

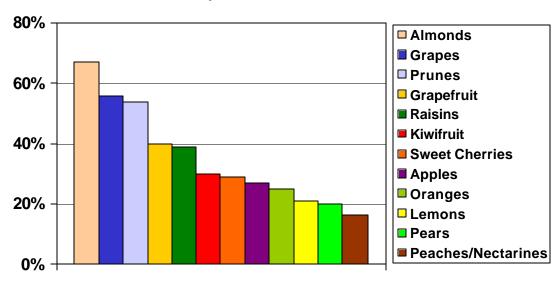
United States Department of Agriculture

Foreign Agricultural Service Circular Series FHORT 3-04 July 2004

FAS Quarterly Reference Guide To World Horticultural Trade: Trade Data Edition

Ratio of Exports for Selected U.S. Fruits and Nuts

Percent of Production Exported 1/



1/ Percentage of production exported is defined as the volume of exports divided by the volume of production for fresh use only. The volume of production going to processing is not considered in the equation. Estimates for exports and for fresh use production represent the average of exports and for fresh use production during marketing years 2000/01-2002/03.

Source: Bureau of the Census, DOC, and National Agricultural Statistics Service, USDA

CONTACT	NAME	PHONE	PORTFOLIO
Director	FRANK TARRANT	720-6590	
Administrative Asst.	STACY GEHRT	720-6590	
Mktg. Specialist	ELIAS ORZCO	720-6791	NA <u>Blueberry</u> Coun., National Honey Board, Cochran Program, <u>Hop</u> Growers of America, Export Credit Program Outreach, <u>Honey</u> Analysis
Deputy Director Marketing	SHARON MCCLURE	720-7931	
Administrative Asst.	ANGELLA GREAVES	720-7931	
Management Analyst	ERIC MOYE	720-6877	Export Credits Program Back-Up, UES Technical Coordinator, Canada, Snapback Issues, Home Page, Circular Web Team, California Strawberry Comm., California Asparagus Comm., California Cling Peach
Supervisory Mktg. Specialist	JEFF JONES	720-8495	Papaya Adm. Comm.
Mktg. Specialist	VACANT	720-0897	
Mktg. Specialist	EVELYN ALEXANDER	720-0911	California Ag. Export Council, Western Growers, <u>Cranberry</u> Mkt Comm.
Mktg. Specialist	VACANT	720-8498	
Mktg. Specialist	SONIA JIMENEZ	720-0898	California <u>Tree Fruit Agr.</u> , Florida Dept of <u>Citrus, Sunkist</u> , Texas Produce (Grapefruit), US <u>Apple</u> Export Assn. Washington <u>Apple</u> Comm., USA <u>Cherries</u> , Section 108
Mktg. Specialist	LISA TWEDT	720-6086	California <u>Kiwifruit</u> Comm., <u>Cherry</u> Marketing Institute, National <u>Watermelon</u> Promotion Brd, <u>Raisin</u> Administration Comm., California Table <u>Grape</u> , Emerging Market Program, QSP Program, GBI Coordinator
Mktg. Specialist	INGRID MOHN	720-5330	Almond Board of California, Blue Diamond (EIP), California Pistachio Comm., California Walnut Comm., Ginseng Board, Pear Bureau NW, California Pear, Hort Buzz
Mktg. Specialist	KRISTA DICKSON	690-1341	California Prune Board, National Confectionery, USA Tomato, California Pear, National Potato Promo., Success Stories, TASC Program, PMA
Mktg. Specialist	VACANT	720-9903	
Deputy Director	LARRY DEATON	720-3423	
Administrative Asst.	VACANT	720-3423	
Senior Economist	DEBRA PUMPHREY	720-8899	Fresh & Processed <u>Citrus</u> , <u>Coffee</u> Supply & Demand, <u>Spices</u> , <u>Essential Oils</u> , Information Technology
Situation & Outlook Supervisor	NANCY HIRSCHHORN	720-2974	Situation & Outlook Supervisor, Publication Editor, Export Forecast Coordinator, Briefing Paper Coordinator, Key Development Coordinator, Trade Issues Database Coordinator, Olives, Mushrooms
Senior Policy Analyst	MARK RASMUSSEN	720-7304	SPS, Food Safety/Quality Issues Coord., Biotech Issues, Non-Tariff Bilateral Technical & Policy Issues
Ag. Economist	KYLE CUNNINGHAM	720-0875	Tree nuts, Circular Web Team, Nursery Products & Cut Flowers
Economic Assistant	SANDIE KIPE	690-0556	Special Projects
Ag. Economist	ROBERT KNAPP	720-4620	Sugar, Canned Deciduous Fruit
Ag. Economist	SHARI KOSCO	720-2083	Fresh and Processed Vegetables (includes potatoes).
Ag. Economist	JEFF NAWN	720-1863	Policy Issues Coord. For Subsidies & Tariff Issues, Tariff Rate Quotas & Licensing, Trade Agreements, Multilateral Policy Affairs
Ag. Economist	DWIGHT WILDER	690-2702	Dried Fruit, Berries, Beer/Hops, Melons, Avocados, Stone Fruit, Tropical Fruit, Circular Web Team
Ag. Economist	HEATHER VELTHUIS	720-9792	Table Grapes, Grape Juice, Fresh Deciduous fruit, Apple Juice

TABLE OF CONTENTS

TRADE TABLE	PAGE
Notes to the Reader	5
U.S. Trade Tables	
U.S. Horticultural Exports by Product	7
U.S. Horticultural Imports by Product	16
U.S. Horticultural Exports by Country	35
U.S. Horticultural Imports by Country	36
Chapters Ranked by 5-Year Average	
U.S. Exports of H.S. Chapter 7	37
U.S. Imports of H.S. Chapter 7	39
U.S. Exports of H.S. Chapter 8	41
U.S. Imports of H.S. Chapter 8	43
U.S. Exports of H.S. Chapter 20	45
U.S. Imports of H.S. Chapter 20	47
U.S. Net Trade Charts	
Horticultural Products	49
Fresh Fruit	49
Fresh Vegetables	50
Edible Tree Nuts	50
Fresh Citrus	51
Fruit Juices	51
Fresh Apples	52
Fresh Grapes	52
Fresh Lettuce	53
Fresh Potatoes	53
Frozen Potato Products, Including French Fries (HS 200410)	54
Fresh Tomatoes	54
Canned Tomatoes	55
Wine	55
Global Trade Tables	
Global Exporters of HS Chapter 7	56
Global Importers of HS Chapter 7	57
Global Exporters of HS Chapter 8	58
Global Importers of HS Chapter 8	59
Global Exporters of HS Chapter 20	60
Global Importers of HS Chapter 20	61

TRADE TABLE	PAGE
Leading Exporters and Importers for Selected Products	
Almonds, In Shell and Shelled	62
Apple Juice	63
Apples	64
Asparagus	65
Bananas and Plantains	66
Beer	67
Cashew Nuts, Shelled	68
Cherries	69
Cut Flowers	70
Edible Brassicas (Cabbage, Broccoli, Kale, Etc.)	71
Garlic	72
Grapes	73
Grapefruit	74
Lemons and Limes	75
Lettuce	76
Mandarins	77
Mangoes and Guavas	78
Melons and Papayas	79
Olives, Prepared	80
Onions and Shallots	81
Orange Juice	82
Oranges	83
Peaches, Including Nectarines	84
Peaches, Prepared	85
Pears and Quinces	86
Peppers	87
Pineapple, Prepared	88
Pistachios, In Shell and Shelled	89
Potatoes	90
Potatoes, Prepared, Dehydrated	91
Potatoes, Prepared, Frozen, Including French Fries	92
Prunes	93
Raisins	94
Strawberries	95
Sweet Corn, Prepared, Not Frozen	96
Tomatoes	97
Walnuts, In Shell and Shelled	98
Wine	99

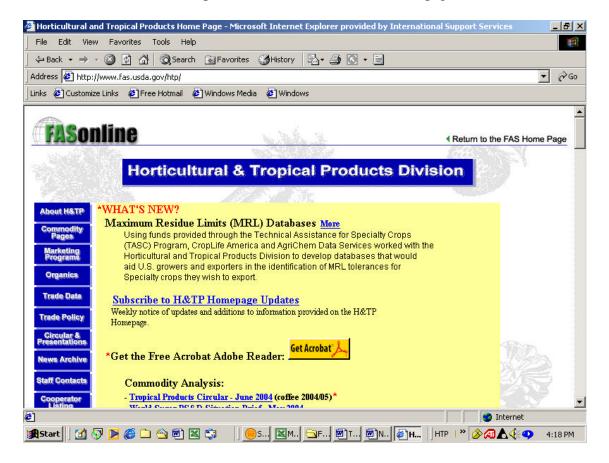
Third edition of the 2004 FAS Quarterly Reference Guide to World Horticultural Trade: Trade Data Edition

The FAS Quarterly Reference Guide to World Horticultural Trade will comprise the following four issues:

- 1. Production, Supply, and Distribution Edition (January 2004). This publication includes 5 years of Production, Supply, and Distribution Data for over 30 products. Additional information is available on the Web at: http://www.fas.usda.gov/psd/
- 2. Charts Edition: illustrating major trade trends, country features, and commodity features (June 2004)
- 3. Trade Data Edition (July 2004)
- 4. Trade Policy Edition (October 2004)

The analytical articles formerly published in *World Horticultural Trade and U.S. Export Opportunities* are now updated on the Horticultural and Tropical Products Division Homepage at: http://www.fas.usda.gov/htp/. The HTP Homepage is updated weekly with the latest information on policy and technical developments affecting trade in horticultural commodities. For further information on this site, please contact Nancy Hirschhorn at (202) 720-2974.

Visit the Horticultural and Tropical Products (HTP) Division Homepage.



Explanatory Notes on the Trade Data Edition:

The U.S. trade data presented in this report are available at: http://www.fas.usda.gov/ustrade. The U.S. Trade Internet System, located at this web link, supports the tracking of imports and exports of agricultural commodities into and out of the United States. The system allows users to generate reports that provide trade information on one or more commodity(ies) for one or more country(ies) over a user-specified time period. All Harmonized System (HS) codes listed for Chapters 06, 07, 08, and 09 have been truncated. These HS codes exclude the initial zero contained in the U.S. Harmonized Tariff System (i.e., HS0805200040 appears in this table as 805200040).

The U.S. Department of Agriculture defines horticultural products to include: fresh and processed fruits, vegetables, and tree nuts; juices; wine and wine products; hops; nursery products and cut flowers; ginseng; essential oils; beer; and other miscellaneous horticultural products. For a complete listing of the products included under the definition of horticultural products, including the HS codes, please refer to the "Horticultural Exports" and "Horticultural Imports" tables located on pages 7 to 34 and http://www.fas.usda.gov/ustrade. For further information on the U.S. Harmonized Tariff System, go to http://dataweb.usitc.gov.

The global trade data presented in this report were generated using a database provided by Global Trade Information Services, Inc. This database covers official country trade statistics for over 40 countries, which account for over 90 percent of world trade in horticultural products. In the global trade tables of this publication, all 15 European Union (EU) countries were grouped into one category for the purpose of excluding intra-EU trade. In addition, hyphens () represent missing data. For a complete listing of countries covered by the database, see the "Global Exports" and "Global Imports" tables on pages 56 to 61. Information on trade by all countries, including those not captured in the Global Trade database system, is available from the Food and Agriculture Organization (FAO) of the United Nations at: http://apps.fao.org.

Under the Global Trade database, data are not available prior to 2002 for the European Union (EU) acceding countries of Cyprus, the Czech Republic, Estonia, Hungary, Latvia, Lithuania, Malta, Poland, Slovak Republic, and Slovenia. As a consequence, world totals prior to 2002 will not be a consistent series.