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Citrus

Annual

2003

Approved by:

Kevin Latner
U.S.Embassy

Prepared by:

Kenzo Ito

Report Highlights:

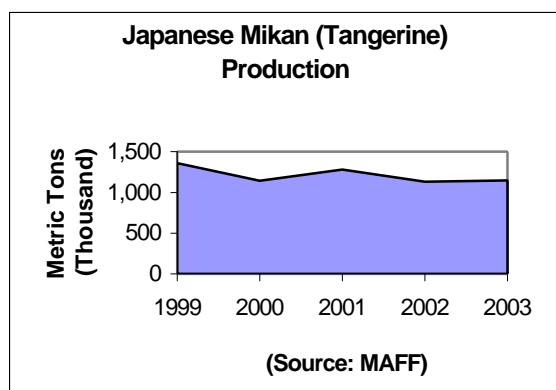
While harvest area declined approximately 2 percent, increased production efficiency increased Japanese Mikan (tangerine) production 2% to an estimated 1.15 million metric tons (MT) in 2003. U.S. orange exports rebounded 16% to 90,955 metric tons after the previous season's poor weather. Tokyo traders expect good U.S. orange sales in 2003/04 with the reported good quality crop. Florida citrus products had a successful year in 2002/03, supplying high quality products with exceptionally good flavor. Florida ran out of grapefruit in early June 2003, a month earlier than normal, limiting total volume. Japan's summer market for lemons was over stocked from increased supplies from Chile, South Africa and Australia, and cool weather. Argentine made the first shipment of citrus products to Japan in summer 2003. The Japanese citrus juice market was fairly stable except for a 4.5 percent increase in grapefruit juice sales in 2002.

Includes PSD Changes: Yes
Includes Trade Matrix: Yes
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2003 Mikan Production Up Marginally to 1.15 Million Tons



The 2003 Japanese Unshu Mikan (tangerine) production is estimated at 1.15 million metric tons (MT), up approximately 2 percent from the previous season. Harvest area for Mikans in 2003 is 53,900 hectares, down approximately 2 percent from the previous year.

Japan enjoyed an on-year Mikan crop this season with good fruit settings in the spring; however, the crop has many small sized fruits, due to cold summer weather. Sales started in October with the early crop varieties, but have been fairly slow because of relatively poor fruit

quality, according to Tokyo traders. In early November, the average wholesale price of Mikans, mostly early crop varieties, was \$1.51* (166 yen) per kilogram, down approximately 13 percent from the same period last year. In some cases, Mikans were traded at \$9.59 (1,050 yen) for a 10-KG box at Tokyo's Ohta Wholesale Market. At Tokyo supermarkets, they retailed at \$5.29 (580 yen) for a bag of 6 large sized Mikans, \$4.38 (480 yen) for a bag of 10 medium sized fruit, and \$3.47 (380 yen) for a bag of 12 small sized fruit.

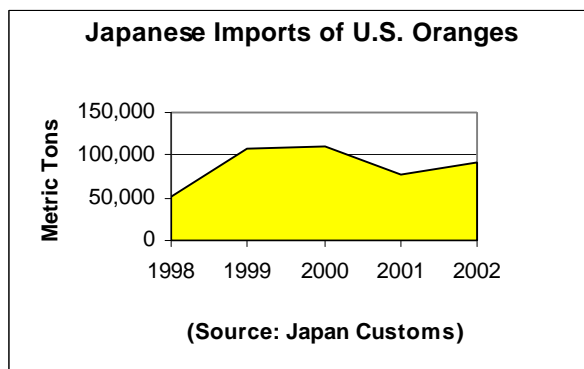
In late May, the Ministry of Agriculture, Forestry and Fisheries (MAFF) released the 2003 production-marketing guidelines for Mikans to maintain an ordered market. According to the guidelines, the target production was 1.15 million metric tons (MT) in 2003, with 860,000 MT for fresh consumption and 165,000 MT for processing. The guideline indicated 135,000 MT for juice processing and 30,000 MT for canning. Mikan grower's culling excess fruit production to meet the target production. Approximately 75 percent of Mikans will be marketed before the end of year, with the rest sold next year. Harvest of late crop varieties, Iyokan and Hassaku, will start in January with an estimated production of 109,000 MT and 58,000 MT, respectively.

* The exchange rate of 109.45 yen per dollar is based on the Nikkei News quote on November 25, 2003.

Mikan Farmers Continue to Receive Heavy Price Subsidies

Approximately 60 percent of Mikan farmers became recipients of the Ministry of Agriculture, Forestry and Fisheries' (MAFF) 2002 price subsidy program. The new price subsidy program, called the "Fruit Farm Management Stabilization Measure," is targeted towards apples and mikans. Under this program, when the market price drops below a pre-determined base price, farmers receive subsidies of 80% of the difference between the market price and the base price. The base price is the previous six-year average of wholesale prices for each Prefecture. This program started in 2001.

Japanese Imports of U.S. Oranges Up 16 Percent in 2002



Japan imported 90,955 metric tons of U.S. oranges in the 2002 marketing season, up approximately 16 percent from the previous season. Japanese market for navels and Valencia oranges rebounded from 2001 when California orange production was damaged by poor weather conditions. The CIF value for the 2002 season was \$74.83 million. In the 2002 season, the quality of U.S. oranges was excellent in terms of taste and looks. Japanese traders hope for a similarly good crop in 2003.

U.S. Orange Products Face Increased Competitions

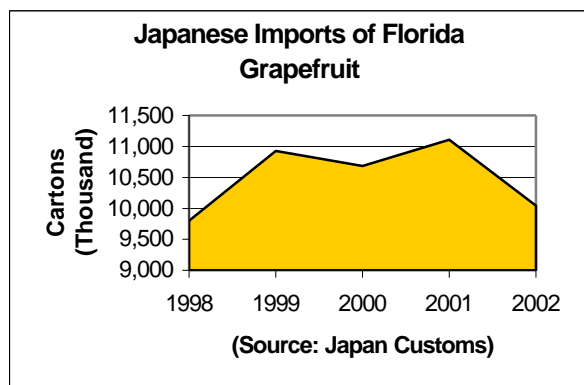
The United States supplies fresh oranges to the Japanese market all year round; however, competitors from other countries such as South Africa, Australia and Chile are increasing their exports to Japan and the U.S. share is declining, down 4% from the previous year to 74.8 percent in 2002. The South African share was 10.8 percent in 2002, up 2.7 points from the previous year. The Australian and Chilean shares were 8.4 and 5.6 percent in 2002, up 1.9 and 1.6 points from the previous year, respectively.

Japanese Traders Expect Good U.S. Navel Sales

Reportedly, there is a high quality U.S. navel crop this season, with the first shipment expected to arrive in Japan in mid-December. Top quality U.S. navel oranges usually marketed as a premium gift during Japan's year-end "Oseibo" gift-giving. U.S. navel orange sales do continue until April, when U.S. Valencia sales start. Japanese traders are slightly concerned about the sales of U.S. navel oranges this season because the current Japanese Mikan market is fairly slow. The Japanese Mikan market usually provides sales momentum to the U.S. navel market. Japanese Mikan sales started in late September.

On November 21, California Valencia oranges were trading at the Tokyo Ohta Wholesale Market at \$22.84 (2,500 yen) for a 17-kg carton for sizes 56 and 72 (56 and 72 oranges in 17-kg carton, respectively), \$20.10 (2,200 yen) for size 88, and \$16.44 (1,800 yen) for size 113.

Florida Citrus Products Sold Out One Month Earlier in 2002



In the 2002/03 season, Florida citrus products were very successfully marketed in Japan, supplying high quality products with exceptionally good taste and looks. Florida supplied 10,042,393 cartons (175,707 MT) of white and colored grapefruit to Japan, approximately one million cartons (17,500 MT) less than the previous year. Florida grapefruit sales experienced a slightly slow start in fall 2002 due to the strong shipment of Japanese Mikan tangerines; however, sales quickly picked up in early spring 2003, at the

end of the domestic citrus season. Florida's high quality products suited Japanese consumer preferences, until the supply ran out in early June 2003, approximately one month earlier than normal. South African grapefruit benefited from Japan's heated grapefruit market in June 2003.

Florida Citrus Industry Plans Successful 2003/04 Marketing Year

The Florida Department of Citrus (FDOC) introduced the 2003/04 marketing plan to Japanese traders in November. The main focus of the plan is to increase grapefruit sales by increasing consumer awareness of "Florida" as the best quality citrus producer, and the plan includes the following objectives:

- To increase grapefruit consumptions in early part of the season (January through March) through retail promotions,
- To encourage sales of small sized or/and secondary grade grapefruit, such as fruit with poor appearance but good flavor by promoting home-squeezed grapefruit juice,
- To increase grapefruit consumption in the food service sector by promoting grapefruit juice and cocktails,
- To encourage grapefruit consumptions among young women by promoting grapefruit's diet and health benefits, and
- To increase sales of citrus products by promoting cross-merchandizing programs with food processors for cocktails, salad dressings, and cereals.

Florida's new crop grapefruit arrived the Japanese market in October with premium prices, and were traded at Tokyo Wholesale Market at \$31.97 (3,500 yen) for a 17.5 kg carton of large sized fruit, \$30.15 (3,300 yen) for medium sized fruit, and \$28.32 (3,100 yen) for small sized fruit. In mid-November, Japanese traders sufficiently filled their distribution channels with Florida grapefruit and the market prices stabilized. On November 28, Florida grapefruits were trading at \$25.58 (2,800 yen) for a 17.5 kg carton for sizes 27, 32 and 36 (27, 32 and 36 grapefruit per carton, respectively), \$23.75 (2,600 yen) for size 40, and \$22.84 (2,500 yen) for size 48. Ruby grapefruit were trading a little higher than white ones due to the higher demand for ruby grapefruit. Tokyo supermarkets sold Florida grapefruit (white and ruby) at \$1.16 (128 yen) per fruit in mid-November.

Israel to Increase Exports of Sweeties to Japan in 2003



Israel plans to export 650,000 cartons (11,050 MT) of Sweeties to Japan in the 2003/04 season, up approximately 12.8 percent from the previous season. Fierce competitions from California Oroblanco and Florida grapefruit have pushed sales of Sweeties down since 1997, when their sales peaked at 1,779,851 cartons (30,257 MT). Israel shipped only 576,261 cartons (9,796 MT) of Sweeties to Japan in 2002. Israel intends to regain export sales to Japan this season with improved fruit quality, including guaranteeing fruit Brix levels over 10 degrees,

according to Tokyo traders. Approximately 60 percent of the shipment has medium sized fruit, sizes 32 (32 fruit per 17-kg carton) and 36, with the rest sizes 24 and 40. The new crop arrived in Japan on November 14 and was trading at Tokyo Wholesale Market at \$18.27 - \$21.01 (2,000 - 2,300 yen) for a 17 kg carton, according to Ohta Market traders. Tokyo supermarkets plan to sell them at \$1.37 (150 yen) per fruit, focusing on young women clients. Sweetie sales will continue until January.

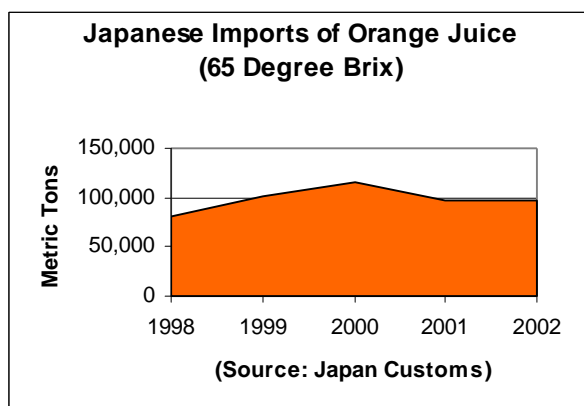
Japan's Lemon Stocks at Higher Levels in 2003

Sales of fresh lemons were fairly slow in summer 2003, with the nation's stock levels holding at around 350,000 cartons (5,950 MT), due largely to the cold summer weather. Southern Hemisphere suppliers such as Chile and South Africa were key market players in the Japanese summer lemon market. Chile surpassed U.S. exports, by volume, during the summer season, with 13,570 MT from June through September 2003. South Africa doubled lemon exports to 8,437 MT in 2003. In early summer when fresh lemons were in higher demand, California and Chile lemons were trading at Tokyo Wholesale Market at \$36.54 - \$38.37 (4,000 – 4,200 yen) for a 17 kg carton for size 140 (140 lemons per carton, a common lemon fruit size). On November 28, U.S. Arizona lemons were trading at \$29.23 (3,200 yen) per 17-kg carton for size 95 (95 lemons per carton), \$27.40 (3,000 yen) for size 115, and \$25.58 (2,800 yen) for sizes 140 and 165. Currently, the nation's lemon stock is 230,000 cartons (3,910 MT), a normal level for the season. In late November, Tokyo supermarkets sold Chile lemons at \$1.44 (158 yen) for a bag of two medium sized fruit. U.S. lemons retailed at similar prices.

Argentine Citrus Products Debuted in the Japanese Market in Summer 2003

The first shipment of Argentine citrus products arrived in Japan in mid-August, after the government of Japan lifted its import ban on lemons, grapefruit and Valencia oranges in April 2003. All citrus products from Argentina are subject to cold treatment for Mediterranean fruit flies before arriving in Japan. The Argentine products arrived in Japan in August and September with 701 MT of lemons, 23 MT of oranges and 22 MT of grapefruits; however, Japanese industry noted the products decayed quickly after arriving in Japan, limiting marketing opportunities. Cold treatment and 45-days of ocean surface transportation were the main cause for the product decay. Argentine lemons initially traded at Tokyo Ohta Wholesale Market at around \$27.40 (3,000 yen) per 17-kg carton for sizes 95 and 115, but were discounted a couple of weeks after arrival. Future growth opportunities for Argentine citrus products in Japan depend on whether fruit quality problems can be resolved.

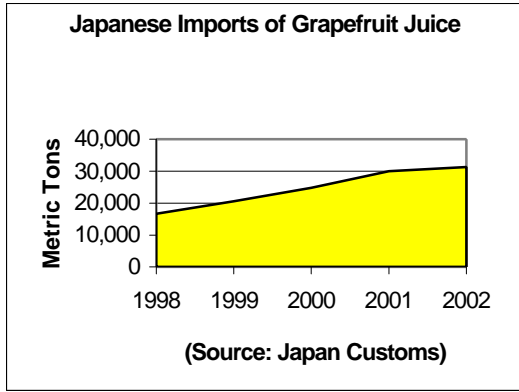
Imports of Concentrated Orange Juice Steady



Japan imported 96,575 MT (65 degree Brix) of orange juice in the 2002 season, a similar level to the previous season. Japanese orange juice consumption as well as other fruit juices has been fairly stable, since consumer preference began trending towards non-sugar-content beverages, such as Japanese green tea, Chinese tea and black tea. Brazil continues to be a dominant supplier of concentrated orange juice to Japan, with over 85 percent of the market. Although Brazil's orange production has been unstable, Brazil increased its shipments to Japan by 11.2

percent to 82,154 MT (65 degree Brix) in 2002, costing U.S. orange juice exports to Japan. The United States exported 7,398 MT to Japan in 2002, valued at \$13.06 million (CIF).

Japanese Grapefruit Juice Market Gained 4.5 Percent in 2002



It had been fairly difficult to market small sized grapefruit for table consumption in Japan until 2001. In 2001, the Florida citrus industry created a new market for them, using fresh squeezed grapefruit juice mixed with Japanese vodka to make Chuhai, a big hit in Japanese style pub-restaurants. Chuhai drinks are now available in cans and bottles, building demand for grapefruit juice. Japan imported 31,272 MT (45 degree Brix) of grapefruit juice in the 2002 season, with the United States supplying over 61 percent at 19,122 MT, valued at \$30.33 million (CIF).

Japan Continues to Impose High Import Duties on Citrus Products

All duties are charged on a CIF basis. These duties are not subject to further reductions outside the next round of WTO negotiations. The applicable import duties for citrus products are as follows:

TARIFF CODE (HS)	DESCRIPTION	DUTY RATE (%)
0805.10-000	Fresh Orange, Imports during the December-May period	32 %
	Fresh Orange, Imports during the June-November period	16 %
0805.40-000	Fresh Grapefruit	10 %
0805.30-010	Fresh Lemon	Free
2009.11-110	Orange Juice, Frozen, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %
2009.11-190	Orange Juice, Frozen, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.11-210	Orange Juice, Frozen, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %
2009.11-290	Orange Juice, Frozen, Not containing added sugar, Other	25.5 %
2009.12-110	Orange Juice, Not frozen, of a Brix value not exceeding 20, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %
2009.12-190	Orange Juice, Not frozen, of a Brix value not exceeding 20, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.12-210	Orange Juice, Not frozen, of a Brix value not exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %
2009.12-290	Orange Juice, Not frozen, of a Brix value not exceeding 20, Not containing added sugar, Other	25.5 %
2009.19-110	Orange Juice, Other, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %
2009.19-190	Orange Juice, Other, Containing added sugar,	29.8% or 23 yen/kg,

	Other	whichever is the greater
2009.19-210	Orange Juice, Other, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %
2009.19-290	Orange Juice, Other, Not containing added sugar, Other	25.5 %
2009.21-110	Grapefruit Juice, Of a Brix value not exceeding 20, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	23 %
2009.21-190	Grapefruit Juice, Of a Brix value not exceeding 20, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.21-210	Grapefruit Juice, Other, Not more than 10% by weight of sucrose	19.1 %
2009.21-290	Grapefruit Juice, Other, Other	25.5 %
2009.29-110	Grapefruit Juice, Other, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	23 %
2009.29-190	Grapefruit Juice, Other, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.29-210	Grapefruit Juice, Other, Other, Not more than 10% by weight of sucrose	19.1 %
2009.29-290	Grapefruit Juice, Other, Other, Other	25.5 %
2009.31-211	Lemon Juice, Of a Brix value not exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	6 %
2009.39-211	Lemon Juice, Of a Brix value exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	6 %

PS&D Tables and Trade Matrices

Fresh Orange PS&D Table

PSD Table

Country	Japan		(HECTARE S)(1000 TREES)(10 00 MT)			
	Fresh Orange s		2001	2002	Estimate	2003
Commodity	USDA	Revised	USDA	Post	USDA	Post
	Official [Old]	Estimate [New]	Official [Old]	Estimate [New]	Official [Old]	Estimate [New]
Market Year Begin		10/2001		10/2002		10/2003
Area Planted	1330	1330	1260	1260	0	1210
Area Harvested	1330	1330	1260	1260	0	1210
Bearing Trees	798	798	756	756	0	726
Non-Bearing Trees	0	0	0	0	0	0
TOTAL No. Of Trees	798	798	756	756	0	726
Production	18	18	17	17	0	15
Imports	99	99	110	121	0	120
TOTAL SUPPLY	117	117	127	138	0	135
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	115	115	125	136	0	133
Processing	2	2	2	2	0	2
TOTAL DISTRIBUTION	117	117	127	138	0	135

Orange Juice PS&D Table

PSD Table

Country	Japan	Revised		Estimate		Forecast	
		Post	Estimate	Post	Estimate	Post	Estimate
Commodity	Juice, Orange	2001	2001	2002	2002	2003	2003
		USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2001		10/2002		10/2003	
Deliv. To Processors		2	2	2	2	0	2
Beginning Stocks		15000	15000	15000	15000	15000	15000
Production		200	200	200	200	0	200
Imports		96629	96629	95000	96575	0	96000
TOTAL SUPPLY		111829	111829	110200	111775	15000	111200
Exports		0	0	0	0	0	0
Domestic Consumption		96829	96829	95200	96775	0	96200
Ending Stocks		15000	15000	15000	15000	0	15000
TOTAL DISTRIBUTION		111829	111829	110200	111775	0	111200

65 Degrees
Brix

(MT)

Fresh Orange Import Trade Matrix

Import Trade Matrix

Country

Japan

Commodity

Fresh Oranges

Time Period

Oct.-Sept.

Units:

Metric Tons

Imports for:

2001

2002

U.S.

78393

U.S.

90956

Others

Others

South Africa	8114	South Africa	13118
Australia	6501	Australia	10158
Chile	3973	Chile	6779
Spain	1648	Swaziland	194
Mexico	391	Mexico	167
Swaziland	241	New Zealand	139
New Zealand	99	Argentina	23

Total for Others

20967

30578

Others not Listed

3

0

Grand Total

99363

121534

Orange Juice Import Trade Matrix

Import Trade Matrix

Country Japan
Commodity Juice, Orange

Time Period	Oct.-Sept.	Units:	Metric Tons
Imports for:	2001		2002
U.S.	12395	U.S.	7398
Others		Others	
Brazil	73848	Brazil	82154
Mexico	3945	Mexico	1730
Italy	3050	Belize	1575
Belize	1457	Italy	1299
Australia	759	Australia	992
Spain	248	Israel	418
Israel	217	Spain	294
Canada	145	Canada	157
Cuba	129	Netherland	156
South Korea	111	South Korea	129
Total for Others	83909		88904
Others not Listed	325		273
Grand Total	96629		96575

Fresh Orange Wholesale Price Table

Prices Table

Country Japan

Commodity Fresh Oranges

Prices in per uom

Year	2002	2003	% Change
Jan	242	184	-24%
Feb	215	168	-22%
Mar	195	161	-17%
Apr	196	188	-4%
May	181	185	2%
Jun	161	167	4%
Jul	148	150	1%
Aug	159	141	-11%
Sep	170		-100%
Oct	187		-100%
Nov	215		-100%
Dec	200		-100%

Exchange Rate	<input type="text" value="109.37"/>	Local Currency/U S \$
Date of Quote	<input type="text" value="11/10/2003"/>	MM/DD/YYYY

Fresh Grapefruit PS&D Table

PSD Table

Country	Japan		(HECTARE S)(1000 TREES)(10 00 MT)			
	Fresh Grapefruit		2002	Estimate	2003	Forecast
Commodity	2001	Revised	2002	Estimate	2003	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin	10/2001		10/2002		10/2003	
Area Planted	0	0	0	0	0	0
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
TOTAL No. Of Trees	0	0	0	0	0	0
Production	0	0	0	0	0	0
Imports	277	277	300	272	0	275
TOTAL SUPPLY	277	277	300	272	0	275
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	277	277	300	272	0	275
Processing	0	0	0	0	0	0
TOTAL DISTRIBUTION	277	277	300	272	0	275

Grapefruit Juice PS&D Table

PSD Table

Country	Japan		(MT)			
	Juice,					
Commodity	Grapefruit					
	2001	Revised	2002	Estimate	2003	Forecast
Market Year Begin	USDA	Post	USDA	Post	USDA	Post
	Official	Estimate	Official	Estimate	Official	Estimate
	[Old]	[New]	[Old]	[New]	[Old]	[New]
		10/2001		10/2002		10/2003
Deliv. To Processors	0	0	0	0	0	0
Beginning Stocks	2000	2000	1000	1000	1000	1000
Production	0	0	0	0	0	0
Imports	29925	29925	32000	31272	0	32000
TOTAL SUPPLY	31925	31925	33000	32272	1000	33000
Exports	0	0	0	0	0	0
Domestic Consumption	30925	30925	32000	31272	0	32000
Ending Stocks	1000	1000	1000	1000	0	1000
TOTAL DISTRIBUTION	31925	31925	33000	32272	0	33000

Fresh Grapefruit Import Trade Matrix

**Import
Trade
Matrix**

Country Japan
Fresh
Grapefruit

Commodity t

Time Period	Oct.-Sept.	Units:	Metric Tons
Imports for:	2001		2002
U.S.	209262	U.S.	194357
Others		Others	
South Africa	52548	South Africa	65330
Israel	9907	Israel	7718
Swaziland	5009	Swaziland	4893
Cuba	75	Chile	153
Chile	41	Argentina	23
		Cuba	19
Total for Others	67580		78136
Others not Listed	1		1
Grand Total	276843		272494

Grapefruit Juice Import Trade Matrix

Import Trade Matrix

Country Japan
Juice,
Grapefruit

Commodity t

Time Period	Oct.-Sept.	Units:	Metric Tons
Imports for:	2001		2002
U.S.	20119	U.S.	19122
Others		Others	
Israel	7022	Israel	9724
Cuba	1010	Cuba	839
Italy	437	Australia	499
Australia	444	Belize	379
Belize	296	Italy	209
Netherlands	219	Netherlands	195
Iceland	114	South Africa	129
Mexico	96	Canada	54
Canada	33	Austria	49
Austria	31	Spain	44
Total for Others	9702		12121
Others not Listed	104		29
Grand Total	29925		31272

Fresh Grapefruit Wholesale Price Table

Prices Table

Country

Japan

Commodity

Fresh Grapefruit

Prices in

Yen

per uom

KG

Year	2002	2003	% Change
Jan	158	146	-8%
Feb	153	143	-7%
Mar	160	152	-5%
Apr	167	161	-4%
May	162	161	-1%
Jun	151	157	4%
Jul	139	156	12%
Aug	136	159	17%
Sep	132		-100%
Oct	137		-100%
Nov	169		-100%
Dec	152		-100%

Exchange Rate	109.37	Local Currency/US \$
Date of Quote	11/10/2003	MM/DD/YYYY

Fresh Lemon PS&D Table

PSD Table

Country

Japan

Commodity

Fresh Lemons

(HECTARE
S)(1000
TREES)(10
00 MT)

	2001	Revised Post Estimate [New]	2002 USDA Official [Old]	Estimate Post Estimate [New]	2003 USDA Official [Old]	Forecast Post Estimate [New]
Market Year Begin	10/2001			10/2002		10/2003
Area Planted	0	0	0	0	0	0
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
TOTAL No. Of Trees	0	0	0	0	0	0
Production	2	2	2	2	0	2
Imports	89	89	90	89	0	90
TOTAL SUPPLY	91	91	92	91	0	92
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	91	91	92	91	0	92
Processing	0	0	0	0	0	0
TOTAL DISTRIBUTION	91	91	92	91	0	92

Lemon Juice PS&D Table

PSD Table

Country	Japan					
	Juice, Lemon					
Commodity	(MT)					
	2001 USDA Official [Old]	Revised Post Estimate [New]	2002 USDA Official [Old]	Estimate Post Estimate [New]	2003 USDA Official [Old]	Forecast Post Estimate [New]
Market Year Begin		10/2001		10/2002		10/2003
Deliv. To Processors	0	0	0	0	0	0
Beginning Stocks	2000	2000	1500	1500	1500	500
Production	0	0	0	0	0	0
Imports	12506	12506	13500	9995	0	12000
TOTAL SUPPLY	14506	14506	15000	11495	1500	12500
Exports	0	0	0	0	0	0
Domestic Consumption	13006	13006	13500	10995	0	11000
Ending Stocks	1500	1500	1500	500	0	1500
TOTAL DISTRIBUTION	14506	14506	15000	11495	0	12500

Fresh Lemon Import Trade Matrix

Import Trade Matrix

Country Japan
Commodity Fresh Lemons

Time Period	Oct.-Sept.	Units:	Metric Tons
Imports for:	2001		2002
U.S.	65165	U.S.	63524
Others		Others	
Chile	15766	Chile	13960
South Africa	4141	South Africa	8437
Australia	2267	Australia	1259
New Zealand	1421	New Zealand	1050
Spain	207	Argentina	701
Total for Others	23802		25407
Others not Listed	2		0
Grand Total	88969		88931

Lemon Juice Import Trade Matrix

Import Trade Matrix

Country Japan
Commodity Juice, Lemon

Time Period	Oct.-Sept.	Units:	Metric Tons
Imports for:	2001		2002
U.S.	591	U.S.	577
Others		Others	
Israel	5066	Israel	4056
Italy	3814	Argentina	2409
Argentina	2782	Italy	2244
Chile	191	Brazil	374
Spain	47	Spain	313
		Chile	22
Total for Others	11900		9418
Others not Listed	15		0
Grand Total	12506		9995

Fresh Lemon Wholesale Price Table

Prices Table

Country

Japan

Commodity

Fresh Lemons

Prices in

Yen

per uom

KG

Year	2002	2003	% Change
Jan	216	210	-3%
Feb	212	192	-9%
Mar	199	169	-15%
Apr	202	198	-2%
May	245	260	6%
Jun	311	235	-24%
Jul	318	213	-33%
Aug	251	194	-23%
Sep	192		-100%
Oct	214		-100%
Nov	267		-100%
Dec	230		-100%

Exchange Rate	109.37	Local Currency/US \$
Date of Quote	11/10/2003	MM/DD/YYYY

Fresh Tangerine PS&D Table

PSD Table

Country	Japan					
	Fresh Tangerines					
Commodity	(HECTAR ES)(1000 TREES)(1000 MT)					
	2001	Revised Post Estimate	2002	Estimate Post Estimate	2003	Forecast Post Estimate
Market Year Begin	USDA Official [Old]	[New]	USDA Official [Old]	[New]	USDA Official [Old]	[New]
	10/2001		10/2002		10/2003	
Area Planted	71350	71350	69430	69430	0	67630
Area Harvested	67750	67750	66070	65970	0	64430
Bearing Trees	40650	40650	39642	39582	0	38658
Non-Bearing Trees	6480	6480	6048	6228	0	5760
TOTAL No. Of Trees	47130	47130	45690	45810	0	44418
Production	1527	1527	1376	1332	0	1317
Imports	10	10	10	10	0	10
TOTAL SUPPLY	1537	1537	1386	1342	0	1327
Exports	5	5	5	5	0	5
Fresh Dom. Consumption	1404	1404	1271	1217	0	1157
Processing	128	128	110	120	0	165
TOTAL DISTRIBUTION	1537	1537	1386	1342	0	1327

Tangerine Juice PS&D Table

PSD Table

Country

Japan
Juice,
Tangeri
ne

Commodity

(MT)

	2001 USDA Official [Old]	Revised Post Estimate [New] 10/2001	2002 USDA Official [Old]	Estimate Post Estimate [New] 10/2002	2003 USDA Official [Old]	Forecast Post Estimate [New] 10/2003
Market Year Begin						
Deliv. To Processors	98000	98000	80000	90000	0	135000
Beginning Stocks	4000	4000	3000	3000	2000	1000
Production	9800	9800	8000	9000	0	13500
Imports	0	0	0	0	0	0
TOTAL SUPPLY	13800	13800	11000	12000	2000	14500
Exports	0	0	0	0	0	0
Domestic Consumption	10800	10800	9000	11000	0	11500
Ending Stocks	3000	3000	2000	1000	0	3000
TOTAL DISTRIBUTION	13800	13800	11000	12000	0	14500

Fresh Tangerine Export Trade Matrix

Export Trade Matrix

Country Japan
Commodity Fresh Tangerines

Time Period	Oct.-Sept.	Units:	Metric Tons
Exports for:	2001		2002
U.S.	292	U.S.	0
Others		Others	
Canada	4667	Canada	4850
Hong Kong	122	Hong Kong	119
North Korea	106	Guam	30
Singapore	33	Singapore	26
Guam	30	Taiwan	17
Northern Mariana	28	Northern Mariana	12
Malaysia	4	Malaysia	3
		North Korea	2
Total for Others	4990		5059
Others not Listed	8		7
Grand Total	5290		5066

Fresh Tangerine Import Trade Matrix

Import Trade Matrix

Country Japan
Fresh
Tangerin

Commodities

Time Period	Oct.-Sept.	Units:	Metric Tons
Imports for:	2001		2002
U.S.	5252	U.S.	6444
Others		Others	
Chile	2348	Chile	1253
Australia	1292	Australia	1183
New Zealand	834	New Zealand	885
South Korea	300	South Korea	194
Taiwan	56	Taiwan	57
China	10		
Total for Others	4840		3572
Others not Listed	2		1
Grand Total	10094		10017

Fresh Tangerine Wholesale Price Table

Prices Table

Country

Japan

Commodity

Fresh
Tangerines

Prices in

Yen

per uom

KG

Year	2002	2003	% Change
Jan	126	143	13%
Feb	137	150	9%
Mar	145	162	12%
Apr	258	399	55%
May	970	1063	10%
Jun	831	743	-11%
Jul	656	650	-1%
Aug	597	648	9%
Sep	348		-100%
Oct	150		-100%
Nov	169		-100%
Dec	172		-100%

Exchange Rate

109.37

Local
Currency/US \$

Date of Quote

11/10/2003

MM/DD/YYYY

Fresh Citrus, Other PS&D Table

PSD Table

Country	Japan		(HECTARE S)(1000 TREES)(1000 MT)			
	Fresh Citrus, Other		2002	Estimate	2003	Forecast
Commodity	2001	Revised Post	2002	Estimate	2003	Forecast
	USDA Official [Old]	Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin	10/2001			10/2002		10/2003
Area Planted	4140	4140	3980	3980	0	3850
Area Harvested	4100	4100	3940	3970	0	3840
Bearing Trees	2460	2460	2364	2382	0	2304
Non-Bearing Trees	72	72	72	18	0	18
TOTAL No. Of Trees	2532	2532	2436	2400	0	2322
Production	86	86	88	82	0	77
Imports	0	0	0	0	0	0
TOTAL SUPPLY	86	86	88	82	0	77
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	83	83	85	79	0	74
Processing	3	3	3	3	0	3
TOTAL DISTRIBUTION	86	86	88	82	0	77

Fresh Citrus, Other Wholesale Price Table

Prices Table

Country

Japan

Commodity

Fresh Citrus,Other

Prices in

Yen

per uom

KG

Year	2002	2003	% Change
Jan	194	190	-2%
Feb	163	165	1%
Mar	135	149	10%
Apr	116	140	21%
May	126	142	13%
Jun	117	129	10%
Jul	80	98	23%
Aug	78	89	14%
Sep	61		-100%
Oct	86		-100%
Nov	282		-100%
Dec	230		-100%

Exchange Rate	109.37	Local Currency/US \$
Date of Quote	11/10/2003	MM/DD/YYYY