regentlaan 27, B-1000 Brussels, Belgium
Tel : +32 (2) 508 2437
Fax: +32 (2) 508 2148
E-mail: AgBrussels@usda.gov
AgBrussels@home.uni-one.nl

❒ **U.S. Agricultural Trade Information** is available at **WWW.FAS.USDA.GOV**
This site has links to State Departments of Agriculture, State Regional Trade Groups, U.S. Agricultural Market Development Organizations, and U.S. Food Industry Associations. Some of the information available includes commodity and market research reports, import regulations and requirements.

❒ Other Useful Reports

Belgium-Luxembourg:

- HRI Food Service Sector Report
  http://www.fas.usda.gov/gainfiles/200303/145884861.pdf

- Retail Food Sector Report
  http://www.fas.usda.gov/gainfiles/200211/145784749.pdf

❒ **For information on SIAL and ANUGA trade shows, contact:**

SIAL 2004
Website: http://www.sial.fr
Show Contact: Kelly Wheatley
IMEX, Management, Inc., Charlotte, NC
Tel: 704-365-0041, Fax: 704-365-8426
E-mail: sial@imexmgt.com
USDA Contact: Sharon Cook
USDA Trade Show Office
Tel: 202-720-3425, Fax: 202-690-4374
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FAS Paris Contact: Rosalyn Gauthier, Marketing Specialist
U.S. Embassy Paris, France
Tel: +33 1 4312-2277, Fax: +33 1 4312-2662
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ANUGA 2005
Website: http://www.exhibitpro.com
Show Contact: Matt Nicely
B-FOR International, Fredericksburg, VA
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USDA Trade Show Office
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E-mail: Sharon.Cook@usda.gov

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Tel: +49 30 8305 1158, Fax: +49 30 8431 1935
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Other Useful Government Agencies in Belgium

FEDERAL PUBLIC SERVICE (SPF) PUBLIC HEALTH, SAFETY OF THE FOOD CHAIN AND ENVIRONMENT

Contact:
Mr. Filip Waghemans
Quartier Esplanade - E13.03
Cité administrative de l'Etat
B-1010 Brussels
Tel: +32 2 214 43 21
E-mail: fonctionnaire-information@health.fgov.be
Website: http://www.health.fgov.be

FEDERAL PUBLIC SERVICE (SPF) FINANCES

Administration des Douanes et Accises (Customs and Excise Tax Administration)
Cité administative de l'État
Tour des Finances, bte 37
Boulevard du Jardin Botanique 50
B-1010 Brussels

Contact:
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Tel .: +32 2 210 33 32
Fax: +32 2 210 33 13
E-mail: lieven.muylaert@minfin.fed.be
Website: http://www.minfin.fgov.be

FEDERAL PUBLIC SERVICE (SPF) Economy, Small and Medium Enterprises, Middle Classes and Energy

Contact:
Ms. Isabelle Masson
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E-mail: info.eco@mineco.fgov.be
Website: http://mineco.fgov.be

Trade Associations

LA CHARTE
Editor of Food Legislation
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Fax: +32 2 512 26 93
E-mail: editions.juridiques@lacharte.be
Website: http://www.lacharte.be

FEDIS
Belgian Federation of Distributors
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B-1060 Brussels
Tel : +32 2 537 30 60
Fax: +32 2 539 40 26
E-mail: info@fedis.be
Website: http://www.fedis.be

BELGAFOOD
Belgian Professional Union for Food Imports
Rue Saint Bernard 60
B-1060 Brussels
Tel : +32 2 537 30 60
Fax: +32 2 539 4026
E-mail: belgafood@fedis.be

FEVIA
Food Industry Federation
Avenue des Arts 43
B-1040 Brussels
Tel: +32 2 550 17 40
Fax: +32 2 550 17 54
E-mail: info@fevia.be
Website: http://www.fevia.be

EUROPEAN CENTER OF FRUIT AND VEGETABLES
Placette Centrale, Quai des Usines 112-154
B-1000 Brussels
Tel : +32 2 242 60 21
Fax: +32 2 245 27 27
E-mail: info@cefl-ecfg.be

BELGIAN FEDERATION OF IMPORTERS, EXPORTERS, WHOLESALERS OF FRUITS, VEGETABLES AND EARLY PRODUCE
Quai des Usines 112-154
B-1000 Brussels
Tel : +32 2 215 90 50
Fax: +32 2 215 68 63
E-mail: nufeg@skynet.be

FRESHFEL EUROPE
European Association of Fresh Produce Importers, Exporters, Wholesalers, Distributors and Retailers
Avenue de Broqueville 272 box 4
B-1200 Brussels
Tel : +32 2 777 15 80
Fax: +32 2 777 15 81
E-mail: info@freshfel.org
Website: http://www.freshfel.org

APPENDIX

Key Trade and Demographic Information (2002)

Agricultural Imports From All Countries ($Mil 18,020) / U.S. Market Share (2%) (2001)

Consumer Food Imports From All Countries ($Mil 9,924) / U.S. Market Share (2 %) (2001)

Edible Fishery Imports From All Countries ($Mil 996) / U.S. Market Share (2%) (2001)

Total Population (Millions 10.4) / Annual Growth Rate (0.45%)

Urban Population (Millions) / Annual Growth Rate (%) – N.A.

Number of Major Metropolitan Areas (1)

Size of the Middle Class (Millions) / Growth Rate (%) – N.A.

Per Capita Gross Domestic Product (U.S. Dollars 23,608)

Unemployment Rate (7.6%)

Per Capita Food Expenditures (U.S. Dollars 2,498)

Percent of Female Population Employed 33% - group 15-64 years old 51.4 %

Average Exchange Rate CY 2002 (US$1 = 1.062 Euros)

Exchange Rate		
Year	U.S. $	EURO
1999	1	0.938
2000	1	1.085
2001	1	1.117
2002	1	1.062
Jan-Sep 2003	1	0.900

Consumer Food and Edible Fishery Products Imports

Belgium Imports (In Millions of Dollars)	**Imports from the World** 2000	2001	2002	**Imports from the U.S.** 2000	2001	2002	**U.S. Market Share** 2000	2001	2002
CONSUMER-ORIENTED AGRICULTURAL TOTAL	9,606	9,924	NA	189	156	NA	2	2	NA
Snack Foods (Excl. Nuts)	548	623	NA	2	2	NA	0	0	NA
Breakfast Cereals & Pancake Mix	58	69	NA	1	1	NA	2	0	NA
Red Meats, Fresh/Chilled/Frozen	449	500	NA	12	12	NA	3	2	NA
Red Meats, Prepared/Preserved	299	341	NA	1	1	NA	0	0	NA
Poultry Meat	197	242	NA	0	0	NA	0	0	NA
Dairy Products (Excl. Cheese)	1,282	1,270	NA	1	1	NA	0	0	NA
Cheese	694	759	NA	1	0	NA	0	0	NA
Eggs & Products	59	54	NA	3	1	NA	6	0	NA
Fresh Fruit	1,408	1,427	NA	10	12	NA	1	1	NA
Fresh Vegetables	429	486	NA	1	1	NA	0	0	NA
Processed Fruit & Vegetables	748	770	NA	15	13	NA	2	2	NA
Fruit & Vegetable Juices	539	464	NA	62	34	NA	12	7	NA
Tree Nuts	125	124	NA	21	24	NA	17	19	NA
Wine & Beer	799	762	NA	7	6	NA	1	1	NA
Nursery Products & Cut Flowers	271	288	NA	4	6	NA	2	2	NA
Pet Foods (Dog & Cat Food)	229	233	NA	12	15	NA	5	6	NA
Other Consumer-Oriented Products	1,474	1,511	NA	38	32	NA	3	2	NA
FISH & SEAFOOD PRODUCTS	1,025	996	NA	17	15	NA	2	2	NA
Salmon	79	72	NA	6	5	NA	7	7	NA
Surimi	5	2	NA	1	0	NA	8	0	NA
Crustaceans	367	360	NA	5	3	NA	1	1	NA
Groundfish & Flatfish	290	273	NA	2	3	NA	1	1	NA
Molluscs	93	100	NA	1	1	NA	0	1	NA
Other Fishery Products	192	189	NA	4	4	NA	2	2	NA
AGRICULTURAL PRODUCTS TOTAL	14,622	15,430	NA	449	353	NA	3	2	NA
AGRICULTURAL, FISH & FORESTRY TOTAL	17,428	18,020	NA	539	431	NA	3	2	NA

Source: FAS' Global Agricultural Trade System using data from the United Nations Statistical Office

Luxembourg Imports

(In Millions of Dollars)

	Imports from the World			Imports from the U.S.			U.S Market Share		
	2000	2001	2002	2000	2001	2002	2000	2001	2002
CONSUMER-ORIENTED AGRICULTURAL TOTAL	696	773	NA	12	12	NA	2	2	NA
Snack Foods (Excl. Nuts)	53	54	NA	1	0	NA	0	0	NA
Breakfast Cereals & Pancake Mix	6	5	NA	0	0	NA	0	0	NA
Red Meats, Fresh/Chilled/Frozen	50	48	NA	1	1	NA	0	0	NA
Red Meats, Prepared/Preserved	39	41	NA	0	0	NA	0	0	NA
Poultry Meat	16	19	NA	0	0	NA	0	0	NA
Dairy Products (Excl. Cheese)	39	42	NA	0	0	NA	0	0	NA
Cheese	40	92	NA	0	0	NA	0	0	NA
Eggs & Products	6	6	NA	0	0	NA	0	0	NA
Fresh Fruit	34	38	NA	1	1	NA	0	0	NA
Fresh Vegetables	33	37	NA	1	1	NA	0	0	NA
Processed Fruit & Vegetables	39	40	NA	1	1	NA	0	0	NA
Fruit & Vegetable Juices	12	12	NA	0	0	NA	0	0	NA
Tree Nuts	38	43	NA	11	11	NA	29	26	NA
Wine & Beer	82	78	NA	1	1	NA	0	0	NA
Nursery Products & Cut Flowers	18	18	NA	0	0	NA	0	0	NA
Pet Foods (Dog & Cat Food)	12	12	NA	1	0	NA	0	0	NA
Other Consumer-Oriented Products	180	187	NA	1	1	NA	0	0	NA
FISH & SEAFOOD PRODUCTS	59	58	NA	1	1	NA	0	0	NA
Salmon	6	6	NA	0	0	NA	0	0	NA
Surimi	1	1	NA	0	0	NA	0	0	NA
Crustaceans	17	18	NA	1	1	NA	0	1	NA
Groundfish & Flatfish	12	13	NA	0	0	NA	0	0	NA
Molluscs	4	4	NA	0	0	NA	0	0	NA
Other Fishery Products	20	18	NA	0	1	NA	0	0	NA
AGRICULTURAL PRODUCTS TOTAL	815	904	NA	14	13	NA	2	1	NA
AGRICULTURAL, FISH & FORESTRY TOTAL	978	1060	NA	14	14	NA	1	1	NA

Source: FAS' Global Agricultural Trade System using data from the United Nations Statistical Office

Top 15 Suppliers of Consumer Foods & Edible Fishery Products

Belgium Top 15 Suppliers

CONSUMER-ORIENTED AGRICULTURAL IMPORTS

1000$	2000	2001	2002
France	2,475,248	2,676,877	NA
Netherlands	2,388,507	2,356,860	NA
Germany	1,075,821	1,253,453	NA
Italy	355,716	385,549	NA
Spain	344,454	370,455	NA
United Kingdom	340,245	303,518	NA
Brazil	332,184	272,486	NA
New Zealand	220,795	258,517	NA
Costa Rica	176,017	192,134	NA
United States	189,296	156,417	NA
South Africa	141,566	149,355	NA
Colombia	158,021	141,168	NA
Argentina	112,879	139,250	NA
Ecuador	85,002	96,676	NA
Ireland	124,725	91,612	NA
Other	1,085,329	1,079,842	NA
World	9,605,829	9,924,207	NA

FISH & SEAFOOD PRODUCT IMPORTS

	2000	2001	2002
Netherlands	264,697	277,245	NA
France	100,584	98,117	NA
Denmark	89,747	85,634	NA
United Kingdom	58,386	61,603	NA
Germany	63,187	58,762	NA
Uganda	9,373	43,147	NA
Iceland	30,115	32,764	NA
Canada	33,592	28,728	NA
Bangladesh	34,459	27,725	NA
Vietnam	21,842	21,511	NA
India	17,275	17,040	NA
Spain	16,082	16,082	NA
Sweden	15,395	15,656	NA
Indonesia	17,456	15,622	NA
United States	17,210	15,027	NA
Other	235,452	181,776	NA
World	1,024,856	996,444	NA

Source: United Nations Statistics Division

Luxembourg Top 15 Suppliers

CONSUMER-ORIENTED AGRICULTURAL IMPORTS

1000$	2000	2001	2002
Belgium	345,268	368,501	NA
France	135,930	193,606	NA
Germany	115,716	116,175	NA
Netherlands	33,127	32,691	NA
Italy	20,030	20,046	NA
United States	11,857	11,867	NA
Portugal	8,300	7,511	NA
Spain	4,247	5,204	NA
Iran	8,246	4,514	NA
Switzerland	4,793	3,643	NA
China	77	1,975	NA
Denmark	2,312	1,739	NA
Australia	16	1,464	NA
Areas NES	778	1,264	NA
United Kingdom	1,975	1,075	NA
Other	3,744	2,109	NA
World	696,434	773,424	NA

FISH & SEAFOOD PRODUCT IMPORTS

	2000	2001	2002
Belgium	20,375	20,681	NA
France	15,535	15,396	NA
Netherlands	5,190	4,267	NA
Germany	3,492	3,967	NA
China)	3,272	3,771	NA
United Kingdom	2,419	2,695	NA
Denmark	2,613	1,797	NA
Portugal	962	1,265	NA
Areas NES	242	792	NA
Bangladesh	130	672	NA
Spain	348	534	NA
Norway	494	500	NA
Iran	2,829	411	NA
Turkey	659	411	NA
Russian Fed.	0	201	NA
Other	724	843	NA
World	59293	58215	NA

Source: United Nations Statistics Division